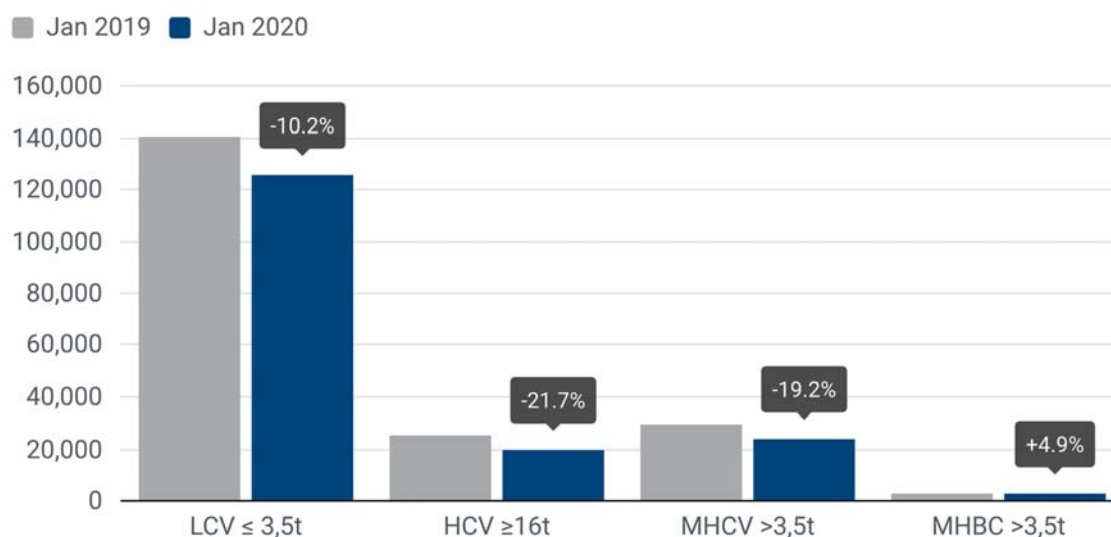


NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹ January 2020



Commercial vehicle registrations: -11.5% in January

Total new commercial vehicles

In January 2020, commercial vehicle registrations fell by 11.5% across the European Union. With the exception of buses, demand fell in all segments. The slowdown in van sales – making up more than 80% of EU commercial vehicle demand – had a major impact on the overall performance. All four major EU markets posted declines in January, with Spain recording the strongest decline (-19.3%), followed by France (-9.1%), Germany (-7.6%) and Italy (-2.9%).

¹ European Union refers to the new composition with 27 member states (excluding the United Kingdom). For year-on-year comparisons, historical data are recalculated to adjust to the new EU27 perimeter.

New light commercial vehicles (LCV) up to 3.5t²

During the first month of 2020, registrations of light commercial vehicles went down again (-10.2%) after the increase observed in December. The region's four largest markets contributed to this decline: Spain (-20.2%), France (-9.2%), Germany (-3.0%) and Italy (-2.4%).

New heavy commercial vehicles (HCV) of 16t and over³

January 2020 results in the heavy-duty segment continued on the downward trend that has taken hold since August (following the introduction of the new smart tachograph regulations). As a result, demand for new heavy trucks dropped by 21.7% in the first month of the year. All four key EU markets registered negative growth in January, with most suffering double-digit losses, like Germany (-26.0%), Spain (-15.9%) and France (-14.2%).

New medium and heavy commercial vehicles (MHCV) over 3.5t⁴

In January, new truck registrations in the EU decreased by 19.2%, making it the seventh consecutive month of falling demand. This was mainly the result of the slowdown observed in the heavy-duty segment, which makes up the bulk of total truck demand. The EU's main markets all followed this negative trend, with Germany (-20.5%), Spain (-14.9%), France (-12.4%) and Italy (-9.3%) posting declines in the first month of 2020.

New medium and heavy buses & coaches (MHBC) over 3.5t

January 2020 registrations of buses and coaches across the European Union were 4.9% higher than in the same month last year. However, the four big markets posted diverse results in January. France and Italy saw solid gains in the first month of the year (+27.3% and +17.0% respectively), while demand fell in Spain (-3.4%) and remained almost unchanged in Germany (+0.5%).

² Including light buses & coaches

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PROVISIONAL

EU+EFTA¹ NEW REGISTRATION FIGURES BY COUNTRY NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T²

	January 2020	January 2019	% change 20/19	Jan-Jan 2020	Jan-Jan 2019	% change 20/19
AUSTRIA	2,881	3,250	-11.4%	2,881	3,250	-11.4%
BELGIUM	7,814	7,640	2.3%	7,814	7,640	2.3%
BULGARIA	380	399	-4.8%	380	399	-4.8%
CROATIA	644	847	-24.0%	644	847	-24.0%
CYPRUS	179	161	11.2%	179	161	11.2%
CZECH REPUBLIC	1,255	1,674	-25.0%	1,255	1,674	-25.0%
DENMARK	2,797	2,747	1.8%	2,797	2,747	1.8%
ESTONIA	426	424	0.5%	426	424	0.5%
FINLAND	1,274	1,493	-14.7%	1,274	1,493	-14.7%
FRANCE	32,300	35,575	-9.2%	32,300	35,575	-9.2%
GERMANY	21,539	22,194	-3.0%	21,539	22,194	-3.0%
GREECE	630	643	-2.0%	630	643	-2.0%
HUNGARY	1,778	2,007	-11.4%	1,778	2,007	-11.4%
IRELAND ³	5,654	5,548	1.9%	5,654	5,548	1.9%
ITALY ⁴	13,200	13,530	-2.4%	13,200	13,530	-2.4%
LATVIA	172	230	-25.2%	172	230	-25.2%
LITHUANIA	365	421	-13.3%	365	421	-13.3%
LUXEMBOURG	455	428	6.3%	455	428	6.3%
NETHERLANDS	7,303	9,212	-20.7%	7,303	9,212	-20.7%
POLAND	4,417	5,407	-18.3%	4,417	5,407	-18.3%
PORTUGAL	2,595	2,915	-11.0%	2,595	2,915	-11.0%
ROMANIA	1,226	1,598	-23.3%	1,226	1,598	-23.3%
SLOVAKIA	540	609	-11.3%	540	609	-11.3%
SLOVENIA	1,063	1,136	-6.4%	1,063	1,136	-6.4%
SPAIN	13,867	17,387	-20.2%	13,867	17,387	-20.2%
SWEDEN	1,173	2,762	-57.5%	1,173	2,762	-57.5%
EUROPEAN UNION	125,927	140,237	-10.2%	125,927	140,237	-10.2%
EU14⁵	113,482	125,324	-9.4%	113,482	125,324	-9.4%
EU12⁶	12,445	14,913	-16.5%	12,445	14,913	-16.5%
ICELAND	129	131	-1.5%	129	131	-1.5%
NORWAY	2,716	2,705	0.4%	2,716	2,705	0.4%
SWITZERLAND	2,318	2,449	-5.3%	2,318	2,449	-5.3%
EFTA	5,163	5,285	-2.3%	5,163	5,285	-2.3%
UNITED KINGDOM	23,557	22,236	5.9%	23,557	22,236	5.9%
TOTAL (EU + EFTA + UK)	154,647	167,758	-7.8%	154,647	167,758	-7.8%
WESTERN EUROPE (EU14 + EFTA + UK)	142,202	152,845	-7.0%	142,202	152,845	-7.0%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Malta not available

⁴ ANFIA estimates

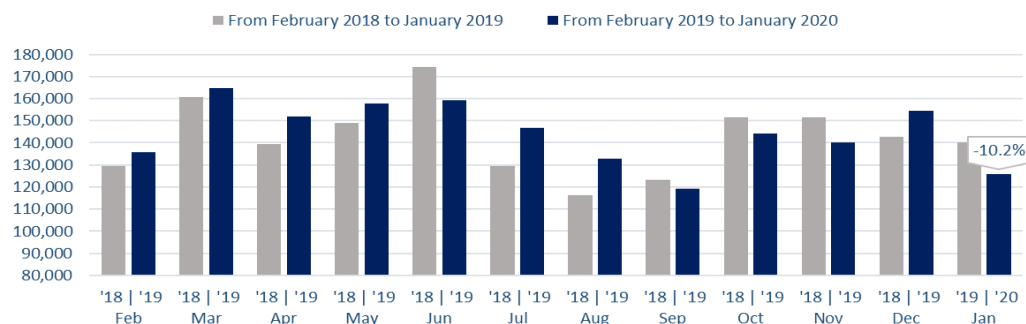
² Including light buses and coaches

⁵ Member states before the 2004 enlargement

³ LCV ≤6t

⁶ Member states having joined the EU since 2004

New light commercial vehicle registrations in the EU - 12 month trend



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This information is available on the ACEA website: <http://www.acea.be>

PRESS RELEASE

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹

	January 2020	January 2019	% change 20/19	Jan-Jan 2020	Jan-Jan 2019	% change 20/19
AUSTRIA	462	602	-23.3%	462	602	-23.3%
BELGIUM	751	1,091	-31.2%	751	1,091	-31.2%
BULGARIA	-	-	-	-	-	-
CROATIA	91	138	-34.1%	91	138	-34.1%
CYPRUS	7	7	0.0%	7	7	0.0%
CZECH REPUBLIC	496	678	-26.8%	496	678	-26.8%
DENMARK	392	415	-5.5%	392	415	-5.5%
ESTONIA	91	169	-46.2%	91	169	-46.2%
FINLAND	263	272	-3.3%	263	272	-3.3%
FRANCE	3,539	4,123	-14.2%	3,539	4,123	-14.2%
GERMANY	4,646	6,279	-26.0%	4,646	6,279	-26.0%
GREECE	45	23	95.7%	45	23	95.7%
HUNGARY	226	330	-31.5%	226	330	-31.5%
IRELAND ²	295	250	18.0%	295	250	18.0%
ITALY ³	1,772	1,959	-9.5%	1,772	1,959	-9.5%
LATVIA	57	122	-53.3%	57	122	-53.3%
LITHUANIA ⁴	449	690	-34.9%	449	690	-34.9%
LUXEMBOURG ⁴	86	67	28.4%	86	67	28.4%
NETHERLANDS	1,365	1,806	-24.4%	1,365	1,806	-24.4%
POLAND	1,232	1,769	-30.4%	1,232	1,769	-30.4%
PORTUGAL	341	345	-1.2%	341	345	-1.2%
ROMANIA	372	627	-40.7%	372	627	-40.7%
SLOVAKIA	211	357	-40.9%	211	357	-40.9%
SLOVENIA ⁴	215	386	-44.3%	215	386	-44.3%
SPAIN	1,787	2,125	-15.9%	1,787	2,125	-15.9%
SWEDEN	420	410	2.4%	420	410	2.4%
EUROPEAN UNION	19,611	25,040	-21.7%	19,611	25,040	-21.7%
EU14	16,164	19,767	-18.2%	16,164	19,767	-18.2%
EU12	3,447	5,273	-34.6%	3,447	5,273	-34.6%
ICELAND	14	10	40.0%	14	10	40.0%
NORWAY	473	481	-1.7%	473	481	-1.7%
SWITZERLAND	297	296	0.3%	297	296	0.3%
EFTA	784	787	-0.4%	784	787	-0.4%
UNITED KINGDOM⁴	2,435	3,509	-30.6%	2,435	3,509	-30.6%
TOTAL (EU + EFTA + UK)	22,830	29,336	-22.2%	22,830	29,336	-22.2%
WESTERN EUROPE (EU14 + EFTA + UK)	19,383	24,063	-19.4%	19,383	24,063	-19.4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

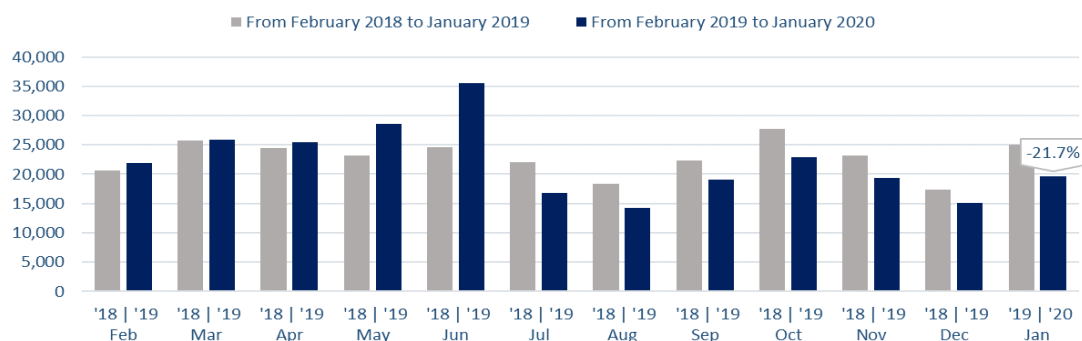
¹ Excluding heavy buses and coaches

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² HCV ≥17t

⁴ Estimates

New heavy commercial vehicle registrations in the EU - 12 month trend



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This information is available on the ACEA website: <http://www.acea.be>

PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹

	January 2020	January 2019	% change 20/19	Jan-Jan 2020	Jan-Jan 2019	% change 20/19
AUSTRIA	482	636	-24.2%	482	636	-24.2%
BELGIUM	924	1,269	-27.2%	924	1,269	-27.2%
BULGARIA	-	-	-	-	-	-
CROATIA	101	149	-32.2%	101	149	-32.2%
CYPRUS	19	19	0.0%	19	19	0.0%
CZECH REPUBLIC	603	830	-27.3%	603	830	-27.3%
DENMARK	421	451	-6.7%	421	451	-6.7%
ESTONIA	98	171	-42.7%	98	171	-42.7%
FINLAND	365	359	1.7%	365	359	1.7%
FRANCE	4,021	4,591	-12.4%	4,021	4,591	-12.4%
GERMANY	6,742	8,478	-20.5%	6,742	8,478	-20.5%
GREECE	60	33	81.8%	60	33	81.8%
HUNGARY	254	352	-27.8%	254	352	-27.8%
IRELAND	335	294	13.9%	335	294	13.9%
ITALY ²	2,088	2,301	-9.3%	2,088	2,301	-9.3%
LATVIA	62	126	-50.8%	62	126	-50.8%
LITHUANIA ³	473	702	-32.6%	473	702	-32.6%
LUXEMBOURG	101	76	32.9%	101	76	32.9%
NETHERLANDS	1,535	1,975	-22.3%	1,535	1,975	-22.3%
POLAND	1,382	1,916	-27.9%	1,382	1,916	-27.9%
PORTUGAL	385	436	-11.7%	385	436	-11.7%
ROMANIA	381	653	-41.7%	381	653	-41.7%
SLOVAKIA	238	377	-36.9%	238	377	-36.9%
SLOVENIA ³	234	399	-41.4%	234	399	-41.4%
SPAIN	2,138	2,512	-14.9%	2,138	2,512	-14.9%
SWEDEN	457	455	0.4%	457	455	0.4%
EUROPEAN UNION	23,899	29,560	-19.2%	23,899	29,560	-19.2%
EU14	20,054	23,866	-16.0%	20,054	23,866	-16.0%
EU12	3,845	5,694	-32.5%	3,845	5,694	-32.5%
ICELAND	23	26	-11.5%	23	26	-11.5%
NORWAY	571	555	2.9%	571	555	2.9%
SWITZERLAND	363	365	-0.5%	363	365	-0.5%
EFTA	957	946	1.2%	957	946	1.2%
UNITED KINGDOM³	3,355	4,464	-24.8%	3,355	4,464	-24.8%
TOTAL (EU + EFTA + UK)	28,211	34,970	-19.3%	28,211	34,970	-19.3%
WESTERN EUROPE (EU14 + EFTA + UK)	24,366	29,276	-16.8%	24,366	29,276	-16.8%

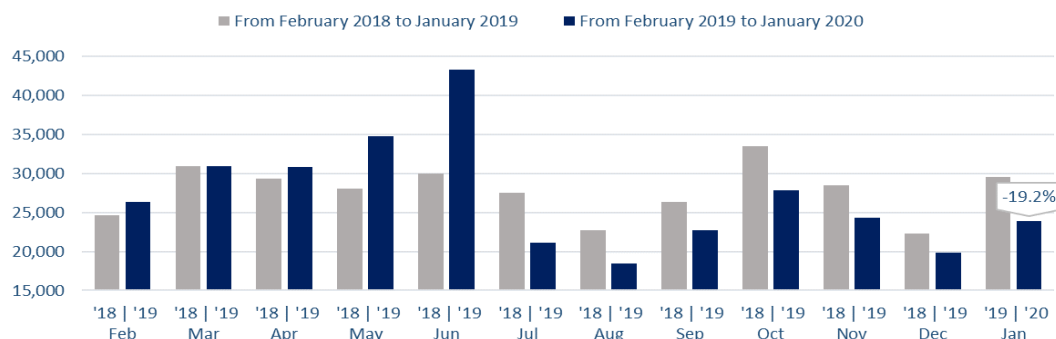
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



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This information is available on the ACEA website: <http://www.acea.be>

PRESS RELEASE

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 25 February 2020

PROVISIONAL

**EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T**

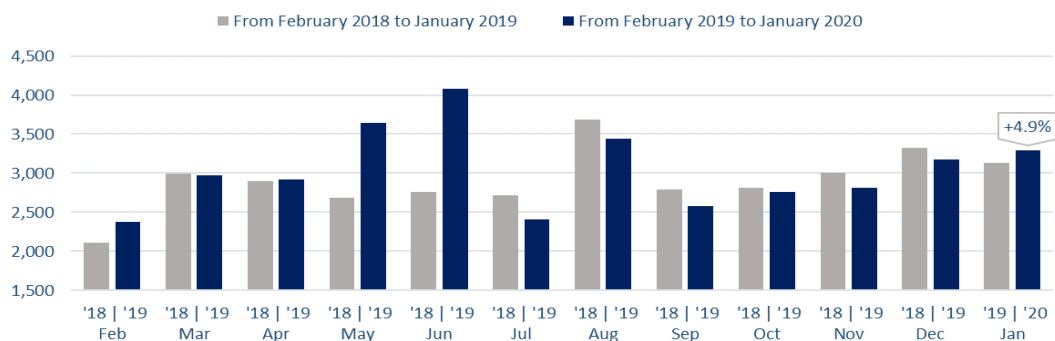
	January 2020	January 2019	% change 20/19	Jan-Jan 2020	Jan-Jan 2019	% change 20/19
AUSTRIA	56	100	-44.0%	56	100	-44.0%
BELGIUM	115	114	0.9%	115	114	0.9%
BULGARIA	-	-	-	-	-	-
CROATIA	12	17	-29.4%	12	17	-29.4%
CYPRUS	2	4	-50.0%	2	4	-50.0%
CZECH REPUBLIC	91	37	145.9%	91	37	145.9%
DENMARK	41	65	-36.9%	41	65	-36.9%
ESTONIA	43	5	760.0%	43	5	760.0%
FINLAND	34	47	-27.7%	34	47	-27.7%
FRANCE	639	502	27.3%	639	502	27.3%
GERMANY	630	627	0.5%	630	627	0.5%
GREECE	50	75	-33.3%	50	75	-33.3%
HUNGARY	160	7	2185.7%	160	7	2185.7%
IRELAND	49	60	-18.3%	49	60	-18.3%
ITALY ¹	461	394	17.0%	461	394	17.0%
LATVIA	13	26	-50.0%	13	26	-50.0%
LITHUANIA ²	32	31	3.2%	32	31	3.2%
LUXEMBOURG	77	30	156.7%	77	30	156.7%
NETHERLANDS	62	79	-21.5%	62	79	-21.5%
POLAND	157	185	-15.1%	157	185	-15.1%
PORTUGAL	101	90	12.2%	101	90	12.2%
ROMANIA	56	225	-75.1%	56	225	-75.1%
SLOVAKIA	45	27	66.7%	45	27	66.7%
SLOVENIA ²	10	14	-28.6%	10	14	-28.6%
SPAIN	314	325	-3.4%	314	325	-3.4%
SWEDEN	38	47	-19.1%	38	47	-19.1%
EUROPEAN UNION	3,288	3,133	4.9%	3,288	3,133	4.9%
EU14	2,667	2,555	4.4%	2,667	2,555	4.4%
EU12	621	578	7.4%	621	578	7.4%
ICELAND	4	14	-71.4%	4	14	-71.4%
NORWAY	97	43	125.6%	97	43	125.6%
SWITZERLAND	57	54	5.6%	57	54	5.6%
EFTA	158	111	42.3%	158	111	42.3%
UNITED KINGDOM²	417	337	23.7%	417	337	23.7%
TOTAL (EU + EFTA + UK)	3,863	3,581	7.9%	3,863	3,581	7.9%
WESTERN EUROPE (EU14 + EFTA + UK)	3,242	3,003	8.0%	3,242	3,003	8.0%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



PRESS RELEASE

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 25 February 2020

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

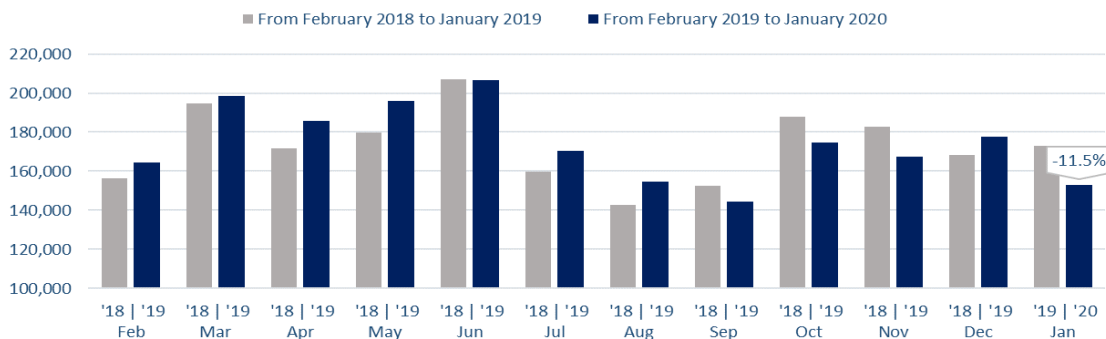
	January 2020	January 2019	% change 20/19	Jan-Jan 2020	Jan-Jan 2019	% change 20/19
AUSTRIA	3,419	3,986	-14.2%	3,419	3,986	-14.2%
BELGIUM	8,853	9,023	-1.9%	8,853	9,023	-1.9%
BULGARIA ¹	380	399	-4.8%	380	399	-4.8%
CROATIA	757	1,013	-25.3%	757	1,013	-25.3%
CYPRUS ²	200	184	8.7%	200	184	8.7%
CZECH REPUBLIC	1,949	2,541	-23.3%	1,949	2,541	-23.3%
DENMARK	3,259	3,263	-0.1%	3,259	3,263	-0.1%
ESTONIA	567	600	-5.5%	567	600	-5.5%
FINLAND	1,673	1,899	-11.9%	1,673	1,899	-11.9%
FRANCE	36,960	40,668	-9.1%	36,960	40,668	-9.1%
GERMANY	28,911	31,299	-7.6%	28,911	31,299	-7.6%
GREECE	740	751	-1.5%	740	751	-1.5%
HUNGARY	2,192	2,366	-7.4%	2,192	2,366	-7.4%
IRELAND	6,038	5,902	2.3%	6,038	5,902	2.3%
ITALY	15,749	16,225	-2.9%	15,749	16,225	-2.9%
LATVIA	247	382	-35.3%	247	382	-35.3%
LITHUANIA	870	1,154	-24.6%	870	1,154	-24.6%
LUXEMBOURG	633	534	18.5%	633	534	18.5%
NETHERLANDS	8,900	11,266	-21.0%	8,900	11,266	-21.0%
POLAND	5,956	7,508	-20.7%	5,956	7,508	-20.7%
PORTUGAL	3,081	3,441	-10.5%	3,081	3,441	-10.5%
ROMANIA	1,663	2,476	-32.8%	1,663	2,476	-32.8%
SLOVAKIA	823	1,013	-18.8%	823	1,013	-18.8%
SLOVENIA	1,307	1,549	-15.6%	1,307	1,549	-15.6%
SPAIN	16,319	20,224	-19.3%	16,319	20,224	-19.3%
SWEDEN	1,668	3,264	-48.9%	1,668	3,264	-48.9%
EUROPEAN UNION	153,114	172,930	-11.5%	153,114	172,930	-11.5%
EU14	136,203	151,745	-10.2%	136,203	151,745	-10.2%
EU12	16,911	21,185	-20.2%	16,911	21,185	-20.2%
ICELAND	156	171	-8.8%	156	171	-8.8%
NORWAY	3,384	3,303	2.5%	3,384	3,303	2.5%
SWITZERLAND	2,738	2,868	-4.5%	2,738	2,868	-4.5%
EFTA	6,278	6,342	-1.0%	6,278	6,342	-1.0%
UNITED KINGDOM	27,329	27,037	1.1%	27,329	27,037	1.1%
TOTAL (EU + EFTA + UK)	186,721	206,309	-9.5%	186,721	206,309	-9.5%
WESTERN EUROPE (EU14 + EFTA + UK)	169,810	185,124	-8.3%	169,810	185,124	-8.3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for MHCV and MHBC not available

² Data for MHBC not available

Total new commercial vehicle registrations in the EU - 12 month trend



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This information is available on the ACEA website: <http://www.acea.be>