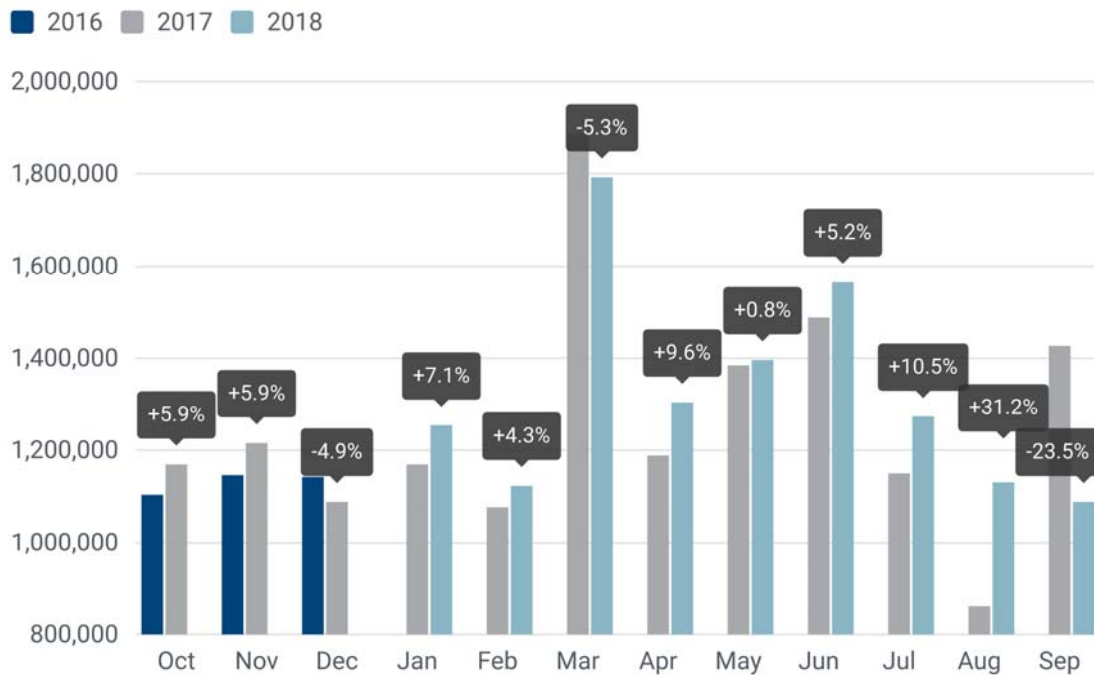


## NEW PASSENGER CAR REGISTRATIONS EUROPEAN UNION<sup>1</sup>



### Passenger car registrations: +2.5% nine months into 2018; -23.5% in September

**In September 2018**, registrations of new passenger cars in the European Union fell by 23.5%. However, this should not come as a surprise, as the introduction of the new WLTP test at the beginning of last month caused an exceptional surge in registrations in August (+31.2%). As a result, most EU countries suffered double-digit losses in September, including the five major markets.

**Over the first nine months of 2018**, EU demand for passenger cars remained positive (+2.5%), in line with growth expectations for this year. Looking at the five biggest markets, demand went up in Spain (+11.7%), France (+6.5%) and Germany (+2.4%), while car sales contracted in Italy (-2.8%) and in the United Kingdom (-7.5%).

<sup>1</sup> Data for Malta not available on a monthly basis

## PROVISIONAL

### NEW PASSENGER CAR REGISTRATIONS BY MARKET EUROPEAN UNION<sup>1</sup>

17/10/2018

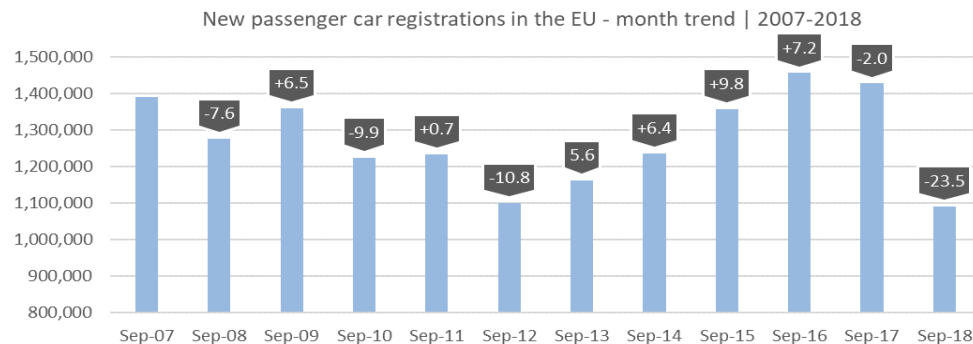
	September '18	September '17	%Change 18/17	Jan - Sep '18	Jan - Sep '17	%Change 18/17
AUSTRIA	17,194	29,528	-41.8	275,758	269,878	+2.2
BELGIUM	27,145	40,895	-33.6	455,722	435,341	+4.7
BULGARIA	2,758	2,542	+8.5	26,443	22,098	+19.7
CROATIA	2,894	2,801	+3.3	50,081	41,281	+21.3
CYPRUS	888	986	-9.9	10,396	10,333	+0.6
CZECH REPUBLIC	14,532	20,219	-28.1	207,784	205,511	+1.1
DENMARK	12,067	14,371	-16.0	170,044	168,702	+0.8
ESTONIA	1,537	1,880	-18.2	20,519	18,967	+8.2
FINLAND	6,528	9,118	-28.4	97,730	92,096	+6.1
FRANCE	148,750	170,645	-12.8	1,662,682	1,560,879	+6.5
GERMANY	200,134	288,035	-30.5	2,673,418	2,611,821	+2.4
GREECE	4,922	5,947	-17.2	84,076	69,858	+20.4
HUNGARY	8,888	9,602	-7.4	104,612	82,701	+26.5
IRELAND	3,187	3,897	-18.2	123,087	128,548	-4.2
ITALY	124,976	167,469	-25.4	1,491,261	1,534,349	-2.8
LATVIA	1,078	1,211	-11.0	13,158	12,702	+3.6
LITHUANIA	2,279	2,485	-8.3	24,328	19,159	+27.0
LUXEMBOURG	2,596	3,968	-34.6	42,369	40,872	+3.7
NETHERLANDS	29,527	35,430	-16.7	359,381	322,931	+11.3
POLAND	27,312	37,111	-26.4	403,343	355,461	+13.5
PORTUGAL	12,771	14,857	-14.0	182,677	171,552	+6.5
ROMANIA	2,771	10,425	-73.4	103,595	78,769	+31.5
SLOVAKIA	4,519	7,177	-37.0	75,721	71,335	+6.1
SLOVENIA	4,893	5,281	-7.3	58,452	54,115	+8.0
SPAIN	69,129	83,291	-17.0	1,042,672	933,142	+11.7
SWEDEN	19,111	31,672	-39.7	281,828	279,839	+0.7
UNITED KINGDOM	338,834	426,170	-20.5	1,910,820	2,066,411	-7.5
<b>EUROPEAN UNION</b>	<b>1,091,220</b>	<b>1,427,013</b>	<b>-23.5</b>	<b>11,951,957</b>	<b>11,658,651</b>	<b>+2.5</b>
EU15 <sup>2</sup>	1,016,871	1,325,293	-23.3	10,853,525	10,686,219	+1.6
EU12 <sup>3</sup>	74,349	101,720	-26.9	1,098,432	972,432	+13.0
ICELAND	935	1,226	-23.7	15,968	18,261	-12.6
NORWAY	10,620	13,484	-21.2	111,500	116,358	-4.2
SWITZERLAND	20,409	24,520	-16.8	225,286	231,483	-2.7
EFTA	31,964	39,230	-18.5	352,754	366,102	-3.6
EU + EFTA	1,123,184	1,466,243	-23.4	12,304,711	12,024,753	+2.3
EU15 + EFTA	1,048,835	1,364,523	-23.1	11,206,279	11,052,321	+1.4

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>1</sup> Data for Malta n.a.

<sup>2</sup> Member States before the 2004 enlargement

<sup>3</sup> Member States having joined the EU since 2004



Next press release: Thursday 15 November 2018

This information is available on the ACEA website: <http://www.acea.be>

# PRESS RELEASE

## PROVISIONAL

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER<sup>1</sup>

#### EUROPEAN UNION (EU)

17/10/2018

	September					January - September				
	%Share <sup>2</sup>		Units	Units	%Change	%Share <sup>2</sup>		Units	Units	%Change
	'18	'17	'18	'17	18/17	'18	'17	'18	'17	18/17
<b>VW Group</b>	<b>15.8</b>	<b>23.2</b>	<b>171,963</b>	<b>330,527</b>	<b>-48.0</b>	<b>24.2</b>	<b>23.5</b>	<b>2,894,664</b>	<b>2,742,040</b>	<b>+5.6</b>
VOLKSWAGEN	6.7	10.7	73,010	152,826	-52.2	11.2	10.8	1,344,298	1,257,967	+6.9
AUDI	2.8	5.4	30,138	76,776	-60.7	5.0	5.3	592,058	619,087	-4.4
SKODA	4.2	4.4	45,307	63,057	-28.1	4.5	4.4	542,118	514,121	+5.4
SEAT	2.0	2.2	21,548	31,597	-31.8	3.0	2.5	354,029	293,837	+20.5
PORSCHE	0.2	0.4	1,817	5,826	-68.8	0.5	0.5	58,420	53,398	+9.4
OTHERS <sup>3</sup>	0.0	0.0	143	445	-67.9	0.0	0.0	3,741	3,630	+3.1
<b>PSA Group</b>	<b>18.2</b>	<b>15.1</b>	<b>198,988</b>	<b>215,585</b>	<b>-7.7</b>	<b>16.2</b>	<b>10.7</b>	<b>1,930,440</b>	<b>1,246,142</b>	<b>+54.9</b>
PEUGEOT	6.6	5.3	71,854	75,112	-4.3	6.2	5.9	741,646	683,113	+8.6
OPEL/VAUXHALL <sup>4</sup>	7.4	6.4	80,715	90,936	-11.2	5.8	1.2	689,094	143,984	+378.6
CITROEN	4.0	3.1	43,385	44,906	-3.4	3.9	3.7	464,078	436,977	+6.2
DS	0.3	0.3	3,034	4,631	-34.5	0.3	0.3	35,622	35,116	+1.4
<b>RENAULT Group</b>	<b>8.7</b>	<b>9.1</b>	<b>94,964</b>	<b>130,157</b>	<b>-27.0</b>	<b>10.7</b>	<b>10.3</b>	<b>1,276,053</b>	<b>1,198,677</b>	<b>+6.5</b>
RENAULT	5.9	6.6	64,575	94,613	-31.7	7.3	7.2	872,379	845,225	+3.2
DACIA	2.7	2.5	30,008	35,121	-14.6	3.3	3.0	398,267	349,673	+13.9
LADA	0.0	0.0	334	423	-21.0	0.0	0.0	4,138	3,779	+9.5
ALPINE	0.0	0.0	47	0		0.0	0.0	1,269	0	
<b>FCA Group</b>	<b>5.5</b>	<b>6.2</b>	<b>60,400</b>	<b>88,682</b>	<b>-31.9</b>	<b>6.8</b>	<b>7.0</b>	<b>810,497</b>	<b>817,274</b>	<b>-0.8</b>
FIAT	4.0	4.6	43,772	65,121	-32.8	4.8	5.3	572,691	621,304	-7.8
JEEP	0.9	0.7	9,576	10,468	-8.5	1.1	0.7	127,602	76,211	+67.4
ALFA ROMEO	0.3	0.5	3,065	7,766	-60.5	0.6	0.5	67,879	63,429	+7.0
LANCIA/CHRYSLER	0.3	0.3	3,366	4,664	-27.8	0.3	0.4	35,436	49,274	-28.1
OTHERS <sup>5</sup>	0.1	0.0	621	663	-6.3	0.1	0.1	6,889	7,056	-2.4
<b>FORD</b>	<b>7.1</b>	<b>6.3</b>	<b>77,936</b>	<b>90,347</b>	<b>-13.7</b>	<b>6.4</b>	<b>6.7</b>	<b>762,725</b>	<b>776,825</b>	<b>-1.8</b>
<b>BMW Group</b>	<b>9.1</b>	<b>7.6</b>	<b>99,371</b>	<b>108,690</b>	<b>-8.6</b>	<b>6.2</b>	<b>6.5</b>	<b>745,655</b>	<b>755,661</b>	<b>-1.3</b>
BMW	7.2	5.9	78,248	84,279	-7.2	4.9	5.1	590,000	600,140	-1.7
MINI	1.9	1.7	21,123	24,411	-13.5	1.3	1.3	155,655	155,521	+0.1
<b>DAIMLER</b>	<b>7.8</b>	<b>6.8</b>	<b>85,439</b>	<b>96,855</b>	<b>-11.8</b>	<b>5.9</b>	<b>6.3</b>	<b>699,698</b>	<b>732,594</b>	<b>-4.5</b>
MERCEDES	7.2	6.2	78,084	88,505	-11.8	5.2	5.7	626,576	660,537	-5.1
SMART	0.7	0.6	7,355	8,350	-11.9	0.6	0.6	73,122	72,057	+1.5
<b>TOYOTA Group</b>	<b>6.1</b>	<b>4.7</b>	<b>66,681</b>	<b>67,525</b>	<b>-1.2</b>	<b>4.8</b>	<b>4.6</b>	<b>575,098</b>	<b>540,705</b>	<b>+6.4</b>
TOYOTA	5.6	4.3	61,506	61,749	-0.4	4.5	4.4	539,813	507,286	+6.4
LEXUS	0.5	0.4	5,176	5,776	-10.4	0.3	0.3	35,286	33,419	+5.6
<b>HYUNDAI</b>	<b>4.2</b>	<b>3.6</b>	<b>45,832</b>	<b>51,425</b>	<b>-10.9</b>	<b>3.5</b>	<b>3.3</b>	<b>415,200</b>	<b>386,805</b>	<b>+7.3</b>
<b>NISSAN</b>	<b>3.2</b>	<b>4.5</b>	<b>34,640</b>	<b>63,567</b>	<b>-45.5</b>	<b>3.3</b>	<b>3.8</b>	<b>395,844</b>	<b>441,314</b>	<b>-10.3</b>
<b>KIA</b>	<b>4.4</b>	<b>3.3</b>	<b>48,012</b>	<b>46,680</b>	<b>+2.9</b>	<b>3.2</b>	<b>3.1</b>	<b>377,788</b>	<b>356,807</b>	<b>+5.9</b>
<b>VOLVO CAR CORP.</b>	<b>2.4</b>	<b>1.8</b>	<b>26,606</b>	<b>25,848</b>	<b>+2.9</b>	<b>1.9</b>	<b>1.8</b>	<b>223,945</b>	<b>210,203</b>	<b>+6.5</b>
<b>JAGUAR LAND ROVER Group</b>	<b>2.5</b>	<b>1.9</b>	<b>26,757</b>	<b>27,212</b>	<b>-1.7</b>	<b>1.3</b>	<b>1.5</b>	<b>157,590</b>	<b>170,094</b>	<b>-7.4</b>
LAND ROVER	1.4	1.3	15,750	18,970	-17.0	0.8	1.0	97,082	116,084	-16.4
JAGUAR	1.0	0.6	11,007	8,242	+33.5	0.5	0.5	60,508	54,010	+12.0
<b>HONDA</b>	<b>1.1</b>	<b>1.1</b>	<b>11,762</b>	<b>16,020</b>	<b>-26.6</b>	<b>0.9</b>	<b>0.9</b>	<b>105,637</b>	<b>106,621</b>	<b>-0.9</b>
<b>GM<sup>4</sup></b>	<b>0.0</b>	<b>0.0</b>	<b>213</b>	<b>183</b>	<b>+16.4</b>	<b>0.0</b>	<b>4.9</b>	<b>2,538</b>	<b>589,268</b>	<b>-99.6</b>

SOURCE: ACEA MEMBERS

<sup>1</sup> Includes data for ACEA members

<sup>2</sup> ACEA estimation based on total by market

<sup>3</sup> Includes Bentley, Lamborghini and Bugatti

<sup>4</sup> Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

<sup>5</sup> Includes Dodge and Maserati

# PRESS RELEASE

## PROVISIONAL

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER<sup>1</sup>

#### EU + EFTA Countries

17/10/2018

	September					January - September				
	%Share <sup>2</sup>		Units	Units	%Change	%Share <sup>2</sup>		Units	Units	%Change
	'18	'17	'18	'17	18/17	'18	'17	'18	'17	18/17
<b>VW Group</b>	<b>15.9</b>	<b>23.3</b>	<b>178,201</b>	<b>341,304</b>	<b>-47.8</b>	<b>24.3</b>	<b>23.6</b>	<b>2,987,541</b>	<b>2,842,086</b>	<b>+5.1</b>
VOLKSWAGEN	6.7	10.8	75,512	157,794	-52.1	11.3	10.8	1,385,157	1,302,697	+6.3
AUDI	2.8	5.4	31,603	78,937	-60.0	5.0	5.3	610,493	639,012	-4.5
SKODA	4.2	4.5	46,828	65,535	-28.5	4.6	4.5	562,529	536,755	+4.8
SEAT	2.0	2.2	22,054	32,421	-32.0	3.0	2.5	363,220	302,643	+20.0
PORSCHE	0.2	0.4	2,047	6,150	-66.7	0.5	0.5	62,131	57,058	+8.9
OTHERS <sup>3</sup>	0.0	0.0	157	467	-66.4	0.0	0.0	4,011	3,921	+2.3
<b>PSA Group</b>	<b>17.9</b>	<b>14.9</b>	<b>201,505</b>	<b>218,985</b>	<b>-8.0</b>	<b>15.9</b>	<b>11.0</b>	<b>1,961,654</b>	<b>1,321,967</b>	<b>+48.4</b>
PEUGEOT	6.5	5.2	72,795	76,270	-4.6	6.1	5.8	753,473	695,288	+8.4
OPEL/VAUXHALL <sup>4</sup>	7.3	6.3	81,741	92,490	-11.6	5.7	1.2	701,069	146,814	+377.5
CITROEN	3.9	3.1	43,893	45,543	-3.6	3.8	3.7	470,845	444,104	+6.0
DS	0.3	0.3	3,076	4,682	-34.3	0.3	0.3	36,267	35,761	+1.4
<b>RENAULT Group</b>	<b>8.6</b>	<b>9.0</b>	<b>96,426</b>	<b>131,866</b>	<b>-26.9</b>	<b>10.5</b>	<b>10.1</b>	<b>1,296,870</b>	<b>1,219,621</b>	<b>+6.3</b>
RENAULT	5.8	6.5	65,611	95,806	-31.5	7.2	7.1	885,733	859,140	+3.1
DACIA	2.7	2.4	30,430	35,637	-14.6	3.3	3.0	405,619	356,693	+13.7
LADA	0.0	0.0	334	423	-21.0	0.0	0.0	4,143	3,788	+9.4
ALPINE	0.0	0.0	51	0				1,375	0	
<b>FCA Group</b>	<b>5.5</b>	<b>6.2</b>	<b>61,882</b>	<b>90,212</b>	<b>-31.4</b>	<b>6.7</b>	<b>6.9</b>	<b>825,377</b>	<b>831,547</b>	<b>-0.7</b>
FIAT	4.0	4.5	44,496	65,942	-32.5	4.7	5.2	580,081	629,508	-7.9
JEEP	0.9	0.7	10,020	10,805	-7.3	1.1	0.7	131,312	78,747	+66.8
ALFA ROMEO	0.3	0.5	3,308	8,059	-59.0	0.6	0.5	71,049	66,044	+7.6
LANCIA/CHRYSLER	0.3	0.3	3,367	4,667	-27.9	0.3	0.4	35,456	49,296	-28.1
OTHERS <sup>5</sup>	0.1	0.1	691	739	-6.5	0.1	0.1	7,479	7,952	-5.9
<b>FORD</b>	<b>7.1</b>	<b>6.3</b>	<b>79,350</b>	<b>91,778</b>	<b>-13.5</b>	<b>6.3</b>	<b>6.6</b>	<b>777,919</b>	<b>791,497</b>	<b>-1.7</b>
<b>BMW Group</b>	<b>9.1</b>	<b>7.6</b>	<b>102,115</b>	<b>111,924</b>	<b>-8.8</b>	<b>6.3</b>	<b>6.6</b>	<b>777,823</b>	<b>788,420</b>	<b>-1.3</b>
BMW	7.2	5.9	80,495	86,950	-7.4	5.0	5.2	617,031	628,065	-1.8
MINI	1.9	1.7	21,620	24,974	-13.4	1.3	1.3	160,792	160,355	+0.3
<b>DAIMLER</b>	<b>7.8</b>	<b>6.8</b>	<b>87,975</b>	<b>100,021</b>	<b>-12.0</b>	<b>5.9</b>	<b>6.3</b>	<b>725,715</b>	<b>762,507</b>	<b>-4.8</b>
MERCEDES	7.2	6.2	80,399	91,470	-12.1	5.3	5.7	650,886	688,611	-5.5
SMART	0.7	0.6	7,576	8,551	-11.4	0.6	0.6	74,829	73,896	+1.3
<b>TOYOTA Group</b>	<b>6.1</b>	<b>4.8</b>	<b>68,826</b>	<b>70,228</b>	<b>-2.0</b>	<b>4.9</b>	<b>4.7</b>	<b>597,817</b>	<b>566,879</b>	<b>+5.5</b>
TOYOTA	5.7	4.4	63,529	64,277	-1.2	4.6	4.4	561,338	532,229	+5.5
LEXUS	0.5	0.4	5,298	5,951	-11.0	0.3	0.3	36,480	34,650	+5.3
<b>HYUNDAI</b>	<b>4.2</b>	<b>3.6</b>	<b>47,012</b>	<b>52,487</b>	<b>-10.4</b>	<b>3.5</b>	<b>3.3</b>	<b>425,854</b>	<b>397,467</b>	<b>+7.1</b>
<b>NISSAN</b>	<b>3.2</b>	<b>4.4</b>	<b>36,234</b>	<b>64,502</b>	<b>-43.8</b>	<b>3.3</b>	<b>3.8</b>	<b>411,278</b>	<b>452,510</b>	<b>-9.1</b>
<b>KIA</b>	<b>4.4</b>	<b>3.2</b>	<b>49,602</b>	<b>47,561</b>	<b>+4.3</b>	<b>3.1</b>	<b>3.0</b>	<b>385,818</b>	<b>364,924</b>	<b>+5.7</b>
<b>VOLVO CAR CORP.</b>	<b>2.5</b>	<b>1.9</b>	<b>28,180</b>	<b>27,338</b>	<b>+3.1</b>	<b>1.9</b>	<b>1.9</b>	<b>238,282</b>	<b>223,493</b>	<b>+6.6</b>
<b>JAGUAR LAND ROVER Group</b>	<b>2.5</b>	<b>1.9</b>	<b>27,623</b>	<b>27,663</b>	<b>-0.1</b>	<b>1.3</b>	<b>1.4</b>	<b>162,183</b>	<b>174,008</b>	<b>-6.8</b>
LAND ROVER	1.4	1.3	16,100	19,302	-16.6	0.8	1.0	99,834	118,876	-16.0
JAGUAR	1.0	0.6	11,523	8,361	+37.8	0.5	0.5	62,349	55,132	+13.1
<b>HONDA</b>	<b>1.1</b>	<b>1.1</b>	<b>12,033</b>	<b>16,521</b>	<b>-27.2</b>	<b>0.9</b>	<b>0.9</b>	<b>109,405</b>	<b>110,924</b>	<b>-1.4</b>
<b>GM<sup>4</sup></b>	<b>0.0</b>	<b>0.0</b>	<b>233</b>	<b>217</b>	<b>+7.4</b>	<b>0.0</b>	<b>5.0</b>	<b>2,835</b>	<b>600,407</b>	<b>-99.5</b>

SOURCE: ACEA MEMBERS

<sup>1</sup> Includes data for ACEA members

<sup>2</sup> ACEA estimation based on total by market

<sup>3</sup> Includes Bentley, Lamborghini and Bugatti

<sup>4</sup> Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

<sup>5</sup> Includes Dodge and Maserati

# PRESS RELEASE

## PROVISIONAL

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER<sup>1</sup>

#### WESTERN EUROPE (EU15 + EFTA Countries)

17/10/2018

	September					January - September				
	%Share <sup>2</sup>		Units	Units	%Change	%Share <sup>2</sup>		Units	Units	%Change
	'18	'17	'18	'17	18/17	'18	'17	'18	'17	18/17
<b>VW Group</b>	<b>14.8</b>	<b>22.7</b>	<b>155,185</b>	<b>310,157</b>	<b>-50.0</b>	<b>23.7</b>	<b>23.0</b>	<b>2,652,476</b>	<b>2,543,469</b>	<b>+4.3</b>
VOLKSWAGEN	6.7	10.8	69,926	147,153	-52.5	11.3	10.9	1,270,627	1,202,435	+5.7
AUDI	2.9	5.6	30,106	76,732	-60.8	5.2	5.6	586,026	616,963	-5.0
SKODA	3.0	3.6	31,938	49,111	-35.0	3.5	3.5	394,376	383,004	+3.0
SEAT	2.0	2.3	21,121	30,751	-31.3	3.0	2.6	338,290	282,578	+19.7
PORSCHE	0.2	0.4	1,947	5,954	-67.3	0.5	0.5	59,369	54,704	+8.5
OTHERS <sup>3</sup>	0.0	0.0	147	456	-67.8	0.0	0.0	3,788	3,785	+0.1
<b>PSA Group</b>	<b>18.4</b>	<b>15.3</b>	<b>192,680</b>	<b>208,205</b>	<b>-7.5</b>	<b>16.3</b>	<b>11.4</b>	<b>1,831,702</b>	<b>1,257,683</b>	<b>+45.6</b>
PEUGEOT	6.7	5.4	70,125	73,540	-4.6	6.4	6.0	714,189	664,917	+7.4
OPEL/VAUXHALL <sup>4</sup>	7.4	6.3	77,105	86,372	-10.7	5.7	1.2	637,740	134,586	+373.9
CITROEN	4.0	3.2	42,403	43,656	-2.9	4.0	3.8	443,733	422,843	+4.9
DS	0.3	0.3	3,047	4,637	-34.3	0.3	0.3	36,040	35,337	+2.0
<b>RENAULT Group</b>	<b>7.9</b>	<b>8.6</b>	<b>82,367</b>	<b>117,950</b>	<b>-30.2</b>	<b>10.2</b>	<b>9.8</b>	<b>1,144,631</b>	<b>1,086,948</b>	<b>+5.3</b>
RENAULT	5.8	6.6	60,590	89,825	-32.5	7.3	7.2	819,343	800,961	+2.3
DACIA	2.1	2.0	21,507	27,862	-22.8	2.9	2.6	321,651	283,812	+13.3
LADA	0.0	0.0	220	263	-16.3	0.0	0.0	2,279	2,175	+4.8
ALPINE	0.0	0.0	50	0		0.0	0.0	1,358	0	
<b>FCA Group</b>	<b>5.5</b>	<b>6.3</b>	<b>57,890</b>	<b>85,998</b>	<b>-32.7</b>	<b>7.0</b>	<b>7.2</b>	<b>782,182</b>	<b>797,945</b>	<b>-2.0</b>
FIAT	3.9	4.6	41,338	62,587	-34.0	4.9	5.5	546,874	603,456	-9.4
JEEP	0.9	0.7	9,381	10,176	-7.8	1.1	0.7	123,917	73,699	+68.1
ALFA ROMEO	0.3	0.6	3,147	7,855	-59.9	0.6	0.6	68,777	64,102	+7.3
LANCIA/CHRYSLER	0.3	0.3	3,367	4,666	-27.8	0.3	0.4	35,436	49,076	-27.8
OTHERS <sup>5</sup>	0.1	0.1	657	714	-8.0	0.1	0.1	7,178	7,612	-5.7
<b>BMW Group</b>	<b>9.5</b>	<b>8.0</b>	<b>99,410</b>	<b>108,758</b>	<b>-8.6</b>	<b>6.7</b>	<b>6.8</b>	<b>747,648</b>	<b>756,859</b>	<b>-1.2</b>
BMW	7.4	6.2	78,040	84,095	-7.2	5.3	5.4	590,393	599,664	-1.5
MINI	2.0	1.8	21,370	24,663	-13.4	1.4	1.4	157,255	157,195	+0.04
<b>FORD</b>	<b>7.0</b>	<b>6.3</b>	<b>73,252</b>	<b>85,915</b>	<b>-14.7</b>	<b>6.4</b>	<b>6.7</b>	<b>712,725</b>	<b>735,418</b>	<b>-3.1</b>
<b>DAIMLER</b>	<b>8.0</b>	<b>7.0</b>	<b>84,336</b>	<b>96,110</b>	<b>-12.3</b>	<b>6.2</b>	<b>6.6</b>	<b>693,470</b>	<b>731,090</b>	<b>-5.1</b>
MERCEDES	7.3	6.4	76,873	87,620	-12.3	5.5	6.0	619,414	657,656	-5.8
SMART	0.7	0.6	7,463	8,490	-12.1	0.7	0.7	74,056	73,434	+0.8
<b>TOYOTA Group</b>	<b>5.8</b>	<b>4.6</b>	<b>60,634</b>	<b>62,893</b>	<b>-3.6</b>	<b>4.5</b>	<b>4.5</b>	<b>509,412</b>	<b>492,303</b>	<b>+3.5</b>
TOYOTA	5.3	4.2	55,797	57,475	-2.9	4.3	4.2	477,698	462,092	+3.4
LEXUS	0.5	0.4	4,837	5,418	-10.7	0.3	0.3	31,714	30,211	+5.0
<b>NISSAN</b>	<b>3.3</b>	<b>4.4</b>	<b>34,403</b>	<b>60,251</b>	<b>-42.9</b>	<b>3.4</b>	<b>3.8</b>	<b>377,694</b>	<b>422,148</b>	<b>-10.5</b>
<b>HYUNDAI</b>	<b>4.0</b>	<b>3.5</b>	<b>42,474</b>	<b>47,157</b>	<b>-9.9</b>	<b>3.3</b>	<b>3.1</b>	<b>369,772</b>	<b>347,115</b>	<b>+6.5</b>
<b>KIA</b>	<b>4.2</b>	<b>3.1</b>	<b>44,145</b>	<b>42,365</b>	<b>+4.2</b>	<b>3.0</b>	<b>2.9</b>	<b>337,905</b>	<b>320,176</b>	<b>+5.5</b>
<b>VOLVO CAR CORP.</b>	<b>2.5</b>	<b>1.9</b>	<b>26,576</b>	<b>26,192</b>	<b>+1.5</b>	<b>2.0</b>	<b>1.9</b>	<b>224,730</b>	<b>211,435</b>	<b>+6.3</b>
<b>JAGUAR LAND ROVER Group</b>	<b>2.6</b>	<b>2.0</b>	<b>27,054</b>	<b>27,114</b>	<b>-0.2</b>	<b>1.4</b>	<b>1.5</b>	<b>157,998</b>	<b>169,638</b>	<b>-6.9</b>
LAND ROVER	1.5	1.4	15,761	18,896	-16.6	0.9	1.0	97,328	115,576	-15.8
JAGUAR	1.1	0.6	11,293	8,218	+37.4	0.5	0.5	60,670	54,062	+12.2
<b>HONDA</b>	<b>1.0</b>	<b>1.1</b>	<b>10,985</b>	<b>15,309</b>	<b>-28.2</b>	<b>0.9</b>	<b>0.9</b>	<b>96,460</b>	<b>99,506</b>	<b>-3.1</b>
<b>GM<sup>4</sup></b>	<b>0.0</b>	<b>0.0</b>	<b>228</b>	<b>216</b>	<b>+5.6</b>	<b>0.0</b>	<b>5.0</b>	<b>2,812</b>	<b>554,047</b>	<b>-99.5</b>

SOURCE: ACEA MEMBERS

<sup>1</sup> Includes data for ACEA members

<sup>2</sup> ACEA estimation based on total by market

<sup>3</sup> Includes Bentley, Lamborghini and Bugatti

<sup>4</sup> Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

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