

Lubrifiants

PRESS RELEASE

TotalEnergies Lubrifiants and Alltrucks Renew Strategic Partnership Across Europe for Three Years

Paris, 21st September 2026 TotalEnergies Lubrifiants, a global leader in lubricant solutions, and Alltrucks, a leading multi-brand service network for commercial vehicles, announce the renewal of their strategic cooperation agreement for an additional three-year period covering Europe. This renewed partnership reinforces the long-standing collaboration between the two companies and aims to further develop and promote high-performance lubricant solutions within the Alltrucks workshop network, while supporting the evolving needs of commercial vehicle maintenance across Europe.

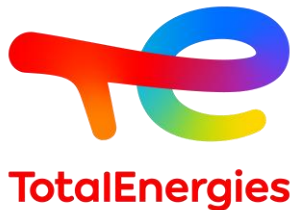
Under this agreement, TotalEnergies Lubrifiants will continue to act as a preferred partner to the Alltrucks network, providing its comprehensive range of lubricants and technical support, while benefiting from strengthened visibility and joint marketing initiatives across the region.



From left to right: Maxime Orega-Castenetto New Business Developer On Road at TotalEnergies Lubrifiants, Stephan Brunstein Head of Heavy Duty at TotalEnergies Lubrifiants, Norman Binde Managing Director of Alltrucks, Laurent Hatton Director Marketing, Concept Development & Sales Coordination & Market Manager France, Benelux, Poland at Alltrucks and Vinay D'Mello Business Developer On Road at TotalEnergies Lubrifiants

Strengthening Collaboration Across the European Workshop Network

The partnership will continue to focus on delivering high-performance lubricants and services (including Engine Oils, Transmission Oils, greases, coolants and used oil analysis) tailored to heavy-duty and commercial vehicle applications through the Rubia Range, while supporting the Alltrucks network of workshops through dedicated technical expertise and training programs. It will also drive joint marketing initiatives, events and promotional campaigns, while enhancing business development through a structured incentive model linked to both network growth and lubricant volumes.



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Thanks to its extensive footprint, the Alltrucks network connects its 650+ workshops across Europe, providing a strong platform to deliver efficient, standardized and high-quality services to fleet operators.

Driving Value for Fleet Operators and Workshops

Through this renewed collaboration, both partners aim to maximize operational efficiency and performance for workshop partners and fleet customers. TotalEnergies Lubrifiants will leverage its expertise in product development through the Heavy Duty dedicated Rubia Range. The Rubia EV3R range, for example, will enable Alltrucks, to reduce the carbon footprint of their customers through circular economy.

TotalEnergies will also provide field support to Alltrucks partners with reliable and innovative lubricant solutions while supporting optimized maintenance practices.

At the same time, the partnership will continue to support joint activities such as trade fairs, regional events and digital communication, further strengthening engagement and collaboration across the Alltrucks network.

Norman Binde, Managing Director of Alltrucks, said:

"We are pleased to extend our partnership with TotalEnergies Lubrifiants for another three years. This collaboration brings strong added value to our network by combining advanced lubricant expertise with our multi-brand service offering. Together, we continue to support our workshop partners in delivering high-quality maintenance solutions across Europe."

Marie Braouezec, Director Automotive Europe at TotalEnergies Lubrifiants, added:

"The renewal of our agreement with Alltrucks reflects the strength and success of our collaboration. By combining our innovative lubricant solutions with Alltrucks' extensive workshop network, we are able to support the performance and reliability needs of commercial vehicle operators throughout Europe."

Stephan Brunstein, Head of Heavy Duty at TotalEnergies Lubrifiants, commented:

"This strategic renewal is a key milestone for our heavy-duty business. It enables us to further deploy our expertise close to the field, strengthen relationships with workshop partners, and deliver tailored service solutions like LubAnac, TotalEnergies' used oil analysis to reduce both Total Cost of Ownership and the downtime of fleet trucks."

About TotalEnergies Lubrifiants

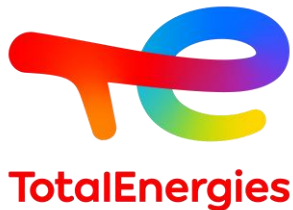
TotalEnergies is a leading global manufacturer and marketer of lubricants, with 42 production sites around the world and more than 5,800 employees in 160 countries. TotalEnergies' Lubricants division offers innovative, high-performance, and environmentally friendly products and services, developed by its R&D centers, which employ over 130 researchers. TotalEnergies' lubricants division is a key partner for players in the automotive, industrial, and marine markets.

<https://lubricants.totalenergies.com/>

About Alltrucks:

Alltrucks is a leading multi-brand service network for commercial vehicles in Europe, offering workshops comprehensive support in diagnostics, maintenance, and repair of trucks, trailers, and buses. Its network brings together independent workshops with standardized processes and high-quality service levels.

[Das Netzwerk - Alltrucks Truck & Trailer Service](#)



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