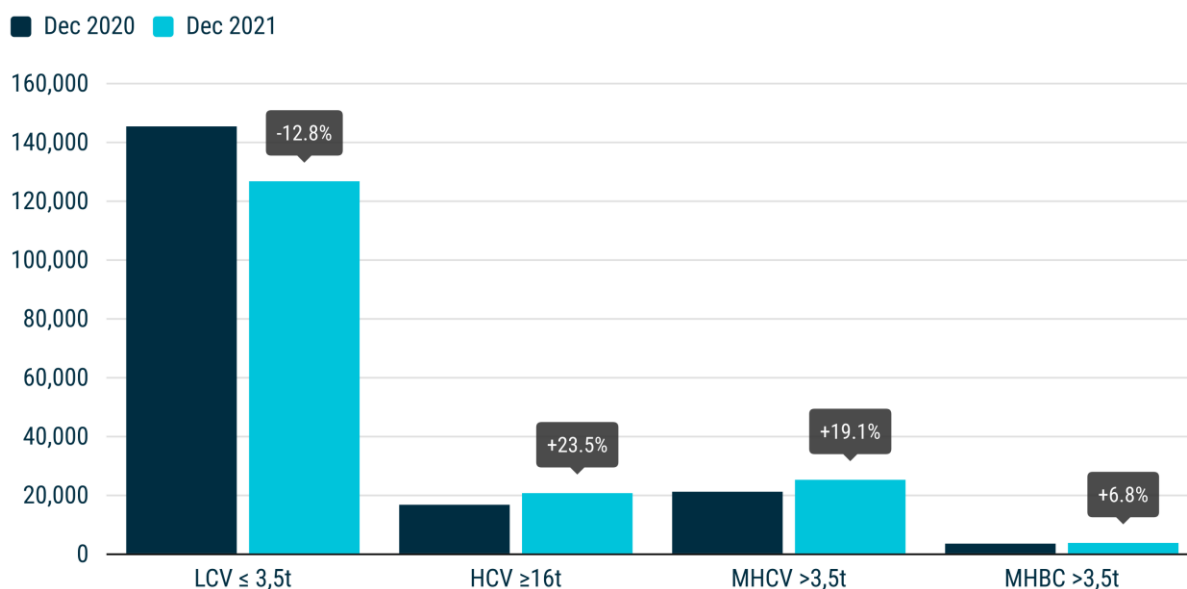


PRESS EMBARGO

8.00am CET (7.00am GMT), 26 January 2022

Commercial vehicle registrations: +9.6% in 2021; -8.4% in December



TOTAL NEW COMMERCIAL VEHICLES

In December, the EU commercial vehicle market contracted again, marking the sixth consecutive month of decline. Demand fell by 8.4% to 155,963 units, mainly due to a drop in new van sales. In fact, registrations of trucks and buses actually improved compared to December 2020. The region's four major markets all posted drops, with the sharpest seen in Spain (-31.9%).

Overall in 2021, commercial vehicle registrations in the European Union increased by 9.6% to reach 1,880,682 units, largely thanks to the low base recorded during the first half of 2020. Nevertheless, this full-year result remains far below the 2.1 million units registered in 2019, the year before the pandemic. With the exception of Spain (-2.8%), all major EU markets posted growth last year. Italy saw the highest percentage gain (+15.5%) followed by France (+7.8%), while registrations increased by only a modest 0.6% in Germany.

NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T²

During the month of December, registrations of new vans across the EU declined significantly (-12.8%) again. The main reason still being the microchip shortage that has hit production of this vehicle category in particular. This trend was reflected in the performance

¹ Data for Malta not available

² Including light buses & coaches

of the region's four key markets, all posting strong declines in the last month of the year: Spain (-34.8%), Germany (-12.4%), France (-10.5%) and Italy (-9.2%).

Looking at full-year 2021 volumes, nearly 1.6 million light commercial vehicles were registered across the EU, a year-on-year rise of 8.5%, despite negative results in the last six months of the year. However, performances were mixed in the four big markets. In Spain (-4.0%) and Germany (-0.8%) new van registrations fell slightly, while Italy and France ended the year positively, with volumes up by 14.7% and 7.5% respectively.

NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER³

In December, demand for new heavy commercial vehicles in the European Union saw solid growth (+23.5%). This was largely driven by Central Europe's strong performance, and Poland (+69.4%) especially. The four largest markets in Western Europe also contributed positively to last month's growth, in particular Germany (+18.0%) and Spain (+15.7%).

In 2021, new heavy truck registrations surged by 21.2%, totalling 240,346 units across the European Union. However, this is still around 12% below 2019 pre-pandemic levels. All 27 EU markets posted growth last year, including the four largest ones: Italy (+24.5%), Spain (+12.5%), Germany (+10.4%) and France (+5.6%).

NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T⁴

In December 2021, 25,314 new medium and heavy trucks were sold in the EU, up 19.1% compared to the same month one year before. Similar to the heavy truck segment, Central Europe, and Poland (+59.3%) in particular, gave a significant boost to this growth. Looking at the four major markets, Italy (+21.2%) and Germany (+14.6%) recorded the strongest gains, followed by Spain (+2.2%), while demand remained stable in France (-0.2%).

Last year, new truck registrations across EU expanded by 16.8% to reach 289,316 units sold in total. Despite negative results from September to November, gains recorded during the first half of the year and in December helped the full-year performance. As a result, nearly all EU markets managed to perform better than in 2020, including the four major ones: Italy (+22.3%), Spain (+8.1%), Germany (+5.6%) and France (+5.5%).

NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

In December, 3,855 new buses and coaches were registered across the European Union, a gain of 6.8% compared to December 2020. Double-digit increases were recorded in three of the region's four key markets: Italy (+40.7%), France (+38.7%) and Germany (+26.6%). By contrast, Spain suffered a significant decline (-36.4%) during the last month of the year.

Overall in 2021, EU demand for buses and coaches increased by a modest 2.8% to 29,941 units sold. Among the region's largest markets, only Spain saw a decline (-10.2%), while bus registrations remained almost unchanged in Germany compared to 2020 (+0.2%). France (+13.4%) and Italy (+11.1%) ended the year on a positive note, both recording double-digit gains.

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 26 January 2021

LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T¹
EUROPEAN UNION² + EFTA + UK

	DECEMBER			JANUARY-DECEMBER		
	Units		% change 21/20	Units		% change 21/20
	2021	2020		2021	2020	
Austria	2,722	2,886	-5.7	58,806	36,545	+60.9
Belgium	4,693	6,030	-22.2	71,562	71,312	+0.4
Bulgaria	429	528	-18.8	6,659	5,060	+31.6
Croatia	534	405	+31.9	7,958	6,797	+17.1
Cyprus	107	128	-16.4	1,938	1,683	+15.2
Czech Republic	2,386	1,873	+27.4	19,660	17,141	+14.7
Denmark	2,928	3,658	-20.0	31,588	31,117	+1.5
Estonia	254	191	+33.0	4,142	3,289	+25.9
Finland	949	1,340	-29.2	12,893	12,842	+0.4
France	38,631	43,165	-10.5	431,385	401,154	+7.5
Germany	21,125	24,111	-12.4	265,732	267,832	-0.8
Greece	663	601	+10.3	10,426	6,865	+51.9
Hungary	2,213	2,588	-14.5	22,981	22,043	+4.3
Ireland ³	314	301	+4.3	28,741	21,732	+32.3
Italy ⁴	16,421	18,080	-9.2	183,093	159,590	+14.7
Latvia	140	137	+2.2	2,530	2,120	+19.3
Lithuania	189	218	-13.3	3,363	2,859	+17.6
Luxembourg	350	356	-1.7	4,560	4,420	+3.2
Netherlands	4,221	3,564	+18.4	68,443	60,395	+13.3
Poland	7,458	7,924	-5.9	73,926	59,648	+23.9
Portugal	3,281	3,673	-10.7	28,790	27,578	+4.4
Romania	1,492	1,797	-17.0	16,168	13,733	+17.7
Slovakia	956	547	+74.8	8,252	6,371	+29.5
Slovenia	704	714	-1.4	9,687	8,033	+20.6
Spain	10,845	16,640	-34.8	151,904	158,201	-4.0
Sweden	2,789	3,992	-30.1	36,238	31,015	+16.8
EUROPEAN UNION	126,794	145,447	-12.8	1,561,425	1,439,375	+8.5
EU14⁵	109,932	128,397	-14.4	1,384,161	1,290,598	+7.2
EU12⁶	16,862	17,050	-1.1	177,264	148,777	+19.1
Iceland	80	101	-20.8	1,162	996	+16.7
Norway	3,393	3,593	-5.6	34,070	32,110	+6.1
Switzerland	2,526	2,904	-13.0	29,375	28,158	+4.3
EFTA	5,999	6,598	-9.1	64,607	61,264	+5.5
United Kingdom	29,404	27,283	+7.8	355,380	292,657	+21.4
EU + EFTA + UK	162,197	179,328	-9.6	1,981,412	1,793,296	+10.5
EU14 + EFTA + UK	145,335	162,278	-10.4	1,804,148	1,644,519	+9.7

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

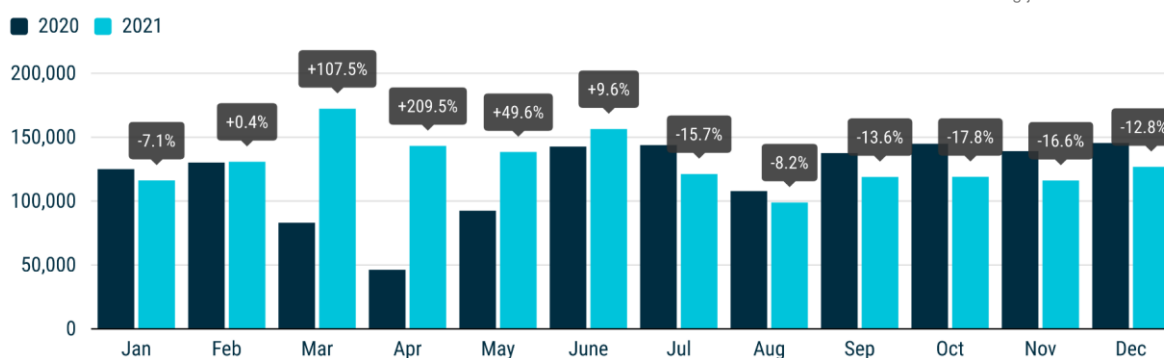
¹ Including light buses and coaches

² Data for Malta not available

³ LCV ≤6t ⁴ ANFIA estimates

⁵ Member states before the 2004 enlargement

⁶ Member states having joined the EU since 2004



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 26 January 2021

HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹
EUROPEAN UNION + EFTA + UK

	DECEMBER			JANUARY-DECEMBER		
	Units		% change 21/20	Units		% change 21/20
	2021	2020		2021	2020	
Austria ²	451	365	+23.6	6,470	5,467	+18.3
Belgium	492	498	-1.2	6,807	6,125	+11.1
Bulgaria	217	76	+185.5	2,944	1,978	+48.8
Croatia	63	62	+1.6	1,002	695	+44.2
Cyprus	2	1	+100.0	42	33	+27.3
Czech Republic	882	722	+22.2	7,437	5,913	+25.8
Denmark	269	187	+43.9	3,917	3,288	+19.1
Estonia	15	11	+36.4	722	446	+61.9
Finland	196	206	-4.9	2,426	2,317	+4.7
France	3,587	3,505	+2.3	38,787	36,737	+5.6
Germany	4,697	3,982	+18.0	55,562	50,323	+10.4
Greece	46	20	+130.0	367	353	+4.0
Hungary	334	228	+46.5	4,094	2,951	+38.7
Ireland ³	10	16	-37.5	1,872	1,587	+18.0
Italy ⁴	1,815	1,569	+15.7	20,515	16,483	+24.5
Latvia	54	64	-15.6	1,296	652	+98.8
Lithuania ⁵	635	258	+146.1	7,882	4,093	+92.6
Luxembourg ⁵	72	74	-2.7	901	794	+13.5
Netherlands	562	445	+26.3	10,348	9,105	+13.7
Poland	3,394	2,003	+69.4	30,159	18,290	+64.9
Portugal	270	267	+1.1	3,686	3,030	+21.7
Romania	577	398	+45.0	5,524	3,861	+43.1
Slovakia	183	96	+90.6	2,581	1,689	+52.8
Slovenia	114	112	+1.8	1,777	1,253	+41.8
Spain	1,305	1,232	+5.9	17,924	15,932	+12.5
Sweden	542	432	+25.5	5,304	4,960	+6.9
EUROPEAN UNION	20,784	16,829	+23.5	240,346	198,355	+21.2
EU14	14,314	12,798	+11.8	174,886	156,501	+11.7
EU12	6,470	4,031	+60.5	65,460	41,854	+56.4
Iceland	13	9	+44.4	141	100	+41.0
Norway	270	258	+4.7	4,272	4,092	+4.4
Switzerland	193	211	-8.5	3,010	2,890	+4.2
EFTA	476	478	-0.4	7,423	7,082	+4.8
United Kingdom ⁵	2,323	3,023	-23.2	31,001	28,426	+9.1
EU + EFTA + UK	23,583	20,330	+16.0	278,770	233,863	+19.2
EU14 + EFTA + UK	17,113	16,299	+5.0	213,310	192,009	+11.1

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

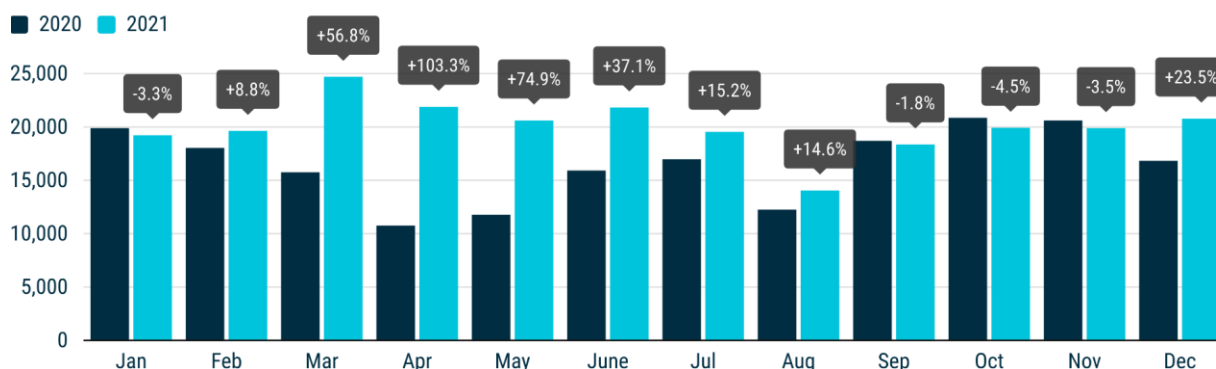
¹ Excluding heavy buses and coaches

² HCV ≥15t

³ HCV ≥17t

⁴ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

⁵ Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 26 January 2021

MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹
EUROPEAN UNION + EFTA + UK

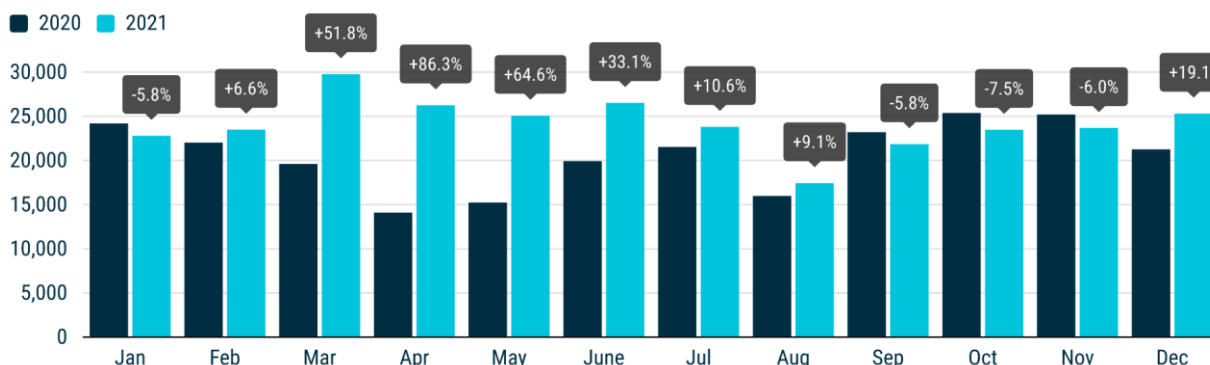
	DECEMBER			JANUARY-DECEMBER		
	Units		% change 21/20	Units		% change 21/20
	2021	2020		2021	2020	
Austria	484	385	+25.7	6,680	5,676	+17.7
Belgium	610	622	-1.9	8,179	7,516	+8.8
Bulgaria	226	82	+175.6	3,073	2,055	+49.5
Croatia	98	86	+14.0	1,284	895	+43.5
Cyprus	6	6	+0.0	83	85	-2.4
Czech Republic	1,041	897	+16.1	8,679	7,355	+18.0
Denmark	331	238	+39.1	4,389	3,724	+17.9
Estonia	19	12	+58.3	772	493	+56.6
Finland	271	316	-14.2	3,536	3,430	+3.1
France	4,072	4,082	-0.2	45,030	42,699	+5.5
Germany	6,887	6,010	+14.6	78,981	74,779	+5.6
Greece	72	25	+188.0	568	561	+1.2
Hungary	373	265	+40.8	4,476	3,275	+36.7
Ireland	26	22	+18.2	2,272	1,936	+17.4
Italy ²	2,343	1,933	+21.2	24,807	20,276	+22.3
Latvia	64	75	-14.7	1,392	716	+94.4
Lithuania ³	643	276	+133.0	7,976	4,188	+90.4
Luxembourg	80	80	+0.0	1,054	991	+6.4
Netherlands	641	550	+16.5	11,744	10,527	+11.6
Poland	3,677	2,308	+59.3	32,684	20,672	+58.1
Portugal	330	336	-1.8	4,264	3,585	+18.9
Romania	584	427	+36.8	5,889	4,112	+43.2
Slovakia	207	127	+63.0	2,868	1,943	+47.6
Slovenia	127	124	+2.4	1,925	1,380	+39.5
Spain	1,506	1,474	+2.2	20,801	19,245	+8.1
Sweden	596	497	+19.9	5,910	5,502	+7.4
EUROPEAN UNION	25,314	21,255	+19.1	289,316	247,616	+16.8
EU14	18,249	16,570	+10.1	218,215	200,447	+8.9
EU12	7,065	4,685	+50.8	71,101	47,169	+50.7
Iceland	20	17	+17.6	274	203	+35.0
Norway	327	321	+1.9	6,035	5,993	+0.7
Switzerland	229	265	-13.6	3,565	3,579	-0.4
EFTA	576	603	-4.5	9,874	9,775	+1.0
United Kingdom ³	3,165	4,164	-24.0	42,372	40,164	+5.5
EU + EFTA + UK	29,055	26,022	+11.7	341,562	297,555	+14.8
EU14 + EFTA + UK	21,990	21,337	+3.1	270,461	250,386	+8.0

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 26 January 2021

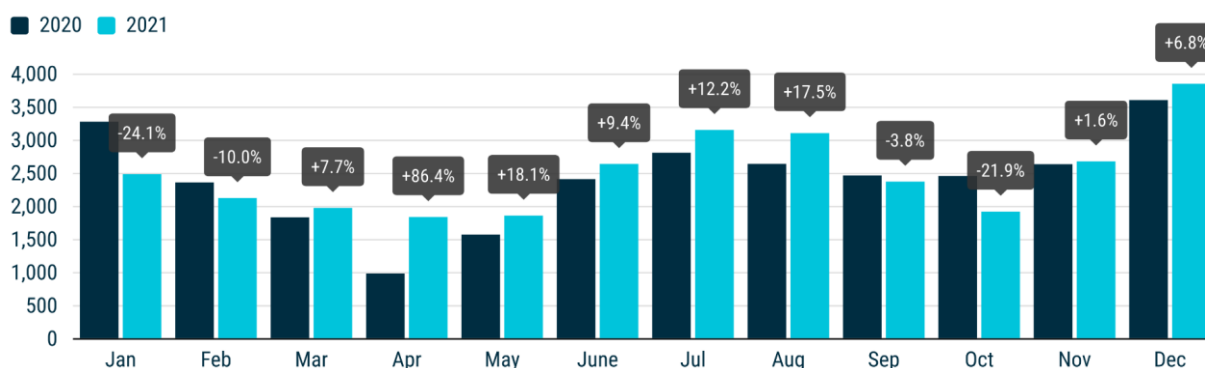
MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T
EUROPEAN UNION + EFTA + UK

	DECEMBER			JANUARY-DECEMBER		
	Units		% change 21/20	Units		% change 21/20
	2021	2020		2021	2020	
Austria	102	108	-5.6	887	872	+1.7
Belgium	34	56	-39.3	945	787	+20.1
Bulgaria	30	6	+400.0	203	180	+12.8
Croatia	1	3	-66.7	119	106	+12.3
Cyprus	1	0		20	246	-91.9
Czech Republic	138	213	-35.2	1,006	1,367	-26.4
Denmark	95	9	+955.6	636	268	+137.3
Estonia	34	2	+1,600.0	269	224	+20.1
Finland	27	24	+12.5	382	284	+34.5
France	813	586	+38.7	6,857	6,049	+13.4
Germany	1,124	888	+26.6	6,474	6,460	+0.2
Greece	72	26	+176.9	454	307	+47.9
Hungary	112	49	+128.6	1,010	629	+60.6
Ireland	27	7	+285.7	444	130	+241.5
Italy ¹	387	275	+40.7	3,495	3,145	+11.1
Latvia	2	11	-81.8	209	75	+178.7
Lithuania ²	8	53	-84.9	137	315	-56.5
Luxembourg	10	15	-33.3	167	214	-22.0
Netherlands	15	256	-94.1	338	643	-47.4
Poland	141	143	-1.4	1,356	1,486	-8.7
Portugal	114	29	+293.1	586	412	+42.2
Romania	61	70	-12.9	715	819	-12.7
Slovakia	191	51	+274.5	529	290	+82.4
Slovenia	5	5	+0.0	98	64	+53.1
Spain	173	272	-36.4	1,877	2,090	-10.2
Sweden	138	452	-69.5	728	1,674	-56.5
EUROPEAN UNION	3,855	3,609	+6.8	29,941	29,136	+2.8
EU14	3,131	3,003	+4.3	24,270	23,335	+4.0
EU12	724	606	+19.5	5,671	5,801	-2.2
Iceland	1	0		30	15	+100.0
Norway	29	157	-81.5	1,083	1,370	-20.9
Switzerland	81	134	-39.6	646	640	+0.9
EFTA	111	291	-61.9	1,759	2,025	-13.1
United Kingdom ²	374	329	+13.7	4,097	4,674	-12.3
EU + EFTA + UK	4,340	4,229	+2.6	35,797	35,835	-0.1
EU14 + EFTA + UK	3,616	3,623	-0.2	30,126	30,034	+0.3

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 26 January 2021

TOTAL NEW COMMERCIAL VEHICLES (CV), BY MARKET
EUROPEAN UNION + EFTA + UK

	DECEMBER			JANUARY-DECEMBER		
	Units		% change 21/20	Units		% change 21/20
	2021	2020		2021	2020	
Austria	3,308	3,379	-2.1	66,373	43,093	+54.0
Belgium	5,337	6,708	-20.4	80,686	79,615	+1.3
Bulgaria	685	616	+11.2	9,935	7,295	+36.2
Croatia	633	494	+28.1	9,361	7,798	+20.0
Cyprus	114	134	-14.9	2,041	2,014	+1.3
Czech Republic	3,565	2,983	+19.5	29,345	25,863	+13.5
Denmark	3,354	3,905	-14.1	36,613	35,109	+4.3
Estonia	307	205	+49.8	5,183	4,006	+29.4
Finland	1,247	1,680	-25.8	16,811	16,556	+1.5
France	43,516	47,833	-9.0	483,272	449,902	+7.4
Germany	29,136	31,009	-6.0	351,187	349,071	+0.6
Greece	807	652	+23.8	11,448	7,733	+48.0
Hungary	2,698	2,902	-7.0	28,467	25,947	+9.7
Ireland	367	330	+11.2	31,457	23,798	+32.2
Italy	19,151	20,288	-5.6	211,395	183,011	+15.5
Latvia	206	223	-7.6	4,131	2,911	+41.9
Lithuania	840	547	+53.6	11,476	7,362	+55.9
Luxembourg	440	451	-2.4	5,781	5,625	+2.8
Netherlands	4,877	4,370	+11.6	80,525	71,565	+12.5
Poland	11,276	10,375	+8.7	107,966	81,806	+32.0
Portugal	3,725	4,038	-7.8	33,640	31,575	+6.5
Romania	2,137	2,294	-6.8	22,772	18,664	+22.0
Slovakia	1,354	725	+86.8	11,649	8,604	+35.4
Slovenia	836	843	-0.8	11,710	9,477	+23.6
Spain	12,524	18,386	-31.9	174,582	179,536	-2.8
Sweden	3,523	4,941	-28.7	42,876	38,191	+12.3
EUROPEAN UNION	155,963	170,311	-8.4	1,880,682	1,716,127	+9.6
EU14	131,312	147,970	-11.3	1,626,646	1,514,380	+7.4
EU12	24,651	22,341	+10.3	254,036	201,747	+25.9
Iceland	101	118	-14.4	1,466	1,214	+20.8
Norway	3,749	4,071	-7.9	41,188	39,473	+4.3
Switzerland	2,836	3,303	-14.1	33,586	32,377	+3.7
EFTA	6,686	7,492	-10.8	76,240	73,064	+4.3
United Kingdom	32,943	31,776	+3.7	401,849	337,495	+19.1
EU + EFTA + UK	195,592	209,579	-6.7	2,358,771	2,126,686	+10.9
EU14 + EFTA + UK	170,941	187,238	-8.7	2,104,735	1,924,939	+9.3

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

