

**N! Leadership Conference, Napa Valley June 23-25th:
NEXUS gathers its global leaders for a high-level networking
experience**



Geneva, July 7th, 2026 – As North America becomes a strategic growth priority, NEXUS Automotive International gathered high-level executives of its global network in the Napa Valley, CA, to respond to supplier needs for stronger market penetration in the region and to support the growing regional N! Community.

A unique networking experience

Following the first edition of the **Leadership Conference** held in September 2025 at Évian-les-Bains, France, this second conference marked a significant milestone for NEXUS Automotive International, as the Group hosted a global gathering in the United States for the first time.

The event gathered leading NEXUS members and suppliers from across the world, including top-level executives representing the strength, diversity, and strategic ambition of the global NEXUS community.

Americas: a top priority region for NEXUS

North America has become a key growth region for NEXUS. Today, the community represents 47% of the NEXUS network's turnover, confirming both its importance within the Group and the considerable opportunities it offers for future development. The region is also increasingly central to the expectations of NEXUS Suppliers, who are seeking stronger market access, closer collaboration, and more structured support to accelerate their presence. Overall, NEXUS North America is benefiting from closer alignment with both the NEXUS Group and global strategies, enabling more coordinated initiatives, enhanced value creation for members and suppliers, and a stronger, more unified approach to capturing growth opportunities across the market.

To support this momentum, Thierry Mugnier, Chief Financial and Innovation Officer of NEXUS Automotive International, relocated to Dallas at the beginning of 2025. His presence and close cooperation with Joe Stephan, Vice-President of NEXUS North America and Robert Roos, President of NEXUS North America and President and CEO of The Pronto Network, has reinforced direct engagement with local Members and Suppliers, strengthening operational alignment and supporting the Group's expansion strategy in North America.

Since this relocation, eligible purchase volumes in the region have nearly doubled, demonstrating the positive impact of closer proximity, dedicated leadership, and a stronger connection with the local aftermarket ecosystem.



The opening session of the conference provided a comprehensive strategic overview of NEXUS's ambitions in North America and across the global aftermarket.

Joe Stephan opened the session, followed by Robert Roos who introduced Napa Valley and outlined the purpose of the gathering.

Roland Berger then presented key insights on "The Big Squeeze: How Cost Pressures Are Reshaping the Global Aftermarket," with contributions from Neury Freitas, Partner and Head of Automotive Aftermarket.

Gaël Escribe, CEO of NEXUS Automotive International, presented the new NEXUS Group strategy, before Thierry Mugnier shared key figures for 2026 and NEXUS North America's priorities. The session concluded with G. Srinivasa Raghavan, Chairman of the Board of NEXUS Automotive International, who presented TVS' aftermarket innovations.

This first global event in the United States confirms NEXUS Automotive International's commitment to reinforcing its presence in North America while continuing to build a more connected, collaborative, and future-ready aftermarket community worldwide.

"The Napa Valley gathering reflected this ambition. More than a regional initiative, it was a global NEXUS event designed to connect international decision-makers around one of the Group's most strategic markets. By bringing Members and Suppliers together in North America, NEXUS created the conditions for deeper dialogue, stronger partnerships, and new opportunities for responsible growth." – **Gaël Escribe, CEO of NEXUS Automotive International.**

About NEXUS Automotive International

Established in 2014 by CEO Gaël Escribe, NEXUS Automotive International, the leading automotive aftermarket (AA) global community, is shaping the future of the AA.

Thanks to an entrepreneurial, innovative and agile mindset, N! disrupts the industry bringing innovative solutions for a more sustainable, digital and connected mobility. At the same time, it supports its community of more than 637 members in 146 countries, allied with more than 90 global suppliers, by providing services to accelerate their growth.

N! is offering new approaches and new ideas for a connected, global and consolidated world of tomorrow to accelerate the success of car and heavy duty spare parts and services distributors and manufacturers, through 16 regional structures that connect them. NEXUS' consolidated turnover was more than 54 billion euros in 2025.