

January 31<sup>st</sup>, 2019

## N! COMMUNITY NEWS January 2019

We are pleased to introduce to you 6 new **N**! Members, who joined our progressive community. We would like to also welcome new **N**! Members' affiliates who joined our worldwide community.



**N!** 

LATIN AMERICA	EUROPE	ASIA PACIFIC
CASTRILLON AUTOPARTS (Brazil) PEMAZA LTDA (Brazil)	RENOVATIO (France)	DZF TRADING (GUANGZHOU) CO LTD (China) JD.COM (China) VANLI GROUP OF COMPANIES (Malaysia)

NORTH AMERICA	AFRICA	MIDDLE EAST	
VIPAR	BOMBOLEO	MEGAP	

LATIN AMERICA



CASTRILLON AUTOPARTS (Brazil) www.castrillon.com.br

Established in 1980, Castrillon Autoparts specialises in light and heavy duty spare parts with a complete range of products for passenger cars, heavy and industrial vehicles in the states of Mato Grosso, Rondônia and Goiás. The company has 50 points of sale, 1,300 employees and served more than 300,000 customers in 2018. It has a central warehouse and 47 branches all over Brazil. Its mission is to provide service excellence, while respecting and valuing people in all their relationships, both professional and personal.

Castrillon Autoparts will join NEXUS on January 31st, 2019



www.pemaza.com.br

With more than 40 years of activity, Pemaza LTDA is a Brazilian distributor for passenger car and heavy duty. Based in the North of Brazil, the company has 42 point of sales mainly split in 2 states: Rondônia (35 stores, including 18 auto centers, 10 truck centers and 1 distribution center) and Acre (6 stores). In addition, Pemaza has also 1 tire and parts store in the state of Mato Grosso.

## Pemaza Ltda will join NEXUS on January 31st, 2019

## EUROPE



#### **RENOVATIO (France)** www.renovatio-automotive.com

Renovatio is a newly-appointed French start-up, supported by NEXUS as a business incubator. The company aims to become the leading distributor of spare parts and service for classic cars in Europe. Renovatio offers a range of products for all brands and vehicles from the 1940's to the 1990's promoting aftermarket brands related to brand heritage, value and quality.

With the objective of bringing structure to today's fragmented market, Renovatio is the first group of classic parts distributors in Europe and developed the first online channel for classic parts marketplace (Bakelit.eu – Marketplace for classics).

#### Renovatio will join NEXUS on January 31st, 2019

#### ASIA PACIFIC



## DZF TRADING (GUANGZHOU) CO LTD (China)

www.dzfparts.com

Established in 2006, DZF Trading (Guangzhou) Co Ltd is a Chinese auto parts distributor dedicated to supplying OE and premium quality parts to its 146 shareholder customers in 30 different provinces in China. DZF is specialist for chassis and engine parts, electronics, thermos and cooling systems, and oil and lubricants. Together with its key shareholders, DZF developed an internal e-commerce platform called ZPPARTS which facilitates the interactions and business among its shareholders.

## DZF Trading (Guangzhou) Co LTD will join NEXUS on January 31st, 2019



#### JD.com

# Qiguangxing (Beijing) Information and Technology Co Ltd 北京汽广行信息技术有限公司 (China) www.che.jd.com

JD.com is one of the largest e-commerce companies in China. Through its website, jd.com, it provides an online marketplace for a huge range of products, achieving a net revenue of USD 55.7 Billion. The platform has more than 300 million annual active users. It successfully entered the automotive parts B2B business in 2017.

The company operates approximately 210 warehouses with an aggregate gross floor area of approximately four million square meters in over 50 cities. It operates over 5,370 delivery stations and pick-up stations in approximately 2,350 counties and districts across China.

JD is joining together with its B2C affiliate Jingdong Century (Beijing) Trading Co Ltd 北京京东世纪贸易有限公司

## JD.com will join NEXUS on January 31st, 2019



VANLI GROUP OF COMPANIES (Malaysia) www.vanli.com.my

Vanli Group of Companies was established in 1978 in Malaysia. The company has several warehouses all over the country, covering 9,000 square meters to serve more than 4,000 customers with the collaboration of 200 employees. Vanli is primarily a genuine parts player and covers all of the major Asian brands but includes several leading aftermarket parts brands in its portfolio.

Vanli Group of Companies will join NEXUS on January 31<sup>st</sup>, 2019

## **AF**FILIATES



New affiliated member joined Bomboleo

• Autoequip (Angola)



New affiliated members joined MEGAP

- Minassian Group S.A.L. (Lebanon)
- Minassian Group S.A.L. Offshore (Lebanon)
- Minassian Trading Company (Syria)



New affiliated members joined VIPAR Heavy Duty

- Somerset, Pennsylvania-based, Wheeler Bros., Inc.
- Wheeler Bros., Inc.
- Marini Diesel Inc

PNP Enterprises LLC dba TNT Truck Parts is no longer a VIPAR Heavy Duty stockholder

On behalf of the **NEXUS** team, I extend a very warm welcome to our new **N**! Members. We are particularly delighted to be adding such high quality companies to the **NEXUS** Community in these important regions.

Also, with the inclusion of JD.com, we are extending **NEXUS** presence in the digital world which is a strategic objective for us and opens new channels for **N**! members and suppliers into the aftermarket.

With my best regards,

**Chief Executive Officer** 

WHEREVER YOU RUN YOUR AFTERMARKET BUSINESS IN THE WORLD, NEXUS IS THERE TO SUPPORT YOU