



PRESS RELEASE

TEMOT International expands business network in Malaysia

Ratingen, 23.08.2018 – With SUAN HUAT Auto Corporation, TEMOT International has welcomed another leading distributor in Southeast Asia to its business network. The company supplies more than 1,000 customers on the Malaysian peninsula with a comprehensive range of spare parts and is one of the country's largest Aftermarket retailers. Malaysia is one of the most promising markets in the ASEAN region.

SUAN HUAT Auto Corporation (SHAC) started operations in 2003. In the years that followed, the company headquartered in Petaling Jaya expanded strongly to quickly cover the whole peninsula. In doing so, it established twelve further branches evenly spread across the distribution area and set up a central warehouse with a capacity of more than 1,900 square meters.

In parallel to this regional expansion, the company invested in the enhancement of its product lines. Today, the portfolio includes car body parts, braking and steering systems, filters, vehicle electronics, exhaust, sensors and engine control components as well as parts for A/C.

SHAC works with many major international suppliers with a strong footprint in Original Equipment, and is continuously expanding its workforce. The firm currently employs more than 150 people who work to fulfil customer demands, whether in sales, service or logistics. SHAC has also earned the reputation of a specialist for parts for German premium car manufacturers such as Mercedes-Benz, Volkswagen and BMW.

Mr. Chan Kin Yip, General Manager of SHAC, commented: "We truly appreciate the business partnership with TEMOT, and are looking forward on the continuous support!"

"The automotive industry is one of the most important branches in Malaysia," comments Fotios Katsardis, President and CEO of TEMOT International. "Due to the country's ambitious target of quickly growing the share of environmentally enhanced vehicles, the technology installed in cars is becoming increasingly complex with more parts, e.g. sensors or electronics, on-board. We are therefore committed to cooperate with the best distributors locally, and are hence excited to work together with our new and valued partner, SUAN HUAT Auto Corporation."

About TEMOT: TEMOT International is a leading strategic value network operating in the Automotive Aftermarket Industry, focusing on Passenger Cars and Commercial Vehicles. Its headquarters is located near Düsseldorf in Germany. TEMOT International was founded in 1994 by 5 European companies and has been expanding continuously all over the world ever since. The organization consists today of 76 shareholders spread all over the world, producing aggregate total revenues of more than 10 billion €, employing directly more than 35,000 people and maintaining direct or indirect affiliations with 20,000 garages through various garage concepts. TEMOT International shareholders are leading warehouse distributors, e-commerce operators and aftermarket divisions of automotive conglomerates. They mainly supply to garages, jobbers and consumers and provide a comprehensive range of products, services, systems and concepts. TEMOT International's





quest of adding value in the automotive aftermarket is pursued through serious networking, common procurement, information technology solutions, garage concepts & systems and public affairs.

