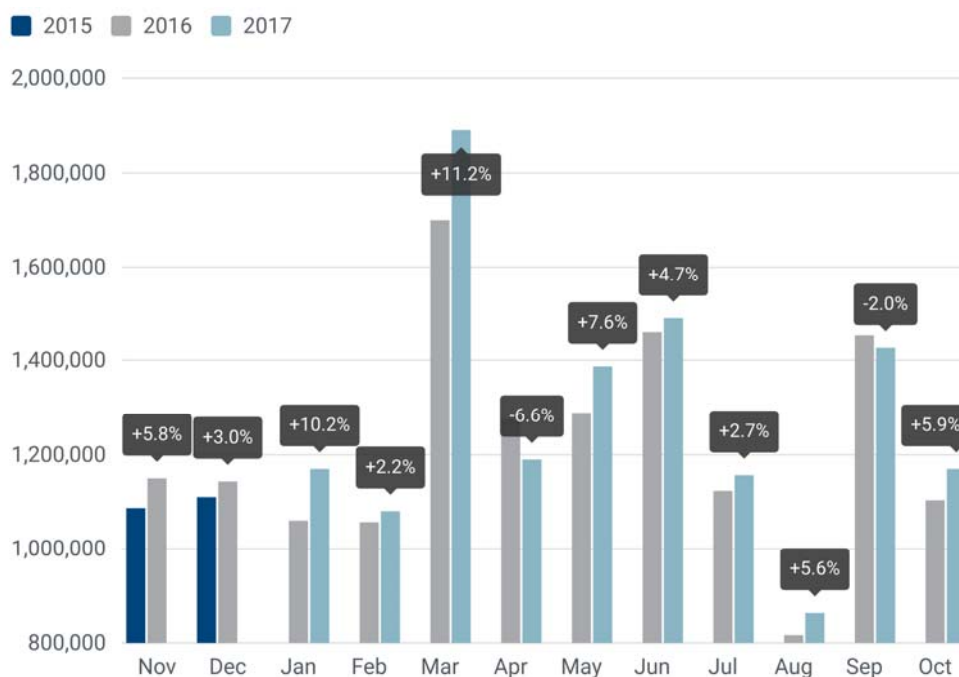


PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 16 November 2017

NEW PASSENGER CAR REGISTRATIONS EUROPEAN UNION¹



Passenger car registrations: +3.9% over 10 months; +5.9% in October

In October 2017, EU demand for passenger cars returned to growth after September's decline. Registrations of new cars totalled 1,169,672 units, or 5.9% higher than in October last year. Nearly all major EU markets performed well, especially Spain (+13.7%), France (+13.7%) and Italy (+7.1%). The United Kingdom, by contrast, saw new car registrations fall by 12.2% in October. Demand for passenger cars in the new EU member states grew by 20.1% last month, making a significant contribution to the solid performance of the EU market.

From January to October 2017, passenger car registrations across the European Union increased by 3.9%, totalling more than 12.8 million new vehicles registered. Among the five big markets, Italy (+8.9%) and Spain (+7.3%) posted the highest percentage gains, followed by France (+4.8%) and Germany (+2.3%). On the other hand, UK demand for cars decreased by 4.6% so far in 2017.

¹ Data for Malta not available on a monthly basis

PRESS RELEASE

PRESS EMBARGO FOR ALL DATA:

8.00 AM (7.00 AM GMT), 16 November 2017

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MARKET EUROPEAN UNION¹

16/11/2017

	October '17	October '16	%Change 17/16	Jan - Oct '17	Jan - Oct '16	%Change 17/16
AUSTRIA	28,244	26,273	+7.5	298,122	278,451	+7.1
BELGIUM	43,500	41,969	+3.6	478,841	466,351	+2.7
BULGARIA	3,000	2,123	+41.3	25,098	20,832	+20.5
CROATIA	3,600	2,857	+26.0	44,880	36,877	+21.7
CYPRUS	1,044	929	+12.4	11,377	10,694	+6.4
CZECH REPUBLIC	23,192	21,905	+5.9	228,703	214,619	+6.6
DENMARK	18,562	17,057	+8.8	187,243	185,525	+0.9
ESTONIA	2,076	1,874	+10.8	21,422	19,288	+11.1
FINLAND	8,747	9,166	-4.6	100,842	101,841	-1.0
FRANCE	176,492	155,194	+13.7	1,737,371	1,657,644	+4.8
GERMANY	272,855	262,724	+3.9	2,884,676	2,818,507	+2.3
GREECE	6,306	4,995	+26.2	76,164	68,211	+11.7
HUNGARY	10,366	7,951	+30.4	93,025	77,387	+20.2
IRELAND	1,946	2,257	-13.8	130,504	145,468	-10.3
ITALY	157,900	147,435	+7.1	1,692,047	1,554,433	+8.9
LATVIA	1,413	1,288	+9.7	14,115	13,940	+1.3
LITHUANIA	2,316	1,742	+33.0	21,473	17,361	+23.7
LUXEMBOURG	4,670	4,275	+9.2	45,542	43,658	+4.3
NETHERLANDS	37,130	29,184	+27.2	361,834	314,298	+15.1
POLAND	40,507	32,245	+25.6	395,968	335,211	+18.1
PORTUGAL	15,898	14,933	+6.5	187,450	173,859	+7.8
ROMANIA	10,036	7,951	+26.2	88,805	75,943	+16.9
SLOVAKIA	8,446	7,511	+12.4	79,781	72,323	+10.3
SLOVENIA	6,446	5,239	+23.0	60,561	54,259	+11.6
SPAIN	94,676	83,248	+13.7	1,027,818	957,468	+7.3
SWEDEN	32,112	31,840	+0.9	311,951	303,236	+2.9
UNITED KINGDOM	158,192	180,168	-12.2	2,224,603	2,330,663	-4.6
EUROPEAN UNION	1,169,672	1,104,333	+5.9	12,830,216	12,348,347	+3.9
EU15 ²	1,057,230	1,010,718	+4.6	11,745,008	11,399,613	+3.0
EU12 ³	112,442	93,615	+20.1	1,085,208	948,734	+14.4
ICELAND	1,114	897	+24.2	19,346	16,783	+15.3
NORWAY	12,472	11,932	+4.5	128,830	127,807	+0.8
SWITZERLAND	24,724	23,396	+5.7	256,207	255,579	+0.2
EFTA	38,310	36,225	+5.8	404,383	400,169	+1.1
EU + EFTA	1,207,982	1,140,558	+5.9	13,234,599	12,748,516	+3.8
EU15 + EFTA	1,095,540	1,046,943	+4.6	12,149,391	11,799,782	+3.0

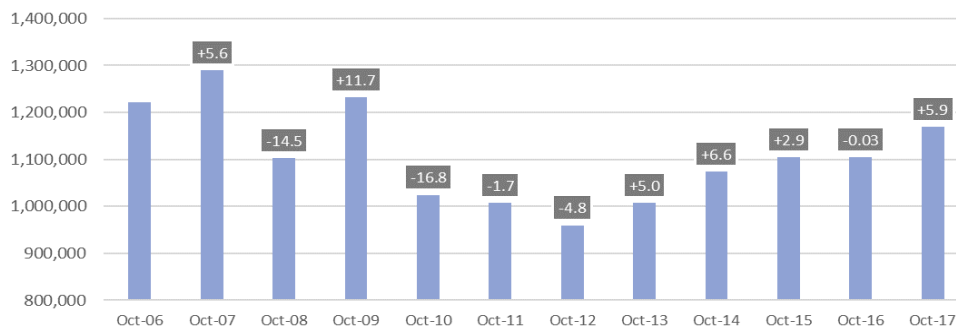
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta n.a.

² Member States before the 2004 enlargement

³ Member States having joined the EU since 2004

New passenger car registrations in the EU - month trend | 2006-2017



Next press release: Thursday 14 December 2017

This information is available on the ACEA website: <http://www.acea.be>

PRESS RELEASE

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER

EUROPEAN UNION (EU)

16/11/2017

	October					January - October				
	%Share ¹		Units	Units	%Change	%Share ¹		Units	Units	%Change
	'17	'16	'17	'16	17/16	'17	'16	'17	'16	17/16
VW Group	24.5	24.8	286,774	273,722	+4.8	23.6	23.9	3,028,319	2,951,073	+2.6
VOLKSWAGEN	11.0	11.4	129,190	126,193	+2.4	10.8	11.3	1,386,779	1,391,935	-0.4
AUDI	5.5	5.9	64,049	65,225	-1.8	5.3	5.5	683,106	684,942	-0.3
SKODA	4.7	4.5	55,029	49,503	+11.2	4.4	4.3	569,073	531,216	+7.1
SEAT	2.8	2.5	33,206	27,425	+21.1	2.5	2.3	327,041	283,891	+15.2
PORSCHE	0.4	0.5	4,965	5,050	-1.7	0.5	0.4	58,354	55,490	+5.2
OTHERS ²	0.0	0.0	335	326	+2.8	0.0	0.0	3,966	3,599	+10.2
PSA Group	16.2	9.9	189,876	109,089	+74.1	11.6	10.0	1,489,016	1,233,882	+20.7
OPEL/VAUXHALL ³	5.7	0.0	66,911			1.6	0.0	210,871		
PEUGEOT	6.6	5.9	76,744	65,205	+17.7	5.9	5.8	759,846	719,475	+5.6
CITROEN	3.7	3.6	43,102	40,004	+7.7	3.7	3.7	480,066	457,882	+4.8
DS	0.3	0.4	3,119	3,880	-19.6	0.3	0.5	38,233	56,525	-32.4
RENAULT Group	10.6	9.5	123,956	105,277	+17.7	10.3	9.9	1,322,539	1,228,208	+7.7
RENAULT	7.6	6.9	88,922	76,102	+16.8	7.3	7.1	934,053	879,408	+6.2
DACIA	3.0	2.6	34,584	28,808	+20.0	3.0	2.8	384,257	345,521	+11.2
LADA	0.0	0.0	450	367	+22.6	0.0	0.0	4,229	3,279	+29.0
FCA Group	6.4	6.7	74,647	73,834	+1.1	7.0	6.7	891,844	831,427	+7.3
FIAT	4.6	4.9	53,831	54,556	-1.3	5.3	5.1	675,193	629,091	+7.3
JEEP	0.8	0.7	9,358	7,811	+19.8	0.7	0.7	85,766	85,621	+0.2
ALFA ROMEO	0.5	0.5	6,220	5,241	+18.7	0.5	0.4	69,566	52,753	+31.9
LANCIA/CHRYSLER	0.4	0.5	4,500	5,518	-18.4	0.4	0.5	53,707	58,225	-7.8
OTHERS ⁴	0.1	0.1	738	708	+4.2	0.1	0.0	7,612	5,737	+32.7
FORD	6.7	6.7	78,248	74,164	+5.5	6.7	7.0	865,331	865,003	+0.04
BMW Group	6.1	7.0	71,459	77,534	-7.8	6.4	6.7	827,163	824,832	+0.3
BMW	4.8	5.6	56,086	61,996	-9.5	5.1	5.3	656,244	654,720	+0.2
MINI	1.3	1.4	15,373	15,538	-1.1	1.3	1.4	170,919	170,112	+0.5
DAIMLER	6.6	6.5	76,983	72,257	+6.5	6.3	6.2	809,577	760,995	+6.4
MERCEDES	5.9	5.7	68,461	63,364	+8.0	5.7	5.5	728,998	675,149	+8.0
SMART	0.7	0.8	8,522	8,893	-4.2	0.6	0.7	80,579	85,846	-6.1
TOYOTA Group	4.7	4.1	55,115	45,734	+20.5	4.6	4.2	594,995	517,157	+15.1
TOYOTA	4.4	3.9	52,024	42,657	+22.0	4.4	3.9	558,639	481,117	+16.1
LEXUS	0.3	0.3	3,091	3,077	+0.5	0.3	0.3	36,356	36,040	+0.9
GM³	0.0	6.1	35	69,073	-99.9	4.5	6.5	589,256	832,328	-29.2
NISSAN	3.2	3.5	37,242	39,157	-4.9	3.7	3.7	478,364	456,009	+4.9
HYUNDAI	3.6	3.5	41,793	38,751	+7.9	3.3	3.4	429,066	415,280	+3.3
KIA	3.3	3.1	38,028	34,583	+10.0	3.1	2.9	394,835	363,755	+8.5
VOLVO CAR CORP.	2.0	2.2	23,239	24,135	-3.7	1.8	1.8	234,501	223,758	+4.8
SUZUKI	1.6	1.3	18,917	14,250	+32.8	1.6	1.3	199,233	161,565	+23.3
MAZDA	1.4	1.4	16,123	15,189	+6.1	1.5	1.5	187,892	191,218	-1.7
JAGUAR LAND ROVER Group	1.2	1.5	14,274	16,302	-12.4	1.4	1.5	184,368	183,265	+0.6
LAND ROVER	0.9	0.9	10,228	10,481	-2.4	1.0	1.0	126,312	127,782	-1.2
JAGUAR	0.3	0.5	4,046	5,821	-30.5	0.5	0.4	58,056	55,483	+4.6
HONDA	0.8	0.9	9,006	9,669	-6.9	0.9	1.1	115,544	131,678	-12.3
MITSUBISHI	0.7	0.7	7,842	7,960	-1.5	0.7	0.7	91,597	89,466	+2.4
OTHERS JAPANESE⁵	0.2	0.2	2,426	2,525	-3.9	0.2	0.2	25,054	26,187	-4.3

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁴ Includes Dodge and Maserati

⁵ Includes Subaru and Daihatsu

PRESS RELEASE

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER

EU + EFTA Countries

16/11/2017

	October					January - October				
	%Share ¹		Units		%Change	%Share ¹		Units		%Change
	'17	'16	'17	'16		'17	'16	'17	'16	
VW Group	24.7	25.0	298,043	284,762	+4.7	23.7	24.0	3,139,524	3,065,563	+2.4
VOLKSWAGEN	11.1	11.5	134,461	131,555	+2.2	10.9	11.4	1,436,732	1,447,887	-0.8
AUDI	5.5	5.9	66,409	67,388	-1.5	5.3	5.5	705,377	706,379	-0.1
SKODA	4.8	4.5	57,380	51,860	+10.6	4.5	4.4	594,027	556,053	+6.8
SEAT	2.8	2.5	34,209	28,264	+21.0	2.5	2.3	336,837	291,885	+15.4
PORSCHE	0.4	0.5	5,228	5,346	-2.2	0.5	0.5	62,273	59,497	+4.7
OTHERS ²	0.0	0.0	356	349	+2.0	0.0	0.0	4,278	3,862	+10.8
PSA Group	16.0	9.7	193,510	111,184	+74.0	11.5	9.9	1,515,370	1,256,195	+20.6
OPEL/VAUXHALL ³	5.7	0.0	68,552			1.6	0.0	215,316		
PEUGEOT	6.5	5.8	77,949	66,389	+17.4	5.8	5.7	773,211	732,466	+5.6
CITROEN	3.6	3.6	43,833	40,829	+7.4	3.7	3.7	487,908	465,873	+4.7
DS	0.3	0.3	3,176	3,966	-19.9	0.3	0.5	38,935	57,856	-32.7
RENAULT Group	10.4	9.4	125,621	106,791	+17.6	10.2	9.8	1,345,121	1,249,455	+7.7
RENAULT	7.4	6.8	89,962	77,157	+16.6	7.2	7.0	948,987	893,971	+6.2
DACIA	2.9	2.6	35,209	29,267	+20.3	3.0	2.8	391,896	352,204	+11.3
LADA	0.0	0.0	450	367	+22.6	0.0	0.0	4,238	3,280	+29.2
FCA Group	6.3	6.6	76,292	75,189	+1.5	6.9	6.6	907,760	843,431	+7.6
FIAT	4.5	4.9	54,748	55,389	-1.2	5.2	5.0	684,312	636,386	+7.5
JEEP	0.8	0.7	9,729	8,083	+20.4	0.7	0.7	88,673	88,383	+0.3
ALFA ROMEO	0.5	0.5	6,483	5,391	+20.3	0.5	0.4	72,444	53,888	+34.4
LANCIA/CHRYSLER	0.4	0.5	4,502	5,519	-18.4	0.4	0.5	53,731	58,309	-7.9
OTHERS ⁴	0.1	0.1	830	807	+2.9	0.1	0.1	8,600	6,465	+33.0
FORD	6.6	6.6	79,919	75,519	+5.8	6.7	6.9	881,654	882,351	-0.1
BMW Group	6.2	7.1	74,851	80,839	-7.4	6.5	6.7	863,306	859,724	+0.4
BMW	4.9	5.7	58,872	64,802	-9.2	5.2	5.4	686,948	684,558	+0.3
MINI	1.3	1.4	15,979	16,037	-0.4	1.3	1.4	176,358	175,166	+0.7
DAIMLER	6.6	6.6	79,651	74,952	+6.3	6.4	6.2	842,158	790,352	+6.6
MERCEDES	5.9	5.8	70,907	65,834	+7.7	5.7	5.5	759,518	702,003	+8.2
SMART	0.7	0.8	8,744	9,118	-4.1	0.6	0.7	82,640	88,349	-6.5
TOYOTA Group	4.8	4.2	57,964	48,106	+20.5	4.7	4.3	623,954	545,244	+14.4
TOYOTA	4.5	3.9	54,728	44,888	+21.9	4.4	4.0	586,224	507,404	+15.5
LEXUS	0.3	0.3	3,236	3,218	+0.6	0.3	0.3	37,730	37,840	-0.3
GM³	0.0	6.2	77	70,224	-99.9	4.5	6.6	600,435	847,228	-29.1
NISSAN	3.2	3.5	38,320	40,229	-4.7	3.7	3.7	490,631	468,960	+4.6
HYUNDAI	3.5	3.5	42,821	39,757	+7.7	3.3	3.3	440,756	426,114	+3.4
KIA	3.2	3.1	38,978	35,486	+9.8	3.1	2.9	403,902	373,081	+8.3
VOLVO CAR CORP.	2.1	2.2	24,834	25,531	-2.7	1.9	1.9	249,386	236,451	+5.5
SUZUKI	1.6	1.3	19,873	15,186	+30.9	1.6	1.3	208,891	170,169	+22.8
MAZDA	1.4	1.4	17,028	16,354	+4.1	1.5	1.6	198,093	205,036	-3.4
JAGUAR LAND ROVER Group	1.2	1.5	14,733	16,799	-12.3	1.4	1.5	188,741	188,346	+0.2
LAND ROVER	0.9	0.9	10,526	10,802	-2.5	1.0	1.0	129,402	131,336	-1.5
JAGUAR	0.3	0.5	4,207	5,997	-29.8	0.4	0.4	59,339	57,010	+4.1
HONDA	0.8	0.9	9,571	10,149	-5.7	0.9	1.1	120,419	137,868	-12.7
MITSUBISHI	0.7	0.8	8,419	8,664	-2.8	0.7	0.8	97,943	98,452	-0.5
OTHERS JAPANESE⁵	0.3	0.3	3,046	3,031	+0.5	0.2	0.3	30,585	32,797	-6.7

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁴ Includes Dodge and Maserati

⁵ Includes Subaru and Daihatsu

PRESS RELEASE

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER

WESTERN EUROPE (EU15 + EFTA Countries)

16/11/2017

	October					January - October				
	%Share ¹		Units	Units	%Change	%Share ¹		Units	Units	%Change
	'17	'16	'17	'16	17/16	'17	'16	'17	'16	17/16
VW Group	24.0	24.2	262,695	253,725	+3.5	23.1	23.5	2,805,780	2,768,041	+1.4
VOLKSWAGEN	11.2	11.6	123,124	121,239	+1.6	10.9	11.4	1,325,289	1,349,651	-1.8
AUDI	5.8	6.2	63,601	64,976	-2.1	5.6	5.8	680,523	682,824	-0.3
SKODA	3.5	3.4	38,857	35,469	+9.6	3.5	3.4	421,826	401,640	+5.0
SEAT	2.9	2.5	31,728	26,527	+19.6	2.6	2.3	314,280	272,565	+15.3
PORSCHE	0.5	0.5	5,043	5,175	-2.6	0.5	0.5	59,734	57,618	+3.7
OTHERS ²	0.0	0.0	342	339	+0.9	0.0	0.0	4,128	3,743	+10.3
PSA Group	16.5	10.2	181,177	106,405	+70.3	11.8	10.2	1,438,745	1,205,082	+19.4
OPEL/VAUXHALL ³	5.7	0.0	62,165			1.6	0.0	196,709		
PEUGEOT	6.8	6.1	74,353	63,437	+17.2	6.1	5.9	739,230	701,448	+5.4
CITROEN	3.8	3.7	41,506	39,062	+6.3	3.8	3.8	464,317	446,593	+4.0
DS	0.3	0.4	3,153	3,906	-19.3	0.3	0.5	38,489	57,041	-32.5
RENAULT Group	10.0	9.0	109,324	94,280	+16.0	9.8	9.5	1,196,225	1,125,407	+6.3
RENAULT	7.5	6.9	82,186	71,772	+14.5	7.3	7.1	883,106	839,194	+5.2
DACIA	2.5	2.1	26,867	22,343	+20.2	2.6	2.4	310,673	284,693	+9.1
LADA	0.0	0.0	271	165	+64.2	0.0	0.0	2,446	1,520	+60.9
FCA Group	6.6	6.9	72,569	72,220	+0.5	7.2	6.9	870,379	813,375	+7.0
FIAT	4.7	5.1	51,740	53,095	-2.6	5.4	5.2	655,202	612,962	+6.9
JEEP	0.8	0.7	9,244	7,570	+22.1	0.7	0.7	83,141	83,369	-0.3
ALFA ROMEO	0.6	0.5	6,279	5,285	+18.8	0.6	0.4	70,291	52,713	+33.3
LANCIA/CHRYSLER	0.4	0.5	4,500	5,500	-18.2	0.4	0.5	53,509	58,125	-7.9
OTHERS ⁴	0.1	0.1	806	770	+4.7	0.1	0.1	8,236	6,206	+32.7
BMW Group	6.5	7.4	71,360	77,642	-8.1	6.8	7.0	828,256	828,962	-0.1
BMW	5.1	5.9	55,722	61,880	-10.0	5.4	5.6	655,408	656,638	-0.2
MINI	1.4	1.5	15,638	15,762	-0.8	1.4	1.5	172,848	172,324	+0.3
FORD	6.6	6.7	72,461	70,196	+3.2	6.7	7.0	809,462	823,770	-1.7
DAIMLER	6.9	6.9	75,948	71,890	+5.6	6.6	6.5	807,038	762,324	+5.9
MERCEDES	6.1	6.0	67,285	62,830	+7.1	6.0	5.7	724,941	674,536	+7.5
SMART	0.8	0.9	8,663	9,060	-4.4	0.7	0.7	82,097	87,788	-6.5
GM³	0.0	6.2	73	64,564	-99.9	4.6	6.7	554,112	785,369	-29.4
TOYOTA Group	4.5	4.0	49,837	42,161	+18.2	4.5	4.1	541,253	481,616	+12.4
TOYOTA	4.3	3.8	47,126	39,328	+19.8	4.2	3.8	508,487	448,296	+13.4
LEXUS	0.2	0.3	2,711	2,833	-4.3	0.3	0.3	32,766	33,320	-1.7
NISSAN	3.2	3.6	34,992	37,839	-7.5	3.8	3.7	457,117	439,065	+4.1
HYUNDAI	3.3	3.3	36,507	34,103	+7.0	3.2	3.2	383,940	375,395	+2.3
KIA	3.1	3.0	33,826	30,979	+9.2	2.9	2.8	354,002	329,347	+7.5
VOLVO CAR CORP.	2.2	2.3	23,698	24,313	-2.5	1.9	1.9	236,192	225,008	+5.0
JAGUAR LAND ROVER Group	1.3	1.6	14,273	16,382	-12.9	1.5	1.6	183,911	183,829	+0.04
LAND ROVER	0.9	1.0	10,200	10,475	-2.6	1.0	1.1	125,776	127,919	-1.7
JAGUAR	0.4	0.6	4,073	5,907	-31.0	0.5	0.5	58,135	55,910	+4.0
MAZDA	1.3	1.4	14,739	14,402	+2.3	1.4	1.6	175,900	184,293	-4.6
SUZUKI	1.5	1.2	16,126	12,400	+30.0	1.4	1.2	173,356	142,705	+21.5
HONDA	0.7	0.8	7,992	8,741	-8.6	0.9	1.0	107,463	123,833	-13.2
MITSUBISHI	0.7	0.7	7,683	7,795	-1.4	0.7	0.8	89,618	88,739	+1.0
OTHERS JAPANESE⁵	0.2	0.2	2,547	2,617	-2.7	0.2	0.2	25,788	28,290	-8.8

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁴ Includes Dodge and Maserati

⁵ Includes Subaru and Daihatsu