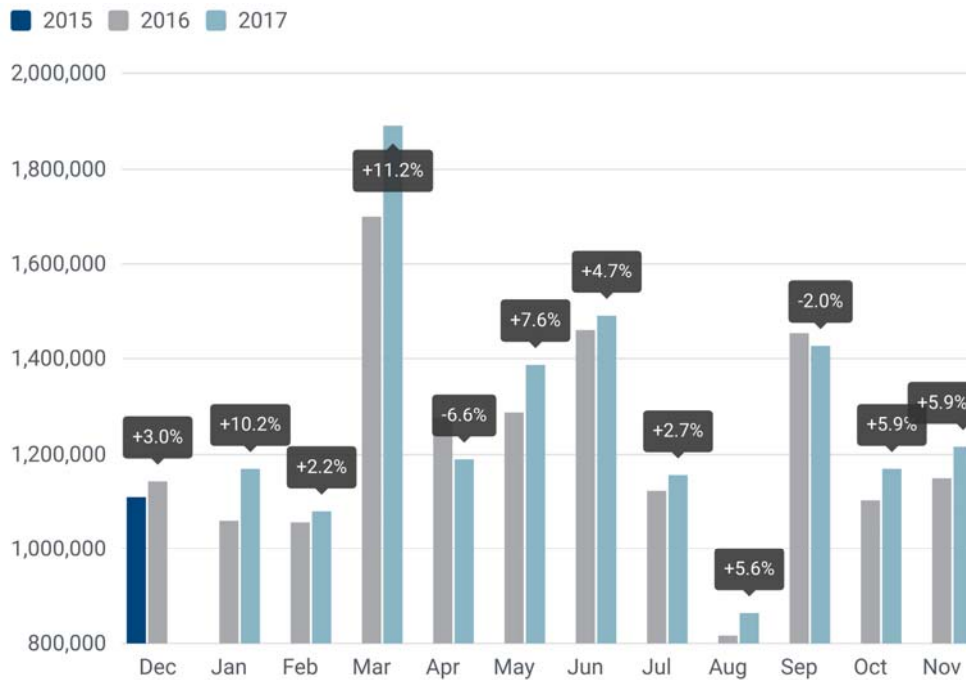


NEW PASSENGER CAR REGISTRATIONS EUROPEAN UNION¹



Passenger car registrations: +4.1% over 11 months; +5.9% in November

In November 2017, registrations of new passenger cars in the EU totalled 1,216,702 units. Demand increased by 5.9% compared to the same month last year, mostly driven by the fact that there was one extra working day this November. Nearly all major EU markets performed well: Spain (+12.4%) and France (+10.3%) posted double-digit growth, followed by Germany (+9.4%) and Italy (+6.8%). The UK car market, however, contracted for the eighth consecutive month, with registrations falling by 11.2% in November.

Eleven months into the year, the European car market continued its positive momentum (+4.1%), counting more than 14 million new passenger cars registered. Among the five big markets, Italy (+8.7%) and Spain (+7.8%) recorded the strongest gains, followed by France (+5.3%) and Germany (+3.0%). By contrast, car demand in the United Kingdom decreased by 5.0% so far in 2017.

¹ Data for Malta not available on a monthly basis

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MARKET EUROPEAN UNION¹

14/12/2017

	November '17	November '16	%Change 17/16	Jan - Nov '17	Jan - Nov '16	%Change 17/16
AUSTRIA	29,547	25,491	+15.9	327,669	303,942	+7.8
BELGIUM	39,645	39,645	+0.0	518,486	505,996	+2.5
BULGARIA	3,082	1,983	+55.4	28,180	22,815	+23.5
CROATIA	3,427	2,755	+24.4	48,312	39,632	+21.9
CYPRUS	990	1,131	-12.5	12,367	11,825	+4.6
CZECH REPUBLIC	22,925	23,161	-1.0	251,628	237,780	+5.8
DENMARK	18,051	17,998	+0.3	205,298	203,523	+0.9
ESTONIA	2,100	1,837	+14.3	23,522	21,125	+11.3
FINLAND	9,668	9,008	+7.3	110,512	110,849	-0.3
FRANCE	180,005	163,161	+10.3	1,917,376	1,820,805	+5.3
GERMANY	302,636	276,567	+9.4	3,187,312	3,095,074	+3.0
GREECE	6,523	5,897	+10.6	82,687	74,108	+11.6
HUNGARY	12,368	9,415	+31.4	105,387	86,802	+21.4
IRELAND	686	754	-9.0	131,187	146,215	-10.3
ITALY	156,332	146,397	+6.8	1,848,919	1,700,830	+8.7
LATVIA	1,278	1,275	+0.2	15,393	15,215	+1.2
LITHUANIA	2,425	1,541	+57.4	23,898	18,902	+26.4
LUXEMBOURG	4,389	3,838	+14.4	49,931	47,496	+5.1
NETHERLANDS	37,713	32,082	+17.6	399,547	346,380	+15.3
POLAND	41,210	37,191	+10.8	437,178	372,402	+17.4
PORTUGAL	17,629	16,483	+7.0	205,079	190,342	+7.7
ROMANIA	9,311	9,645	-3.5	98,116	85,588	+14.6
SLOVAKIA	8,275	7,830	+5.7	88,056	80,153	+9.9
SLOVENIA	6,292	5,337	+17.9	66,853	59,596	+12.2
SPAIN	104,170	92,653	+12.4	1,131,988	1,050,121	+7.8
SWEDEN	32,484	31,801	+2.1	344,435	335,037	+2.8
UNITED KINGDOM	163,541	184,101	-11.2	2,388,144	2,514,764	-5.0
EUROPEAN UNION	1,216,702	1,148,977	+5.9	14,047,460	13,497,317	+4.1
EU15 ²	1,103,019	1,045,876	+5.5	12,848,570	12,445,482	+3.2
EU12 ³	113,683	103,101	+10.3	1,198,890	1,051,835	+14.0
ICELAND	1,026	954	+7.5	20,372	17,736	+14.9
NORWAY	13,743	13,194	+4.2	142,573	141,001	+1.1
SWITZERLAND	26,749	26,415	+1.3	282,956	281,993	+0.3
EFTA	41,518	40,563	+2.4	445,901	440,730	+1.2
EU + EFTA	1,258,220	1,189,540	+5.8	14,493,361	13,938,047	+4.0
EU15 + EFTA	1,144,537	1,086,439	+5.3	13,294,471	12,886,212	+3.2

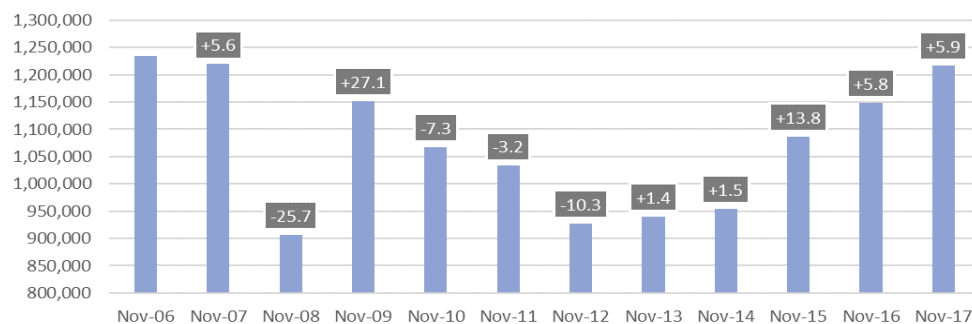
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta n.a.

² Member States before the 2004 enlargement

³ Member States having joined the EU since 2004

New passenger car registrations in the EU - month trend | 2006-2017



PRESS RELEASE

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER

EUROPEAN UNION (EU)

14/12/2017

	November					January - November				
	%Share ¹		Units	Units	%Change	%Share ¹		Units	Units	%Change
	'17	'16	'17	'16	17/16	'17	'16	'17	'16	17/16
VW Group	24.6	24.7	299,009	283,552	+5.5	23.7	24.0	3,327,619	3,234,625	+2.9
VOLKSWAGEN	11.3	11.7	137,386	133,925	+2.6	10.9	11.3	1,524,578	1,525,860	-0.1
AUDI	5.2	5.3	62,880	60,537	+3.9	5.3	5.5	746,052	745,479	+0.1
SKODA	4.8	4.6	58,560	52,563	+11.4	4.5	4.3	627,507	583,779	+7.5
SEAT	2.8	2.7	34,488	30,845	+11.8	2.6	2.3	361,436	314,736	+14.8
PORSCHE	0.4	0.5	5,388	5,392	-0.1	0.5	0.5	63,738	60,882	+4.7
OTHERS ²	0.0	0.0	307	290	+5.9	0.0	0.0	4,308	3,889	+10.8
PSA Group	16.2	9.3	196,650	107,286	+83.3	12.0	9.9	1,685,404	1,341,166	+25.7
PEUGEOT	6.5	5.7	79,186	65,600	+20.7	6.0	5.8	838,789	785,075	+6.8
CITROEN	3.6	3.3	43,419	37,807	+14.8	3.7	3.7	523,455	495,689	+5.6
OPEL/VAUXHALL ³	5.8	0.0	70,505			2.0	0.0	281,376		
DS	0.3	0.3	3,540	3,879	-8.7	0.3	0.4	41,784	60,402	-30.8
RENAULT Group	11.3	10.8	137,009	124,464	+10.1	10.4	10.0	1,459,547	1,352,672	+7.9
RENAULT	8.1	8.1	98,109	93,204	+5.3	7.3	7.2	1,032,178	972,612	+6.1
DACIA	3.2	2.7	38,436	30,928	+24.3	3.0	2.8	422,657	376,449	+12.3
LADA	0.0	0.0	464	332	+39.8	0.0	0.0	4,711	3,611	+30.5
ALPINE	0.0	0.0	0	0		0.0	0.0	1	0	
FCA Group	6.0	6.4	72,928	73,903	-1.3	6.9	6.7	964,846	905,330	+6.6
FIAT	4.2	4.8	50,956	54,794	-7.0	5.2	5.1	726,199	683,885	+6.2
JEEP	0.8	0.7	10,284	8,057	+27.6	0.7	0.7	96,077	93,678	+2.6
ALFA ROMEO	0.6	0.5	7,156	5,927	+20.7	0.5	0.4	76,713	58,680	+30.7
LANCIA/CHRYSLER	0.3	0.4	3,919	4,444	-11.8	0.4	0.5	57,628	62,669	-8.0
OTHERS ⁴	0.1	0.1	613	681	-10.0	0.1	0.0	8,229	6,418	+28.2
FORD	6.4	6.6	78,463	75,276	+4.2	6.7	7.0	943,733	940,279	+0.4
BMW Group	6.9	7.1	83,590	81,514	+2.5	6.5	6.7	910,923	906,346	+0.5
BMW	5.3	5.7	64,797	65,993	-1.8	5.1	5.3	721,210	720,713	+0.1
MINI	1.5	1.4	18,793	15,521	+21.1	1.4	1.4	189,713	185,633	+2.2
DAIMLER	6.4	6.6	77,537	75,370	+2.9	6.3	6.2	887,114	836,365	+6.1
MERCEDES	5.7	5.9	69,164	67,492	+2.5	5.7	5.5	798,162	742,641	+7.5
SMART	0.7	0.7	8,373	7,878	+6.3	0.6	0.7	88,952	93,724	-5.1
TOYOTA Group	4.5	4.2	54,768	48,788	+12.3	4.6	4.1	641,478	559,691	+14.6
TOYOTA	4.2	4.0	51,190	45,651	+12.1	4.3	3.9	601,868	520,534	+15.6
LEXUS	0.3	0.3	3,578	3,137	+14.1	0.3	0.3	39,610	39,157	+1.2
GM³	0.0	6.2	50	73,259	-99.9	4.1	6.5	589,481	905,653	-34.9
NISSAN	3.0	3.4	36,876	38,748	-4.8	3.7	3.7	515,108	494,757	+4.1
HYUNDAI	3.4	3.4	41,686	39,300	+6.1	3.3	3.4	470,499	454,591	+3.5
KIA	3.0	2.8	36,104	32,145	+12.3	3.1	2.9	430,939	395,900	+8.9
VOLVO CAR CORP.	1.9	2.1	23,262	23,830	-2.4	1.8	1.8	257,574	246,755	+4.4
SUZUKI	1.6	1.3	19,336	15,402	+25.5	1.6	1.3	218,413	176,967	+23.4
MAZDA	1.4	1.3	17,076	14,731	+15.9	1.5	1.5	204,851	205,949	-0.5
JAGUAR LAND ROVER Group	1.4	1.4	16,616	16,043	+3.6	1.4	1.5	200,984	199,308	+0.8
LAND ROVER	1.0	0.9	11,617	10,346	+12.3	1.0	1.0	137,929	138,128	-0.1
JAGUAR	0.4	0.5	4,999	5,697	-12.3	0.4	0.5	63,055	61,180	+3.1
HONDA	0.8	0.9	9,942	10,248	-3.0	0.9	1.1	125,486	141,926	-11.6
MITSUBISHI	0.6	0.7	7,876	8,424	-6.5	0.7	0.7	99,477	97,890	+1.6
OTHERS JAPANESE⁵	0.2	0.2	2,444	2,242	+9.0	0.2	0.2	27,403	28,429	-3.6

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁴ Includes Dodge and Maserati

⁵ Includes Subaru and Daihatsu

PRESS RELEASE PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER

EU + EFTA Countries

14/12/2017

	November					January - November				
	%Share ¹		Units	Units	%Change	%Share ¹		Units	Units	%Change
	'17	'16	'17	'16	17/16	'17	'16	'17	'16	17/16
VW Group	24.7	24.9	310,647	295,966	+5.0	23.8	24.1	3,450,444	3,361,529	+2.6
VOLKSWAGEN	11.3	11.8	142,087	139,924	+1.5	10.9	11.4	1,579,227	1,587,811	-0.5
AUDI	5.2	5.3	65,429	63,167	+3.6	5.3	5.5	770,882	769,546	+0.2
SKODA	4.9	4.6	61,374	55,006	+11.6	4.5	4.4	655,246	611,059	+7.2
SEAT	2.8	2.7	35,627	31,784	+12.1	2.6	2.3	372,371	323,669	+15.0
PORSCHE	0.5	0.5	5,801	5,764	+0.6	0.5	0.5	68,076	65,261	+4.3
OTHERS ²	0.0	0.0	329	321	+2.5	0.0	0.0	4,642	4,183	+11.0
PSA Group	15.9	9.2	200,211	109,363	+83.1	11.8	9.8	1,715,318	1,365,556	+25.6
PEUGEOT	6.4	5.6	80,523	66,867	+20.4	5.9	5.7	853,491	799,333	+6.8
CITROEN	3.5	3.2	44,158	38,552	+14.5	3.7	3.6	532,035	504,425	+5.5
OPEL/VAUXHALL ³	5.7	0.0	71,953			2.0	0.0	287,269		
DS	0.3	0.3	3,577	3,944	-9.3	0.3	0.4	42,523	61,798	-31.2
RENAULT Group	11.1	10.6	139,335	126,510	+10.1	10.2	9.9	1,484,449	1,375,965	+7.9
RENAULT	7.9	8.0	99,579	94,627	+5.2	7.2	7.1	1,048,578	988,598	+6.1
DACIA	3.1	2.7	39,292	31,551	+24.5	3.0	2.8	431,150	383,755	+12.4
LADA	0.0	0.0	464	332	+39.8	0.0	0.0	4,720	3,612	+30.7
ALPINE	0.0	0.0	0	0				1	0	
FCA Group	5.9	6.3	74,568	75,266	-0.9	6.8	6.6	982,414	918,697	+6.9
FIAT	4.1	4.7	51,767	55,570	-6.8	5.1	5.0	736,151	691,956	+6.4
JEEP	0.8	0.7	10,668	8,361	+27.6	0.7	0.7	99,359	96,744	+2.7
ALFA ROMEO	0.6	0.5	7,528	6,119	+23.0	0.6	0.4	79,963	60,007	+33.3
LANCIA/CHRYSLER	0.3	0.4	3,922	4,446	-11.8	0.4	0.5	57,654	62,755	-8.1
OTHERS ⁴	0.1	0.1	683	770	-11.3	0.1	0.1	9,287	7,235	+28.4
FORD	6.4	6.5	80,335	77,047	+4.3	6.6	6.9	961,902	959,398	+0.3
BMW Group	7.0	7.2	87,491	85,776	+2.0	6.6	6.8	950,967	945,500	+0.6
BMW	5.4	5.9	68,112	69,672	-2.2	5.2	5.4	755,229	754,230	+0.1
MINI	1.5	1.4	19,379	16,104	+20.3	1.4	1.4	195,738	191,270	+2.3
DAIMLER	6.4	6.6	80,413	78,442	+2.5	6.4	6.2	922,571	868,794	+6.2
MERCEDES	5.7	5.9	71,805	70,339	+2.1	5.7	5.5	831,323	772,342	+7.6
SMART	0.7	0.7	8,608	8,103	+6.2	0.6	0.7	91,248	96,452	-5.4
TOYOTA Group	4.6	4.3	57,355	51,326	+11.7	4.6	4.2	673,014	590,316	+14.0
TOYOTA	4.3	4.0	53,607	48,046	+11.6	4.4	3.9	631,860	549,216	+15.0
LEXUS	0.3	0.3	3,748	3,280	+14.3	0.3	0.3	41,154	41,100	+0.1
GM³	0.0	6.3	94	74,528	-99.9	4.1	6.6	600,704	921,822	-34.8
NISSAN	3.0	3.3	37,779	39,758	-5.0	3.6	3.6	528,273	508,718	+3.8
HYUNDAI	3.4	3.4	42,866	40,468	+5.9	3.3	3.3	483,369	466,593	+3.6
KIA	3.0	2.8	37,178	32,973	+12.8	3.0	2.9	441,080	406,054	+8.6
VOLVO CAR CORP.	2.0	2.1	25,137	25,391	-1.0	1.9	1.9	274,186	260,925	+5.1
SUZUKI	1.6	1.4	20,432	16,395	+24.6	1.6	1.3	229,220	186,564	+22.9
MAZDA	1.4	1.3	17,967	15,785	+13.8	1.5	1.6	215,854	220,821	-2.2
JAGUAR LAND ROVER Group	1.4	1.4	17,011	16,555	+2.8	1.4	1.5	205,752	204,901	+0.4
LAND ROVER	0.9	0.9	11,937	10,671	+11.9	1.0	1.0	141,339	142,007	-0.5
JAGUAR	0.4	0.5	5,074	5,884	-13.8	0.4	0.5	64,413	62,894	+2.4
HONDA	0.8	0.9	10,464	10,770	-2.8	0.9	1.1	130,883	148,638	-11.9
MITSUBISHI	0.7	0.8	8,660	9,161	-5.5	0.7	0.8	106,744	107,613	-0.8
OTHERS JAPANESE⁵	0.2	0.2	2,991	2,882	+3.8	0.2	0.3	33,367	35,679	-6.5

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁴ Includes Dodge and Maserati

⁵ Includes Subaru and Daihatsu

PRESS RELEASE PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER WESTERN EUROPE (EU15 + EFTA Countries)

14/12/2017

	November					January - November				
	%Share ¹		Units	Units	%Change	%Share ¹		Units	Units	%Change
	'17	'16	'17	'16	17/16	'17	'16	'17	'16	17/16
VW Group	24.0	24.1	274,336	261,894	+4.8	23.2	23.5	3,080,131	3,029,935	+1.7
VOLKSWAGEN	11.4	11.8	130,573	128,431	+1.7	11.0	11.5	1,455,835	1,478,082	-1.5
AUDI	5.5	5.6	62,556	60,613	+3.2	5.6	5.8	743,094	743,437	-0.05
SKODA	3.7	3.4	41,887	37,260	+12.4	3.5	3.4	463,692	438,900	+5.6
SEAT	2.9	2.7	33,421	29,726	+12.4	2.6	2.3	347,706	302,291	+15.0
PORSCHE	0.5	0.5	5,583	5,557	+0.5	0.5	0.5	65,324	63,175	+3.4
OTHERS ²	0.0	0.0	316	307	+2.9	0.0	0.0	4,480	4,050	+10.6
PSA Group	16.3	9.6	186,998	104,140	+79.6	12.2	10.2	1,625,598	1,309,222	+24.2
PEUGEOT	6.7	5.9	76,996	63,718	+20.8	6.1	5.9	816,110	765,166	+6.7
CITROEN	3.6	3.4	41,684	36,539	+14.1	3.8	3.7	505,972	483,132	+4.7
OPEL/VAUXHALL ³	5.7	0.0	64,756			2.0	0.0	261,465		
DS	0.3	0.4	3,562	3,883	-8.3	0.3	0.5	42,051	60,924	-31.0
RENAULT Group	10.7	10.3	122,970	112,305	+9.5	9.9	9.6	1,319,248	1,237,712	+6.6
RENAULT	8.0	8.1	91,870	87,676	+4.8	7.3	7.2	975,050	926,870	+5.2
DACIA	2.7	2.3	30,840	24,450	+26.1	2.6	2.4	341,491	309,143	+10.5
LADA	0.0	0.0	260	179	+45.3	0.0	0.0	2,706	1,699	+59.3
ALPINE	0.0	0.0	0	0		0.0	0.0	1	0	
FCA Group	6.2	6.6	70,622	72,004	-1.9	7.1	6.9	941,148	885,379	+6.3
FIAT	4.3	4.9	48,652	53,083	-8.3	5.3	5.2	703,979	666,045	+5.7
JEEP	0.9	0.7	10,097	7,776	+29.8	0.7	0.7	93,254	91,145	+2.3
ALFA ROMEO	0.6	0.5	7,299	5,973	+22.2	0.6	0.5	77,589	58,686	+32.2
LANCIA/CHRYSLER	0.3	0.4	3,922	4,431	-11.5	0.4	0.5	57,432	62,556	-8.2
OTHERS ⁴	0.1	0.1	652	741	-12.0	0.1	0.1	8,894	6,947	+28.0
BMW Group	7.4	7.6	84,216	82,610	+1.9	6.9	7.1	912,618	911,572	+0.1
BMW	5.7	6.2	65,130	66,856	-2.6	5.4	5.6	720,686	723,494	-0.4
MINI	1.7	1.5	19,086	15,754	+21.2	1.4	1.5	191,932	188,078	+2.0
DAIMLER	6.7	6.9	76,695	75,093	+2.1	6.6	6.5	883,733	837,417	+5.5
MERCEDES	6.0	6.2	68,154	67,048	+1.6	6.0	5.8	793,095	741,584	+6.9
SMART	0.7	0.7	8,541	8,045	+6.2	0.7	0.7	90,638	95,833	-5.4
FORD	6.4	6.5	72,906	70,319	+3.7	6.6	6.9	882,240	894,089	-1.3
TOYOTA Group	4.3	4.1	48,652	44,674	+8.9	4.4	4.0	581,854	520,141	+11.9
TOYOTA	4.0	3.8	45,471	41,777	+8.8	4.1	3.8	546,307	483,940	+12.9
LEXUS	0.3	0.3	3,181	2,897	+9.8	0.3	0.3	35,547	36,201	-1.8
GM³	0.0	6.3	88	68,339	-99.9	4.2	6.6	554,329	853,709	-35.1
NISSAN	3.0	3.4	34,585	36,860	-6.2	3.7	3.7	491,632	475,925	+3.3
HYUNDAI	3.2	3.2	36,323	34,883	+4.1	3.2	3.2	419,969	410,278	+2.4
KIA	2.8	2.6	31,987	28,556	+12.0	2.9	2.8	385,989	357,903	+7.8
VOLVO CAR CORP.	2.1	2.2	23,821	24,158	-1.4	2.0	1.9	259,676	248,249	+4.6
JAGUAR LAND ROVER Group	1.4	1.5	16,464	16,105	+2.2	1.5	1.6	200,376	199,934	+0.2
LAND ROVER	1.0	1.0	11,535	10,351	+11.4	1.0	1.1	137,312	138,270	-0.7
JAGUAR	0.4	0.5	4,929	5,754	-14.3	0.5	0.5	63,064	61,664	+2.3
MAZDA	1.4	1.3	15,900	13,903	+14.4	1.4	1.5	191,732	198,196	-3.3
SUZUKI	1.4	1.2	16,445	13,440	+22.4	1.4	1.2	189,670	156,145	+21.5
HONDA	0.8	0.9	8,997	9,327	-3.5	0.9	1.0	116,460	133,160	-12.5
MITSUBISHI	0.7	0.8	7,954	8,256	-3.7	0.7	0.8	97,680	96,995	+0.7
OTHERS JAPANESE⁵	0.2	0.2	2,560	2,525	+1.4	0.2	0.2	28,188	30,815	-8.5

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁴ Includes Dodge and Maserati

⁵ Includes Subaru and Daihatsu