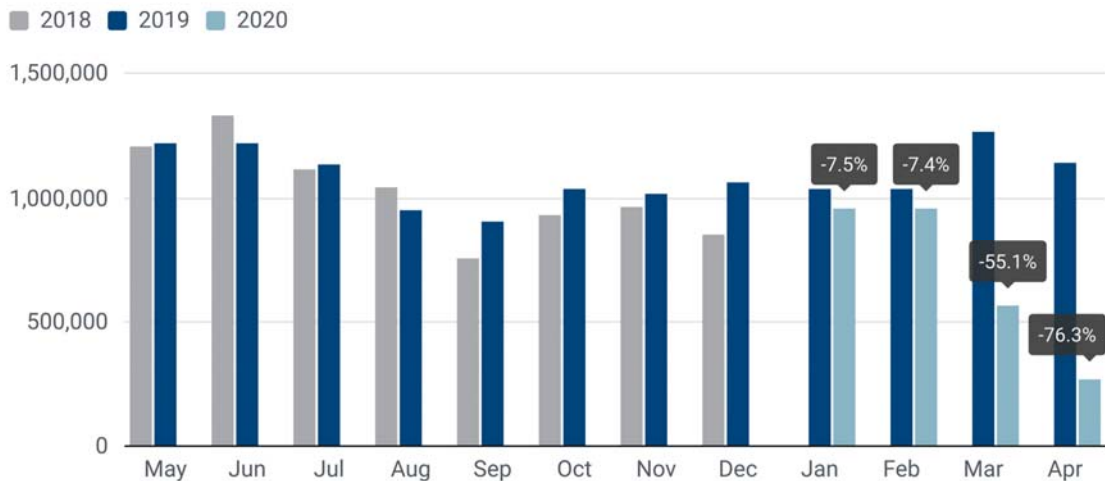


NEW PASSENGER CAR REGISTRATIONS EUROPEAN UNION¹



Passenger car registrations: -38.5% four months into 2020; -76.3% in April

In April 2020, registrations of new passenger cars in the European Union posted a year-on-year decline of 76.3%. The first full month with COVID-19 restrictions in place resulted in the strongest monthly drop in car demand since records began. With most showrooms across the EU closed for the entire month, the number of new cars sold fell from 1,143,046 units in April 2019 to 270,682 units last month.

Each of the 27 EU markets recorded double-digit declines in April, but Italy and Spain endured the biggest losses, with car registrations falling by 97.6% and 96.5% respectively. Looking at the other major markets, demand dropped by 61.1% in Germany, while France saw an 88.8% contraction in April.

From January to April 2020, EU demand for new passenger cars contracted by 38.5%, owing to the negative impact of the coronavirus on March and April results. So far this year, registrations fell by half in three of the four key EU markets: Italy -50.7%, Spain -48.9% and France -48.0%. In Germany, demand contracted by 31.0% over the first four months of 2020.

¹ European Union refers to the new composition with 27 member states (excluding the United Kingdom). For year-on-year comparisons, historical data are recalculated to adjust to the new EU27 perimeter.

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MARKET EUROPEAN UNION¹ + EFTA + UK

17/04/2020

	April 2020	April 2019	%Change 20/19	Jan-Apr 2020	Jan-Apr 2019	%Change 20/19
AUSTRIA	11,220	31,951	-64.9	65,900	112,806	-41.6
BELGIUM	5,296	53,498	-90.1	132,712	209,363	-36.6
BULGARIA	824	3,008	-72.6	6,751	11,427	-40.9
CROATIA	1,077	8,650	-87.5	11,078	20,823	-46.8
CYPRUS	234	1,475	-84.1	3,175	4,275	-25.7
CZECH REPUBLIC	10,679	22,921	-53.4	60,873	82,537	-26.2
DENMARK	10,199	16,178	-37.0	59,057	82,444	-28.4
ESTONIA	824	2,534	-67.5	6,471	8,708	-25.7
FINLAND	5,981	9,748	-38.6	34,252	38,850	-11.8
FRANCE	20,997	188,195	-88.8	385,676	741,530	-48.0
GERMANY	120,840	310,715	-61.1	822,202	1,190,807	-31.0
GREECE	2,434	12,303	-80.2	23,824	38,592	-38.3
HUNGARY	6,170	12,418	-50.3	38,841	46,756	-16.9
IRELAND	344	8,904	-96.1	50,328	73,030	-31.1
ITALY	4,279	174,924	-97.6	351,611	712,991	-50.7
LATVIA	683	1,644	-58.5	4,553	6,105	-25.4
LITHUANIA	1,378	4,436	-68.9	12,106	14,636	-17.3
LUXEMBOURG	1,192	5,642	-78.9	13,104	20,509	-36.1
NETHERLANDS	15,373	32,701	-53.0	118,458	148,152	-20.0
POLAND	15,239	46,379	-67.1	122,875	186,188	-34.0
PORTUGAL	2,749	21,121	-87.0	48,031	80,566	-40.4
ROMANIA	4,321	8,691	-50.3	32,300	44,527	-27.5
SLOVAKIA	3,424	8,894	-61.5	22,390	32,791	-31.7
SLOVENIA	1,846	6,446	-71.4	16,354	26,708	-38.8
SPAIN	4,163	119,417	-96.5	222,866	436,307	-48.9
SWEDEN	18,916	30,253	-37.5	85,057	104,133	-18.3
EUROPEAN UNION (EU)	270,682	1,143,046	-76.3	2,750,845	4,475,561	-38.5
EU14²	223,983	1,015,550	-77.9	2,413,078	3,990,080	-39.5
EU12³	46,699	127,496	-63.4	337,767	485,481	-30.4
ICELAND	372	1,196	-68.9	2,853	3,917	-27.2
NORWAY	7,425	11,255	-34.0	39,783	49,740	-20.0
SWITZERLAND	9,382	28,620	-67.2	64,834	100,685	-35.6
EFTA	17,179	41,071	-58.2	107,470	154,342	-30.4
UNITED KINGDOM	4,321	161,064	-97.3	487,878	862,100	-43.4
TOTAL (EU + EFTA + UK)	292,182	1,345,181	-78.3	3,346,193	5,492,003	-39.1
WESTERN EUROPE (EU14 + EFTA + UK)	245,483	1,217,685	-79.8	3,008,426	5,006,522	-39.9

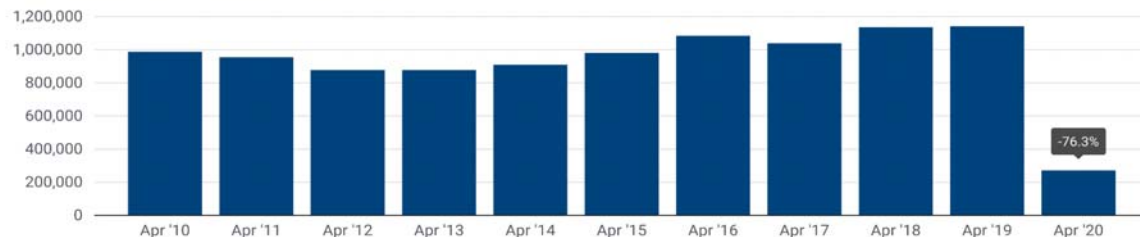
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta n.a.

³ Member States having joined the EU since 2004

² Member States before the 2004 enlargement

New passenger car registrations in the EU, month trend | 2010-2020



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PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER EUROPEAN UNION

17/04/2020

	April					Jan-Apr				
	%Share ¹		Units		%Change	%Share ¹		Units		%Change
	'20	'19	2020	2019	20/19	'20	'19	2020	2019	20/19
VW Group	28.8	24.9	77,862	284,783	-72.7	26.8	24.4	737,814	1,100,300	-32.9
VOLKSWAGEN	12.6	11.6	34,161	133,146	-74.3	12.0	11.6	329,803	522,258	-36.9
SKODA	7.4	4.9	20,007	56,479	-64.6	5.8	4.9	160,048	221,576	-27.8
AUDI	5.1	4.4	13,741	50,547	-72.8	5.0	4.5	136,759	202,122	-32.3
SEAT	2.9	3.4	7,760	38,446	-79.8	3.5	3.0	95,914	137,440	-30.2
PORSCHE	0.8	0.5	2,048	5,830	-64.9	0.5	0.3	14,312	15,713	-8.9
OTHERS ²	0.1	0.0	145	335	-56.7	0.0	0.0	978	1,191	-17.9
PSA Group	13.6	17.1	36,718	195,393	-81.2	15.7	17.3	433,233	778,764	-44.4
PEUGEOT	5.3	6.9	14,404	79,251	-81.8	6.7	7.0	183,348	314,112	-41.6
CITROEN	3.8	4.8	10,228	54,352	-81.2	4.4	4.7	119,911	211,210	-43.2
OPEL/VAUXHALL	4.1	5.1	11,231	58,451	-80.8	4.3	5.3	117,048	240,917	-51.4
DS	0.3	0.3	855	3,339	-74.4	0.5	0.3	12,926	12,525	+3.2
RENAULT Group	10.2	11.6	27,740	132,337	-79.0	10.0	11.6	276,106	521,346	-47.0
RENAULT	6.6	7.4	17,929	85,098	-78.9	6.9	7.4	188,888	335,703	-43.7
DACIA	3.6	4.1	9,669	46,400	-79.2	3.1	4.0	86,335	182,429	-52.7
LADA	0.0	0.0	110	382	-71.2	0.0	0.0	662	1,592	-58.4
ALPINE	0.0	0.0	32	457	-93.0	0.0	0.0	221	1,622	-86.4
HYUNDAI Group	6.6	6.5	17,743	74,393	-76.1	7.2	6.3	197,384	286,255	-31.0
HYUNDAI	3.1	3.4	8,445	39,069	-78.4	3.6	3.3	99,707	150,926	-33.9
KIA	3.4	3.1	9,298	35,324	-73.7	3.6	3.0	97,677	135,329	-27.8
BMW Group	8.7	5.9	23,504	67,804	-65.3	6.7	5.6	184,008	253,200	-27.3
BMW	7.3	4.9	19,778	55,754	-64.5	5.5	4.5	152,250	205,097	-25.8
MINI	1.4	1.1	3,726	12,050	-69.1	1.2	1.1	31,758	48,103	-34.0
FCA Group	3.8	7.4	10,419	84,387	-87.7	6.1	7.2	169,112	325,067	-48.0
FIAT	3.0	5.4	8,209	61,239	-86.6	4.4	5.0	122,123	225,975	-46.0
JEEP	0.5	1.1	1,483	12,757	-88.4	0.9	1.2	25,747	55,876	-53.9
LANCIA/CHRYSLER	0.0	0.5	113	5,749	-98.0	0.5	0.5	12,853	24,313	-47.1
ALFA ROMEO	0.2	0.4	570	4,146	-86.3	0.3	0.4	7,554	17,053	-55.7
OTHERS ³	0.0	0.0	44	496	-91.1	0.0	0.0	835	1,850	-54.9
TOYOTA Group	5.4	4.9	14,692	56,470	-74.0	5.9	4.8	162,676	215,208	-24.4
TOYOTA	5.2	4.6	14,111	53,014	-73.4	5.6	4.5	153,556	203,342	-24.5
LEXUS	0.2	0.3	581	3,456	-83.2	0.3	0.3	9,120	11,866	-23.1
DAIMLER	5.5	6.1	14,770	69,569	-78.8	5.7	5.6	157,956	251,603	-37.2
MERCEDES	5.3	5.3	14,413	60,074	-76.0	5.6	4.9	154,503	222,024	-30.4
SMART	0.1	0.8	357	9,495	-96.2	0.1	0.7	3,453	29,579	-88.3
FORD	5.5	5.4	14,976	62,211	-75.9	4.8	5.6	132,340	251,462	-47.4
NISSAN	1.4	2.1	3,771	24,337	-84.5	2.4	2.4	64,759	108,562	-40.3
VOLVO CAR CORP.	3.1	2.0	8,299	22,389	-62.9	2.3	2.0	62,411	88,283	-29.3
MAZDA	1.1	1.3	2,865	15,185	-81.1	1.1	1.5	30,470	65,656	-53.6
mitsubishi	1.4	0.9	3,799	10,356	-63.3	1.1	1.0	30,085	44,551	-32.5
JAGUAR LAND ROVER Group	0.5	0.6	1,267	7,209	-82.4	0.8	0.9	22,026	40,126	-45.1
LAND ROVER	0.3	0.4	854	4,842	-82.4	0.6	0.6	15,408	26,045	-40.8
JAGUAR	0.2	0.2	413	2,367	-82.6	0.2	0.3	6,618	14,081	-53.0
HONDA	0.4	0.5	1,008	5,922	-83.0	0.5	0.6	13,505	27,371	-50.7

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Includes Dodge and Maserati

PRESS RELEASE

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER EUROPEAN UNION + EFTA + UK

17/04/2020

	April					Jan-Apr				
	%Share ¹		Units		%Change	%Share ¹		Units		%Change
	'20	'19	2020	2019	20/19	'20	'19	2020	2019	20/19
VW Group	28.9	25.1	84,396	337,001	-75.0	26.4	24.1	884,761	1,330,045	-33.5
VOLKSWAGEN	12.5	11.4	36,543	153,894	-76.3	11.6	11.1	387,618	615,853	-37.1
SKODA	7.4	4.8	21,487	64,979	-66.9	5.5	4.7	185,196	259,713	-28.7
AUDI	5.2	4.8	15,260	64,953	-76.5	5.3	4.8	176,039	263,851	-33.3
SEAT	2.9	3.3	8,506	44,603	-80.9	3.5	3.0	115,733	167,689	-31.0
PORSCHE	0.8	0.6	2,409	8,030	-70.0	0.6	0.4	18,520	20,833	-11.1
OTHERS ²	0.1	0.0	191	542	-64.8	0.0	0.0	1,655	2,106	-21.4
PSA Group	13.2	16.3	38,461	218,717	-82.4	14.7	16.4	492,144	908,420	-45.8
PEUGEOT	5.2	6.4	15,103	86,130	-82.5	6.0	6.3	201,495	349,582	-42.4
OPEL/VAUXHALL	4.1	5.2	12,009	70,430	-82.9	4.4	5.6	146,360	310,429	-52.9
CITROEN	3.6	4.4	10,430	58,648	-82.2	3.9	4.2	130,286	234,467	-44.4
DS	0.3	0.3	919	3,509	-73.8	0.4	0.3	14,003	13,942	+0.4
RENAULT Group	9.8	10.4	28,631	139,744	-79.5	8.9	10.2	297,345	564,334	-47.3
RENAULT	6.3	6.7	18,453	89,661	-79.4	6.1	6.6	203,135	362,691	-44.0
DACIA	3.4	3.7	10,031	49,218	-79.6	2.8	3.6	93,258	198,299	-53.0
LADA	0.0	0.0	110	382	-71.2	0.0	0.0	662	1,592	-58.4
ALPINE	0.0	0.0	37	483	-92.3	0.0	0.0	290	1,752	-83.4
BMW Group	8.8	6.3	25,729	84,849	-69.7	7.3	6.2	242,686	344,949	-29.6
BMW	7.4	5.2	21,630	69,679	-69.0	5.9	5.0	196,176	274,232	-28.5
MINI	1.4	1.1	4,099	15,170	-73.0	1.4	1.3	46,510	70,717	-34.2
HYUNDAI Group	6.4	6.8	18,809	91,039	-79.3	7.2	6.6	240,562	364,133	-33.9
KIA	3.3	3.3	9,678	43,846	-77.9	3.7	3.2	122,704	176,020	-30.3
HYUNDAI	3.1	3.5	9,131	47,193	-80.7	3.5	3.4	117,858	188,113	-37.3
DAIMLER	5.7	6.3	16,759	84,326	-80.1	6.0	5.8	199,532	321,386	-37.9
MERCEDES	5.6	5.5	16,361	74,218	-78.0	5.8	5.2	195,629	289,093	-32.3
SMART	0.1	0.8	398	10,108	-96.1	0.1	0.6	3,903	32,293	-87.9
FCA Group	3.7	6.6	10,952	88,888	-87.7	5.4	6.3	181,444	348,904	-48.0
FIAT	2.9	4.8	8,534	64,126	-86.7	3.9	4.4	130,885	243,112	-46.2
JEEP	0.5	1.0	1,582	13,671	-88.4	0.8	1.1	27,795	59,596	-53.4
LANCIA/CHRYSLER	0.0	0.4	113	5,755	-98.0	0.4	0.4	12,854	24,330	-47.2
ALFA ROMEO	0.2	0.3	661	4,670	-85.8	0.3	0.4	8,819	19,401	-54.5
OTHERS ³	0.0	0.0	62	666	-90.7	0.0	0.0	1,091	2,465	-55.7
FORD	5.4	6.0	15,724	81,295	-80.7	5.3	6.2	178,079	341,068	-47.8
TOYOTA Group	3.8	4.1	11,130	54,618	-79.6	4.9	4.1	164,558	228,304	-27.9
TOYOTA	3.7	3.8	10,741	50,793	-78.9	4.6	3.9	152,656	212,973	-28.3
LEXUS	0.1	0.3	389	3,825	-89.8	0.4	0.3	11,902	15,331	-22.4
NISSAN	1.5	2.4	4,398	31,830	-86.2	2.7	2.7	91,447	149,153	-38.7
VOLVO CAR CORP.	3.1	2.1	9,032	28,217	-68.0	2.4	2.1	79,413	115,115	-31.0
JAGUAR LAND ROVER Group	0.6	1.2	1,852	16,272	-88.6	1.6	1.6	52,202	87,903	-40.6
LAND ROVER	0.3	0.8	999	10,923	-90.9	1.1	1.0	36,707	57,773	-36.5
JAGUAR	0.3	0.4	853	5,349	-84.1	0.5	0.5	15,495	30,130	-48.6
MAZDA	1.1	1.3	3,126	17,966	-82.6	1.2	1.5	39,317	83,607	-53.0
MITSUBISHI	1.4	0.9	4,092	12,011	-65.9	1.1	1.0	36,702	55,123	-33.4
HONDA	0.4	0.7	1,067	9,266	-88.5	0.7	0.9	23,493	47,516	-50.6

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Includes Dodge and Maserati

PRESS RELEASE

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER WESTERN EUROPE (EU14 + EFTA + UK)

17/04/2020

	April					Jan-Apr				
	%Share ¹		Units		%Change	%Share ¹		Units		%Change
	'20	'19	2020	2019	20/19	'20	'19	2020	2019	20/19
VW Group	29.1	24.6	71,402	299,551	-76.2	25.9	23.6	778,825	1,187,239	-34.4
VOLKSWAGEN	13.3	11.6	32,704	141,620	-76.9	11.8	11.3	354,488	567,624	-37.5
AUDI	5.8	5.1	14,305	62,640	-77.2	5.6	5.1	168,586	254,717	-33.8
SKODA	5.8	3.7	14,160	45,197	-68.7	4.2	3.7	127,514	184,774	-31.0
SEAT	3.2	3.5	7,847	42,015	-81.3	3.6	3.1	109,246	158,420	-31.0
PORSCHE	0.9	0.6	2,225	7,592	-70.7	0.6	0.4	17,483	19,769	-11.6
OTHERS ²	0.1	0.0	161	487	-66.9	0.1	0.0	1,508	1,935	-22.1
PSA Group	13.9	16.8	34,086	204,192	-83.3	15.4	16.9	462,494	854,272	-45.9
PEUGEOT	5.5	6.7	13,432	81,295	-83.5	6.3	6.6	189,806	332,513	-42.9
OPEL/VAUXHALL	4.2	5.3	10,412	63,936	-83.7	4.5	5.7	136,678	284,869	-52.0
CITROEN	3.8	4.6	9,344	55,472	-83.2	4.1	4.4	122,176	223,068	-45.2
DS	0.4	0.3	898	3,489	-74.3	0.5	0.3	13,834	13,822	+0.1
RENAULT Group	8.9	10.1	21,737	122,384	-82.2	8.5	9.8	255,158	494,809	-48.4
RENAULT	6.4	6.7	15,665	81,765	-80.8	6.2	6.6	185,598	334,834	-44.6
DACIA	2.4	3.3	5,928	39,930	-85.2	2.3	3.1	68,646	157,379	-56.4
LADA	0.0	0.0	107	208	-48.6	0.0	0.0	629	851	-26.1
ALPINE	0.0	0.0	37	481	-92.3	0.0	0.0	285	1,745	-83.7
BMW Group	9.6	6.6	23,571	80,538	-70.7	7.7	6.5	230,380	329,971	-30.2
BMW	8.0	5.4	19,643	65,822	-70.2	6.1	5.2	184,993	260,682	-29.0
MINI	1.6	1.2	3,928	14,716	-73.3	1.5	1.4	45,387	69,289	-34.5
HYUNDAI Group	5.6	6.5	13,768	78,623	-82.5	6.8	6.3	203,180	317,429	-36.0
KIA	2.9	3.1	7,051	37,327	-81.1	3.5	3.0	104,825	153,584	-31.7
HYUNDAI	2.7	3.4	6,717	41,296	-83.7	3.3	3.3	98,355	163,845	-40.0
DAIMLER	6.1	6.6	14,925	80,820	-81.5	6.2	6.1	187,755	308,422	-39.1
MERCEDES	5.9	5.8	14,532	70,806	-79.5	6.1	5.5	183,931	276,410	-33.5
SMART	0.2	0.8	393	10,014	-96.1	0.1	0.6	3,824	32,012	-88.1
FORD	5.5	6.3	13,543	76,213	-82.2	5.5	6.3	166,233	319,289	-47.9
FCA Group	3.9	6.8	9,490	83,301	-88.6	5.5	6.5	164,985	327,653	-49.6
FIAT	3.0	4.9	7,377	59,986	-87.7	3.9	4.5	117,981	227,513	-48.1
JEEP	0.6	1.0	1,359	12,586	-89.2	0.8	1.1	24,848	54,985	-54.8
LANCIA/CHRYSLER	0.0	0.5	110	5,753	-98.1	0.4	0.5	12,848	24,319	-47.2
ALFA ROMEO	0.2	0.4	598	4,338	-86.2	0.3	0.4	8,267	18,481	-55.3
OTHERS ³	0.0	0.1	46	638	-92.8	0.0	0.0	1,041	2,355	-55.8
TOYOTA Group	4.5	4.5	11,130	54,618	-79.6	5.5	4.5	164,558	228,304	-27.9
TOYOTA	4.4	4.2	10,741	50,793	-78.9	5.1	4.2	152,656	212,973	-28.3
LEXUS	0.2	0.3	389	3,825	-89.8	0.4	0.3	11,902	15,331	-22.4
NISSAN	1.4	2.4	3,543	28,627	-87.6	2.8	2.7	84,409	137,770	-38.7
VOLVO CAR CORP.	3.3	2.2	8,021	26,362	-69.6	2.4	2.1	73,479	108,136	-32.0
JAGUAR LAND ROVER Group	0.7	1.3	1,765	15,745	-88.8	1.7	1.7	50,524	85,257	-40.7
LAND ROVER	0.4	0.9	935	10,524	-91.1	1.2	1.1	35,465	55,944	-36.6
JAGUAR	0.3	0.4	830	5,221	-84.1	0.5	0.6	15,059	29,313	-48.6
MAZDA	1.1	1.3	2,650	15,402	-82.8	1.2	1.5	35,551	74,034	-52.0
MINI	1.6	0.9	3,809	10,981	-65.3	1.1	1.0	34,097	50,932	-33.1
HONDA	0.3	0.6	726	7,759	-90.6	0.7	0.8	19,830	41,043	-51.7

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Includes Dodge and Maserati