



PRESS RELEASE

TEMOT International welcomes Finland's Motal Oy as new shareholder

Ratingen, 08.02.2018 – Earlier this year, the Finnish distributor Motal Oy joined TEMOT International as a new shareholder. The company is one of Finland's leading distributors of spare parts for motor vehicles and industrial applications with particular expertise in the field of commercial vehicles. It also operates in Estonia.

Motal Oy, founded 1958, is headquartered in the Finnish capital Helsinki. The company distributes parts for passenger cars, commercial vehicles and the industrial sector with an emphasis on commercial vehicles. In 1995, it set up Motal Eesti AS, a foreign base in Estonia's capital Tallinn on the opposite side of the Gulf of Finland. The companies' sales area stretches across both countries. Together, they employ more than 230 people, have 21,000 square meters of warehouse space at their disposal and keep 40,000 items continuously in stock.

The company is set for further expansion: In spring 2017, Motal Oy launched Truck Partner in Finland, a chain of professional workshops for the repair and maintenance of commercial vehicles. As of today, 14 workshops have joined the workshop system and the Group of companies plans to further expand the network nationwide, adding special heavy-duty repair services as well as spare part companies.

As well as Motal Oy and Motal Eesti AS, the Motal Group includes Motoplast (Finland), a company specialized in the manufacture of plastic products for the automotive segment, among others. Additionally, VTA Tekniikka Oy (Finland) and VTA Tehnika AS (Estonia) belong to the Group. They are specialized in refrigerating equipment and load handling devices.

With this latest addition, TEMOT's network now comprises 73 shareholders worldwide, 41 of which are specialized in the CV sector. This makes TEMOT's network one of the strongest in the world.

"We are excited to join TEMOT International as a new shareholder. We see many mutual business opportunities and we also believe that our close liaison with TEMOT and its network will benefit all stakeholders," comments Pasi Berggren, CEO of Motal Oy. "We look forward to meet all the other shareholders and business partners in the coming weeks."

"Motal Oy is an exceptionally important player in the Finnish and Estonian markets," comments Fotios Katsardis, President and CEO of TEMOT International. "The company's growth strategy and its proven market insight make it an auspicious member of our network. We are looking forward to jointly shaping a great future for our common business relationship."

About TEMOT: TEMOT International is a leading strategic value network operating in the Automotive Aftermarket Industry, focusing on Passenger Cars and Commercial Vehicles. Its headquarters is located near Düsseldorf in Germany. TEMOT International was founded in 1994 by 5 European companies and has been expanding continuously all over the world ever since. The organization consists today of 73 shareholders spread all over the world, producing aggregate total revenues of more than 10 billion €, employing directly more than 35,000





people and maintaining direct or indirect affiliations with 20,000 garages through various garage concepts. TEMOT International shareholders are leading warehouse distributors, e-commerce operators and aftermarket divisions of automotive conglomerates. They mainly supply to garages, jobbers and consumers and provide a comprehensive range of products, services, systems and concepts. TEMOT International's quest of adding value in the automotive aftermarket is pursued through serious networking, common procurement, information technology solutions, garage concepts & systems and public affairs.

