

Renault Group



2025 Q1 Revenue

APRIL 24, 2025

Agenda

01

2025 Q1 Sales & Revenue

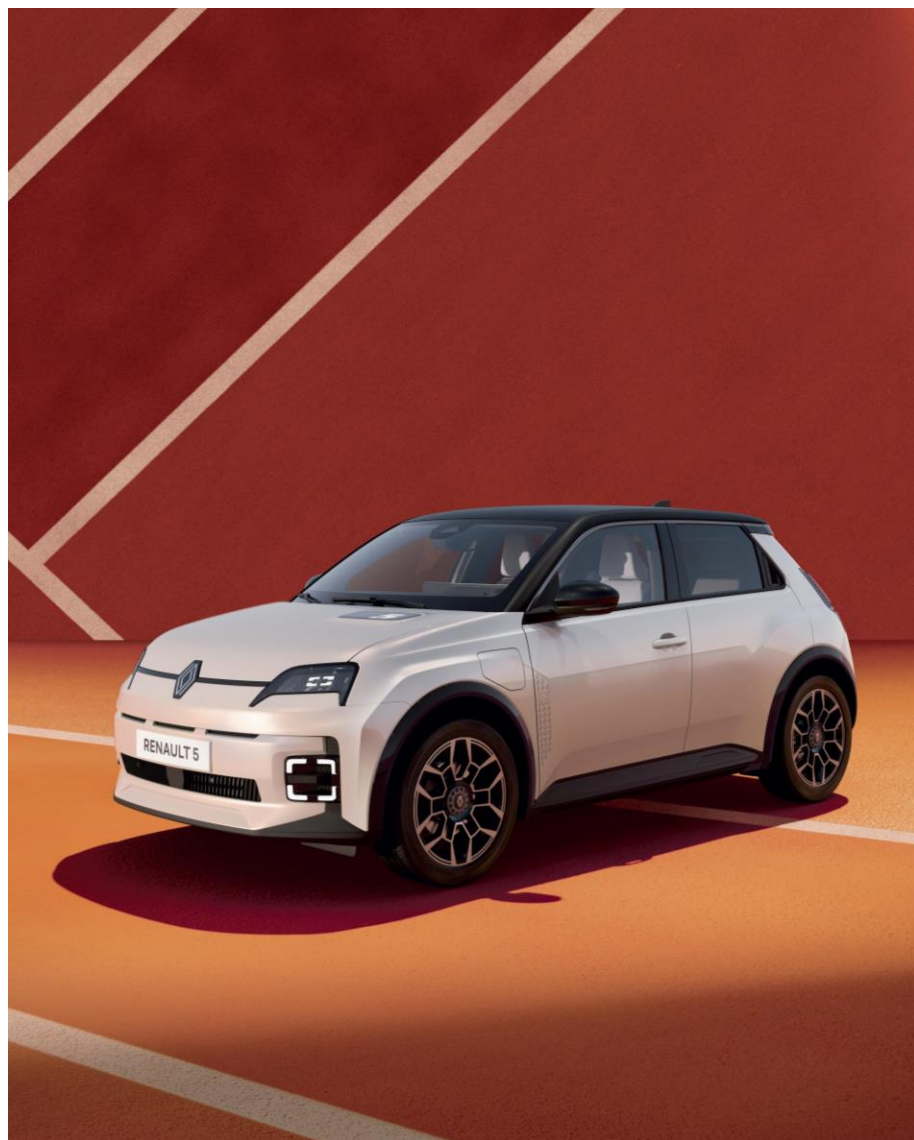
02

Financial Outlook

03

Questions & Answers





**Renault
Group**

01

2025 Q1 Sales & Revenue

Duncan Minto

CFO Renault Group

Group revenue

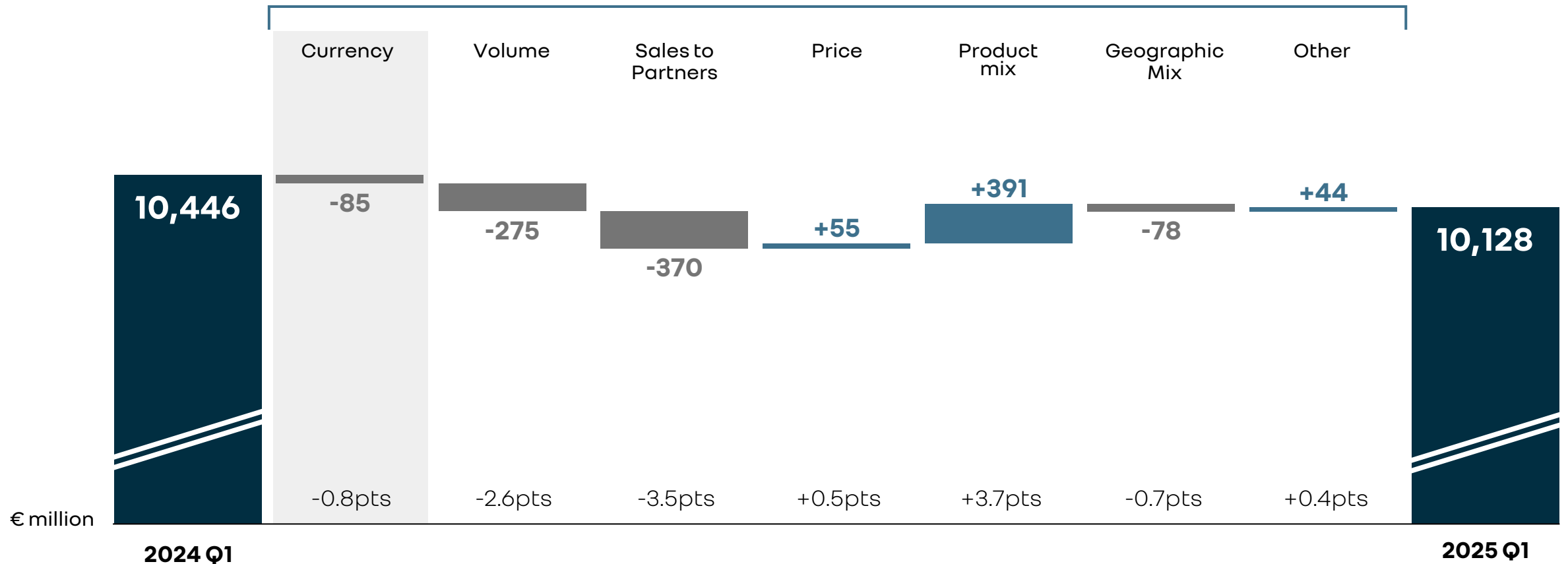
€ million	2024 Q1	2025 Q1	Change	Change at constant FX
Global unit sales (Kunits)	549	565	+2.9%	
Group revenue	11,707	11,675	-0.3%	+0.6%
o/w Automotive	10,446	10,128	-3.0%	-2.2%
o/w Mobility Services	15	23	+53.3%	+52.8%
o/w Sales Financing (Mobilize Financial Services)	1,246	1,524	+22.3%	+23.5%

Automotive revenue

Change 2025 Q1 vs. 2024 Q1

-3.0%

-2.2% at constant FX

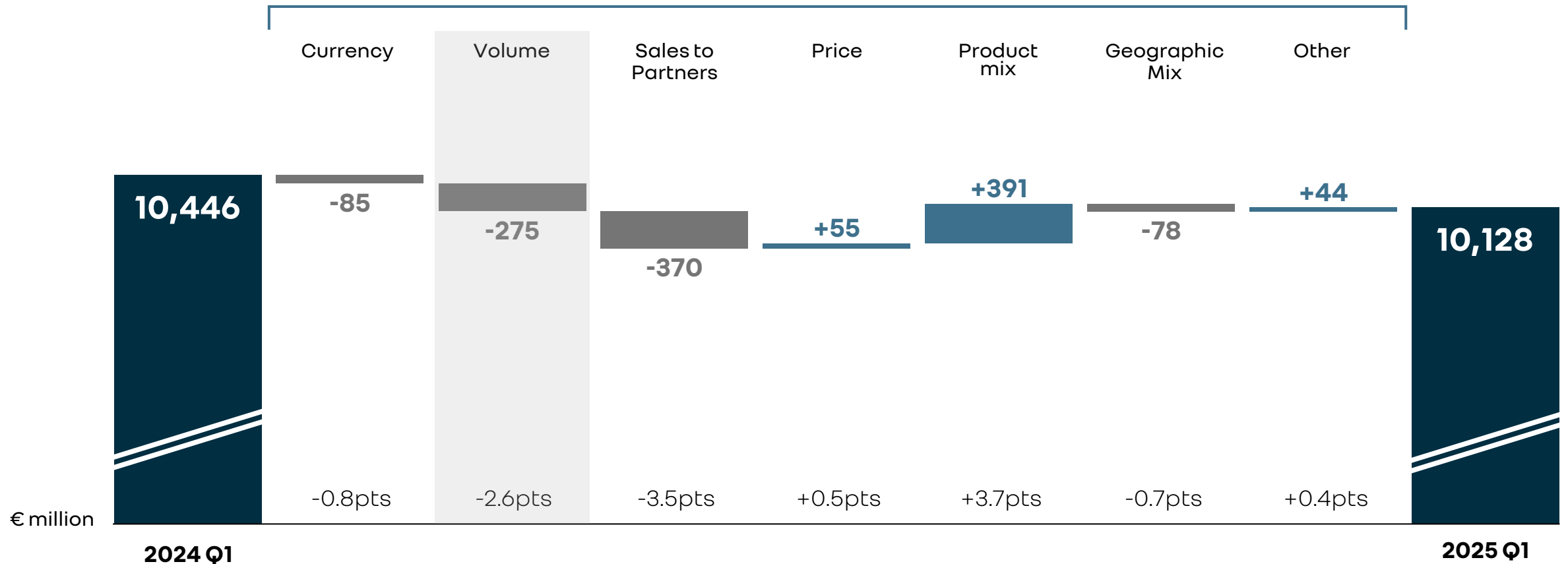


Automotive revenue

Change 2025 Q1 vs. 2024 Q1

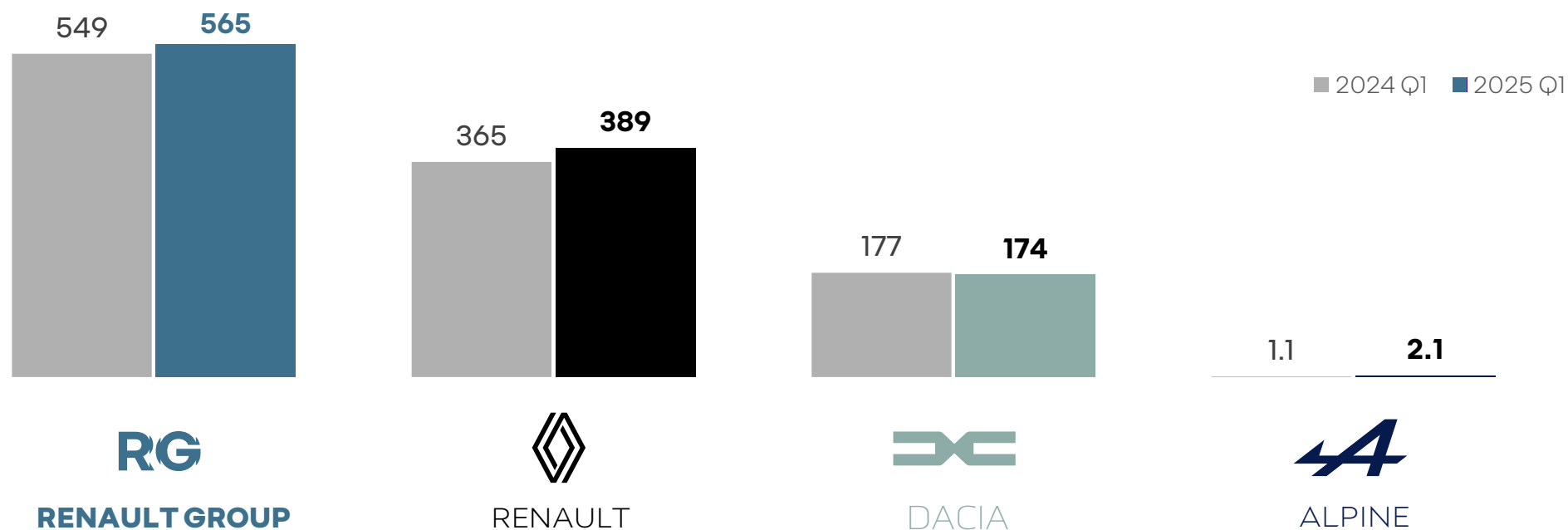
-3.0%

-2.2% at constant FX



Renault Group sales

Sales evolution by brand⁽¹⁾



In %

Δ / 2024 Q1

+2.9%

+6.5%

-2.0%

+96.4%

(1) PC+LCV in thousand units. Renault Group data comprises other brands such as Renault Korea Motors, Mobilize.



#3 in Europe
PC+LCV

#2 in Europe
in LCV

#2 in Hybrid
in Europe (HEV)

Clio #3 in Europe
PC+LCV



#1 EV
in France

#1 B-Seg EV
in Europe⁽¹⁾

**Strongly
supportive
to Group's
electrification**

(1) Countries covered as of April 24th: Austria, Belgium, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Lithuania, Luxembourg, Netherlands, Norway, Poland, Romania, Slovakia, Slovenia, Spain, Sweden, Switzerland, United Kingdom.



Dacia
Top 3 in Europe

retail sales, PC

Sandero:
#1 in Europe
across all channels

Duster:
#1 SUV
in Europe, retail

Bigster:
C-SUV breakthrough
start of sales in 2025 Q2

4



**Celebrating 70 years
of racing spirit with Alpine**

2,000+
A110 + A290
total units sold

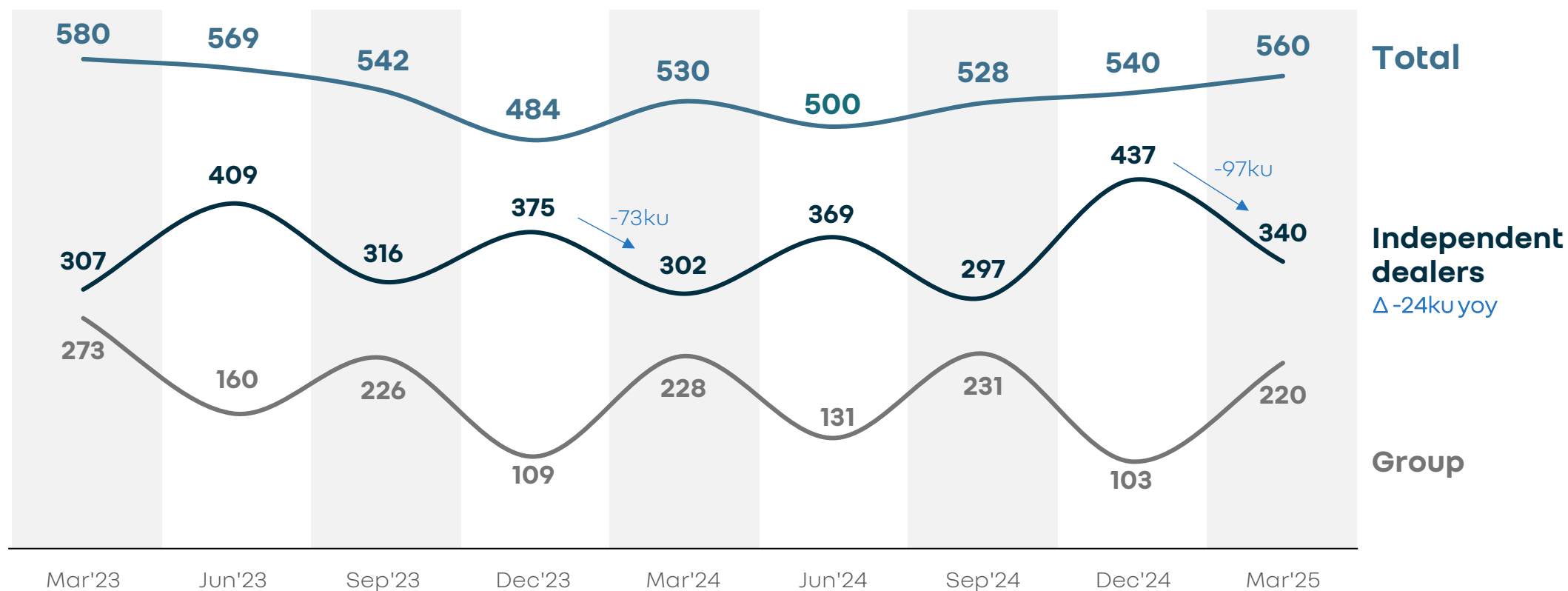
RG

New vehicle distribution inventories



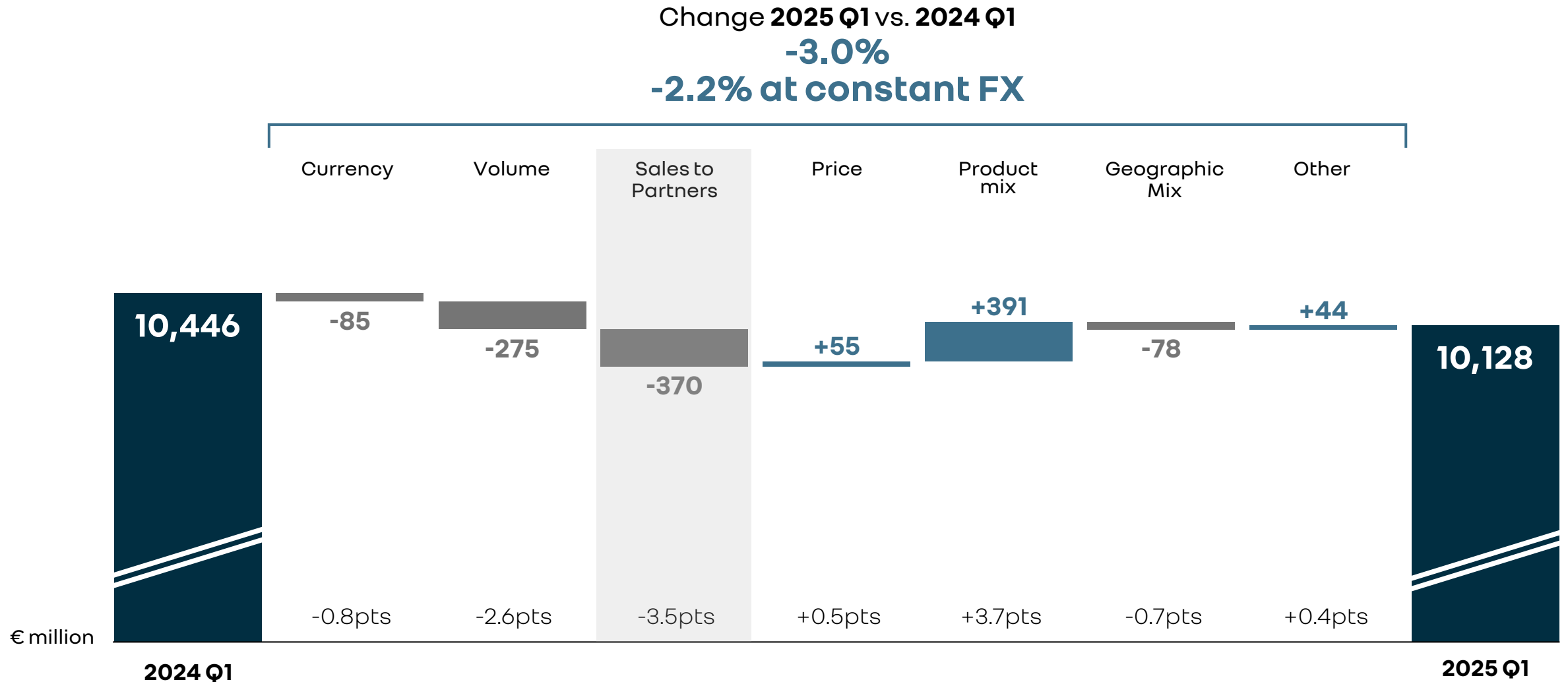
~2 months orderbook⁽¹⁾

In thousand units



(1) Forward sales, in Europe, as of March 31, 2025

Automotive revenue

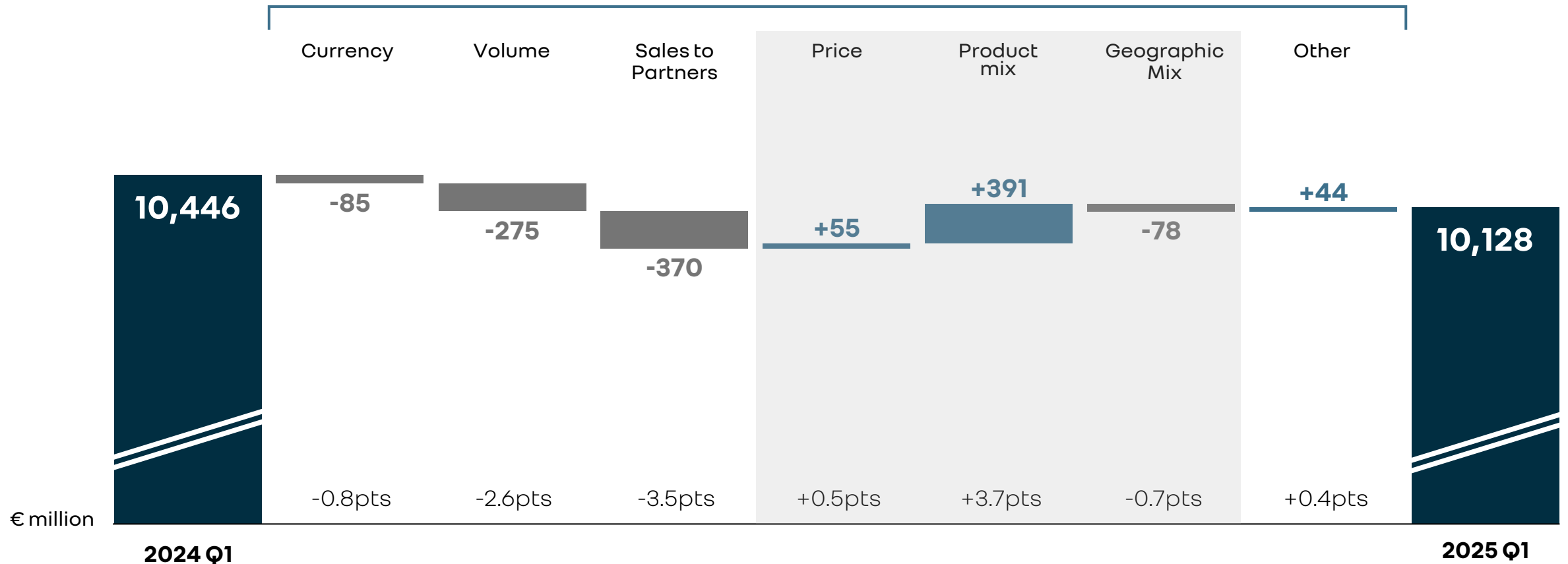


Automotive revenue

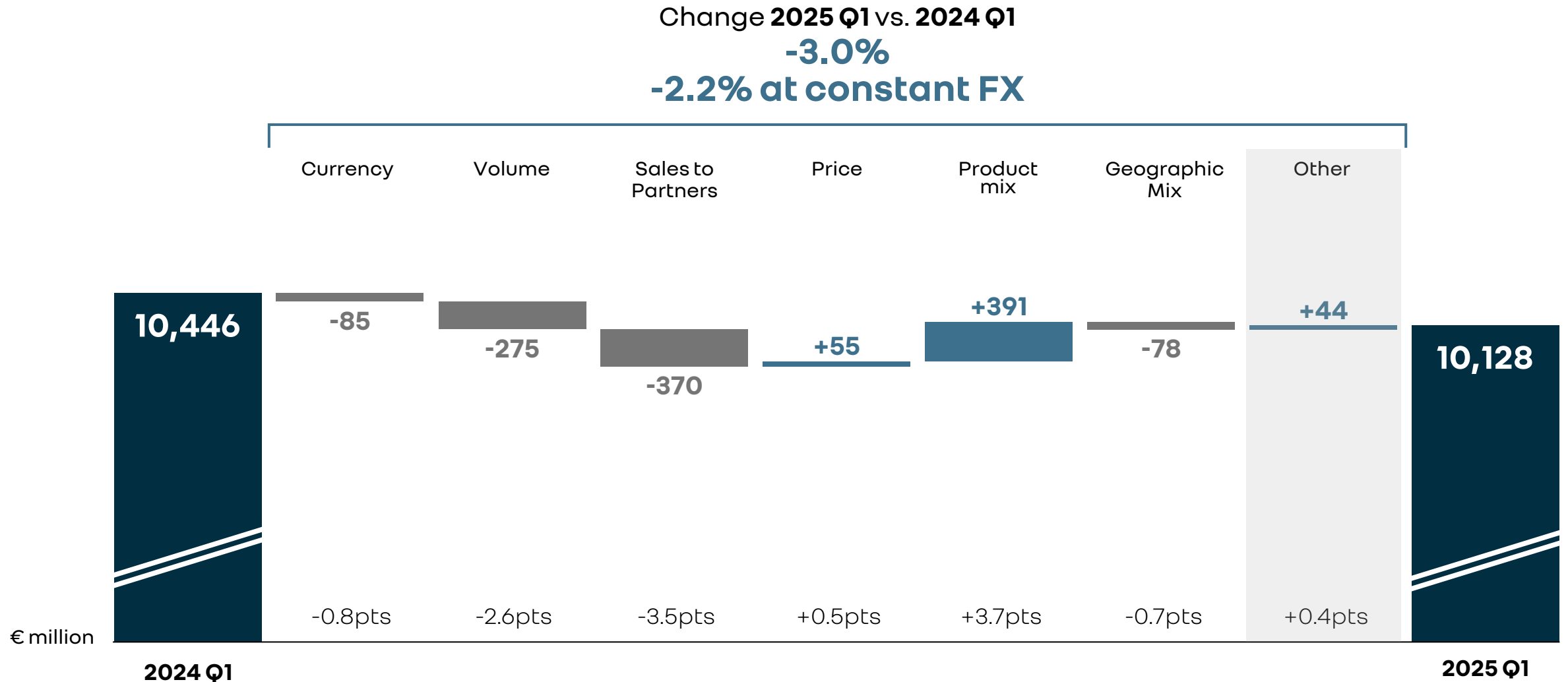
Change 2025 Q1 vs. 2024 Q1

-3.0%

-2.2% at constant FX



Automotive revenue



Sales Financing: Mobilize Financial Services

	2024 Q1	2025 Q1	Change
New contracts (Kunits)	314	312	-0.6%
New financings (€bn)	5.0	5.5	+10.0%
Average performing assets (€bn)	54.2	59.1	+8.9%
Revenue (€m)	1,246	1,524	+22.3%



**Renault
Group**

02

Financial Outlook

Duncan Minto

CFO Renault Group

Confirmed 2025 financial outlook

Operating margin

≥ 7%

including ~1 point of estimated
CAFE negative impact

Free cash flow

≥ €2bn

Continuing the product offensive

across all our brands and powertrains

EV PC

for Europe & International



RENAULT 4 E-TECH



MOBILIZE
DUO/BENTO



ALPINE A390*



RENAULT
(international)

ICE/HYBRID PC

for Europe & International



DACIA BIGSTER



RENAULT C-SUV
(international)



RENAULT



ESPACE and AUSTRAL FACELIFTS

Questions & Answers





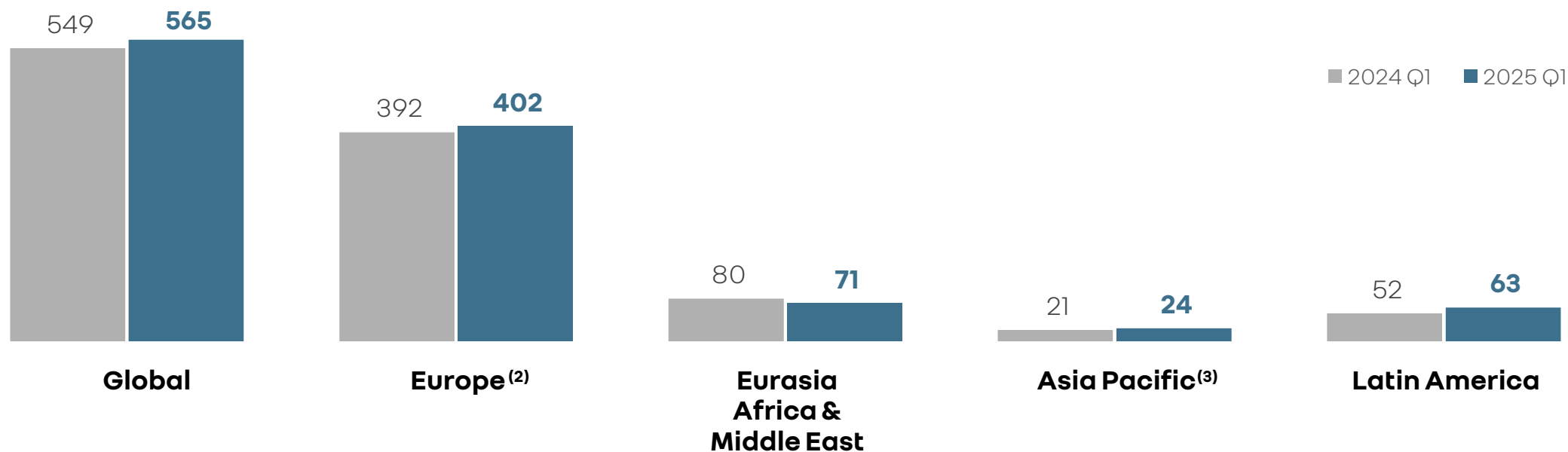
**Renault
Group**

04

Appendix

Renault Group sales – by region

Market and sales evolution **by region**⁽¹⁾



In %

Δ / 2024 Q1	Car Market				
	Renault Group	+2.8%	-11.3%	+13.9%	+21.1%
		-2.0%	+4.0%	+5.7%	+10.2%

(1) PC+LCV in thousand units.

(2) ACEA European Scope. French overseas territories and departments are not accounted in the Europe region but comprised in the Global figure.

(3) Asia Pacific without China: Renault Group sales increased by +13.9% while market was up +4.2%

Disclaimer

Information contained within this document may contain forward looking statements. Although the Company considers that such information and statements are based on reasonable assumptions taken on the date of this report, due to their nature, they can be risky and uncertain (as described in the Renault Universal Registration Document filed with the French Autorité des marchés financiers). Actual results may differ materially from those projected or implied in these forward-looking statements.

These forward-looking statements are made as of the date of this presentation. Renault does not undertake to provide updates or revisions, should any new statements and information be available, should any new specific events occur or for any other reason.

Renault makes no representation, declaration or warranty as regards the accuracy, exhaustiveness, adequacy, effectiveness and genuineness of any statements and information contained in this report.

This information does not constitute an invitation to invest in shares or constitute or form a part of any offer for the sale or subscription of, or any offer to buy or subscribe for, any securities or other financial instruments.

Further information on Renault can be found on Renault's web site (www.renaultgroup.com), in the section Investors/Regulated Information.

Download Invest'R

The app dedicated to
Renault Group investors



To download the free
application, scan this
QR code with your
smartphone

