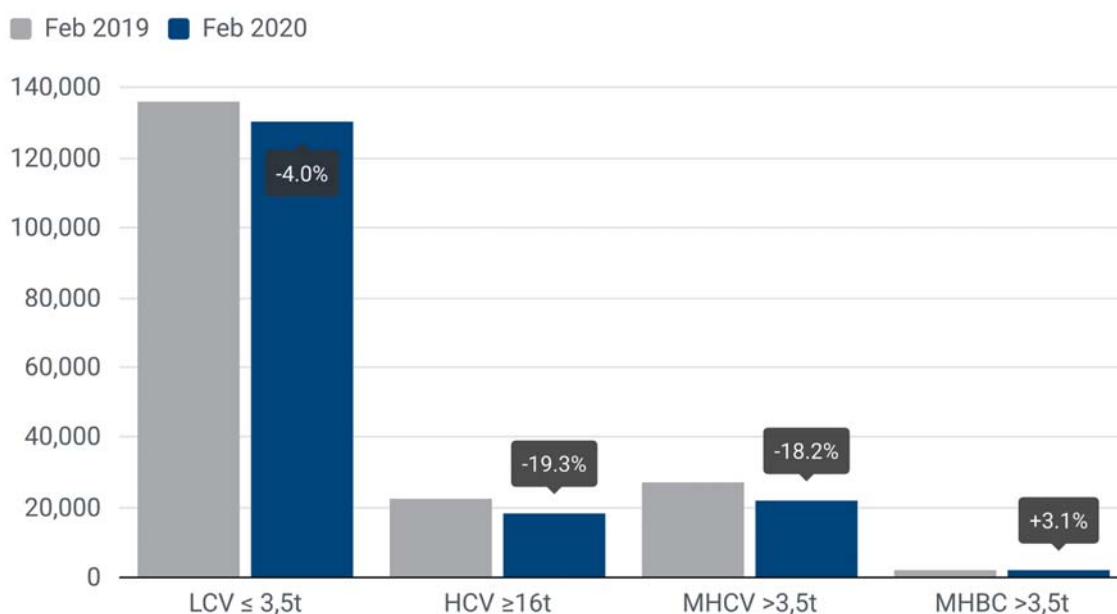


NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹ February 2020



Commercial vehicle registrations: -8.9% first two months of 2020; -6.2% in February

Total new commercial vehicles

In February 2020, commercial vehicle registrations fell by 6.2% across the European Union. Demand decreased in all vehicle segments, apart from buses and coaches. With the exception of France (+1.6%), all major markets contracted last month: Germany (-7.6%), Spain (-5.9%) and Italy (-4.0%).

From January to February, the EU commercial vehicle market declined by 8.9% to 308,350 units. Spain (-12.8%), Germany (-7.6%), France (-3.6%) and Italy (-3.5%) all saw a decrease in demand for commercial vehicles so far this year.

¹ European Union refers to the new composition with 27 member states (excluding the United Kingdom). For year-on-year comparisons, historical data are recalculated to adjust to the new EU27 perimeter.

New light commercial vehicles (LCV) up to 3.5t²

February figures show a drop in registrations of light commercial vehicles for the second month in a row (-4.0%), albeit at a slower rate than in January. Three of the four largest EU markets posted negative growth last month: Italy (-6.2%), Spain (-5.9%) and Germany (-3.8%). By contrast, France performed better than in February 2019 (+3.0%).

During the first two months of 2020, EU demand for vans fell 7.1%. Each of the major EU markets performed worse than the year before. Spain recorded the highest drop (-13.2%), followed by Italy (-4.4%), Germany (-3.4%) and France (-2.9%).

New heavy commercial vehicles (HCV) of 16t and over³

In February, demand for new heavy trucks continued the downward trend that started last summer, marking the eighth consecutive month of decline in this segment (-19.3%). Results were diverse among the four key EU markets, with Italy posting growth (+10.6%) while Germany (-21.6%) and France (-15.4%) suffered double-digit losses.

Two months into the year, registrations of new heavy trucks declined in all major EU markets, with Germany (-24.0%) and France (-14.8%) showing the strongest drops. This brought the EU total down to 38,004 heavy trucks registered, or 20.6% less than during the first two months of 2019.

New medium and heavy commercial vehicles (MHCV) over 3.5t⁴

During the second month of 2020, new truck registrations in the EU decreased by 18.2% as a result of the slowdown in demand for heavy-duty trucks. Among the EU's main markets, Germany (-20.6%) and France (-13.6%) followed this negative trend, both posting double-digit declines. On the other hand, truck registrations did increase in Italy (+9.7%) and Spain (+0.6%) last month.

Over the first two months of the year, 46,295 new trucks were registered across the European Union, down 18.7% compared to the year before. Mirroring their performance in the heavy-truck segment, Germany (-20.5%) and France (-13.0%) recorded the highest losses, followed by Spain (-8.5%) and Italy (-1.2%).

New medium and heavy buses & coaches (MHBC) over 3.5t

In February 2020, total registrations of buses and coaches in the European Union were 3.1% higher than in the same month last year. Germany (+33.6%), France (+32.1%) and Italy (+26.7%) posted solid growth during the second month of 2020, giving a boost to the region's overall performance. However, demand for new buses and coaches fell significantly in Spain (-41.5%) last month.

From January to February, the European bus and coach market expanded by 4.6%, with 5,738 new vehicles registered in total across the EU. Demand increased in France (+29.4%), Italy (+19.9%) and Germany (+12.8%), while Spain recorded a decline (-21.7%) compared to the same period last year.

² Including light buses & coaches

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PROVISIONAL

EU+EFTA¹ NEW REGISTRATION FIGURES BY COUNTRY NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T²

	February 2020	February 2019	% change 20/19	Jan-Feb 2020	Jan-Feb 2019	% change 20/19
AUSTRIA	3,305	3,335	-0.9%	6,186	6,585	-6.1%
BELGIUM	7,048	6,745	4.5%	14,862	14,385	3.3%
BULGARIA	553	420	31.7%	993	819	21.2%
CROATIA	732	635	15.3%	1,376	1,482	-7.2%
CYPRUS	166	132	25.8%	345	293	17.7%
CZECH REPUBLIC	1,316	1,573	-16.3%	2,571	3,247	-20.8%
DENMARK	2,495	2,571	-3.0%	5,292	5,318	-0.5%
ESTONIA	312	396	-21.2%	738	820	-10.0%
FINLAND	1,018	1,056	-3.6%	2,292	2,549	-10.1%
FRANCE	39,160	38,006	3.0%	71,460	73,581	-2.9%
GERMANY	21,488	22,339	-3.8%	43,027	44,533	-3.4%
GREECE	603	637	-5.3%	1,233	1,280	-3.7%
HUNGARY	1,788	2,001	-10.6%	3,566	4,008	-11.0%
IRELAND ³	2,293	2,465	-7.0%	7,944	8,013	-0.9%
ITALY ⁴	14,300	15,249	-6.2%	27,500	28,777	-4.4%
LATVIA	172	189	-9.0%	344	419	-17.9%
LITHUANIA	235	418	-43.8%	597	839	-28.8%
LUXEMBOURG	418	393	6.4%	873	821	6.3%
NETHERLANDS	5,679	6,541	-13.2%	12,952	15,753	-17.8%
POLAND	4,644	5,191	-10.5%	9,061	10,598	-14.5%
PORTUGAL	2,484	2,621	-5.2%	5,079	5,536	-8.3%
ROMANIA	1,141	1,343	-15.0%	2,367	2,941	-19.5%
SLOVAKIA	628	566	11.0%	1,168	1,175	-0.6%
SLOVENIA	717	1,092	-34.3%	1,780	2,228	-20.1%
SPAIN	15,748	16,738	-5.9%	29,615	34,125	-13.2%
SWEDEN	1,923	3,101	-38.0%	3,096	5,863	-47.2%
EUROPEAN UNION	130,366	135,753	-4.0%	256,317	275,988	-7.1%
EU14⁵	117,962	121,797	-3.1%	231,411	247,119	-6.4%
EU12⁶	12,404	13,956	-11.1%	24,906	28,869	-13.7%
ICELAND	87	95	-8.4%	216	226	-4.4%
NORWAY	2,727	2,742	-0.5%	5,443	5,447	-0.1%
SWITZERLAND	2,361	2,017	17.1%	4,679	4,466	4.8%
EFTA	5,175	4,854	6.6%	10,338	10,139	2.0%
UNITED KINGDOM	14,103	14,384	-2.0%	37,660	36,620	2.8%
TOTAL (EU + EFTA + UK)	149,644	154,991	-3.4%	304,315	322,747	-5.7%
WESTERN EUROPE (EU14 + EFTA + UK)	137,240	141,035	-2.7%	279,409	293,878	-4.9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Malta not available

⁴ ANFIA estimates

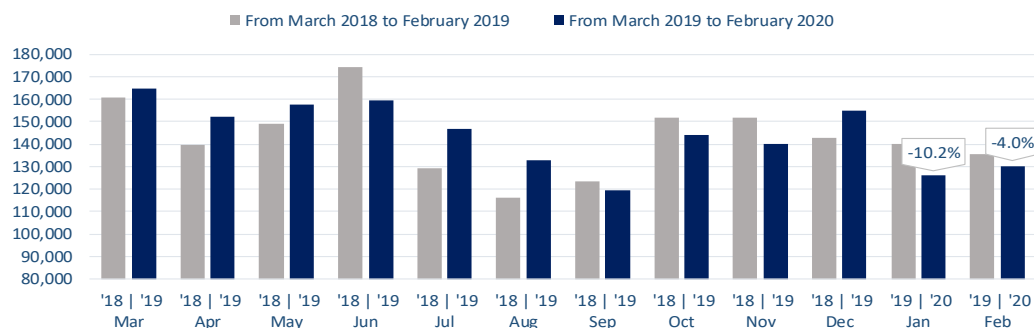
² Including light buses and coaches

⁵ Member states before the 2004 enlargement

³ LCV ≤6t

⁶ Member states having joined the EU since 2004

New light commercial vehicle registrations in the EU - 12 month trend



This information is available on the ACEA website: <http://www.acea.be>

Next press release on commercial vehicles to be issued on Friday 24 April 2020

PRESS RELEASE

PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹

	February 2020	February 2019	% change 20/19	Jan-Feb 2020	Jan-Feb 2019	% change 20/19
AUSTRIA	496	586	-15.4%	958	1,188	-19.4%
BELGIUM	595	780	-23.7%	1,346	1,871	-28.1%
BULGARIA	188	321	-41.4%	501	713	-29.7%
CROATIA	63	92	-31.5%	154	230	-33.0%
CYPRUS	3	0		10	7	42.9%
CZECH REPUBLIC	455	607	-25.0%	951	1,285	-26.0%
DENMARK	307	413	-25.7%	699	828	-15.6%
ESTONIA	50	74	-32.4%	141	243	-42.0%
FINLAND	207	221	-6.3%	470	493	-4.7%
FRANCE	3,345	3,954	-15.4%	6,884	8,077	-14.8%
GERMANY	4,192	5,349	-21.6%	8,838	11,628	-24.0%
GREECE	34	25	36.0%	79	48	64.6%
HUNGARY	332	402	-17.4%	558	732	-23.8%
IRELAND ²	218	209	4.3%	513	459	11.8%
ITALY ³	1,601	1,448	10.6%	3,367	3,407	-1.2%
LATVIA	53	96	-44.8%	110	218	-49.5%
LITHUANIA ⁴	472	861	-45.2%	921	1,551	-40.6%
LUXEMBOURG ⁴	58	80	-27.5%	138	147	-6.1%
NETHERLANDS	965	1,202	-19.7%	2,321	3,008	-22.8%
POLAND	1,710	2,396	-28.6%	2,942	4,165	-29.4%
PORTUGAL	199	311	-36.0%	540	656	-17.7%
ROMANIA	379	649	-41.6%	751	1,276	-41.1%
SLOVAKIA	157	284	-44.7%	368	641	-42.6%
SLOVENIA ⁴	162	185	-12.4%	377	571	-34.0%
SPAIN	1,438	1,437	0.1%	3,225	3,562	-9.5%
SWEDEN	422	457	-7.7%	842	867	-2.9%
EUROPEAN UNION	18,101	22,439	-19.3%	38,004	47,871	-20.6%
EU14	14,077	16,472	-14.5%	30,220	36,239	-16.6%
EU12	4,024	5,967	-32.6%	7,784	11,632	-33.1%
ICELAND	9	17	-47.1%	23	27	-14.8%
NORWAY	309	360	-14.2%	782	841	-7.0%
SWITZERLAND	303	342	-11.4%	600	638	-6.0%
EFTA	621	719	-13.6%	1,405	1,506	-6.7%
UNITED KINGDOM⁴	1,597	1,953	-18.2%	4,110	5,462	-24.8%
TOTAL (EU + EFTA + UK)	20,319	25,111	-19.1%	43,519	54,839	-20.6%
WESTERN EUROPE (EU14 + EFTA + UK)	16,295	19,144	-14.9%	35,735	43,207	-17.3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

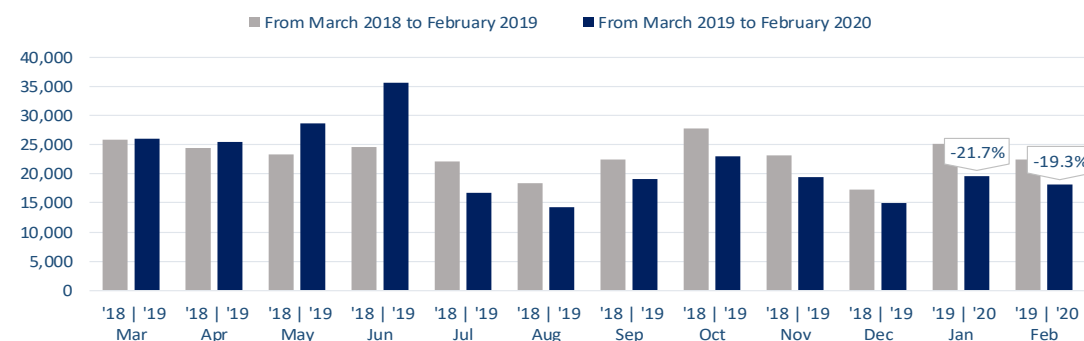
¹ Excluding heavy buses and coaches

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² HCV ≥17t

⁴ Estimates

New heavy commercial vehicle registrations in the EU - 12 month trend



PRESS RELEASE

PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹

	February 2020	February 2019	% change 20/19	Jan-Feb 2020	Jan-Feb 2019	% change 20/19
AUSTRIA	506	621	-18.5%	988	1,257	-21.4%
BELGIUM	717	891	-19.5%	1,641	2,160	-24.0%
BULGARIA	198	331	-40.2%	517	739	-30.0%
CROATIA	74	106	-30.2%	175	255	-31.4%
CYPRUS	10	136	-92.6%	29	155	-81.3%
CZECH REPUBLIC	614	713	-13.9%	1,217	1,543	-21.1%
DENMARK	342	443	-22.8%	763	894	-14.7%
ESTONIA	53	79	-32.9%	151	250	-39.6%
FINLAND	309	320	-3.4%	674	679	-0.7%
FRANCE	3,835	4,441	-13.6%	7,856	9,032	-13.0%
GERMANY	6,134	7,723	-20.6%	12,876	16,201	-20.5%
GREECE	42	38	10.5%	102	71	43.7%
HUNGARY	383	442	-13.3%	637	794	-19.8%
IRELAND	255	241	5.8%	590	535	10.3%
ITALY ²	1,931	1,760	9.7%	4,013	4,061	-1.2%
LATVIA	60	100	-40.0%	122	226	-46.0%
LITHUANIA ³	477	875	-45.5%	950	1,577	-39.8%
LUXEMBOURG	72	88	-18.2%	173	164	5.5%
NETHERLANDS	1,092	1,317	-17.1%	2,614	3,292	-20.6%
POLAND	1,824	2,548	-28.4%	3,206	4,464	-28.2%
PORTUGAL	232	382	-39.3%	617	818	-24.6%
ROMANIA	390	665	-41.4%	771	1,318	-41.5%
SLOVAKIA	173	305	-43.3%	411	682	-39.7%
SLOVENIA ³	174	202	-13.9%	408	601	-32.1%
SPAIN	1,747	1,736	0.6%	3,886	4,248	-8.5%
SWEDEN	451	505	-10.7%	908	960	-5.4%
EUROPEAN UNION	22,095	27,008	-18.2%	46,295	56,976	-18.7%
EU14	17,665	20,506	-13.9%	37,701	44,372	-15.0%
EU12	4,430	6,502	-31.9%	8,594	12,604	-31.8%
ICELAND	13	29	-55.2%	36	55	-34.5%
NORWAY	401	478	-16.1%	972	1,033	-5.9%
SWITZERLAND	589	690	-14.6%	1,236	1,336	-7.5%
EFTA	1,003	1,197	-16.2%	2,244	2,424	-7.4%
UNITED KINGDOM³	2,397	2,723	-12.0%	5,856	7,187	-18.5%
TOTAL (EU + EFTA + UK)	25,495	30,928	-17.6%	54,395	66,587	-18.3%
WESTERN EUROPE (EU14 + EFTA + UK)	21,065	24,426	-13.8%	45,801	53,983	-15.2%

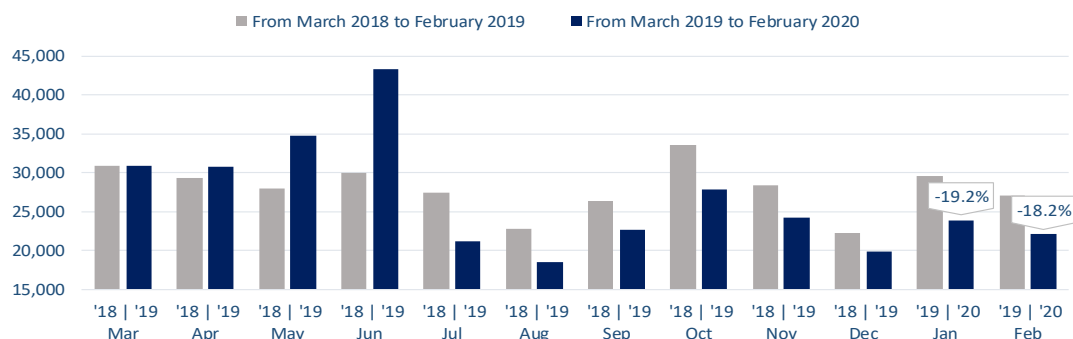
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



PRESS RELEASE

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

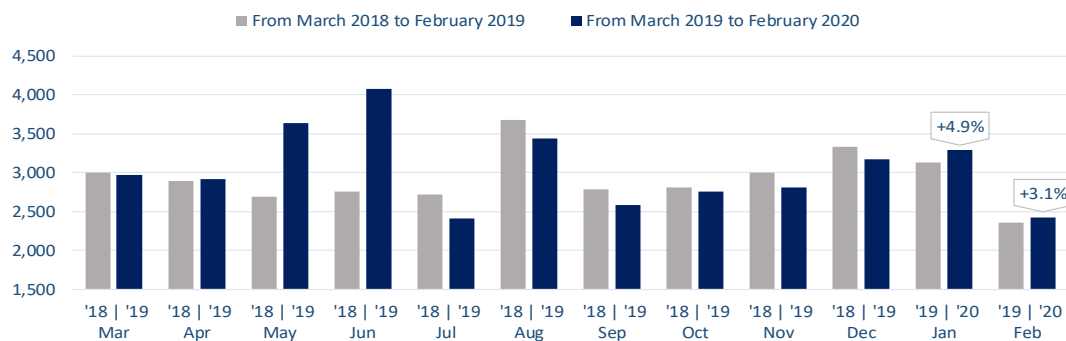
	February 2020	February 2019	% change 20/19	Jan-Feb 2020	Jan-Feb 2019	% change 20/19
AUSTRIA	95	73	30.1%	151	173	-12.7%
BELGIUM	74	77	-3.9%	189	191	-1.0%
BULGARIA	6	6	0.0%	36	23	56.5%
CROATIA	10	12	-16.7%	22	29	-24.1%
CYPRUS	2	0		4	4	0.0%
CZECH REPUBLIC	72	46	56.5%	163	83	96.4%
DENMARK	34	16	112.5%	75	81	-7.4%
ESTONIA	2	6	-66.7%	45	11	309.1%
FINLAND	17	21	-19.0%	51	68	-25.0%
FRANCE	498	377	32.1%	1,137	879	29.4%
GERMANY	493	369	33.6%	1,123	996	12.8%
GREECE	44	10	340.0%	94	85	10.6%
HUNGARY	36	17	111.8%	196	24	716.7%
IRELAND	42	42	0.0%	91	81	12.3%
ITALY ¹	384	303	26.7%	836	697	19.9%
LATVIA	6	3	100.0%	19	29	-34.5%
LITHUANIA ²	32	50	-36.0%	64	81	-21.0%
LUXEMBOURG	8	22	-63.6%	85	52	63.5%
NETHERLANDS	104	17	511.8%	166	96	72.9%
POLAND	119	162	-26.5%	276	347	-20.5%
PORTUGAL	59	83	-28.9%	160	173	-7.5%
ROMANIA	70	272	-74.3%	126	497	-74.6%
SLOVAKIA	11	5	120.0%	56	32	75.0%
SLOVENIA ²	5	4	25.0%	15	18	-16.7%
SPAIN	179	306	-41.5%	494	631	-21.7%
SWEDEN	26	57	-54.4%	64	104	-38.5%
EUROPEAN UNION	2,428	2,356	3.1%	5,738	5,485	4.6%
EU14	2,057	1,773	16.0%	4,716	4,307	9.5%
EU12	371	583	-36.4%	1,022	1,178	-13.2%
ICELAND	3	8	-62.5%	7	22	-68.2%
NORWAY	22	41	-46.3%	119	84	41.7%
SWITZERLAND	32	12	166.7%	89	66	34.8%
EFTA	57	61	-6.6%	215	172	25.0%
UNITED KINGDOM²	350	352	-0.6%	783	689	13.6%
TOTAL (EU + EFTA + UK)	2,835	2,769	2.4%	6,736	6,346	6.1%
WESTERN EUROPE (EU14 + EFTA + UK)	2,464	2,186	12.7%	5,714	5,168	10.6%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



PRESS RELEASE

PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

	February 2020	February 2019	% change 20/19	Jan-Feb 2020	Jan-Feb 2019	% change 20/19
AUSTRIA	3,906	4,029	-3.1%	7,325	8,015	-8.6%
BELGIUM	7,839	7,713	1.6%	16,692	16,736	-0.3%
BULGARIA	757	757	0.0%	1,546	1,581	-2.2%
CROATIA	816	753	8.4%	1,573	1,766	-10.9%
CYPRUS	178	268	-33.6%	378	452	-16.4%
CZECH REPUBLIC	2,002	2,332	-14.2%	3,951	4,873	-18.9%
DENMARK	2,871	3,030	-5.2%	6,130	6,293	-2.6%
ESTONIA	367	481	-23.7%	934	1,081	-13.6%
FINLAND	1,344	1,397	-3.8%	3,017	3,296	-8.5%
FRANCE	43,493	42,824	1.6%	80,453	83,492	-3.6%
GERMANY	28,115	30,431	-7.6%	57,026	61,730	-7.6%
GREECE	689	685	0.6%	1,429	1,436	-0.5%
HUNGARY	2,207	2,460	-10.3%	4,399	4,826	-8.8%
IRELAND	2,590	2,748	-5.7%	8,625	8,629	-0.05%
ITALY	16,615	17,312	-4.0%	32,349	33,535	-3.5%
LATVIA	238	292	-18.5%	485	674	-28.0%
LITHUANIA	744	1,343	-44.6%	1,611	2,497	-35.5%
LUXEMBOURG	498	503	-1.0%	1,131	1,037	9.1%
NETHERLANDS	6,875	7,875	-12.7%	15,732	19,141	-17.8%
POLAND	6,587	7,901	-16.6%	12,543	15,409	-18.6%
PORTUGAL	2,775	3,086	-10.1%	5,856	6,527	-10.3%
ROMANIA	1,601	2,280	-29.8%	3,264	4,756	-31.4%
SLOVAKIA	812	876	-7.3%	1,635	1,889	-13.4%
SLOVENIA	896	1,298	-31.0%	2,203	2,847	-22.6%
SPAIN	17,674	18,780	-5.9%	33,995	39,004	-12.8%
SWEDEN	2,400	3,663	-34.5%	4,068	6,927	-41.3%
EUROPEAN UNION	154,889	165,117	-6.2%	308,350	338,449	-8.9%
EU14	137,684	144,076	-4.4%	273,828	295,798	-7.4%
EU12	17,205	21,041	-18.2%	34,522	42,651	-19.1%
ICELAND	103	132	-22.0%	259	303	-14.5%
NORWAY	3,150	3,261	-3.4%	6,534	6,564	-0.5%
SWITZERLAND	2,982	2,719	9.7%	6,004	5,868	2.3%
EFTA	6,235	6,112	2.0%	12,797	12,735	0.5%
UNITED KINGDOM	16,850	17,459	-3.5%	44,299	44,496	-0.4%
TOTAL (EU + EFTA + UK)	177,974	188,688	-5.7%	365,446	395,680	-7.6%
WESTERN EUROPE (EU14 + EFTA + UK)	160,769	167,647	-4.1%	330,924	353,029	-6.3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

Total new commercial vehicle registrations in the EU - 12 month trend

