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Scania Performance

Summary July–Sept 2025

Orders up while profitability is impacted by investments

- **Scania Group sales revenue declined by 3 percent to SEK 46.9 billion (48.2)**
- **Adjusted operating result decreased by 26 percent to SEK 5.2 billion (7.1), with an adjusted return on sales of 11.1 percent (14.7)**
- **Vehicle deliveries (unit sales) decreased by 1 percent to 21,545 vehicles, whereof Zero Emission Vehicles (ZEV) amounted to 159 units (80)**
- **Incoming orders increased by 20 percent to 20,492 vehicles, whereof Zero Emission Vehicles amounted to 133 units (169)**

Scania delivered a resilient performance in the third quarter, with strong orders amid profitability pressure, impacted by lower volumes and strategic investments. Focus on China and efficiency is strengthening long-term competitiveness.

Sales revenue declined in the third quarter, mainly reflecting lower delivery volumes. The adjusted operating result was also impacted by currency headwinds, market mix and cost related to the build-up of the industrial hub in China. Truck deliveries declined, mainly in Brazil where high interest rates, inflation and tariffs curbed demand – partly offset by increased deliveries in Europe and Asia. Scania maintained a stable 17.9 percent market share in Europe, despite the contracting total truck market. Order intake increased significantly in the third quarter, supported by focused commercial efforts in key markets.

"The business environment remains unstable, but Scania continues to demonstrate resilience," says Christian Levin, President and CEO of Scania and

TRATON Group. "Our increasing orders show we are maintaining customer confidence while preparing the company for long-term growth."

See Scania's Performance Summary for Q3 2025 and the full CEO comment:
<https://www.scania.com/performance-summary>

Scania is a world-leading provider of transport solutions. Together with our partners and customers, we are driving the shift towards a sustainable transport system. In 2024, we delivered 96,443 trucks, 5,626 buses as well as 11,170 industrial and marine power systems to our customers. Net sales totalled over SEK 216 billion, of which about 20 percent were services related. Founded in 1891, Scania now operates in more than 100 countries and employs some 59,000 people. Research and development is carried out globally with our main site in Södertälje, Sweden. Production takes place in Europe and Latin America with regional product centres in Africa and Asia. Scania is part of TRATON GROUP. For more information visit: www.scania.com