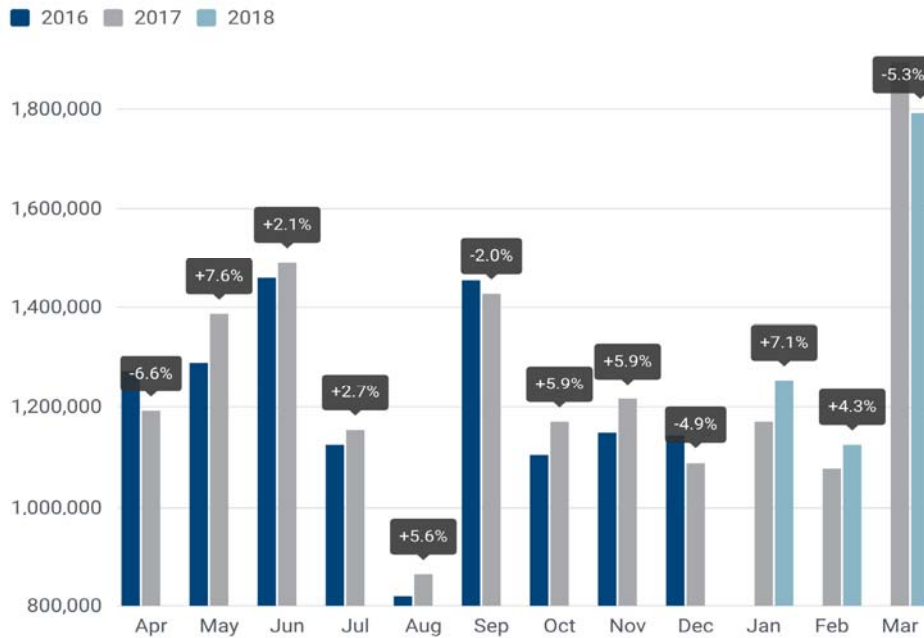


NEW PASSENGER CAR REGISTRATIONS EUROPEAN UNION¹



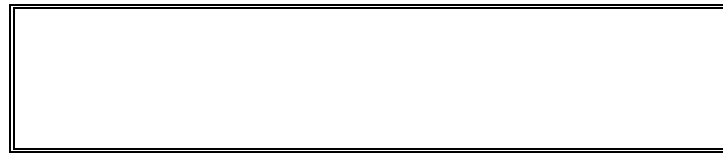
Passenger car registrations: +0.7% first quarter of 2018; -5.3% in March

In March 2018 the EU passenger car market declined (-5.3%) for the first time this year, with registrations totalling 1,792,599 new cars – the first March drop since 2014. However, it must be noted that last year's results (with the best March figures on record) constituted a high basis of comparison. Momentum is starting to slow in some markets and especially in the United Kingdom, where sales dropped by 15.7% in March. New car demand also declined in Italy (-5.8%) and Germany (-3.4%), but growth was posted in France (2.2%) and Spain (2.1%).

In the first three months of 2018, demand for new cars in the European Union remained slightly positive (+0.7%) despite last month's decline. Passenger car registrations grew in Spain (+10.5%), Germany (+4.0%) and France (+2.9%), while car demand fell in Italy (-1.5%) and the UK (-12.4%). The strong performance of the new EU member states is worth highlighting here, as demand increased by 11.9% so far this year. Overall, 4,171,628 new cars were registered in the European Union during the first quarter of 2018.

¹ Data for Malta not available on a monthly basis

P R E S S R E L E A S E



PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MARKET EUROPEAN UNION¹

18/04/2018

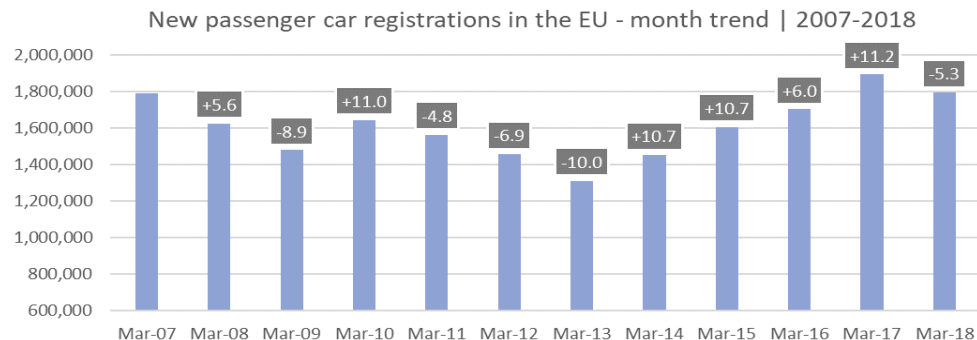
	March '18	March '17	%Change 18/17	Jan - Mar '18	Jan - Mar '17	%Change 18/17
AUSTRIA	35,407	36,830	-3.9	90,474	88,493	+2.2
BELGIUM	58,431	61,066	-4.3	165,557	164,709	+0.5
BULGARIA	3,312	3,005	+10.2	8,336	6,607	+26.2
CROATIA	6,296	5,381	+17.0	13,876	10,810	+28.4
CYPRUS	1,906	1,410	+35.2	4,189	3,640	+15.1
CZECH REPUBLIC	24,453	26,786	-8.7	67,873	68,059	-0.3
DENMARK	19,758	22,760	-13.2	56,956	59,923	-5.0
ESTONIA	2,278	2,191	+4.0	6,632	5,743	+15.5
FINLAND	11,721	11,214	+4.5	34,413	33,126	+3.9
FRANCE	231,103	226,134	+2.2	556,842	541,054	+2.9
GERMANY	347,433	359,683	-3.4	878,611	844,684	+4.0
GREECE	11,058	9,445	+17.1	26,781	21,097	+26.9
HUNGARY	12,748	9,924	+28.5	31,609	24,347	+29.8
IRELAND	17,764	19,890	-10.7	71,802	75,982	-5.5
ITALY	213,731	226,780	-5.8	574,130	583,162	-1.5
LATVIA	1,402	1,442	-2.8	4,185	4,064	+3.0
LITHUANIA	2,761	2,053	+34.5	6,477	5,524	+17.3
LUXEMBOURG	5,379	5,191	+3.6	14,296	13,341	+7.2
NETHERLANDS	42,194	36,590	+15.3	136,023	119,697	+13.6
POLAND	51,669	49,429	+4.5	139,885	125,932	+11.1
PORTUGAL	27,818	25,980	+7.1	63,139	59,869	+5.5
ROMANIA	8,122	6,915	+17.5	28,643	22,276	+28.6
SLOVAKIA	8,550	9,038	-5.4	24,343	22,814	+6.7
SLOVENIA	7,855	6,538	+20.1	20,359	18,690	+8.9
SPAIN	128,175	125,600	+2.1	340,311	307,911	+10.5
SWEDEN	37,206	38,387	-3.1	87,397	89,404	-2.2
UNITED KINGDOM	474,069	562,337	-15.7	718,489	820,016	-12.4
EUROPEAN UNION	1,792,599	1,891,999	-5.3	4,171,628	4,140,974	+0.7
EU15 ²	1,661,247	1,767,887	-6.0	3,815,221	3,822,468	-0.2
EU12 ³	131,352	124,112	+5.8	356,407	318,506	+11.9
ICELAND	1,834	2,078	-11.7	4,618	4,653	-0.8
NORWAY	14,401	13,398	+7.5	33,799	38,241	-11.6
SWITZERLAND	28,126	30,509	-7.8	72,089	72,769	-0.9
EFTA	44,361	45,985	-3.5	110,506	115,663	-4.5
EU + EFTA	1,836,960	1,937,984	-5.2	4,282,134	4,256,637	+0.6
EU15 + EFTA	1,705,608	1,813,872	-6.0	3,925,727	3,938,131	-0.3

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta n.a.

² Member States before the 2004 enlargement

³ Member States having joined the EU since 2004



Next press release: Thursday 17 May 2018

This information is available on the ACEA website: <http://www.acea.be>

PRESS RELEASE

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER¹

EUROPEAN UNION (EU)

18/04/2018

	March					January - March				
	%Share ²		Units	Units	%Change	%Share ²		Units	Units	%Change
	'18	'17	'18	'17	18/17	'18	'17	'18	'17	18/17
VW Group	22.6	21.3	405,103	403,868	+0.3	23.7	22.6	986,759	935,774	+5.4
VOLKSWAGEN	10.5	9.7	187,803	183,704	+2.2	10.9	10.5	453,512	433,210	+4.7
AUDI	4.9	5.1	87,059	95,785	-9.1	5.0	5.2	207,307	213,870	-3.1
SKODA	4.1	3.8	73,818	70,953	+4.0	4.6	4.1	190,332	169,602	+12.2
SEAT	2.7	2.3	48,112	43,874	+9.7	2.8	2.4	115,381	99,911	+15.5
PORSCHE	0.4	0.5	7,792	8,891	-12.4	0.5	0.4	19,083	17,886	+6.7
OTHERS ³	0.0	0.0	519	661	-21.5	0.0	0.0	1,144	1,295	-11.7
PSA Group	15.9	9.4	285,434	178,719	+59.7	16.5	10.0	687,390	414,271	+65.9
PEUGEOT	5.9	5.5	105,697	104,261	+1.4	6.4	5.9	265,989	242,660	+9.6
OPEL/VAUXHALL ⁴	6.0	0.0	108,249			5.9	0.0	245,903		
CITROEN	3.7	3.6	65,636	68,258	-3.8	3.9	3.8	164,121	158,414	+3.6
DS	0.3	0.3	5,852	6,200	-5.6	0.3	0.3	11,377	13,197	-13.8
RENAULT Group	9.8	9.5	174,884	180,598	-3.2	9.9	9.6	411,258	399,416	+3.0
RENAULT	7.1	7.2	126,379	136,647	-7.5	6.8	7.0	283,028	289,258	-2.2
DACIA	2.7	2.3	48,047	43,488	+10.5	3.0	2.6	126,969	109,053	+16.4
LADA	0.0	0.0	423	463	-8.6	0.0	0.0	1,225	1,105	+10.9
ALPINE	0.0	0.0	35	0		0.0	0.0	36	0	
FORD	7.4	8.2	132,765	156,040	-14.9	7.0	8.3	290,948	345,262	-15.7
FCA Group	6.6	6.8	118,975	129,259	-8.0	6.9	7.2	285,941	298,777	-4.3
FIAT	4.9	5.3	87,021	99,332	-12.4	4.9	5.5	205,718	227,255	-9.5
JEEP	0.9	0.6	16,201	11,374	+42.4	1.0	0.6	40,403	26,405	+53.0
ALFA ROMEO	0.5	0.5	9,609	8,866	+8.4	0.6	0.5	23,910	20,767	+15.1
LANCIA/CHRYSLER	0.3	0.4	5,269	8,428	-37.5	0.3	0.5	13,721	21,528	-36.3
OTHERS ⁵	0.0	0.1	875	1,259	-30.5	0.1	0.1	2,189	2,822	-22.4
BMW Group	6.6	6.7	118,746	126,051	-5.8	6.1	6.3	256,425	260,584	-1.6
BMW	5.2	5.2	92,435	99,134	-6.8	4.9	5.1	204,055	209,994	-2.8
MINI	1.5	1.4	26,311	26,917	-2.3	1.3	1.2	52,370	50,590	+3.5
DAIMLER	6.0	5.9	108,101	111,922	-3.4	5.8	5.9	242,847	242,370	+0.2
MERCEDES	5.5	5.3	98,156	100,700	-2.5	5.3	5.3	219,631	217,465	+1.0
SMART	0.6	0.6	9,945	11,222	-11.4	0.6	0.6	23,216	24,905	-6.8
TOYOTA Group	4.7	4.6	83,546	87,302	-4.3	4.9	4.8	203,652	200,377	+1.6
TOYOTA	4.3	4.3	77,236	81,362	-5.1	4.6	4.6	191,086	188,487	+1.4
LEXUS	0.4	0.3	6,310	5,940	+6.2	0.3	0.3	12,566	11,890	+5.7
NISSAN	4.2	4.8	74,626	90,834	-17.8	3.7	4.2	154,755	173,911	-11.0
HYUNDAI	3.4	3.1	60,663	58,574	+3.6	3.4	3.2	141,626	131,648	+7.6
KIA	3.2	2.9	56,725	54,152	+4.8	3.1	3.0	129,310	122,891	+5.2
VOLVO CAR CORP.	1.9	1.9	33,821	35,279	-4.1	1.8	1.8	75,414	75,255	+0.2
JAGUAR LAND ROVER Group	2.0	2.4	35,105	45,222	-22.4	1.5	1.8	61,363	73,446	-16.5
LAND ROVER	1.3	1.6	22,605	30,518	-25.9	1.0	1.2	39,805	49,249	-19.2
JAGUAR	0.7	0.8	12,500	14,704	-15.0	0.5	0.6	21,558	24,197	-10.9
HONDA	1.3	1.1	23,445	20,915	+12.1	1.1	1.0	44,130	42,589	+3.6
GM⁴	0.0	6.6	58	128,504	-100.0	0.0	6.4	431	272,010	-99.8

SOURCE: ACEA MEMBERS

¹ Includes data for ACEA members

² ACEA estimation based on total by market

³ Includes Bentley, Lamborghini and Bugatti

⁴ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁵ Includes Dodge and Maserati

PRESS RELEASE PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER¹

EU + EFTA Countries

18/04/2018

	March					January - March				
	%Share ²		Units	Units	%Change	%Share ²		Units	Units	%Change
	'18	'17	'18	'17	18/17	'18	'17	'18	'17	18/17
VW Group	22.6	21.4	415,219	415,384	-0.04	23.7	22.7	1,013,982	965,118	+5.1
VOLKSWAGEN	10.4	9.7	191,862	188,467	+1.8	10.9	10.5	464,678	445,710	+4.3
AUDI	4.8	5.1	89,084	98,271	-9.3	5.0	5.2	212,347	219,739	-3.4
SKODA	4.2	3.8	76,263	73,594	+3.6	4.6	4.1	197,048	176,378	+11.7
SEAT	2.7	2.3	49,140	44,971	+9.3	2.8	2.4	118,423	102,853	+15.1
PORSCHE	0.5	0.5	8,321	9,372	-11.2	0.5	0.4	20,261	19,052	+6.3
OTHERS ³	0.0	0.0	549	709	-22.6	0.0	0.0	1,225	1,386	-11.6
PSA Group	15.7	9.3	289,274	181,043	+59.8	16.3	9.9	697,468	420,654	+65.8
PEUGEOT	5.8	5.5	107,092	105,654	+1.4	6.3	5.8	269,788	246,659	+9.4
OPEL/VAUXHALL ⁴	6.0	0.0	109,733			5.8	0.0	249,756		
CITROEN	3.6	3.6	66,539	69,102	-3.7	3.9	3.8	166,368	160,584	+3.6
DS	0.3	0.3	5,910	6,287	-6.0	0.3	0.3	11,556	13,411	-13.8
RENAULT Group	9.7	9.5	177,401	183,215	-3.2	9.8	9.5	417,534	406,025	+2.8
RENAULT	7.0	7.1	128,018	138,457	-7.5	6.7	6.9	287,014	293,777	-2.3
DACIA	2.7	2.3	48,923	44,293	+10.5	3.0	2.6	129,257	111,139	+16.3
LADA	0.0	0.0	423	465	-9.0	0.0	0.0	1,225	1,109	+10.5
ALPINE	0.0	0.0	37	0				38	0	
FORD	7.3	8.1	134,770	157,840	-14.6	6.9	8.2	295,877	350,044	-15.5
FCA Group	6.6	6.8	120,591	131,064	-8.0	6.8	7.1	290,250	303,217	-4.3
FIAT	4.8	5.2	87,774	100,369	-12.5	4.9	5.4	207,859	229,884	-9.6
JEEP	0.9	0.6	16,601	11,668	+42.3	1.0	0.6	41,427	27,156	+52.6
ALFA ROMEO	0.5	0.5	9,996	9,202	+8.6	0.6	0.5	24,840	21,497	+15.6
LANCIA/CHRYSLER	0.3	0.4	5,270	8,431	-37.5	0.3	0.5	13,726	21,534	-36.3
OTHERS ⁵	0.1	0.1	950	1,394	-31.9	0.1	0.1	2,398	3,146	-23.8
BMW Group	6.7	6.7	122,566	129,813	-5.6	6.2	6.4	267,101	271,229	-1.5
BMW	5.2	5.3	95,571	102,376	-6.6	5.0	5.2	213,051	219,274	-2.8
MINI	1.5	1.4	26,995	27,437	-1.6	1.3	1.2	54,050	51,955	+4.0
DAIMLER	6.1	6.0	112,344	115,519	-2.7	5.9	5.9	252,065	251,898	+0.1
MERCEDES	5.6	5.4	102,231	104,052	-1.8	5.3	5.3	228,358	226,376	+0.9
SMART	0.6	0.6	10,113	11,467	-11.8	0.6	0.6	23,707	25,522	-7.1
TOYOTA Group	4.7	4.7	85,804	90,775	-5.5	4.9	4.9	210,281	208,887	+0.7
TOYOTA	4.3	4.4	79,358	84,687	-6.3	4.6	4.6	197,385	196,573	+0.4
LEXUS	0.4	0.3	6,446	6,088	+5.9	0.3	0.3	12,896	12,314	+4.7
NISSAN	4.2	4.8	77,741	92,909	-16.3	3.7	4.2	160,057	178,604	-10.4
HYUNDAI	3.4	3.1	61,967	59,968	+3.3	3.4	3.2	145,008	134,926	+7.5
KIA	3.1	2.8	57,492	55,007	+4.5	3.1	2.9	131,434	124,987	+5.2
VOLVO CAR CORP.	2.0	1.9	35,873	36,897	-2.8	1.9	1.9	80,572	80,238	+0.4
JAGUAR LAND ROVER Group	2.0	2.4	35,986	46,047	-21.8	1.5	1.8	63,087	74,923	-15.8
LAND ROVER	1.3	1.6	23,108	31,039	-25.6	1.0	1.2	40,908	50,259	-18.6
JAGUAR	0.7	0.8	12,878	15,008	-14.2	0.5	0.6	22,179	24,664	-10.1
HONDA	1.3	1.1	24,259	21,682	+11.9	1.1	1.0	45,792	44,062	+3.9
GM⁴	0.0	6.7	109	130,286	-99.9	0.0	6.5	517	276,125	-99.8

SOURCE: ACEA MEMBERS

¹ Includes data for ACEA members

² ACEA estimation based on total by market

³ Includes Bentley, Lamborghini and Bugatti

⁴ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁵ Includes Dodge and Maserati

PRESS RELEASE

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER¹

WESTERN EUROPE (EU15 + EFTA Countries)

18/04/2018

	March					January - March				
	%Share ²		Units	Units	%Change	%Share ²		Units	Units	%Change
	'18	'17	'18	'17	18/17	'18	'17	'18	'17	18/17
VW Group	22.0	20.8	375,801	376,474	-0.2	23.0	22.0	903,302	865,502	+4.4
VOLKSWAGEN	10.5	9.7	179,294	175,296	+2.3	10.9	10.4	429,527	411,113	+4.5
AUDI	5.0	5.2	85,642	95,182	-10.0	5.2	5.4	203,678	212,267	-4.0
SKODA	3.3	3.0	56,257	54,342	+3.5	3.5	3.2	138,741	126,470	+9.7
SEAT	2.7	2.3	46,076	41,920	+9.9	2.8	2.4	110,765	95,958	+15.4
PORSCHE	0.5	0.5	8,011	9,049	-11.5	0.5	0.5	19,426	18,363	+5.8
OTHERS ³	0.0	0.0	521	685	-23.9	0.0	0.0	1,165	1,331	-12.5
PSA Group	16.0	9.6	273,536	174,543	+56.7	16.7	10.3	656,467	403,906	+62.5
PEUGEOT	6.0	5.6	102,538	101,766	+0.8	6.6	6.0	257,415	236,634	+8.8
OPEL/VAUXHALL ⁴	6.0	0.0	101,553			5.8	0.0	229,444		
CITROEN	3.7	3.7	63,564	66,537	-4.5	4.0	3.9	158,128	154,032	+2.7
DS	0.3	0.3	5,881	6,240	-5.8	0.3	0.3	11,480	13,240	-13.3
RENAULT Group	9.3	9.3	158,914	168,353	-5.6	9.5	9.4	374,098	368,257	+1.6
RENAULT	7.0	7.2	119,890	131,272	-8.7	6.8	7.0	268,364	275,795	-2.7
DACIA	2.3	2.0	38,765	36,798	+5.3	2.7	2.3	105,016	91,784	+14.4
LADA	0.0	0.0	222	283	-21.6	0.0	0.0	680	678	+0.3
ALPINE	0.0	0.0	37	0		0.0	0.0	38	0	
FCA Group	6.8	7.0	116,290	127,031	-8.5	7.1	7.4	279,245	292,594	-4.6
FIAT	4.9	5.4	84,395	97,200	-13.2	5.1	5.6	199,346	221,723	-10.1
JEEP	0.9	0.6	15,961	11,132	+43.4	1.0	0.6	39,727	25,480	+55.9
ALFA ROMEO	0.6	0.5	9,751	9,007	+8.3	0.6	0.5	24,145	20,947	+15.3
LANCIA/CHRYSLER	0.3	0.5	5,268	8,353	-36.9	0.3	0.5	13,715	21,451	-36.1
OTHERS ⁵	0.1	0.1	915	1,339	-31.7	0.1	0.1	2,312	2,993	-22.8
FORD	7.4	8.3	126,040	149,735	-15.8	6.9	7.4	272,409	291,811	-6.6
BMW Group	7.0	6.9	118,616	125,568	-5.5	6.6	6.6	257,271	261,019	-1.4
BMW	5.4	5.4	92,156	98,567	-6.5	5.2	5.3	204,593	210,042	-2.6
MINI	1.6	1.5	26,460	27,001	-2.0	1.3	1.3	52,678	50,977	+3.3
DAIMLER	6.3	6.2	107,870	111,782	-3.5	6.2	6.2	241,571	242,561	-0.4
MERCEDES	5.7	5.5	97,842	100,401	-2.5	5.6	5.5	218,028	217,166	+0.4
SMART	0.6	0.6	10,028	11,381	-11.9	0.6	0.6	23,543	25,395	-7.3
TOYOTA Group	4.4	4.5	75,565	80,746	-6.4	4.6	4.6	180,751	182,154	-0.8
TOYOTA	4.1	4.1	69,748	75,240	-7.3	4.3	4.4	169,470	171,425	-1.1
LEXUS	0.3	0.3	5,817	5,506	+5.6	0.3	0.3	11,281	10,729	+5.1
NISSAN	4.3	4.9	72,743	88,003	-17.3	3.8	4.3	148,496	168,271	-11.8
HYUNDAI	3.2	3.0	55,338	53,918	+2.6	3.2	3.0	127,424	118,953	+7.1
KIA	3.0	2.8	51,705	50,177	+3.0	3.0	2.8	116,077	112,157	+3.5
VOLVO CAR CORP.	2.0	1.9	33,465	34,737	-3.7	1.9	1.9	75,874	75,604	+0.4
JAGUAR LAND ROVER Group	2.1	2.5	35,153	45,340	-22.5	1.6	1.9	61,259	73,408	-16.5
LAND ROVER	1.3	1.7	22,677	30,499	-25.6	1.0	1.2	39,840	49,125	-18.9
JAGUAR	0.7	0.8	12,476	14,841	-15.9	0.5	0.6	21,419	24,283	-11.8
HONDA	1.3	1.1	21,854	20,026	+9.1	1.0	1.0	40,417	39,559	+2.2
GM⁴	0.0	6.8	104	122,730	-99.9	0.0	6.5	510	256,587	-99.8

SOURCE: ACEA MEMBERS

¹ Includes data for ACEA members

² ACEA estimation based on total by market

³ Includes Bentley, Lamborghini and Bugatti

⁴ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁵ Includes Dodge and Maserati