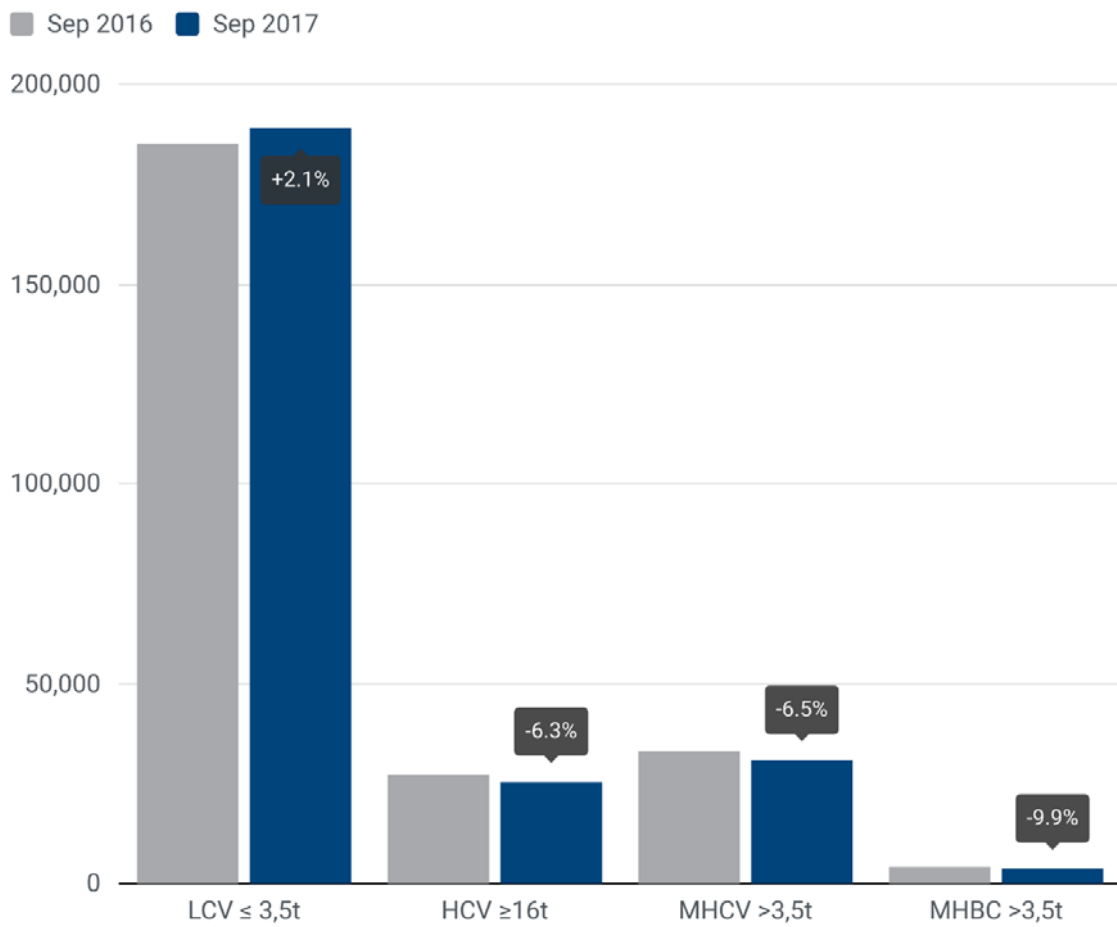


NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹

September 2017



¹ Malta not available

Commercial vehicle registrations: +3.3% over nine months; +0.6% in September

Total new commercial vehicles

In September 2017, commercial vehicle registrations across the EU remained stable (+0.6%) compared to one year ago. Performances were diverse across the CV segments, with registrations of vans showing a modest increase (+2.1%) but demand for new trucks and buses falling (-6.5% and -9.9% respectively). Spain and Germany were the only markets among the big five to post growth (up 7.8% and 5.5%), while the United Kingdom (-6.0%) and Italy (-1.0%) performed less well than in September last year.

Over nine months in 2017, demand for new commercial vehicles remained positive in the EU, with almost 1.8 million new vehicles registered – up 3.3%. Spain continued to drive growth (+14.4%), followed by France (+6.5%), Germany (+2.2%) and Italy (+1.6%). By contrast, CV registrations declined in the United Kingdom (-3.3%) so far in 2017.

New light commercial vehicles (LCV) up to 3.5 tonnes²

September 2017 results show a slight acceleration (+2.1%) in EU demand for vans compared to August (+0.1%). The Spanish and German markets recorded the strongest gains (+10.9% and +9.9% respectively), while LCV demand contracted in the UK (-4.2%) and in Italy (-1.3%).

Nine months into the year, 1,479,060 million new light commercial vehicles were registered across the region, up 4.0% compared to the same period in 2016. Spain (+16.4%), France (+7.1%) and Germany (+3.5%) contributed positively to the EU's performance, while the UK (-3.1%) was the only major market posting a decline.

New heavy commercial vehicles (HCV) of 16 tonnes and over³

In September 2017, demand for heavy commercial vehicles declined by 6.3% to 25,598 vehicles. Almost all major EU markets posted declines, especially the United Kingdom (-19.4%) and Spain (-11.8%). The only exception was Italy, where registrations went up by 1.2% when compared to September last year.

So far in 2017, the HCV market increased only modestly (+0.4%), totalling 218,489 new heavy trucks registered. Italy saw the highest growth (+14.8%), followed by France (+4.2%) and demand remaining relatively stable in Germany (-0.5%) and Spain (-0.02%).

New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes⁴

September 2017 new truck registrations were lower than in September 2016, mostly the result of significant declines in all five big EU markets. 31,109 vehicles were registered in total, down 6.5% compared to September one year ago.

From January to September 2017, 270,609 new trucks were registered in the EU, a rather stable result compared to last year. Just like in the HCV segment, Italy (+12.2%) and France (+4.2%) did very well, while truck registrations went down in the UK and Germany (-2.7% and -1.6% respectively).

New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

In September 2017, demand for new buses and coaches declined (-9.9%) after a 17.8% upsurge in August. Demand contracted strongly in the United Kingdom (-29.6%) and France (-14.3%), although the Italian market posted strong figures (+33.7%).

Over nine months in 2017, the EU bus and coach market grew modestly (+1.7%), counting 30,145 new vehicles registered. Demand decreased in the UK and France (-14.8% and -11.7% respectively), while new bus and coach registrations posted double-digit gains in Italy (+41.8%) and Spain (+12.1%).

² Including light buses & coaches

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY¹ NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3,5T²

	September 2017	September 2016	% change 17/16	Jan-Sep 2017	Jan-Sep 2016	% change 17/16
AUSTRIA	3,494	2,870	21.7%	30,866	27,671	11.5%
BELGIUM	5,774	5,372	7.5%	59,744	52,796	13.2%
BULGARIA	616	366	68.3%	4,195	3,386	23.9%
CROATIA	570	618	-7.8%	6,516	6,257	4.1%
CYPRUS	165	180	-8.3%	1,447	1,392	4.0%
CZECH REPUBLIC	1,617	1,634	-1.0%	14,116	14,185	-0.5%
DENMARK	2,981	2,703	10.3%	26,779	27,876	-3.9%
ESTONIA	355	319	11.3%	3,265	3,035	7.6%
FINLAND	1,424	1,169	21.8%	11,944	9,948	20.1%
FRANCE	35,487	35,326	0.5%	319,874	298,744	7.1%
GERMANY	22,287	20,276	9.9%	196,415	189,795	3.5%
GREECE	507	394	28.7%	5,033	4,208	19.6%
HUNGARY	1,556	1,664	-6.5%	13,305	15,471	-14.0%
IRELAND	1,452	1,609	-9.8%	22,483	26,137	-14.0%
ITALY	16,200	16,413	-1.3%	130,266	130,540	-0.2%
LATVIA	166	186	-10.8%	1,539	1,602	-3.9%
LITHUANIA	283	240	17.9%	2,497	2,196	13.7%
LUXEMBOURG	365	276	32.2%	3,490	3,269	6.8%
NETHERLANDS	5,948	5,318	11.8%	57,839	55,478	4.3%
POLAND	4,912	4,732	3.8%	44,031	44,374	-0.8%
PORTUGAL	3,005	2,984	0.7%	27,183	24,599	10.5%
ROMANIA	1,428	1,488	-4.0%	11,896	10,380	14.6%
SLOVAKIA	683	425	60.7%	5,580	5,646	-1.2%
SLOVENIA	857	778	10.2%	8,902	7,100	25.4%
SPAIN	15,001	13,529	10.9%	147,471	126,692	16.4%
SWEDEN	4,723	4,654	1.5%	39,705	38,132	4.1%
UNITED KINGDOM	57,368	59,857	-4.2%	282,679	291,714	-3.1%
EUROPEAN UNION	189,224	185,380	2.1%	1,479,060	1,422,623	4.0%
EU15 ³	176,016	172,750	1.9%	1,361,771	1,307,599	4.1%
EU12 ⁴	13,208	12,630	4.6%	117,289	115,024	2.0%
ICELAND	140	118	18.6%	1,596	1,385	15.2%
NORWAY	2,973	2,843	4.6%	26,374	24,380	8.2%
SWITZERLAND	2,644	2,528	4.6%	23,499	22,921	2.5%
EFTA	5,757	5,489	4.9%	51,469	48,686	5.7%
EU + EFTA	194,981	190,869	2.2%	1,530,529	1,471,309	4.0%
WESTERN EUROPE (EU15 + EFTA)	181,773	178,239	2.0%	1,413,240	1,356,285	4.2%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

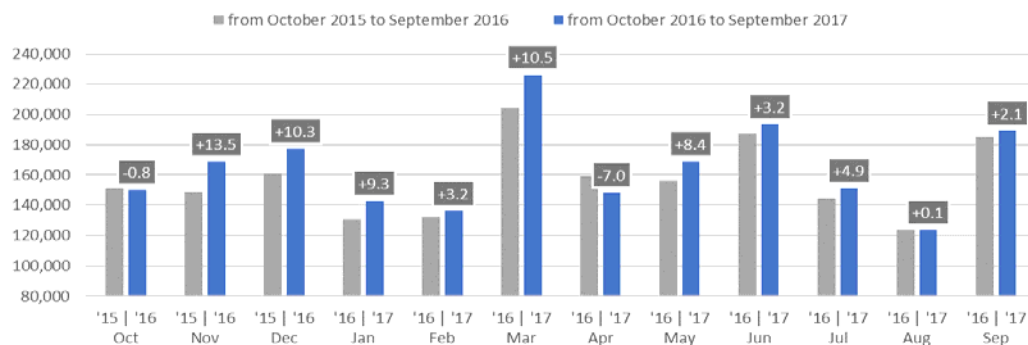
¹ Malta not available

³ Member states before the 2004 enlargement

² Including light buses and coaches

⁴ Member states having joined the EU since 2004

New light commercial vehicle registrations in the EU - 12 month trend



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This information is available on the ACEA website: <http://www.acea.be>

PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW HEAVY COMMERCIAL VEHICLES (HCV) OF ≥16T AND OVER¹

	September 2017	September 2016	% change 17/16	Jan-Sep 2017	Jan-Sep 2016	% change 17/16
AUSTRIA	637	629	1.3%	5,982	5,841	2.4%
BELGIUM	663	891	-25.6%	6,575	6,472	1.6%
BULGARIA	-	-		-	-	
CROATIA	66	65	1.5%	818	828	-1.2%
CYPRUS	2	3	-33.3%	55	28	96.4%
CZECH REPUBLIC ²	785	929	-15.5%	5,929	6,990	-15.2%
DENMARK	402	458	-12.2%	3,401	3,387	0.4%
ESTONIA	81	94	-13.8%	754	683	10.4%
FINLAND	208	227	-8.4%	2,187	1,970	11.0%
FRANCE	3,739	3,853	-3.0%	31,972	30,683	4.2%
GERMANY	5,292	5,471	-3.3%	49,485	49,709	-0.5%
GREECE	22	8	175.0%	182	165	10.3%
HUNGARY	485	321	51.1%	3,783	3,349	13.0%
IRELAND ³	127	158	-19.6%	1,699	1,953	-13.0%
ITALY ⁴	1,265	1,250	1.2%	13,936	12,138	14.8%
LATVIA	149	123	21.1%	947	1,102	-14.1%
LITHUANIA ³	617	565	9.2%	5,184	4,808	7.8%
LUXEMBOURG ³	63	110	-42.7%	866	902	-4.0%
NETHERLANDS	1,041	1,235	-15.7%	10,340	11,025	-6.2%
POLAND	2,495	2,311	8.0%	18,161	17,853	1.7%
PORTUGAL	462	433	6.7%	3,126	2,838	10.1%
ROMANIA	505	550	-8.2%	4,485	5,504	-18.5%
SLOVAKIA	324	369	-12.2%	2,887	3,124	-7.6%
SLOVENIA ³	205	199	3.0%	1,660	1,626	2.1%
SPAIN	1,650	1,871	-11.8%	13,667	13,670	-0.02%
SWEDEN	604	581	4.0%	4,469	4,177	7.0%
UNITED KINGDOM ³	3,709	4,601	-19.4%	25,939	26,878	-3.5%
EUROPEAN UNION	25,598	27,305	-6.3%	218,489	217,703	0.4%
EU15	19,884	21,776	-8.7%	173,826	171,808	1.2%
EU12	5,714	5,529	3.3%	44,663	45,895	-2.7%
ICELAND	16	3	433.3%	160	111	44.1%
NORWAY ³	376	429	-12.4%	3,441	3,280	4.9%
SWITZERLAND ²	264	242	9.1%	2,890	2,470	17.0%
EFTA	656	674	-2.7%	6,491	5,861	10.7%
EU + EFTA	26,254	27,979	-6.2%	224,980	223,564	0.6%
WESTERN EUROPE (EU15 + EFTA)	20,540	22,450	-8.5%	180,317	177,669	1.5%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

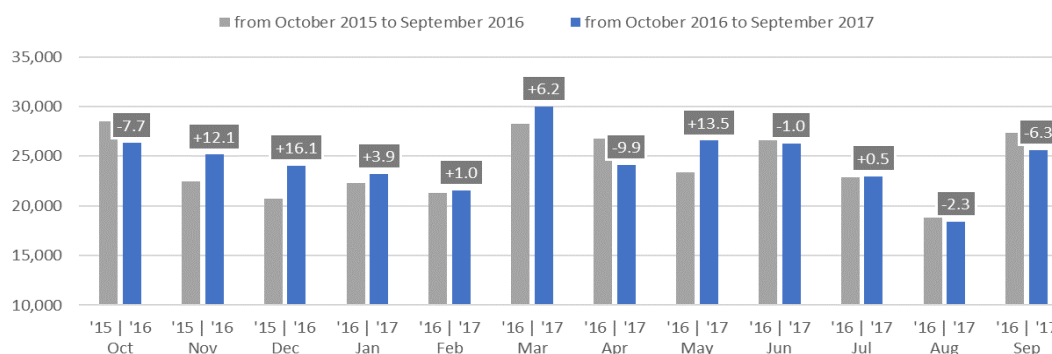
¹ Excluding heavy buses and coaches

⁴ Estimates

² HCV ≥ 18t

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

New heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

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PROVISIONAL
EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹

	September 2017	September 2016	% change 17/16	Jan-Sep 2017	Jan-Sep 2016	% change 17/16
AUSTRIA	679	680	-0.1%	6,344	6,278	1.1%
BELGIUM	836	1,003	-16.7%	7,733	7,607	1.7%
BULGARIA	-	-		-	-	
CROATIA	77	73	5.5%	1,046	1,066	-1.9%
CYPRUS	4	8	-50.0%	80	42	90.5%
CZECH REPUBLIC	914	1,048	-12.8%	7,061	8,346	-15.4%
DENMARK	451	496	-9.1%	3,755	3,779	-0.6%
ESTONIA	84	97	-13.4%	787	711	10.7%
FINLAND	258	276	-6.5%	2,624	2,490	5.4%
FRANCE	4,120	4,238	-2.8%	37,092	35,609	4.2%
GERMANY	7,565	7,997	-5.4%	69,337	70,486	-1.6%
GREECE	36	17	111.8%	345	262	31.7%
HUNGARY	532	349	52.4%	4,168	3,658	13.9%
IRELAND	131	188	-30.3%	1,988	2,304	-13.7%
ITALY ²	1,655	1,714	-3.4%	17,509	15,608	12.2%
LATVIA	159	123	29.3%	985	1,148	-14.2%
LITHUANIA ³	622	573	8.6%	5,256	4,884	7.6%
LUXEMBOURG	63	125	-49.6%	891	964	-7.6%
NETHERLANDS	1,157	1,341	-13.7%	11,404	12,178	-6.4%
POLAND	2,684	2,506	7.1%	19,742	19,386	1.8%
PORTUGAL	505	480	5.2%	3,717	3,272	13.6%
ROMANIA	532	577	-7.8%	4,723	5,781	-18.3%
SLOVAKIA	347	390	-11.0%	3,201	3,490	-8.3%
SLOVENIA ³	217	209	3.8%	1,778	1,745	1.9%
SPAIN	1,947	2,119	-8.1%	16,775	16,788	-0.1%
SWEDEN	674	631	6.8%	4,888	4,577	6.8%
UNITED KINGDOM ³	4,860	6,028	-19.4%	37,380	38,403	-2.7%
EUROPEAN UNION	31,109	33,286	-6.5%	270,609	270,862	-0.1%
EU15	24,937	27,333	-8.8%	221,782	220,605	0.5%
EU12	6,172	5,953	3.7%	48,827	50,257	-2.8%
ICELAND	29	13	123.1%	299	217	37.8%
NORWAY	497	594	-16.3%	4,893	4,537	7.8%
SWITZERLAND	340	317	7.3%	3,516	3,204	9.7%
EFTA	866	924	-6.3%	8,708	7,958	9.4%
EU + EFTA	31,975	34,210	-6.5%	279,317	278,820	0.2%
WESTERN EUROPE (EU15 + EFTA)	25,803	28,257	-8.7%	230,490	228,563	0.8%

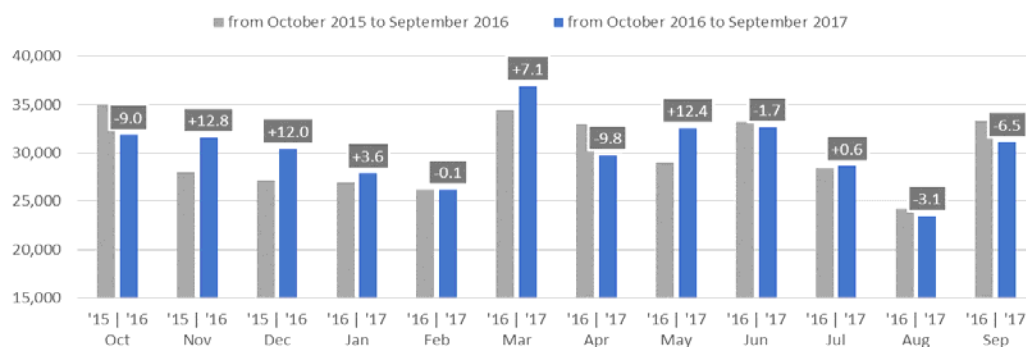
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



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PROVISIONAL
EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

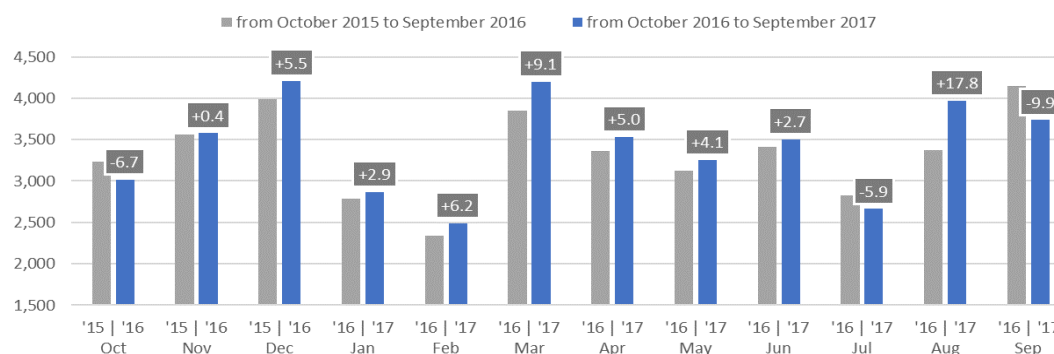
	September 2017	September 2016	% change 17/16	Jan-Sep 2017	Jan-Sep 2016	% change 17/16
AUSTRIA	126	58	117.2%	937	802	16.8%
BELGIUM	61	31	96.8%	752	573	31.2%
BULGARIA	-	-	-	-	-	-
CROATIA	7	21	-66.7%	170	158	7.6%
CYPRUS	-	-	-	-	-	-
CZECH REPUBLIC	35	96	-63.5%	477	716	-33.4%
DENMARK	78	92	-15.2%	671	499	34.5%
ESTONIA	5	8	-37.5%	195	157	24.2%
FINLAND	43	27	59.3%	403	455	-11.4%
FRANCE	451	526	-14.3%	4,521	5,118	-11.7%
GERMANY	431	420	2.6%	4,789	4,509	6.2%
GREECE	20	10	100.0%	149	164	-9.1%
HUNGARY	53	51	3.9%	454	315	44.1%
IRELAND	17	25	-32.0%	263	341	-22.9%
ITALY ¹	325	243	33.7%	2,590	1,827	41.8%
LATVIA	29	36	-19.4%	132	102	29.4%
LITHUANIA ²	20	12	66.7%	296	221	33.9%
LUXEMBOURG	34	26	30.8%	202	175	15.4%
NETHERLANDS	10	31	-67.7%	482	314	53.5%
POLAND	127	103	23.3%	1,684	1,434	17.4%
PORTUGAL	19	19	0.0%	293	285	2.8%
ROMANIA	78	107	-27.1%	752	864	-13.0%
SLOVAKIA	67	17	294.1%	275	279	-1.4%
SLOVENIA ²	5	9	-44.4%	134	156	-14.1%
SPAIN	622	644	-3.4%	2,644	2,358	12.1%
SWEDEN	92	141	-34.8%	1,054	986	6.9%
UNITED KINGDOM ²	982	1,394	-29.6%	5,826	6,841	-14.8%
EUROPEAN UNION	3,737	4,147	-9.9%	30,145	29,649	1.7%
EU15	3,311	3,687	-10.2%	25,576	25,247	1.3%
EU12	426	460	-7.4%	4,569	4,402	3.8%
ICELAND	6	4	50.0%	135	207	-34.8%
NORWAY	135	45	200.0%	942	1,193	-21.0%
SWITZERLAND	54	47	14.9%	450	458	-1.7%
EFTA	195	96	103.1%	1,527	1,858	-17.8%
EU + EFTA	3,932	4,243	-7.3%	31,672	31,507	0.5%
WESTERN EUROPE (EU15 + EFTA)	3,506	3,783	-7.3%	27,103	27,105	-0.01%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



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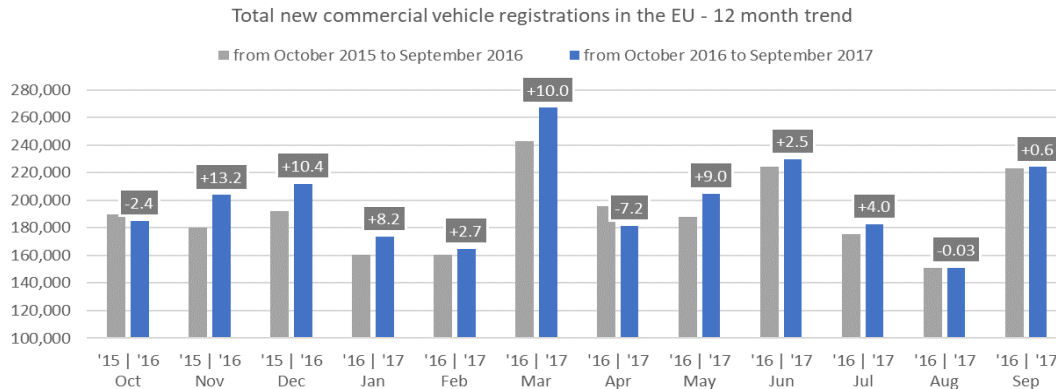
PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

	September 2017	September 2016	% change 17/16	Jan-Sep 2017	Jan-Sep 2016	% change 17/16
AUSTRIA	4,299	3,608	19.2%	38,147	34,751	9.8%
BELGIUM	6,671	6,406	4.1%	68,229	60,976	11.9%
BULGARIA ¹	616	366	68.3%	4,195	3,386	23.9%
CROATIA	654	712	-8.1%	7,732	7,481	3.4%
CYPRUS ²	169	188	-10.1%	1,527	1,434	6.5%
CZECH REPUBLIC	2,566	2,778	-7.6%	21,654	23,247	-6.9%
DENMARK	3,510	3,291	6.7%	31,205	32,154	-3.0%
ESTONIA	444	424	4.7%	4,247	3,903	8.8%
FINLAND	1,725	1,472	17.2%	14,971	12,893	16.1%
FRANCE	40,058	40,090	-0.1%	361,487	339,471	6.5%
GERMANY	30,283	28,693	5.5%	270,541	264,790	2.2%
GREECE	563	421	33.7%	5,527	4,634	19.3%
HUNGARY	2,141	2,064	3.7%	17,927	19,444	-7.8%
IRELAND	1,600	1,822	-12.2%	24,734	28,782	-14.1%
ITALY	18,180	18,370	-1.0%	150,365	147,975	1.6%
LATVIA	354	345	2.6%	2,656	2,852	-6.9%
LITHUANIA	925	825	12.1%	8,049	7,301	10.2%
LUXEMBOURG	462	427	8.2%	4,583	4,408	4.0%
NETHERLANDS	7,115	6,690	6.4%	69,725	67,970	2.6%
POLAND	7,723	7,341	5.2%	65,457	65,194	0.4%
PORTUGAL	3,529	3,483	1.3%	31,193	28,156	10.8%
ROMANIA	2,038	2,172	-6.2%	17,371	17,025	2.0%
SLOVAKIA	1,097	832	31.9%	9,056	9,415	-3.8%
SLOVENIA	1,079	996	8.3%	10,814	9,001	20.1%
SPAIN	17,570	16,292	7.8%	166,890	145,838	14.4%
SWEDEN	5,489	5,426	1.2%	45,647	43,695	4.5%
UNITED KINGDOM	63,210	67,279	-6.0%	325,885	336,958	-3.3%
EUROPEAN UNION	224,070	222,813	0.6%	1,779,814	1,723,134	3.3%
EU15	204,264	203,770	0.2%	1,609,129	1,553,451	3.6%
EU12	19,806	19,043	4.0%	170,685	169,683	0.6%
ICELAND	175	135	29.6%	2,030	1,809	12.2%
NORWAY	3,605	3,482	3.5%	32,209	30,110	7.0%
SWITZERLAND	3,038	2,892	5.0%	27,465	26,583	3.3%
EFTA	6,818	6,509	4.7%	61,704	58,502	5.5%
EU + EFTA	230,888	229,322	0.7%	1,841,518	1,781,636	3.4%
WESTERN EUROPE (EU15 + EFTA)	211,082	210,279	0.4%	1,670,833	1,611,953	3.7%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for MHC and MHBC not available

² Data for MHBC not available



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