

# NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION<sup>1</sup>

April 2018

📕 Apr 2017 📗 Apr 2018 180,000 +9.8% 160,000 140,000 120,000 100,000 80,000 60,000 +10.6% 40,000 +11.7% 20,000 -4.3% 0 LCV ≤ 3,5t HCV ≥16t MHCV >3,5t MHBC >3,5t

Next press release: Tuesday 26 June 2018

<sup>&</sup>lt;sup>1</sup> Malta not available



# Commercial vehicle registrations: +4.3% four months into 2018; +9.6% in April

## Total new commercial vehicles

**In April 2018**, registrations of new commercial vehicles in the European Union posted robust growth (+9.6%) after a decline in March, counting nearly 200,000 units. In the United Kingdom demand remained more or less stable, but it increased in the other key European markets. Spain (+22.0%) and Germany (+14.5%) posted the highest percentage growth, with the French and Italian markets recording more modest increases (+6.9% and +1.3% respectively).

**During the first four months of 2018**, EU demand for new commercial vehicles increased by 4.3%, thanks to last month's positive sales momentum. New registrations totalled 822,481 units so far this year. Spain (+12.3%) recorded double-digit growth figures, followed by France (+6.4%), Italy (+3.9%) and Germany (+3.8%). UK commercial vehicle demand, however, went down by 3.4% compared to the same period in 2017.

### New light commercial vehicles (LCV) up to 3.5 tonnes<sup>2</sup>

**In April 2018**, EU demand for light commercial vehicles went up by 9.8%; 162,527 vans were registered in total. New LCV registrations grew strongly in all key EU markets except for Italy (-4.4%). Spain (+22.2%), Germany (+15.4%), France (+6.9%) and the United Kingdom (+3.9%) all saw demand for vans increase last month.

**So far in 2018**, 680,930 new light commercial vehicles were registered across the European Union, up 4.3% compared to the same period one year ago. Growth was posted in Spain (+12.4%), France (+6.2%), Germany (+5.4%) and Italy (+2.0%). By contrast, demand for vans decreased by 2.3% in the United Kingdom during the first four months of the year.

### New heavy commercial vehicles (HCV) of 16 tonnes and over<sup>3</sup>

**April** results were 11.7% higher in 2018 than last year, counting 27,189 new heavy commercial vehicles. Heavy-truck sales did very well in Italy (+50.0%), Spain (+32.4%), Germany (+18.3%) and France (+9.0%), but UK demand declined by 19.0% last month.

**Four months into the year** the EU market grew by 5.8%, 104,489 new heavy trucks were registered in total. The Italian (+19.1%), French (+11.3%) and Spanish (+10.4%) markets posted the strongest gains over the period. On the other hand, demand fell in the United Kingdom (-8.2%) and remained stable in Germany (-0.4%).

## New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes<sup>4</sup>

**In April 2018**, the truck segment performed positively (+10.6%). Overall, 33,276 new trucks were registered in the European Union last month. Demand only declined in the UK (-13.5%), while growing strongly in the other major EU markets – especially in Italy (+41.7%) and Spain (+32.7%).

**From January to April 2018**, EU new truck demand increased by 4.8%, counting 128,310 units. Italy (+15.3%), Spain (+11.2%) and France (+9.1%) all performed very well, although registrations did fall in the United Kingdom (-8.4%) during the first four months of the year.

#### New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

**April 2018** results show that EU demand for new buses and coaches contracted by 4.3% to 3,449 units last month. Results were diverse among the five big EU markets. Registrations declined significantly in Spain (-30.7%) and the UK (-29.0%), while Italy (+12.6%) and Germany (+12.5%) posted positive results.

**During the first four months of 2018**, bus and coach registrations decreased by 2.1%. In total, 13,241 new vehicles were registered across the EU. Demand increased only in Spain (+11.6%) and Italy (+13.0%); registrations dropped in the United Kingdom (-18.8%), France (-9.6%) and Germany (-0.9%).

<sup>&</sup>lt;sup>2</sup> Including light buses & coaches

<sup>&</sup>lt;sup>3</sup> Excluding heavy buses & coaches

<sup>&</sup>lt;sup>4</sup> Excluding medium and heavy buses & coaches



#### PROVISIONAL

#### EU+EFTA<sup>1</sup> NEW REGISTRATION FIGURES BY COUNTRY NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T<sup>2</sup>

	April	April	% change	Jan-Apr	Jan-Apr	% change
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	4,333	3,215	34.8%	15,333	13,274	15.5%
BELGIUM	6,363	6,388	-0.4%	27,885	28,165	-1.0%
BULGARIA	375	423	-11.3%	1,786	1,570	13.8%
CROATIA	730	716	2.0%	2,925	2,723	7.4%
CYPRUS	129	148	-12.8%	639	651	-1.8%
CZECH REPUBLIC	1,715	1,337	28.3%	6,282	5,848	7.4%
DENMARK	2,889	2,746	5.2%	10,686	11,603	-7.9%
ESTONIA	486	381	27.6%	1,774	1,566	13.3%
FINLAND	1,440	1,297	11.0%	5,649	5,489	2.9%
FRANCE	38,681	36,201	6.9%	155,109	146,015	6.2%
GERMANY	22,846	19,789	15.4%	87,495	82,973	5.4%
GREECE	538	428	25.7%	2,342	2,128	10.1%
HUNGARY	1,665	1,320	26.1%	6,731	5,620	19.8%
IRELAND <sup>3</sup>	1,786	1,690	5.7%	14,302	13,590	5.2%
ITALY <sup>4</sup>	12,700	13,291	-4.4%	57,407	56,275	2.0%
LATVIA	221	175	26.3%	743	613	21.2%
LITHUANIA	285	250	14.0%	1,056	960	10.0%
LUXEMBOURG	437	340	28.5%	1,517	1,517	0.0%
NETHERLANDS	6,213	5,036	23.4%	29,523	27,876	5.9%
POLAND	5,362	4,866	10.2%	20,695	19,474	6.3%
PORTUGAL	2,951	3,121	-5.4%	11,601	11,790	-1.6%
ROMANIA	1,290	1,157	11.5%	5,781	5,048	14.5%
SLOVAKIA	773	543	42.4%	2,621	2,359	11.1%
SLOVENIA	1,166	917	27.2%	4,027	3,868	4.1%
SPAIN	18,851	15,430	22.2%	71,375	63,490	12.4%
SWEDEN	4,801	4,238	13.3%	17,771	17,493	1.6%
UNITED KINGDOM	23,501	22,625	3.9%	117,875	120,595	-2.3%
EUROPEAN UNION	162,527	148,068	9.8%	680,930	652,573	4.3%
EU15⁵	148,330	135,835	9.2%	625,870	602,273	3.9%
EU12 <sup>6</sup>	14,197	12,233	16.1%	55,060	50,300	9.5%
ICELAND	160	149	7.4%	708	671	5.5%
NORWAY	3,476	2,776	25.2%	11,964	10,774	11.0%
SWITZERLAND	2,615	2,491	5.0%	9,941	10,342	-3.9%
EFTA	6,251	5,416	15.4%	22,613	21,787	3.8%
EU + EFTA	168,778	153,484	10.0%	703,543	674,360	4.3%
WESTERN EUROPE (EU15 + EFTA)	154,581	141,251	9.4%	648,483	624,060	3.9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>1</sup> Malta not available

<sup>4</sup> ANFIA estimates <sup>2</sup> Including light buses and coaches

<sup>5</sup> Member states before the 2004 enlargement <sup>6</sup> Member states having joined the EU since 2004

New light commercial vehicle registrations in the EU - 12 month trend



Next press release on commercial vehicles to be issued on Tuesday 26 June 2018



#### **PROVISIONAL** EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY

NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER<sup>1</sup>

	April	April	% change	Jan-Apr	Jan-Apr	% change
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	730	729	0.1%	2,683	2,929	-8.4%
BELGIUM	692	781	-11.4%	3,384	3,264	3.7%
BULGARIA	-	-		-	-	
CROATIA	82	92	-10.9%	338	416	-18.8%
CYPRUS	1	4	-75.0%	12	26	-53.8%
CZECH REPUBLIC <sup>2</sup>	727	690	5.4%	1,395	1,351	3.3%
DENMARK	379	382	-0.8%	1,525	1,499	1.7%
ESTONIA	70	73	-4.1%	420	404	4.0%
FINLAND	249	229	8.7%	998	1,020	-2.2%
FRANCE	4,002	3,672	9.0%	15,965	14,344	11.3%
GERMANY	6,356	5,374	18.3%	22,102	22,201	-0.4%
GREECE	19	22	-13.6%	83	75	10.7%
HUNGARY	617	390	58.2%	2,198	1,470	49.5%
IRELAND <sup>4</sup>	169	159	6.3%	842	986	-14.6%
ITALY <sup>3</sup>	2,228	1,485	50.0%	7,990	6,706	19.1%
LATVIA	106	115	-7.8%	498	457	9.0%
LITHUANIA⁴	683	628	8.8%	2,966	2,419	22.6%
LUXEMBOURG <sup>4</sup>	82	106	-22.6%	376	402	-6.5%
NETHERLANDS	1,291	1,155	11.8%	5,796	5,232	10.8%
POLAND	2,490	1,880	32.4%	9,193	7,685	19.6%
PORTUGAL	324	248	30.6%	1,253	1,202	4.2%
ROMANIA	424	455	-6.8%	2,163	2,191	-1.3%
SLOVAKIA	296	317	-6.6%	1,451	1,466	-1.0%
SLOVENIA⁴	197	168	17.3%	934	799	16.9%
SPAIN	1,576	1,190	32.4%	6,657	6,032	10.4%
SWEDEN	577	517	11.6%	1,996	1,915	4.2%
UNITED KINGDOM <sup>4</sup>	2,822	3,486	-19.0%	11,271	12,276	-8.2%
EUROPEAN UNION	27,189	24,347	11.7%	104,489	98,767	5.8%
EU15	21,496	19,535	10.0%	82,921	80,083	3.5%
EU12	5,693	4,812	18.3%	21,568	18,684	15.4%
ICELAND	12	15	-20.0%	59	56	5.4%
NORWAY <sup>4</sup>	478	331	44.4%	1,648	1,484	11.1%
SWITZERLAND <sup>2</sup>	355	295	20.3%	1,259	1,314	-4.2%
EFTA	845	641	31.8%	2,966	2,854	3.9%
EU + EFTA	28,034	24,988	12.2%	107,455	101,621	5.7%
WESTERN EUROPE (EU15 + EFTA)	22,341	20,176	10.7%	85,887	82,937	3.6%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>1</sup> Excluding heavy buses and coaches <sup>3</sup> ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport <sup>2</sup> HCV ≥18t <sup>4</sup> Estimates

New heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

This information is available on the ACEA website: http://www.acea.be



# PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER  $_{\rm 3.5}T^{\rm 1}$ 

	April	April	% change	Jan-Apr	Jan-Apr	% change
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	767	760	0.9%	2,804	3,046	-7.9%
BELGIUM	856	867	-1.3%	3,993	3,744	6.7%
BULGARIA	-	-		-	-	
CROATIA	107	131	-18.3%	431	509	-15.3%
CYPRUS	4	8	-50.0%	31	39	-20.5%
CZECH REPUBLIC	917	810	13.2%	3,204	3,141	2.0%
DENMARK	431	422	2.1%	1,669	1,639	1.8%
ESTONIA	74	76	-2.6%	444	415	7.0%
FINLAND	331	275	20.4%	1,309	1,190	10.0%
FRANCE	4,647	4,328	7.4%	18,252	16,727	9.1%
GERMANY	8,652	7,717	12.1%	30,613	30,703	-0.3%
GREECE	32	34	-5.9%	148	128	15.6%
HUNGARY	658	433	52.0%	2,371	1,610	47.3%
IRELAND	217	194	11.9%	1,020	1,131	-9.8%
ITALY <sup>2</sup>	2,591	1,829	41.7%	9,560	8,289	15.3%
LATVIA	111	116	-4.3%	523	464	12.7%
LITHUANIA <sup>3</sup>	692	635	9.0%	3,007	2,448	22.8%
LUXEMBOURG	90	115	-21.7%	378	429	-11.9%
NETHERLANDS	1,408	1,255	12.2%	6,337	5,687	11.4%
POLAND	2,714	2,056	32.0%	9,868	8,296	18.9%
PORTUGAL	376	336	11.9%	1,493	1,443	3.5%
ROMANIA	445	489	-9.0%	2,257	2,312	-2.4%
SLOVAKIA	335	342	-2.0%	1,614	1,611	0.2%
SLOVENIA <sup>3</sup>	203	176	15.3%	982	857	14.6%
SPAIN	1,984	1,495	32.7%	8,121	7,306	11.2%
SWEDEN	614	545	12.7%	2,168	2,098	3.3%
UNITED KINGDOM <sup>3</sup>	4,020	4,648	-13.5%	15,713	17,148	-8.4%
EUROPEAN UNION	33,276	30,092	10.6%	128,310	122,410	4.8%
EU15	27,016	24,820	8.8%	103,578	100,708	2.8%
EU12	6,260	5,272	18.7%	24,732	21,702	14.0%
ICELAND	22	24	-8.3%	110	100	10.0%
NORWAY	733	512	43.2%	2,329	1,971	18.2%
SWITZERLAND	427	359	18.9%	1,547	1,568	-1.3%
EFTA	1,182	895	32.1%	3,986	3,639	9.5%
EU + EFTA	34,458	30,987	11.2%	132,296	126,049	5.0%
WESTERN EUROPE (EU15 + EFTA)	28,198	25,715	9.7%	107,564	104,347	3.1%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>1</sup> Excluding buses and coaches over 3.5t

<sup>2</sup> ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

<sup>3</sup> Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



This information is available on the ACEA website: http://www.acea.be



#### **PROVISIONAL** EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

	April	April	% change	Jan-Apr	Jan-Apr	% change
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	98	89	10.1%	328	360	-8.9%
BELGIUM	129	74	74.3%	435	329	32.2%
BULGARIA	-	-		-	-	
CROATIA	61	53	15.1%	137	96	42.7%
CYPRUS	-	-		-	-	
CZECH REPUBLIC	127	53	139.6%	306	247	23.9%
DENMARK	49	43	14.0%	179	213	-16.0%
ESTONIA	15	69	-78.3%	46	107	-57.0%
FINLAND	26	33	-21.2%	120	139	-13.7%
FRANCE	412	390	5.6%	1,552	1,716	-9.6%
GERMANY	721	641	12.5%	2,257	2,277	-0.9%
GREECE	14	19	-26.3%	89	66	34.8%
HUNGARY	44	32	37.5%	258	177	45.8%
IRELAND	25	38	-34.2%	137	132	3.8%
ITALY <sup>1</sup>	277	246	12.6%	1,404	1,243	13.0%
LATVIA	9	16	-43.8%	54	60	-10.0%
LITHUANIA <sup>2</sup>	45	67	-32.8%	202	145	39.3%
LUXEMBOURG	17	28	-39.3%	105	121	-13.2%
NETHERLANDS	97	71	36.6%	230	244	-5.7%
POLAND	257	221	16.3%	884	770	14.8%
PORTUGAL	36	26	38.5%	178	188	-5.3%
ROMANIA	73	87	-16.1%	284	307	-7.5%
SLOVAKIA	40	38	5.3%	106	116	-8.6%
SLOVENIA <sup>2</sup>	10	30	-66.7%	44	75	-41.3%
SPAIN	244	352	-30.7%	1,233	1,105	11.6%
SWEDEN	36	60	-40.0%	190	238	-20.2%
UNITED KINGDOM <sup>2</sup>	587	827	-29.0%	2,483	3,057	-18.8%
EUROPEAN UNION	3,449	3,603	-4.3%	13,241	13,528	-2.1%
EU15	2,768	2,937	-5.8%	10,920	11,428	-4.4%
EU12	681	666	2.3%	2,321	2,100	10.5%
ICELAND	11	5	120.0%	41	29	41.4%
NORWAY	59	81	-27.2%	224	353	-36.5%
SWITZERLAND	64	64	0.0%	146	151	-3.3%
EFTA	134	150	-10.7%	411	533	-22.9%
EU + EFTA	3,583	3,753	-4.5%	13,652	14,061	-2.9%
WESTERN EUROPE (EU15 + EFTA)	2,902	3,087	-6.0%	11,331	11,961	-5.3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

 $^{\scriptscriptstyle 2}$  ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

<sup>2</sup> Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be This information is available on the ACEA website: http://www.acea.be



#### **PROVISIONAL** EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

	April	April	% change	Jan-Apr	Jan-Apr	% change
	2018	2017	18/17	2018	2017	18/17
AUSTRIA	5,198	4,064	27.9%	18,465	16,680	10.7%
BELGIUM	7,348	7,329	0.3%	32,313	32,238	0.2%
BULGARIA <sup>1</sup>	375	423	-11.3%	1,786	1,570	13.8%
CROATIA	898	900	-0.2%	3,493	3,328	5.0%
CYPRUS <sup>2</sup>	133	156	-14.7%	670	690	-2.9%
CZECH REPUBLIC	2,759	2,200	25.4%	9,792	9,236	6.0%
DENMARK	3,369	3,211	4.9%	12,534	13,455	-6.8%
ESTONIA	575	526	9.3%	2,264	2,088	8.4%
FINLAND	1,797	1,605	12.0%	7,078	6,818	3.8%
FRANCE	43,740	40,919	6.9%	174,913	164,458	6.4%
GERMANY	32,219	28,147	14.5%	120,365	115,953	3.8%
GREECE	584	481	21.4%	2,579	2,322	11.1%
HUNGARY	2,367	1,785	32.6%	9,360	7,407	26.4%
IRELAND	2,028	1,922	5.5%	15,459	14,853	4.1%
ITALY	15,568	15,366	1.3%	68,371	65,807	3.9%
LATVIA	341	307	11.1%	1,320	1,137	16.1%
LITHUANIA	1,022	952	7.4%	4,265	3,553	20.0%
LUXEMBOURG	544	483	12.6%	2,000	2,067	-3.2%
NETHERLANDS	7,718	6,362	21.3%	36,090	33,807	6.8%
POLAND	8,333	7,143	16.7%	31,447	28,540	10.2%
PORTUGAL	3,363	3,483	-3.4%	13,272	13,421	-1.1%
ROMANIA	1,808	1,733	4.3%	8,322	7,667	8.5%
SLOVAKIA	1,148	923	24.4%	4,341	4,086	6.2%
SLOVENIA	1,379	1,123	22.8%	5,053	4,800	5.3%
SPAIN	21,079	17,277	22.0%	80,729	71,901	12.3%
SWEDEN	5,451	4,843	12.6%	20,129	19,829	1.5%
UNITED KINGDOM	28,108	28,100	0.03%	136,071	140,800	-3.4%
EUROPEAN UNION	199,252	181,763	9.6%	822,481	788,511	4.3%
EU15	178,114	163,592	8.9%	740,368	714,409	3.6%
EU12	21,138	18,171	16.3%	82,113	74,102	10.8%
ICELAND	193	178	8.4%	859	800	7.4%
NORWAY	4,268	3,369	26.7%	14,517	13,098	10.8%
SWITZERLAND	3,106	2,914	6.6%	11,634	12,061	-3.5%
EFTA	7,567	6,461	17.1%	27,010	25,959	4.0%
EU + EFTA	206,819	188,224	9.9%	849,491	814,470	4.3%
WESTERN EUROPE (EU15 + EFTA)	185,681	170,053	9.2%	767,378	740,368	3.6%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>1</sup> Data for MHCV and MHBC not available

<sup>2</sup> Data for MHBC not available

Total new commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be This information is available on the ACEA website: http://www.acea.be