

UNITS	YTD 2017	YTD 2018	
HEAVY TRUCKS	Q4	Q4	VARIATION
EUROPE	309 890	296 690	-4,3%
- EUROPEAN UNION 27 countries	207 788	199 835	-3,8%
- EUROPEAN UNION 15 countries	207 754	199 835	-3,8%
Double Counts Austria / Germany			
Double Counts Austria / Japan			
Double Counts Belgium / Germany			
Double Counts Italy / Germany			
Double Counts Portugal / World	-6 302	-5 310	-15,7%
AUSTRIA	19 200	20 400	+6,3%
BELGIUM	43 649	42 186	-3,4%
FINLAND			
FRANCE			
GERMANY			
ITALY	67 066	63 886	-4,7%
NETHERLANDS *** AS OF 2013, FIGURES ONCE A YEAR ONLY	publication stopped	publication stopped	
PORTUGAL	6 302	5 334	-15,4%
SPAIN	61 626	55 498	-9,9%
SWEDEN	publication stopped	publication stopped	
UNITED KINGDOM	16 213	17 841	+10,0%
- EUROPEAN UNION New Members	34	0	-100,0%
Double Counts East Europe / World			
CZECH REPUBLIC			
HUNGARY			
POLAND (SEE LCV)			
ROMANIA	34		-100,0%
SLOVAKIA			
SLOVENIA			
- OTHER EUROPE	78 600	71 318	-9,3%
SERBIA		32	+10,3%
CIS	78 571	71 286	-9,3%
Double Counts CIS / World			
Double Counts Ukraine / World			
RUSSIA	68 234	59 192	-13,3%
AZERBAIDJAN			
BELARUS	8 703	10 921	+25,5%
KAZAKHSTAN	1 634	1 173	-28,2%
UKRAINE			
UZBEKISTAN			
TURKEY	23 502	25 537	+8,7%
AMERICA	547 884	651 111	+18,8%
- NAFTA	461 840	541 777	+17,3%
CANADA	18 431	20 911	+13,5%
MEXICO	162 713	192 386	+18,2%
USA	280 696	328 480	+17,0%
- SOUTH AMERICA	86 044	109 334	+27,1%
Double counts South America / World			
ARGENTINA			
BRAZIL	83 044	105 534	+27,1%
CHILE			
COLOMBIA	3 000	3 800	+25,0%
ECUADOR			
PERU			
URUGUAY			
VENEZUELA			
ASIA-OCEANIA	3 176 817	3 202 014	+0,8%
Double Counts Asia / World			
AUSTRALIA			
BANGLADESH			
CHINA	2 257 562	2 130 880	-5,6%
INDIA	283 933	407 056	+43,4%
INDONESIA	88 036	118 142	+34,2%
IRAN	17 881	12 828	-28,3%
JAPAN	515 521	517 641	+0,4%
MALAYSIA	1 100	1 200	+9,1%
PAKISTAN	8 400	8 400	+0,0%
PHILIPPINES			
SOUTH KOREA			
TAIWAN	4 384	5 867	+33,8%
THAILAND			
VIETNAM			
AFRICA	51 662	78 000	+51,0%
Double Counts Egypt / World			
Double Counts South Africa / World			
ALGERIA			
BOTSWANA			
EGYPT	26 500	50 507	+90,0%
KENYA			
LIBYA			
MOROCCO			
NIGERIA			
SOUTH AFRICA	25 162	27 493	+9,3%
SUDAN			
TUNISIA			
ZIMBABWE			
OTHERS			
TOTAL	4 086 253	4 227 815	+3,5%