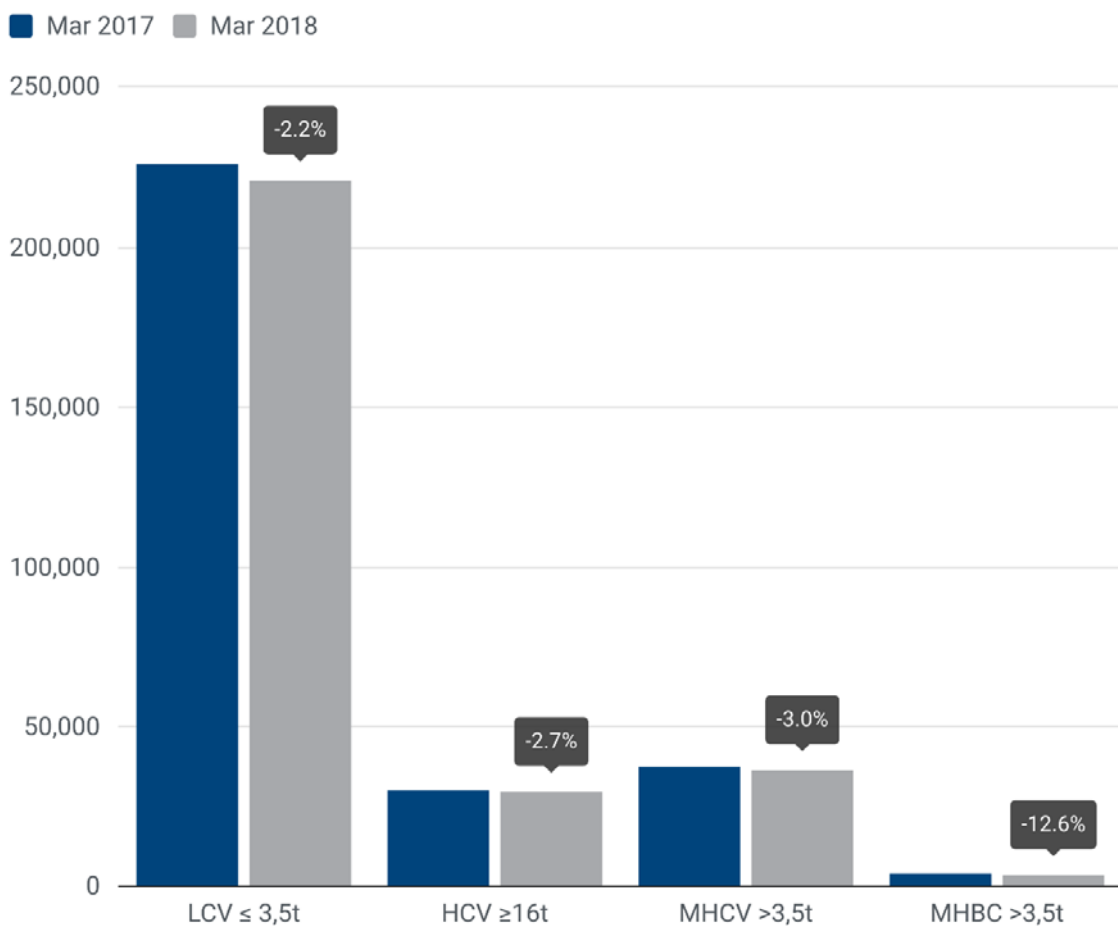


PRESS EMBARGO: 8.00 AM (6.00 AM GMT), 24 April 2018

NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹

March 2018



Next press release: Friday 25 May 2018

¹ Malta not available

Commercial vehicle registrations: +2.6% in first quarter of 2018; -2.5% in March

Total new commercial vehicles

In March 2018, new commercial vehicle registrations in the European Union declined by 2.5%, totalling 260,810 units. Demand fell across all commercial vehicle segments and in all major EU markets except for France (+7.7%). Germany posted the biggest drop last month (-7.6%), followed by the UK (-5.9%), Italy (-3.5%) and Spain (-1.9%).

In the first quarter of 2018, demand for new commercial vehicles in the EU remained positive (+2.6%) despite the slowdown in March. New registrations totalled 622,439 units during this period. Spain (+9.2%) showed the strongest growth, followed by France (+6.2%), Italy (+4.8%) and Germany (+0.4%), but demand for commercial vehicles declined by 4.6% in the United Kingdom.

New light commercial vehicles (LCV) up to 3.5 tonnes²

In March 2018, EU demand for vans was lower than a year ago (-2.2%), 220,835 vehicles were registered in total. New LCV registrations only grew in France (+8.2%). Germany (-6.7%), the UK (-5.6%), Italy (-4.7%) and Spain (-2.1%) all saw their demand for vans decrease in March.

So far in 2018, more than half a million new light commercial vehicles were registered across the European Union; 2.8% more than during the same period one year ago. Spain (+9.3%), France (+6.0%), Italy (+4.1%) and Germany (+2.3%) all posted growth. In the United Kingdom, however, LCV registrations declined by 3.7% during the first quarter of the year.

New heavy commercial vehicles (HCV) of 16 tonnes and over³

March 2018 results show that registrations of new heavy commercial vehicles fell by 2.7% last month, with 29,501 units registered in total. Heavy-truck demand slowed in Germany (-10.5%), Italy (-4.8%), the UK (-4.3%) and Spain (-3.2%), although the French market did very well (+9.1%) last month.

Three months into the year the EU market grew by 2.9%, counting 77,952 new heavy trucks. The French and Italian markets showed the strongest gains (up respectively 12.1% and 10.5%). On the other hand, demand for heavy commercial vehicles declined in the United Kingdom (-7.8%) and Germany (-6.4%) so far in 2018.

New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes⁴

In March 2018, the truck segment performed less well (-3.0%) than in March 2017, in line with the heavy-truck segment. Overall, 36,208 new trucks were registered in the EU last month. Demand declined in Germany (-9.8%), the United Kingdom (-5.0%) and Spain (-0.8%) but did grow in France (+5.6%).

From January to March 2018, new truck demand saw a modest increase (+2.2%), counting 94,328 new vehicles. France (+9.7%), Italy (+8.0%) and Spain (+5.6%) performed well, but truck registrations fell in the UK and Germany (-10.0% and -4.5% respectively) during the first three months of 2018.

New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

In March EU demand for new buses and coaches contracted strongly (-12.6%) to 3,767 units. Registrations declined significantly in the UK (-28.0%), Germany (-11.9%) and France (-10.8%), although Italy (+31.7%) and Spain (+8.7%) posted very strong figures.

Over the first three months of 2018, the EU bus and coach market decreased by 2.7%, counting 9,660 new vehicles registered. Demand only increased in Spain (+31.2%) and Italy (+13.4%); registrations contracted in the United Kingdom (-16.8%), France (-14.0%) and Germany (-6.1%).

² Including light buses & coaches

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 24 April 2018

PROVISIONAL

EU+EFTA¹ NEW REGISTRATION FIGURES BY COUNTRY
NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3,5T²

	March 2018	March 2017	% change 18/17	Jan-Mar 2018	Jan-Mar 2017	% change 18/17
AUSTRIA	4,745	4,576	3.7%	11,000	10,059	9.4%
BELGIUM	7,369	8,129	-9.3%	21,522	21,777	-1.2%
BULGARIA	631	400	57.8%	1,411	1,147	23.0%
CROATIA	857	857	0.0%	2,194	2,007	9.3%
CYPRUS	207	202	2.5%	510	503	1.4%
CZECH REPUBLIC	1,749	1,712	2.2%	4,567	4,511	1.2%
DENMARK	2,779	3,668	-24.2%	7,797	8,857	-12.0%
ESTONIA	401	393	2.0%	1,288	1,185	8.7%
FINLAND	1,497	1,525	-1.8%	4,209	4,192	0.4%
FRANCE	48,097	44,450	8.2%	116,428	109,814	6.0%
GERMANY	25,109	26,912	-6.7%	64,649	63,184	2.3%
GREECE	638	520	22.7%	1,804	1,700	6.1%
HUNGARY	1,775	1,793	-1.0%	5,066	4,300	17.8%
IRELAND ³	3,134	3,084	1.6%	12,524	11,900	5.2%
ITALY ⁴	16,500	17,314	-4.7%	44,750	42,984	4.1%
LATVIA	180	183	-1.6%	522	438	19.2%
LITHUANIA	278	312	-10.9%	771	710	8.6%
LUXEMBOURG	401	453	-11.5%	1,080	1,177	-8.2%
NETHERLANDS	7,838	8,220	-4.6%	23,310	22,840	2.1%
POLAND	5,643	6,097	-7.4%	15,333	14,608	5.0%
PORTUGAL	3,435	3,572	-3.8%	8,650	8,669	-0.2%
ROMANIA	1,338	1,114	20.1%	4,491	3,891	15.4%
SLOVAKIA	726	721	0.7%	1,848	1,816	1.8%
SLOVENIA	1,037	1,114	-6.9%	2,861	2,951	-3.0%
SPAIN	19,141	19,558	-2.1%	52,522	48,060	9.3%
SWEDEN	5,566	5,689	-2.2%	12,970	13,255	-2.2%
UNITED KINGDOM	59,764	63,316	-5.6%	94,374	97,970	-3.7%
EUROPEAN UNION	220,835	225,884	-2.2%	518,451	504,505	2.8%
EU15 ⁵	206,013	210,986	-2.4%	477,589	466,438	2.4%
EU12 ⁶	14,822	14,898	-0.5%	40,862	38,067	7.3%
ICELAND	194	244	-20.5%	548	522	5.0%
NORWAY	3,064	3,518	-12.9%	8,488	7,998	6.1%
SWITZERLAND	2,787	3,127	-10.9%	7,326	7,851	-6.7%
EFTA	6,045	6,889	-12.3%	16,362	16,371	-0.1%
EU + EFTA	226,880	232,773	-2.5%	534,813	520,876	2.7%
WESTERN EUROPE (EU15 + EFTA)	212,058	217,875	-2.7%	493,951	482,809	2.3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ LCV 50t

² Malta not available

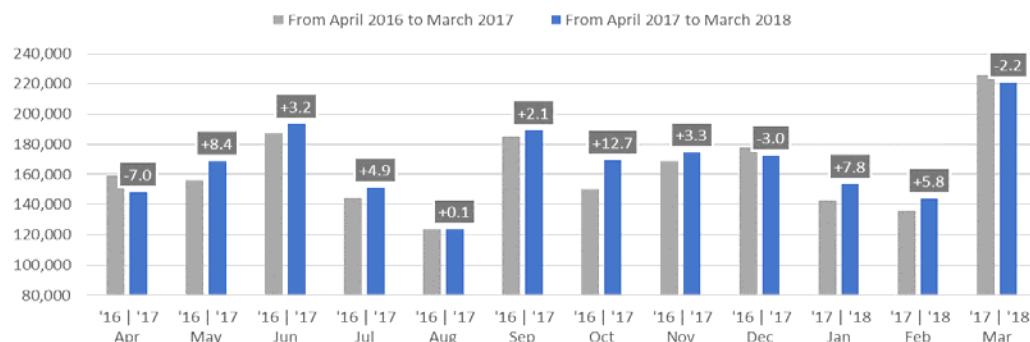
⁵ Member states before the 2004 enlargement

³ Including light buses and coaches

⁴ ANFIA estimates

⁶ Member states having joined the EU since 2004

New light commercial vehicle registrations in the EU - 12 month trend



Next press release on commercial vehicles to be issued on Friday 25 May 2018

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 24 April 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW HEAVY COMMERCIAL VEHICLES (HCV) OF ≥16T AND OVER¹

	March 2018	March 2017	% change 18/17	Jan-Mar 2018	Jan-Mar 2017	% change 18/17
AUSTRIA	827	994	-16.8%	1,953	2,200	-11.2%
BELGIUM	889	804	10.6%	2,692	2,483	8.4%
BULGARIA	-	-		-	-	
CROATIA	79	121	-34.7%	256	324	-21.0%
CYPRUS	4	2	100.0%	11	22	-50.0%
CZECH REPUBLIC ²	668	661	1.1%	1,934	1,991	-2.9%
DENMARK	414	466	-11.2%	1,146	1,117	2.6%
ESTONIA	87	98	-11.2%	350	331	5.7%
FINLAND	253	268	-5.6%	749	791	-5.3%
FRANCE	4,480	4,108	9.1%	11,963	10,672	12.1%
GERMANY	6,428	7,179	-10.5%	15,746	16,827	-6.4%
GREECE	16	28	-42.9%	64	53	20.8%
HUNGARY	585	426	37.3%	1,581	1,080	46.4%
IRELAND ⁴	210	228	-7.9%	671	827	-18.9%
ITALY ³	1,866	1,960	-4.8%	5,768	5,221	10.5%
LATVIA	118	116	1.7%	392	342	14.6%
LITHUANIA ⁴	707	656	7.8%	2,069	1,791	15.5%
LUXEMBOURG ⁴	84	148	-43.2%	288	296	-2.7%
NETHERLANDS	1,543	1,587	-2.8%	4,506	4,077	10.5%
POLAND	2,738	2,444	12.0%	6,705	5,805	15.5%
PORTUGAL	279	391	-28.6%	929	954	-2.6%
ROMANIA	617	655	-5.8%	1,739	1,736	0.2%
SLOVAKIA	295	351	-16.0%	1,155	1,149	0.5%
SLOVENIA ⁴	187	180	3.9%	684	631	8.4%
SPAIN	1,611	1,665	-3.2%	5,081	4,842	4.9%
SWEDEN	559	662	-15.6%	1,419	1,398	1.5%
UNITED KINGDOM ⁴	3,957	4,136	-4.3%	8,101	8,790	-7.8%
EUROPEAN UNION	29,501	30,334	-2.7%	77,952	75,750	2.9%
EU15	23,416	24,624	-4.9%	61,076	60,548	0.9%
EU12	6,085	5,710	6.6%	16,876	15,202	11.0%
ICELAND	12	16	-25.0%	47	41	14.6%
NORWAY ⁴	363	442	-17.9%	1,170	1,153	1.5%
SWITZERLAND ²	319	420	-24.0%	904	1,019	-11.3%
EFTA	694	878	-21.0%	2,121	2,213	-4.2%
EU + EFTA	30,195	31,212	-3.3%	80,073	77,963	2.7%
WESTERN EUROPE (EU15 + EFTA)	24,110	25,502	-5.5%	63,197	62,761	0.7%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

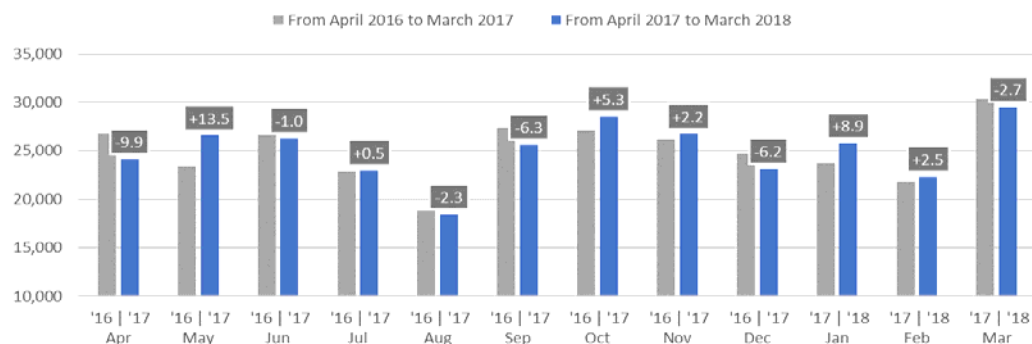
¹ Excluding heavy buses and coaches

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² HCV ≥18t

⁴ Estimates

New heavy commercial vehicle registrations in the EU - 12 month trend



P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 24 April 2018

PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹

	March 2018	March 2017	% change 18/17	Jan-Mar 2018	Jan-Mar 2017	% change 18/17
AUSTRIA	844	1,020	-17.3%	2,037	2,286	-10.9%
BELGIUM	1,031	931	10.7%	3,137	2,877	9.0%
BULGARIA	-	-	-	-	-	-
CROATIA	99	145	-31.7%	324	378	-14.3%
CYPRUS	13	8	62.5%	27	31	-12.9%
CZECH REPUBLIC	802	798	0.5%	2,287	2,331	-1.9%
DENMARK	447	507	-11.8%	1,238	1,217	1.7%
ESTONIA	93	99	-6.1%	370	339	9.1%
FINLAND	326	312	4.5%	978	915	6.9%
FRANCE	5,062	4,793	5.6%	13,605	12,399	9.7%
GERMANY	8,955	9,926	-9.8%	21,961	22,986	-4.5%
GREECE	29	33	-12.1%	116	94	23.4%
HUNGARY	640	476	34.5%	1,713	1,177	45.5%
IRELAND	244	270	-9.6%	804	937	-14.2%
ITALY ²	2,366	2,355	0.5%	6,976	6,460	8.0%
LATVIA	127	117	8.5%	412	348	18.4%
LITHUANIA ³	719	665	8.1%	2,097	1,813	15.7%
LUXEMBOURG	90	149	-39.6%	288	314	-8.3%
NETHERLANDS	1,699	1,696	0.2%	4,931	4,432	11.3%
POLAND	2,905	2,668	8.9%	7,156	6,240	14.7%
PORTUGAL	335	449	-25.4%	1,117	1,107	0.9%
ROMANIA	641	682	-6.0%	1,812	1,823	-0.6%
SLOVAKIA	344	403	-14.6%	1,279	1,269	0.8%
SLOVENIA ³	195	191	2.1%	721	681	5.9%
SPAIN	1,999	2,016	-0.8%	6,137	5,811	5.6%
SWEDEN	609	729	-16.5%	1,554	1,553	0.1%
UNITED KINGDOM ³	5,594	5,888	-5.0%	11,251	12,500	-10.0%
EUROPEAN UNION	36,208	37,326	-3.0%	94,328	92,318	2.2%
EU15	29,630	31,074	-4.6%	76,130	75,888	0.3%
EU12	6,578	6,252	5.2%	18,198	16,430	10.8%
ICELAND	25	27	-7.4%	88	76	15.8%
NORWAY	556	593	-6.2%	1,596	1,459	9.4%
SWITZERLAND	414	496	-16.5%	1,120	1,209	-7.4%
EFTA	995	1,116	-10.8%	2,804	2,744	2.2%
EU + EFTA	37,203	38,442	-3.2%	97,132	95,062	2.2%
WESTERN EUROPE (EU15 + EFTA)	30,625	32,190	-4.9%	78,934	78,632	0.4%

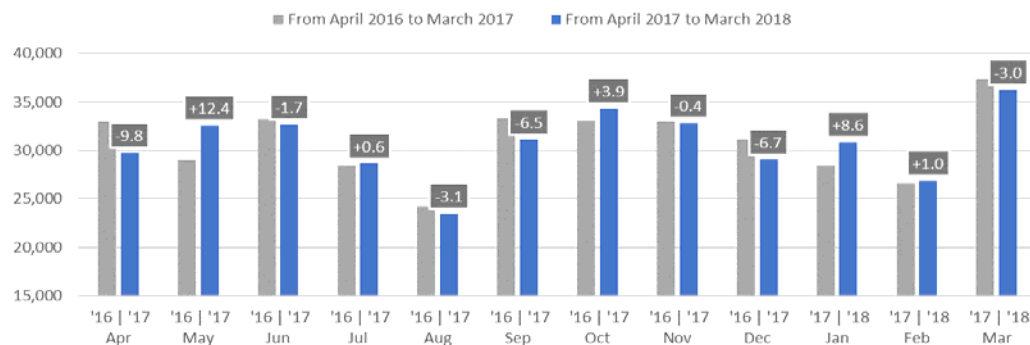
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



PRESS RELEASE

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 24 April 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

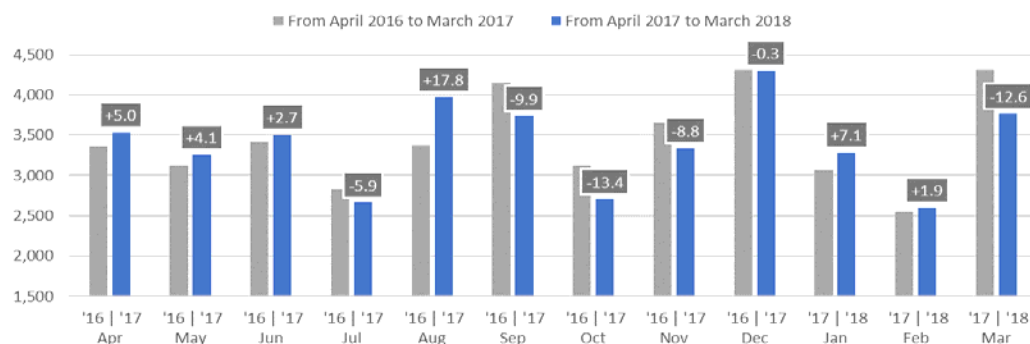
	March 2018	March 2017	% change 18/17	Jan-Mar 2018	Jan-Mar 2017	% change 18/17
AUSTRIA	69	100	-31.0%	230	271	-15.1%
BELGIUM	108	65	66.2%	306	255	20.0%
BULGARIA	-	-		-	-	
CROATIA	53	33	60.6%	76	43	76.7%
CYPRUS	-	-		-	-	
CZECH REPUBLIC	62	89	-30.3%	179	194	-7.7%
DENMARK	35	69	-49.3%	130	170	-23.5%
ESTONIA	8	22	-63.6%	31	38	-18.4%
FINLAND	22	29	-24.1%	94	106	-11.3%
FRANCE	514	576	-10.8%	1,140	1,326	-14.0%
GERMANY	620	704	-11.9%	1,536	1,636	-6.1%
GREECE	51	16	218.8%	75	47	59.6%
HUNGARY	97	33	193.9%	214	145	47.6%
IRELAND	27	35	-22.9%	112	94	19.1%
ITALY ¹	403	306	31.7%	1,131	997	13.4%
LATVIA	7	23	-69.6%	45	44	2.3%
LITHUANIA ²	28	50	-44.0%	70	78	-10.3%
LUXEMBOURG	23	24	-4.2%	88	93	-5.4%
NETHERLANDS	73	112	-34.8%	133	173	-23.1%
POLAND	210	319	-34.2%	627	549	14.2%
PORTUGAL	27	39	-30.8%	142	162	-12.3%
ROMANIA	57	82	-30.5%	211	220	-4.1%
SLOVAKIA	40	21	90.5%	66	78	-15.4%
SLOVENIA ²	9	9	0.0%	27	45	-40.0%
SPAIN	324	298	8.7%	988	753	31.2%
SWEDEN	63	91	-30.8%	154	178	-13.5%
UNITED KINGDOM ²	837	1,163	-28.0%	1,855	2,230	-16.8%
EUROPEAN UNION	3,767	4,308	-12.6%	9,660	9,925	-2.7%
EU15	3,196	3,627	-11.9%	8,114	8,491	-4.4%
EU12	571	681	-16.2%	1,546	1,434	7.8%
ICELAND	20	8	150.0%	30	24	25.0%
NORWAY	42	163	-74.2%	165	272	-39.3%
SWITZERLAND	39	36	8.3%	82	87	-5.7%
EFTA	101	207	-51.2%	277	383	-27.7%
EU + EFTA	3,868	4,515	-14.3%	9,937	10,308	-3.6%
WESTERN EUROPE (EU15 + EFTA)	3,297	3,834	-14.0%	8,391	8,874	-5.4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 24 April 2018

PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

	March 2018	March 2017	% change 18/17	Jan-Mar 2018	Jan-Mar 2017	% change 18/17
AUSTRIA	5,658	5,696	-0.7%	13,267	12,616	5.2%
BELGIUM	8,508	9,125	-6.8%	24,965	24,909	0.2%
BULGARIA ¹	631	400	57.8%	1,411	1,147	23.0%
CROATIA	1,009	1,035	-2.5%	2,594	2,428	6.8%
CYPRUS ²	220	210	4.8%	537	534	0.6%
CZECH REPUBLIC	2,613	2,599	0.5%	7,033	7,036	-0.04%
DENMARK	3,261	4,244	-23.2%	9,165	10,244	-10.5%
ESTONIA	502	514	-2.3%	1,689	1,562	8.1%
FINLAND	1,845	1,866	-1.1%	5,281	5,213	1.3%
FRANCE	53,673	49,819	7.7%	131,173	123,539	6.2%
GERMANY	34,684	37,542	-7.6%	88,146	87,806	0.4%
GREECE	718	569	26.2%	1,995	1,841	8.4%
HUNGARY	2,512	2,302	9.1%	6,993	5,622	24.4%
IRELAND	3,405	3,389	0.5%	13,440	12,931	3.9%
ITALY	19,269	19,975	-3.5%	52,857	50,441	4.8%
LATVIA	314	323	-2.8%	979	830	18.0%
LITHUANIA	1,025	1,027	-0.2%	2,938	2,601	13.0%
LUXEMBOURG	514	626	-17.9%	1,456	1,584	-8.1%
NETHERLANDS	9,610	10,028	-4.2%	28,374	27,445	3.4%
POLAND	8,758	9,084	-3.6%	23,116	21,397	8.0%
PORTUGAL	3,797	4,060	-6.5%	9,909	9,938	-0.3%
ROMANIA	2,036	1,878	8.4%	6,514	5,934	9.8%
SLOVAKIA	1,110	1,145	-3.1%	3,193	3,163	0.9%
SLOVENIA	1,241	1,314	-5.6%	3,609	3,677	-1.8%
SPAIN	21,464	21,872	-1.9%	59,647	54,624	9.2%
SWEDEN	6,238	6,509	-4.2%	14,678	14,986	-2.1%
UNITED KINGDOM	66,195	70,367	-5.9%	107,480	112,700	-4.6%
EUROPEAN UNION	260,810	267,518	-2.5%	622,439	606,748	2.6%
EU15	238,839	245,687	-2.8%	561,833	550,817	2.0%
EU12	21,971	21,831	0.6%	60,606	55,931	8.4%
ICELAND	239	279	-14.3%	666	622	7.1%
NORWAY	3,662	4,274	-14.3%	10,249	9,729	5.3%
SWITZERLAND	3,240	3,659	-11.5%	8,528	9,147	-6.8%
EFTA	7,141	8,212	-13.0%	19,443	19,498	-0.3%
EU + EFTA	267,951	275,730	-2.8%	641,882	626,246	2.5%
WESTERN EUROPE (EU15 + EFTA)	245,980	253,899	-3.1%	581,276	570,315	1.9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for MHCV and MHBC not available

² Data for MHBC not available

Total new commercial vehicle registrations in the EU - 12 month trend

