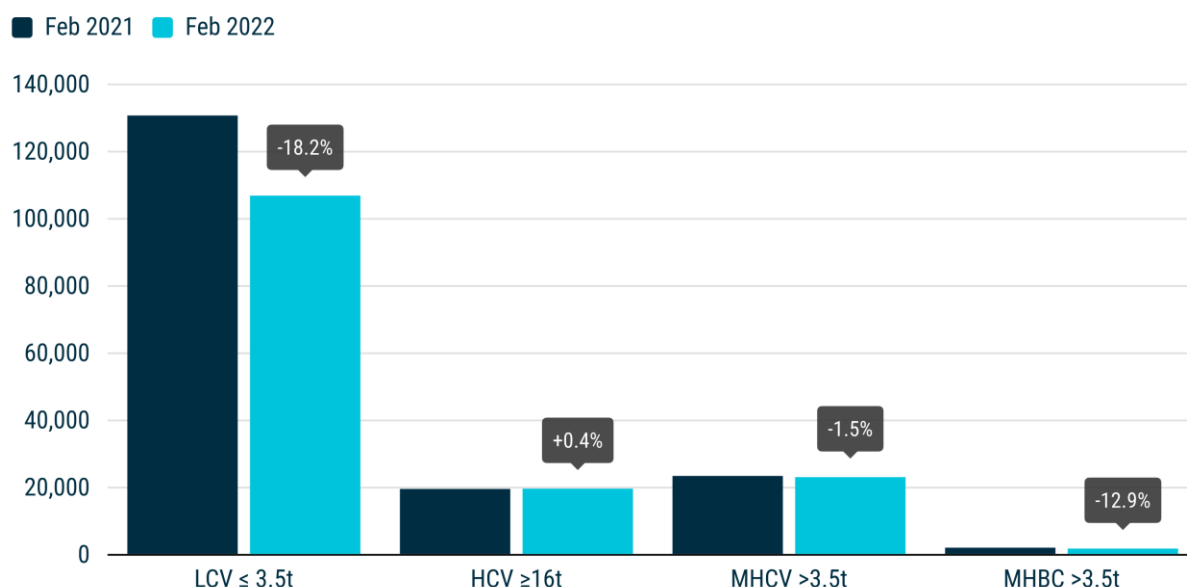


PRESS EMBARGO

8.00am CET (7.00am GMT), 24 March 2022

Commercial vehicle registrations: -13.5% first two months of 2022; -15.7% in February



TOTAL NEW COMMERCIAL VEHICLES

In February 2022, new commercial vehicle registrations retreated across the European Union, down 15.7% to 131,874 units. Except for heavy commercial vehicles, all segments recorded declines. The four key markets in the region also all suffered losses: Spain (-23.3%), France (-21.4%), Germany (-8.1%) and Italy (-4.8%).

From January to February, demand for commercial vehicles in the EU decreased by 13.5% to 257,127 units registered in total. Spain (-21.9%), France (-19.3%), Germany (-5.8%) and Italy (-2.8%) all recorded declines.

NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T²

Last month, sales of new vans across the EU saw another double-digit decline (-18.2%), as manufacturers continued to suffer from semiconductor shortages. Looking at the four main EU markets, Spain (-27.1%), France (-23.6%) and Germany (-12.0%) posted double-digit losses, while Italy (-6.3%) recorded a more modest decline.

¹ Data for Malta not available

² Including light buses & coaches

During the first two months of the year, registrations of new light commercial vehicles fell by 16.3% in the European Union, totalling 206,345 units. All major markets in the region recorded declines, with Spain posting the steepest drop (-27.1%).

NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER³

February sales of new heavy commercial vehicles saw modest growth (+0.4%), reaching 19,690 units sold across the European Union. Except for Italy (-0.7%), all major markets in Western Europe contributed positively to last month's growth: Germany (+11.8%), France (+6.4%) and Spain (+3.7%). By contrast, Poland – which is the largest market for heavy commercial vehicles in Central Europe – recorded a double-digit decline (-17.9%).

Two months into the year, EU heavy commercial vehicle registrations expanded by 4.1%, counting 40,270 units in total. The European Union's four major markets recorded gains: Spain (+10.3%), Germany (+4.9%), France (+4.0%) and Italy (+0.7%).

NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T⁴

In February, demand for trucks across the European Union shrank by 1.5%, counting 23,124 units. This decline was mainly the result of double-digit losses in several Central European markets, which dragged down the region's overall performance. By contrast the largest markets in Western Europe all posted growth: Germany (+5.9%), Italy (+2.6%), France (+2.1%) and Spain (+0.2%).

Over the first two months of the year, 46,639 new trucks were registered in the EU, a year-on-year rise of 1.2%. The results among the four key EU markets were varied. Spain recorded an increase of 7.1%, while Italy saw a modest growth (+0.7%). Germany and France witnessed modest declines (-0.5% and -0.4% respectively).

NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

In February 2022, the EU bus and coach market dropped by 12.9%, totalling 1,851 units sold. Among the four key markets in the region, Italy posted double digit gains (+32.1%), followed by Spain (+7.1%). France and Germany on the other hand suffered double-digit losses (-20.2% and -18.3% respectively).

From January to February, the sales of buses and coaches across the EU slipped by 9.6% to reach 4,143 units. Three of the EU's four major markets saw declines: Germany (-10.7%), France (-10.0%) and Italy (-7.9%). Spain, however, recorded growth (+11.3%).

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 24 March 2022

LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T¹
EUROPEAN UNION² + EFTA + UK

	FEBRUARY			JANUARY-FEBRUARY		
	Units		% change 22/21	Units		% change 22/21
	2022	2021		2022	2021	
Austria	1,742	3,794	-54.1	3,306	6,374	-48.1
Belgium	4,869	6,989	-30.3	9,239	14,171	-34.8
Bulgaria	372	430	-13.5	753	868	-13.2
Croatia	594	860	-30.9	1,283	1,387	-7.5
Cyprus	173	139	+24.5	325	280	+16.1
Czech Republic	1,247	1,312	-5.0	2,347	2,480	-5.4
Denmark	2,457	2,644	-7.1	4,586	4,710	-2.6
Estonia	334	358	-6.7	686	748	-8.3
Finland	934	990	-5.7	1,942	2,293	-15.3
France	28,401	37,185	-23.6	56,546	71,874	-21.3
Germany	18,476	20,991	-12.0	35,732	38,541	-7.3
Greece	753	686	+9.8	1,243	1,386	-10.3
Hungary	1,558	1,961	-20.6	2,620	3,732	-29.8
Ireland ³	2,294	3,316	-30.8	7,340	8,338	-12.0
Italy ⁴	14,933	15,940	-6.3	26,786	27,664	-3.2
Latvia	246	181	+35.9	471	325	+44.9
Lithuania	225	336	-33.0	499	566	-11.8
Luxembourg	358	449	-20.3	668	850	-21.4
Netherlands	4,899	6,111	-19.8	10,394	13,094	-20.6
Poland	5,226	5,772	-9.5	9,724	10,398	-6.5
Portugal	2,194	2,041	+7.5	4,088	4,139	-1.2
Romania	1,050	1,078	-2.6	1,968	2,206	-10.8
Slovakia	740	566	+30.7	1,232	945	+30.4
Slovenia	776	845	-8.2	1,493	1,799	-17.0
Spain	9,456	12,964	-27.1	16,408	22,514	-27.1
Sweden	2,592	2,814	-7.9	4,666	4,963	-6.0
EUROPEAN UNION	106,899	130,752	-18.2	206,345	246,645	-16.3
EU14⁵	94,358	116,914	-19.3	182,944	220,911	-17.2
EU12⁶	12,541	13,838	-9.4	23,401	25,734	-9.1
Iceland	83	64	+29.7	174	151	+15.2
Norway	1,990	2,741	-27.4	3,487	5,085	-31.4
Switzerland	2,108	2,360	-10.7	4,121	4,647	-11.3
EFTA	4,181	5,165	-19.1	7,782	9,883	-21.3
United Kingdom	16,165	17,205	-6.0	33,731	41,234	-18.2
EU + EFTA + UK	127,245	153,122	-16.9	247,858	297,762	-16.8
EU14 + EFTA + UK	114,704	139,284	-17.6	224,457	272,028	-17.5

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

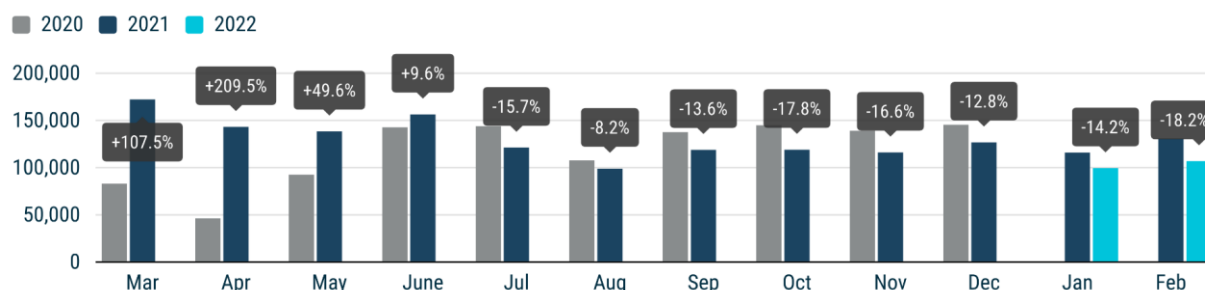
¹ Including light buses and coaches

² Data for Malta not available

³ LCV ≤6t ⁴ ANFIA estimates

⁵ Member states before the 2004 enlargement

⁶ Member states having joined the EU since 2004



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 24 March 2022

HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹
EUROPEAN UNION + EFTA + UK

	FEBRUARY			JANUARY-FEBRUARY		
	Units		% change 22/21	Units		% change 22/21
	2022	2021		2022	2021	
Austria ²	488	459	+6.3	842	902	-6.7
Belgium	569	554	+2.7	1,202	1,221	-1.6
Bulgaria	180	203	-11.3	505	489	+3.3
Croatia	86	92	-6.5	182	157	+15.9
Cyprus	1	6	-83.3	2	16	-87.5
Czech Republic	592	514	+15.2	1,149	939	+22.4
Denmark	268	308	-13.0	684	636	+7.5
Estonia	44	40	+10.0	128	126	+1.6
Finland	172	174	-1.1	437	409	+6.8
France	3,194	3,003	+6.4	6,518	6,267	+4.0
Germany	4,885	4,369	+11.8	9,197	8,771	+4.9
Greece	40	9	+344.4	75	33	+127.3
Hungary	457	323	+41.5	807	620	+30.2
Ireland ³	153	171	-10.5	383	445	-13.9
Italy ⁴	1,821	1,834	-0.7	3,762	3,736	+0.7
Latvia	98	109	-10.1	249	222	+12.2
Lithuania	443	770	-42.5	950	1,334	-28.8
Luxembourg ⁵	82	59	+39.0	174	138	+26.1
Netherlands	886	927	-4.4	2,199	2,132	+3.1
Poland	2,126	2,588	-17.9	4,256	3,939	+8.0
Portugal	297	255	+16.5	622	554	+12.3
Romania	441	452	-2.4	947	798	+18.7
Slovakia	210	222	-5.4	412	416	-1.0
Slovenia	163	120	+35.8	398	325	+22.5
Spain	1,638	1,579	+3.7	3,545	3,214	+10.3
Sweden	356	465	-23.4	645	851	-24.2
EUROPEAN UNION	19,690	19,605	+0.4	40,270	38,690	+4.1
EU14	14,849	14,166	+4.8	30,285	29,309	+3.3
EU12	4,841	5,439	-11.0	9,985	9,381	+6.4
Iceland	5	6	-16.7	16	15	+6.7
Norway	306	342	-10.5	711	782	-9.1
Switzerland	211	217	-2.8	417	427	-2.3
EFTA	522	565	-7.6	1,144	1,224	-6.5
United Kingdom ⁵	1,847	1,938	-4.7	4,636	4,233	+9.5
EU + EFTA + UK	22,059	22,108	-0.2	46,050	44,147	+4.3
EU14 + EFTA + UK	17,218	16,669	+3.3	36,065	34,766	+3.7

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

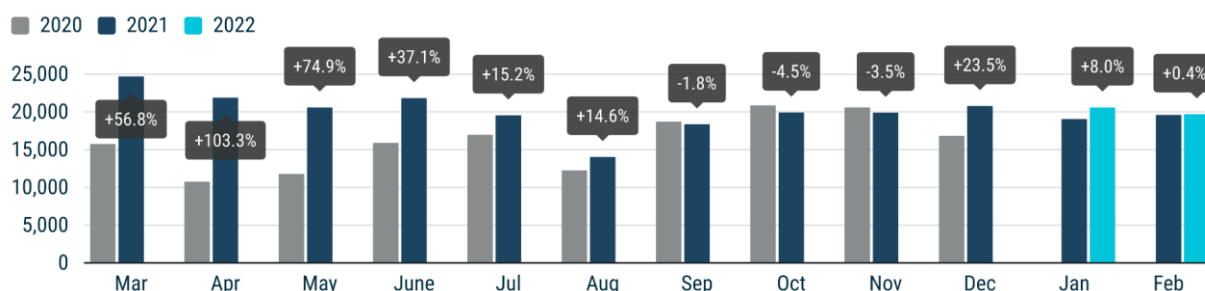
¹ Excluding heavy buses and coaches

² HCV ≥15t

³ HCV ≥17t

⁴ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

⁵ Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 24 March 2022

MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹
EUROPEAN UNION + EFTA + UK

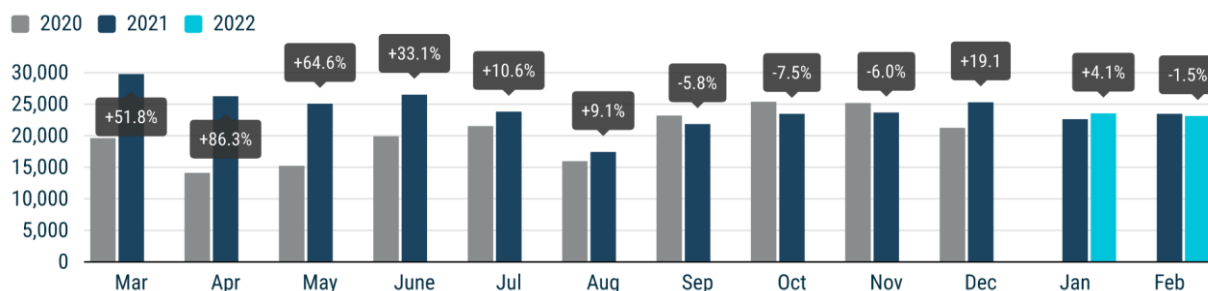
	FEBRUARY			JANUARY-FEBRUARY		
	Units		% change 22/21	Units		% change 22/21
	2022	2021		2022	2021	
Austria	507	490	+3.5	882	945	-6.7
Belgium	630	679	-7.2	1,340	1,454	-7.8
Bulgaria	186	212	-12.3	522	513	+1.8
Croatia	100	97	+3.1	199	168	+18.5
Cyprus	1	8	-87.5	6	23	-73.9
Czech Republic	653	610	+7.0	1,285	1,105	+16.3
Denmark	300	343	-12.5	763	702	+8.7
Estonia	49	47	+4.3	141	139	+1.4
Finland	231	254	-9.1	599	599	+0.0
France	3,603	3,528	+2.1	7,317	7,350	-0.4
Germany	6,574	6,209	+5.9	12,110	12,176	-0.5
Greece	54	29	+86.2	100	68	+47.1
Hungary	475	345	+37.7	849	658	+29.0
Ireland	184	193	-4.7	462	501	-7.8
Italy ²	2,195	2,139	+2.6	4,407	4,377	+0.7
Latvia	100	117	-14.5	255	235	+8.5
Lithuania	447	783	-42.9	959	1,355	-29.2
Luxembourg	87	76	+14.5	183	161	+13.7
Netherlands	988	1,037	-4.7	2,439	2,390	+2.1
Poland	2,312	2,770	-16.5	4,566	4,255	+7.3
Portugal	316	290	+9.0	697	633	+10.1
Romania	454	471	-3.6	981	826	+18.8
Slovakia	240	271	-11.4	454	470	-3.4
Slovenia	181	131	+38.2	427	353	+21.0
Spain	1,865	1,861	+0.2	3,993	3,728	+7.1
Sweden	392	492	-20.3	703	914	-23.1
EUROPEAN UNION	23,124	23,482	-1.5	46,639	46,098	+1.2
EU14	17,926	17,620	+1.7	35,995	35,998	-0.01
EU12	5,198	5,862	-11.3	10,644	10,100	+5.4
Iceland	11	24	-54.2	23	47	-51.1
Norway	385	434	-11.3	854	942	-9.3
Switzerland	241	256	-5.9	479	515	-7.0
EFTA	637	714	-10.8	1,356	1,504	-9.8
United Kingdom ³	2,419	2,686	-9.9	5,843	5,738	+1.8
EU + EFTA + UK	26,180	26,882	-2.6	53,838	53,340	+0.9
EU14 + EFTA + UK	20,982	21,020	-0.2	43,194	43,240	-0.1

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 24 March 2022

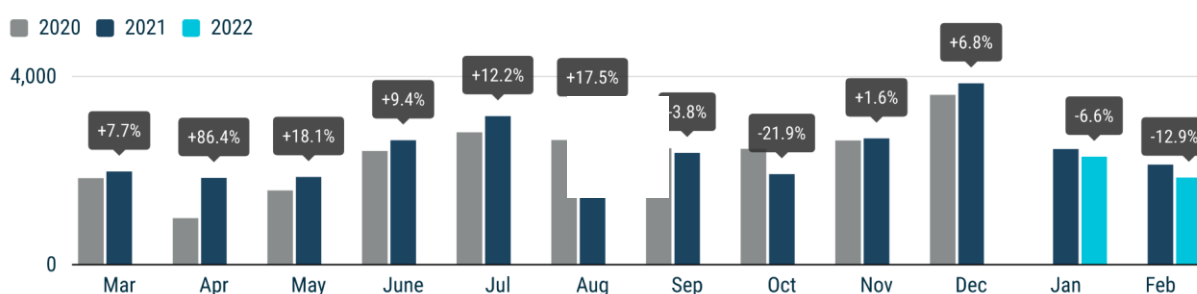
MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T
EUROPEAN UNION + EFTA + UK

	FEBRUARY			JANUARY-FEBRUARY		
	Units		% change 22/21	Units		% change 22/21
	2022	2021		2022	2021	
Austria	59	86	-31.4	110	181	-39.2
Belgium	78	60	+30.0	108	125	-13.6
Bulgaria	23	2	+1,050.0	40	3	+1,233.3
Croatia	6	15	-60.0	6	15	-60.0
Cyprus	5	0		6	2	+200.0
Czech Republic	47	199	-76.4	192	337	-43.0
Denmark	24	90	-73.3	76	90	-15.6
Estonia	7	0		68	32	+112.5
Finland	12	10	+20.0	29	22	+31.8
France	386	484	-20.2	935	1,039	-10.0
Germany	321	393	-18.3	760	851	-10.7
Greece	13	14	-7.1	15	40	-62.5
Hungary	19	17	+11.8	24	56	-57.1
Ireland	58	32	+81.3	112	61	+83.6
Italy ¹	292	221	+32.1	591	642	-7.9
Latvia	31	4	+675.0	46	18	+155.6
Lithuania	4	21	-81.0	29	34	-14.7
Luxembourg	13	26	-50.0	67	68	-1.5
Netherlands	24	39	-38.5	60	69	-13.0
Poland	82	114	-28.1	188	207	-9.2
Portugal	41	57	-28.1	78	99	-21.2
Romania	108	58	+86.2	150	118	+27.1
Slovakia	15	5	+200.0	62	31	+100.0
Slovenia	9	3	+200.0	11	38	-71.1
Spain	150	140	+7.1	296	266	+11.3
Sweden	24	35	-31.4	84	137	-38.7
EUROPEAN UNION	1,851	2,125	-12.9	4,143	4,581	-9.6
EU14	1,495	1,687	-11.4	3,321	3,690	-10.0
EU12	356	438	-18.7	822	891	-7.7
Iceland	4	4	+0.0	6	5	+20.0
Norway	26	25	+4.0	84	70	+20.0
Switzerland	20	32	-37.5	56	79	-29.1
EFTA	50	61	-18.0	146	154	-5.2
United Kingdom ²	285	202	+41.1	548	397	+38.0
EU + EFTA + UK	2,186	2,388	-8.5	4,837	5,132	-5.7
EU14 + EFTA + UK	1,830	1,950	-6.2	4,015	4,241	-5.3

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 24 March 2022

TOTAL NEW COMMERCIAL VEHICLES (CV), BY MARKET
EUROPEAN UNION + EFTA + UK

	FEBRUARY			JANUARY-FEBRUARY		
	Units		% change 22/21	Units		% change 22/21
	2022	2021		2022	2021	
Austria	2,308	4,370	-47.2	4,298	7,500	-42.7
Belgium	5,577	7,728	-27.8	10,687	15,750	-32.1
Bulgaria	581	644	-9.8	1,315	1,384	-5.0
Croatia	700	972	-28.0	1,488	1,570	-5.2
Cyprus	179	147	+21.8	337	305	+10.5
Czech Republic	1,947	2,121	-8.2	3,824	3,922	-2.5
Denmark	2,781	3,077	-9.6	5,425	5,502	-1.4
Estonia	390	405	-3.7	895	919	-2.6
Finland	1,177	1,254	-6.1	2,570	2,914	-11.8
France	32,390	41,197	-21.4	64,798	80,263	-19.3
Germany	25,371	27,593	-8.1	48,602	51,568	-5.8
Greece	820	729	+12.5	1,358	1,494	-9.1
Hungary	2,052	2,323	-11.7	3,493	4,446	-21.4
Ireland	2,536	3,541	-28.4	7,914	8,900	-11.1
Italy	17,420	18,300	-4.8	31,784	32,683	-2.8
Latvia	377	302	+24.8	772	578	+33.6
Lithuania	676	1,140	-40.7	1,487	1,955	-23.9
Luxembourg	458	551	-16.9	918	1,079	-14.9
Netherlands	5,911	7,187	-17.8	12,893	15,553	-17.1
Poland	7,620	8,656	-12.0	14,478	14,860	-2.6
Portugal	2,551	2,388	+6.8	4,863	4,871	-0.2
Romania	1,612	1,607	+0.3	3,099	3,150	-1.6
Slovakia	995	842	+18.2	1,748	1,446	+20.9
Slovenia	966	979	-1.3	1,931	2,190	-11.8
Spain	11,471	14,965	-23.3	20,697	26,508	-21.9
Sweden	3,008	3,341	-10.0	5,453	6,014	-9.3
EUROPEAN UNION	131,874	156,359	-15.7	257,127	297,324	-13.5
EU14	113,779	136,221	-16.5	222,260	260,599	-14.7
EU12	18,095	20,138	-10.1	34,867	36,725	-5.1
Iceland	98	92	+6.5	203	203	+0.0
Norway	2,401	3,200	-25.0	4,425	6,097	-27.4
Switzerland	2,369	2,648	-10.5	4,656	5,241	-11.2
EFTA	4,868	5,940	-18.0	9,284	11,541	-19.6
United Kingdom	18,869	20,093	-6.1	40,122	47,369	-15.3
EU + EFTA + UK	155,611	182,392	-14.7	306,533	356,234	-14.0
EU14 + EFTA + UK	137,516	162,254	-15.2	271,666	319,509	-15.0

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

