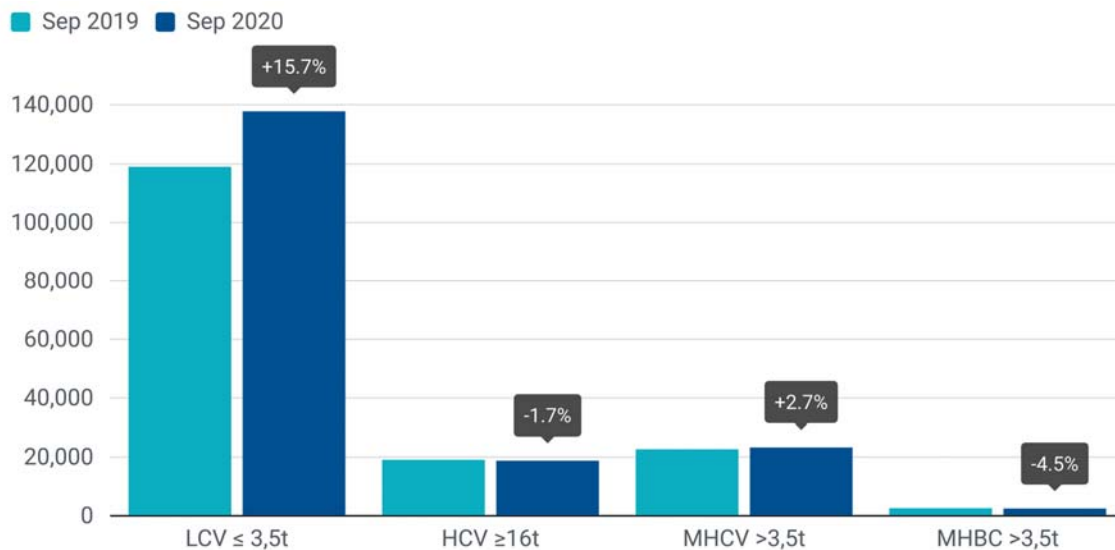


NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹ September 2020



Commercial vehicle registrations: -24.5% nine months into 2020; +13.3% in September

Total new commercial vehicles

In **September 2020**, demand for commercial vehicles (CV) in the European Union improved markedly. Registrations across the EU increased by 13.3% to 163,512 units last month. This growth was largely driven by the van segment, which accounted for over 84% of all CV registrations. The region's four largest markets all recorded positive results, with Italy (+17.8%), Germany (+17.6%) and France (+15.1%) posting double-digit gains in September. In Spain registrations grew by 6.6%.

Nine months into the year, the EU market for new commercial vehicles contracted by 24.5%, totalling 1,206,259 units. Despite last month's gains, the economic fallout of the COVID-19 pandemic continues to weigh on overall demand so far this year. Indeed, from January to September 2020 each of the 27 EU markets posted double-digit declines, including the four major ones: Spain (-33.0%), Italy (-21.7%), France (-21.6%) and Germany (-21.4%).

¹ European Union refers to the new composition with 27 member states (excluding the United Kingdom). For year-on-year comparisons, historical data are recalculated to adjust to the new EU27 perimeter.

New light commercial vehicles (LCV) up to 3.5t²

Last month, the EU van market posted growth for the first time in 2020. Compared to September 2019, 15.7% more light commercial vehicles were registered, counting 137,735 new vans in total. Among the major markets, Germany (+20.1%) and Italy (+18.7%) saw the highest percentage increases, followed by France (+16.7%) and Spain (+7.3%).

So far in 2020, registrations of new vans in the European Union declined by 22.8%. Looking at the four largest EU markets, Spain posted the strongest drop in demand (-33.5%) again, followed by Italy (-21.7%), France (-20.6%) and Germany (-18.6%).

New heavy commercial vehicles (HCV) of 16t and over³

September registrations of new heavy trucks dropped slightly (-1.7%), with 18,788 units sold across the EU. With the exception of France (-5.4%) the major markets performed well, Italy (+33.6%) and Spain (+11.9%) in particular. By contrast, the Central European markets continued to struggle (-10.0%) last month.

From January to September 2020, 140,159 heavy trucks were registered in the European Union, a decline of 34.9% compared to the same period the year before. All 27 EU markets recorded double-digit percentage drops so far this year, including Germany (-33.5%), France (-32.3%), Spain (-26.5%) and Italy (-20.2%).

New medium and heavy commercial vehicles (MHCV) over 3.5t⁴

In September 2020, demand for new trucks increased modestly (+2.7%), largely sustained by the medium-duty truck segment. The four largest EU markets contributed positively to this result. Italy saw the highest percentage growth (+34.4%), followed by Spain (+13.6%), Germany (+6.6%) and France (+0.7%).

Over the first nine months of the year, 175,857 new trucks were registered in total in the EU, down 32.6% compared to the same period in 2019. The big truck markets were hit by significant contractions in demand so far in 2020: Germany (-30.6%), France (-30.5%), Spain (-25.7%) and Italy (-19.8%).

New medium and heavy buses & coaches (MHBC) over 3.5t

Last month, registrations of buses and coaches fell by 4.5% across the European Union. Mixed results were seen among the major markets: Italy (-49.7%) and Spain (-41.3%) posted strong losses, while France (+14.9%) and Germany in particular (+77.7%) showed significant gains.

Nine months into 2020, EU demand for buses and coaches dropped by 26.5%, counting 20,426 new registrations in total. Spain (-45.7%) and Italy (-32.1%) continued to post significant declines, with the downturn easing in France (-14.0%) and Germany (-5.7%).

² Including light buses & coaches

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches



PROVISIONAL

EU+EFTA¹ NEW REGISTRATION FIGURES BY COUNTRY NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T²

	September 2020	September 2019	% change 20/19	Jan-Sep 2020	Jan-Sep 2019	% change 20/19
AUSTRIA	3,581	2,760	29.7%	27,473	34,004	-19.2%
BELGIUM	5,764	5,156	11.8%	52,849	62,274	-15.1%
BULGARIA	386	558	-30.8%	3,458	4,427	-21.9%
CROATIA	710	672	5.7%	5,056	7,018	-28.0%
CYPRUS	137	221	-38.0%	1,178	1,604	-26.6%
CZECH REPUBLIC	1,858	1,643	13.1%	11,933	15,591	-23.5%
DENMARK	2,971	2,463	20.6%	21,683	24,586	-11.8%
ESTONIA	304	324	-6.2%	2,520	3,557	-29.2%
FINLAND	1,158	936	23.7%	9,216	11,431	-19.4%
FRANCE	41,898	35,902	16.7%	281,930	354,981	-20.6%
GERMANY	24,432	20,335	20.1%	186,773	229,507	-18.6%
GREECE	600	492	22.0%	4,899	5,940	-17.5%
HUNGARY	1,822	1,266	43.9%	15,224	19,106	-20.3%
IRELAND ³	2,241	1,338	67.5%	18,932	23,245	-18.6%
ITALY ⁴	16,200	13,647	18.7%	105,141	134,246	-21.7%
LATVIA	205	267	-23.2%	1,588	2,012	-21.1%
LITHUANIA	195	181	7.7%	2,164	3,466	-37.6%
LUXEMBOURG	366	355	3.1%	3,257	3,874	-15.9%
NETHERLANDS	5,327	5,189	2.7%	45,724	61,025	-25.1%
POLAND	5,075	4,166	21.8%	40,360	51,068	-21.0%
PORTUGAL	2,516	2,710	-7.2%	18,627	28,156	-33.8%
ROMANIA	905	598	51.3%	9,674	13,749	-29.6%
SLOVAKIA	545	216	152.3%	4,621	6,360	-27.3%
SLOVENIA	764	769	-0.7%	5,755	8,205	-29.9%
SPAIN	14,184	13,225	7.3%	109,349	164,513	-33.5%
SWEDEN	3,596	3,677	-2.2%	20,592	34,975	-41.1%
EUROPEAN UNION	137,740	119,066	15.7%	1,009,976	1,308,920	-22.8%
EU14 ⁵	124,834	108,185	15.4%	906,445	1,172,757	-22.7%
EU12 ⁶	12,906	10,881	18.6%	103,531	136,163	-24.0%
ICELAND	77	101	-23.8%	741	1,058	-30.0%
NORWAY	3,045	2,658	14.6%	22,893	29,616	-22.7%
SWITZERLAND	2,375	2,572	-7.7%	20,169	25,279	-20.2%
EFTA	5,497	5,331	3.1%	43,803	55,953	-21.7%
UNITED KINGDOM	52,096	41,216	26.4%	208,080	286,616	-27.4%
TOTAL (EU + EFTA + UK)	195,333	165,613	17.9%	1,261,859	1,651,489	-23.6%
WESTERN EUROPE (EU14 + EFTA + UK)	182,427	154,732	17.9%	1,158,328	1,515,326	-23.6%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Malta not available

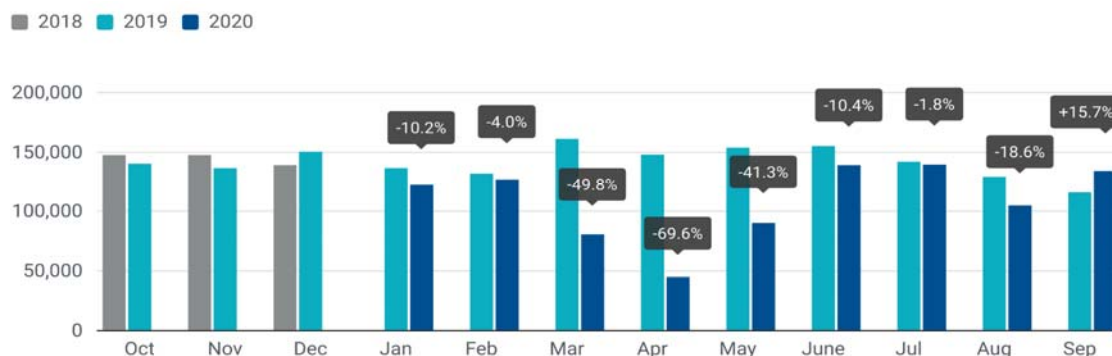
³ LCV ≤6t

⁵ Member states before the 2004 enlargement

² Including light buses and coaches

⁴ ANFIA estimates

⁶ Member states having joined the EU since 2004



This information is available on the ACEA website: <http://www.acea.be>

Next press release on commercial vehicles to be issued on Wednesday 25 November 2020

P R E S S R E L E A S E



PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹

	September 2020	September 2019	% change 20/19	Jan-Sep 2020	Jan-Sep 2019	% change 20/19
AUSTRIA	490	445	10.1%	4,167	6,461	-35.5%
BELGIUM	512	611	-16.2%	4,516	7,743	-41.7%
BULGARIA	215	168	28.0%	1,419	2,542	-44.2%
CROATIA	42	57	-26.3%	511	901	-43.3%
CYPRUS	6	2	200.0%	34	30	13.3%
CZECH REPUBLIC	608	631	-3.6%	3,991	6,353	-37.2%
DENMARK	329	331	-0.6%	2,505	3,592	-30.3%
ESTONIA	30	71	-57.7%	338	838	-59.7%
FINLAND	202	217	-6.9%	1,708	2,303	-25.8%
FRANCE	3,540	3,743	-5.4%	25,910	38,300	-32.3%
GERMANY	4,502	4,423	1.8%	36,383	54,752	-33.5%
GREECE	11	23	-52.2%	303	225	34.7%
HUNGARY	290	291	-0.3%	2,002	3,856	-48.1%
IRELAND ²	133	104	27.9%	1,430	1,631	-12.3%
ITALY ³	1,275	954	33.6%	11,564	14,490	-20.2%
LATVIA	48	84	-42.9%	367	849	-56.8%
LITHUANIA ⁴	520	593	-12.3%	2,691	6,295	-57.3%
LUXEMBOURG ⁴	95	88	8.0%	561	893	-37.2%
NETHERLANDS	851	915	-7.0%	7,154	11,556	-38.1%
POLAND	1,774	2,073	-14.4%	11,620	20,132	-42.3%
PORTUGAL	606	708	-14.4%	2,183	3,313	-34.1%
ROMANIA	381	406	-6.2%	2,792	4,936	-43.4%
SLOVAKIA	157	185	-15.1%	1,256	2,627	-52.2%
SLOVENIA ⁴	159	140	13.6%	983	1,690	-41.8%
SPAIN	1,560	1,394	11.9%	10,203	13,881	-26.5%
SWEDEN	452	449	0.7%	3,568	4,969	-28.2%
EUROPEAN UNION	18,788	19,106	-1.7%	140,159	215,158	-34.9%
EU14	14,558	14,405	1.1%	112,155	164,109	-31.7%
EU12	4,230	4,701	-10.0%	28,004	51,049	-45.1%
ICELAND	7	12	-41.7%	77	147	-47.6%
NORWAY	327	468	-30.1%	3,092	4,055	-23.7%
SWITZERLAND	207	238	-13.0%	2,209	2,845	-22.4%
EFTA	541	718	-24.7%	5,378	7,047	-23.7%
UNITED KINGDOM ⁴	3,179	4,070	-21.9%	18,326	32,442	-43.5%
TOTAL (EU + EFTA + UK)	22,508	23,894	-5.8%	163,863	254,647	-35.7%
WESTERN EUROPE (EU14 + EFTA + UK)	18,278	19,193	-4.8%	135,859	203,598	-33.3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding heavy buses and coaches

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² HCV ≥17t

⁴ Estimates

■ 2018 ■ 2019 ■ 2020





PROVISIONAL
EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3,5T¹

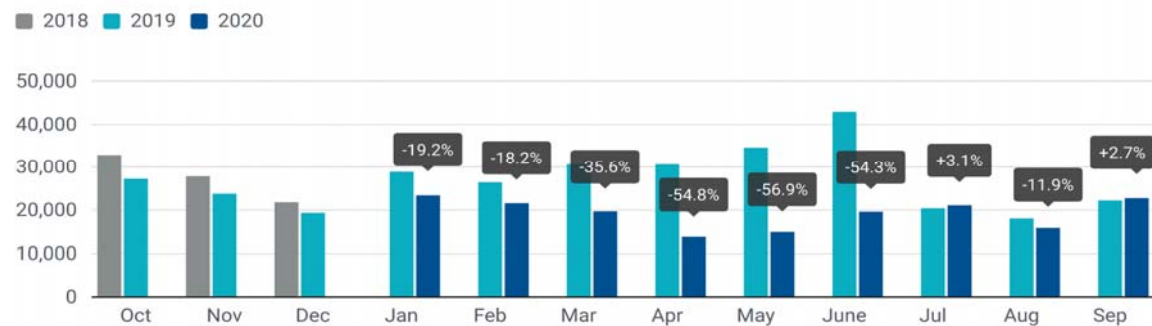
	September 2020	September 2019	% change 20/19	Jan-Sep 2020	Jan-Sep 2019	% change 20/19
AUSTRIA	527	456	15.6%	4,321	6,787	-36.3%
BELGIUM	623	715	-12.9%	5,517	9,070	-39.2%
BULGARIA	224	181	23.8%	1,480	2,637	-43.9%
CROATIA	55	72	-23.6%	659	1,179	-44.1%
CYPRUS	8	10	-20.0%	84	223	-62.3%
CZECH REPUBLIC	752	744	1.1%	5,019	7,707	-34.9%
DENMARK	365	368	-0.8%	2,806	3,934	-28.7%
ESTONIA	34	73	-53.4%	375	884	-57.6%
FINLAND	286	293	-2.4%	2,483	3,133	-20.7%
FRANCE	4,072	4,043	0.7%	30,248	43,535	-30.5%
GERMANY	6,859	6,437	6.6%	54,024	77,812	-30.6%
GREECE	25	25	0.0%	486	354	37.3%
HUNGARY	317	308	2.9%	2,230	4,251	-47.5%
IRELAND	153	125	22.4%	1,680	1,954	-14.0%
ITALY ²	1,593	1,185	34.4%	14,404	17,955	-19.8%
LATVIA	52	84	-38.1%	410	901	-54.5%
LITHUANIA ³	527	599	-12.0%	2,759	6,394	-56.9%
LUXEMBOURG	116	92	26.1%	729	1,008	-27.7%
NETHERLANDS	977	1,002	-2.5%	8,245	12,770	-35.4%
POLAND	1,991	2,277	-12.6%	13,174	22,088	-40.4%
PORTUGAL	674	734	-8.2%	2,560	3,855	-33.6%
ROMANIA	404	418	-3.3%	2,983	5,149	-42.1%
SLOVAKIA	177	193	-8.3%	1,450	2,873	-49.5%
SLOVENIA ³	173	148	16.9%	1,066	1,806	-41.0%
SPAIN	1,815	1,598	13.6%	12,722	17,121	-25.7%
SWEDEN	503	503	0.0%	3,943	5,453	-27.7%
EUROPEAN UNION	23,302	22,683	2.7%	175,857	260,833	-32.6%
EU14	18,588	17,576	5.8%	144,168	204,741	-29.6%
EU12	4,714	5,107	-7.7%	31,689	56,092	-43.5%
ICELAND	9	18	-50.0%	157	238	-34.0%
NORWAY	504	633	-20.4%	4,681	5,761	-18.7%
SWITZERLAND	267	304	-12.2%	2,719	3,397	-20.0%
EFTA	780	955	-18.3%	7,557	9,396	-19.6%
UNITED KINGDOM ³	4,247	5,302	-19.9%	26,010	44,180	-41.1%
TOTAL (EU + EFTA + UK)	28,329	28,940	-2.1%	209,424	314,409	-33.4%
WESTERN EUROPE (EU14 + EFTA + UK)	23,615	23,833	-0.9%	177,735	258,317	-31.2%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates



PRESS RELEASE



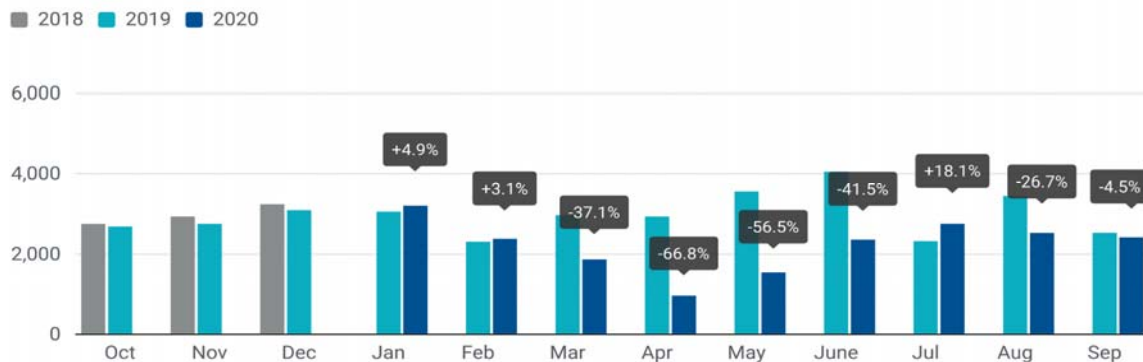
PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

	September 2020	September 2019	% change 20/19	Jan-Sep 2020	Jan-Sep 2019	% change 20/19
AUSTRIA	79	74	6.8%	597	868	-31.2%
BELGIUM	55	57	-3.5%	667	1,118	-40.3%
BULGARIA	26	10	160.0%	152	227	-33.0%
CROATIA	1	25	-96.0%	102	255	-60.0%
CYPRUS	10	0		222	19	1068.4%
CZECH REPUBLIC	97	131	-26.0%	966	927	4.2%
DENMARK	19	14	35.7%	249	396	-37.1%
ESTONIA	24	21	14.3%	188	190	-1.1%
FINLAND	20	29	-31.0%	242	409	-40.8%
FRANCE	562	489	14.9%	4,311	5,012	-14.0%
GERMANY	574	323	77.7%	4,350	4,613	-5.7%
GREECE	31	12	158.3%	232	293	-20.8%
HUNGARY	62	15	313.3%	494	374	32.1%
IRELAND	4	19	-78.9%	105	396	-73.5%
ITALY ¹	234	465	-49.7%	2,227	3,282	-32.1%
LATVIA	3	2	50.0%	42	63	-33.3%
LITHUANIA ²	22	42	-47.6%	213	399	-46.6%
LUXEMBOURG	21	32	-34.4%	168	235	-28.5%
NETHERLANDS	41	16	156.3%	332	558	-40.5%
POLAND	110	164	-32.9%	1,028	1,971	-47.8%
PORTUGAL	28	34	-17.6%	321	515	-37.7%
ROMANIA	140	61	129.5%	590	1,654	-64.3%
SLOVAKIA	17	45	-62.2%	197	212	-7.1%
SLOVENIA ²	3	38	-92.1%	34	153	-77.8%
SPAIN	246	419	-41.3%	1,397	2,574	-45.7%
SWEDEN	41	49	-16.3%	1,000	1,059	-5.6%
EUROPEAN UNION	2,470	2,586	-4.5%	20,426	27,772	-26.5%
EU14	1,955	2,032	-3.8%	16,198	21,328	-24.1%
EU12	515	554	-7.0%	4,228	6,444	-34.4%
ICELAND	1	8	-87.5%	12	55	-78.2%
NORWAY	169	98	72.4%	1,000	2,026	-50.6%
SWITZERLAND	69	40	72.5%	332	443	-25.1%
EFTA	239	146	63.7%	1,344	2,524	-46.8%
UNITED KINGDOM²	583	912	-36.1%	3,301	4,691	-29.6%
TOTAL (EU + EFTA + UK)	3,292	3,644	-9.7%	25,071	34,987	-28.3%
WESTERN EUROPE (EU14 + EFTA + UK)	2,777	3,090	-10.1%	20,843	28,543	-27.0%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates



PRESS RELEASE



PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

	September 2020	September 2019	% change 20/19	Jan-Sep 2020	Jan-Sep 2019	% change 20/19
AUSTRIA	4,187	3,290	27.3%	32,391	41,659	-22.2%
BELGIUM	6,442	5,928	8.7%	59,033	72,462	-18.5%
BULGARIA	636	749	-15.1%	5,090	7,291	-30.2%
CROATIA	766	769	-0.4%	5,817	8,452	-31.2%
CYPRUS	155	231	-32.9%	1,484	1,846	-19.6%
CZECH REPUBLIC	2,707	2,518	7.5%	17,918	24,225	-26.0%
DENMARK	3,355	2,845	17.9%	24,738	28,916	-14.4%
ESTONIA	362	418	-13.4%	3,083	4,631	-33.4%
FINLAND	1,464	1,258	16.4%	11,941	14,973	-20.2%
FRANCE	46,532	40,434	15.1%	316,489	403,528	-21.6%
GERMANY	31,865	27,095	17.6%	245,147	311,932	-21.4%
GREECE	656	529	24.0%	5,617	6,587	-14.7%
HUNGARY	2,201	1,589	38.5%	17,948	23,731	-24.4%
IRELAND	2,398	1,482	61.8%	20,717	25,595	-19.1%
ITALY	18,027	15,297	17.8%	121,772	155,483	-21.7%
LATVIA	260	353	-26.3%	2,040	2,976	-31.5%
LITHUANIA	744	822	-9.5%	5,136	10,259	-49.9%
LUXEMBOURG	503	479	5.0%	4,154	5,117	-18.8%
NETHERLANDS	6,345	6,207	2.2%	54,301	74,353	-27.0%
POLAND	7,176	6,607	8.6%	54,562	75,127	-27.4%
PORTUGAL	3,218	3,478	-7.5%	21,508	32,526	-33.9%
ROMANIA	1,449	1,077	34.5%	13,247	20,552	-35.5%
SLOVAKIA	739	454	62.8%	6,268	9,445	-33.6%
SLOVENIA	940	955	-1.6%	6,855	10,164	-32.6%
SPAIN	16,245	15,242	6.6%	123,468	184,208	-33.0%
SWEDEN	4,140	4,229	-2.1%	25,535	41,487	-38.5%
EUROPEAN UNION	163,512	144,335	13.3%	1,206,259	1,597,525	-24.5%
EU14	145,377	127,793	13.8%	1,066,811	1,398,826	-23.7%
EU12	18,135	16,542	9.6%	139,448	198,699	-29.8%
<i>ICELAND</i>	<i>87</i>	<i>127</i>	<i>-31.5%</i>	<i>910</i>	<i>1,351</i>	<i>-32.6%</i>
<i>NORWAY</i>	<i>3,718</i>	<i>3,389</i>	<i>9.7%</i>	<i>28,574</i>	<i>37,403</i>	<i>-23.6%</i>
<i>SWITZERLAND</i>	<i>2,711</i>	<i>2,916</i>	<i>-7.0%</i>	<i>23,220</i>	<i>29,119</i>	<i>-20.3%</i>
EFTA	6,516	6,432	1.3%	52,704	67,873	-22.3%
UNITED KINGDOM	56,926	47,430	20.0%	237,391	335,487	-29.2%
TOTAL (EU + EFTA + UK)	226,954	198,197	14.5%	1,496,354	2,000,885	-25.2%
WESTERN EUROPE (EU14 + EFTA + UK)	208,819	181,655	15.0%	1,356,906	1,802,186	-24.7%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

