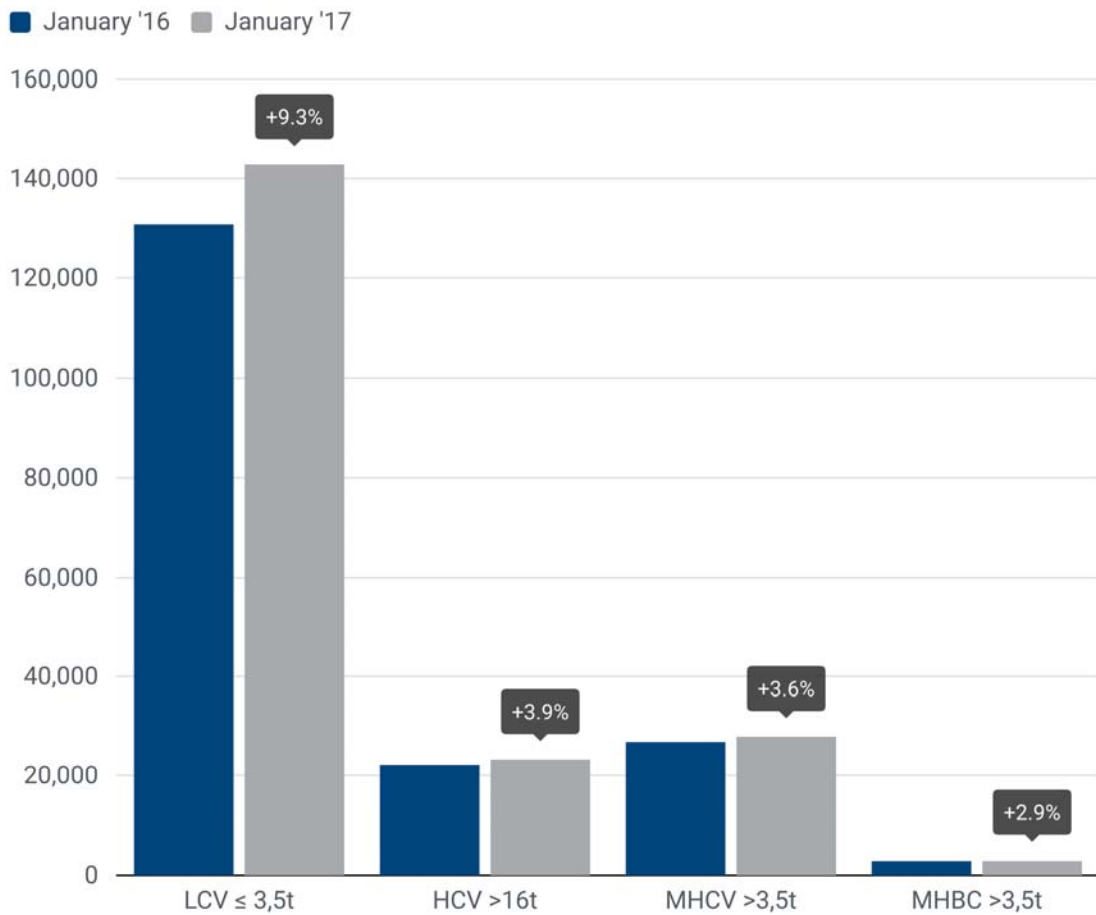


PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 23 February 2017

**NEW COMMERCIAL VEHICLE REGISTRATIONS
EUROPEAN UNION¹**

January 2017



Next press release: Thursday 23 March 2017

¹ Data for Malta unavailable

Commercial vehicle registrations: +8.2% in January 2017

Total new commercial vehicles

In January 2017, the EU market for new commercial vehicles grew again, in line with its positive performance in 2016. Demand increased (+8.2%) in the first month of the year, totalling 173,614 units, and was mostly driven by the light commercial vehicle segment. The EU's five largest markets all posted gains in January, with Spain (+23.8%), Italy (+11.4%) and France (+10.3%) recording the highest growth rates.

New light commercial vehicles (LCV) up to 3.5 tonnes²

In January 2017, new registrations of vans totalled 142,864 units, 9.3% more than in January 2016. All major markets contributed positively to this upturn. Spain (+31.5%) and France (+10.3%) posted double-digit gains, followed by Germany (+5.8%), Italy (+5.0%) and the United Kingdom (+1.2%).

New heavy commercial vehicles (HCV) over 16 tonnes³

January 2017 results show a modest, yet positive, uplift in the heavy truck segment (+3.9%), with 23,195 new vehicles registered. Most of the major EU markets contributed to this growth, especially Italy (+54.5%), France (+12.0%) and the UK (+8.8%), although the Spanish (-10.0%) and German (-5.9%) markets faced a downturn.

New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes⁴

In January 2017 trucks registrations were similar to the heavy truck segment, with three of the five largest EU markets posting growth over the month. Overall, 27,885 new trucks were registered in the European Union, 3.6% more than in January 2016.

New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

January 2017 results of the bus and coach segment were diverse. France (-17.2%) and Spain (-9.4%) saw demand fall, while Italy (+46.9%) and Germany (+13.5%) posted double-digit growth. Overall, new bus and coach registrations grew modestly (+2.9%) across the region.

² Including light buses and coaches

³ Excluding heavy buses and coaches

⁴ Excluding buses and coaches

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 23 February 2017

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

23/02/17

	January '17	January '16	% Change	Jan-Jan '17	Jan-Jan '16	% Change
AUSTRIA	2,740	2,285	19.9%	2,740	2,285	19.9%
BELGIUM	6,906	6,037	14.4%	6,906	6,037	14.4%
BULGARIA ⁵	275	277	-0.7%	275	277	-0.7%
CROATIA	567	528	7.4%	567	528	7.4%
CYPRUS ⁵	156	115	35.7%	156	115	35.7%
CZECH REPUBLIC	1,464	1,196	22.4%	1,464	1,196	22.4%
DENMARK	2,666	2,840	-6.1%	2,666	2,840	-6.1%
ESTONIA	379	335	13.1%	379	335	13.1%
FINLAND	1,440	1,149	25.3%	1,440	1,149	25.3%
FRANCE	30,842	27,961	10.3%	30,842	27,961	10.3%
GERMANY	17,945	16,969	5.8%	17,945	16,969	5.8%
GREECE	652	517	26.1%	652	517	26.1%
HUNGARY	1,206	1,311	-8.0%	1,206	1,311	-8.0%
IRELAND	6,367	6,555	-2.9%	6,367	6,555	-2.9%
ITALY	12,200	11,617	5.0%	12,200	11,617	5.0%
LATVIA	134	172	-22.1%	134	172	-22.1%
LITHUANIA	233	224	4.0%	233	224	4.0%
LUXEMBOURG	393	310	26.8%	393	310	26.8%
NETHERLANDS	8,589	7,389	16.2%	8,589	7,389	16.2%
POLAND	3,858	3,987	-3.2%	3,858	3,987	-3.2%
PORTUGAL	2,572	2,036	26.3%	2,572	2,036	26.3%
ROMANIA	990	1,023	-3.2%	990	1,023	-3.2%
SLOVAKIA	493	505	-2.4%	493	505	-2.4%
SLOVENIA	963	887	8.6%	963	887	8.6%
SPAIN	13,886	10,556	31.5%	13,886	10,556	31.5%
SWEDEN	3,585	2,803	27.9%	3,585	2,803	27.9%
UNITED KINGDOM	21,363	21,102	1.2%	21,363	21,102	1.2%
EUROPEAN UNION	142,864	130,686	9.3%	142,864	130,686	9.3%
EU15 ³	132,146	120,126	10.0%	132,146	120,126	10.0%
EU12 ⁴	10,718	10,560	1.5%	10,718	10,560	1.5%
ICELAND	159	130	22.3%	159	130	22.3%
NORWAY	1,884	1,889	-0.3%	1,884	1,889	-0.3%
SWITZERLAND	2,362	2,352	0.4%	2,362	2,352	0.4%
EFTA	4,405	4,371	0.8%	4,405	4,371	0.8%
EU+EFTA	147,269	135,057	9.0%	147,269	135,057	9.0%
WESTERN EUROPE (EU15+EFTA)	136,551	124,497	9.7%	136,551	124,497	9.7%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

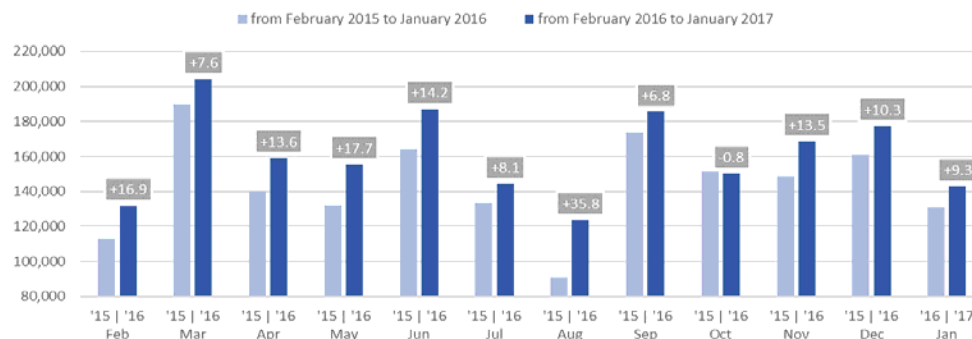
³ Member States before the 2004 enlargement

⁵ Estimates

² Including Light Buses & Coaches

⁴ Member States having joined the EU since 2004

New light commercial vehicle registrations in the EU - 12 month trend



Next press release on Commercial Vehicles to be issued on Thursday 23 March 2017

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 23 February 2017

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

23/02/17

	January '17	January '16	% Change	Jan-Jan '17	Jan-Jan '16	% Change
AUSTRIA	570	526	8.4%	570	526	8.4%
BELGIUM	922	949	-2.8%	922	949	-2.8%
BULGARIA	N/A	N/A	N/A	N/A	N/A	N/A
CROATIA	118	126	-6.3%	118	126	-6.3%
CYPRUS ⁴	15	0		15	0	
CZECH REPUBLIC ³	731	746	-2.0%	731	746	-2.0%
DENMARK	309	342	-9.6%	309	342	-9.6%
ESTONIA	164	121	35.5%	164	121	35.5%
FINLAND	311	230	35.2%	311	230	35.2%
FRANCE	3,464	3,093	12.0%	3,464	3,093	12.0%
GERMANY	4,693	4,988	-5.9%	4,693	4,988	-5.9%
GREECE	15	31	-51.6%	15	31	-51.6%
HUNGARY	269	300	-10.3%	269	300	-10.3%
IRELAND ⁴	376	371	1.3%	376	371	1.3%
ITALY ⁵	1,789	1,158	54.5%	1,789	1,158	54.5%
LATVIA	126	107	17.8%	126	107	17.8%
LITHUANIA ⁴	268	255	5.1%	268	255	5.1%
LUXEMBOURG ⁴	92	125	-26.4%	92	125	-26.4%
NETHERLANDS	1,475	1,458	1.2%	1,475	1,458	1.2%
POLAND	1,415	1,328	6.6%	1,415	1,328	6.6%
PORTUGAL	309	350	-11.7%	309	350	-11.7%
ROMANIA	344	509	-32.4%	344	509	-32.4%
SLOVAKIA	481	323	48.9%	481	323	48.9%
SLOVENIA ⁴	287	278	3.2%	287	278	3.2%
SPAIN	1,746	1,941	-10.0%	1,746	1,941	-10.0%
SWEDEN	396	368	7.6%	396	368	7.6%
UNITED KINGDOM ⁴	2,510	2,307	8.8%	2,510	2,307	8.80%
EUROPEAN UNION	23,195	22,330	3.9%	23,195	22,330	3.9%
EU15	18,977	18,237	4.1%	18,977	18,237	4.1%
EU12	4,218	4,093	3.1%	4,218	4,093	3.1%
ICELAND	13	3	333.3%	13	3	333.3%
NORWAY ⁴	415	390	6.4%	415	390	6.4%
SWITZERLAND ³	317	240	32.1%	317	240	32.1%
EFTA	745	633	17.7%	745	633	17.7%
EU+EFTA	23,940	22,963	4.3%	23,940	22,963	4.3%
WESTERN EUROPE (EU15+EFTA)	19,722	18,870	4.5%	19,722	18,870	4.5%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

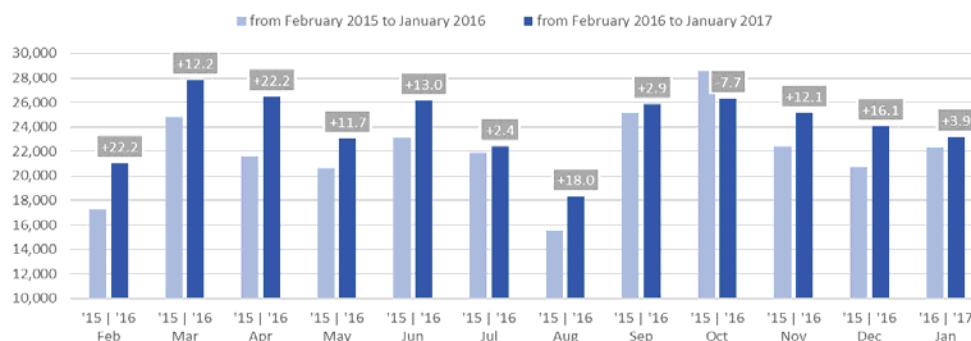
⁴ Estimates

² Excluding Heavy Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Heavy Commercial Vehicles of 18t and over

New heavy commercial vehicle registrations in the EU - 12 month trend



PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 23 February 2017

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

23/02/17

	January '17	January '16	% Change	Jan-Jan '17	Jan-Jan '16	% Change
AUSTRIA	596	563	5.9%	596	563	5.9%
BELGIUM	1,055	1,119	-5.7%	1,055	1,119	-5.7%
BULGARIA	N/A	N/A	N/A	N/A	N/A	N/A
CROATIA	132	145	-9.0%	132	145	-9.0%
CYPRUS ⁴	18	1	1700.0%	18	1	1700.0%
CZECH REPUBLIC	838	923	-9.2%	838	923	-9.2%
DENMARK	342	404	-15.3%	342	404	-15.3%
ESTONIA	165	123	34.1%	165	123	34.1%
FINLAND	355	285	24.6%	355	285	24.6%
FRANCE	4,041	3,551	13.8%	4,041	3,551	13.8%
GERMANY	6,302	6,704	-6.0%	6,302	6,704	-6.0%
GREECE	40	45	-11.1%	40	45	-11.1%
HUNGARY	289	329	-12.2%	289	329	-12.2%
IRELAND	418	421	-0.7%	418	421	-0.7%
ITALY ³	2,232	1,416	57.6%	2,232	1,416	57.6%
LATVIA	130	110	18.2%	130	110	18.2%
LITHUANIA ⁴	272	259	5.0%	272	259	5.0%
LUXEMBOURG	92	132	-30.3%	92	132	-30.3%
NETHERLANDS	1,635	1,585	3.2%	1,635	1,585	3.2%
POLAND	1,524	1,456	4.7%	1,524	1,456	4.7%
PORTUGAL	372	421	-11.6%	372	421	-11.6%
ROMANIA	359	551	-34.8%	359	551	-34.8%
SLOVAKIA	504	364	38.5%	504	364	38.5%
SLOVENIA ⁴	322	296	8.8%	322	296	8.8%
SPAIN	2,064	2,251	-8.3%	2,064	2,251	-8.3%
SWEDEN	440	418	5.3%	440	418	5.3%
UNITED KINGDOM ⁴	3,348	3,055	9.6%	3,348	3,055	9.6%
EUROPEAN UNION	27,885	26,927	3.6%	27,885	26,927	3.6%
EU15	23,332	22,370	4.3%	23,332	22,370	4.3%
EU12	4,553	4,557	-0.1%	4,553	4,557	-0.1%
ICELAND	24	12	100.0%	24	12	100.0%
NORWAY	481	452	6.4%	481	452	6.4%
SWITZERLAND	383	291	31.6%	383	291	31.6%
EFTA	888	755	17.6%	888	755	17.6%
EU+EFTA	28,773	27,682	3.9%	28,773	27,682	3.9%
WESTERN EUROPE (EU15+EFTA)	24,220	23,125	4.7%	24,220	23,125	4.7%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

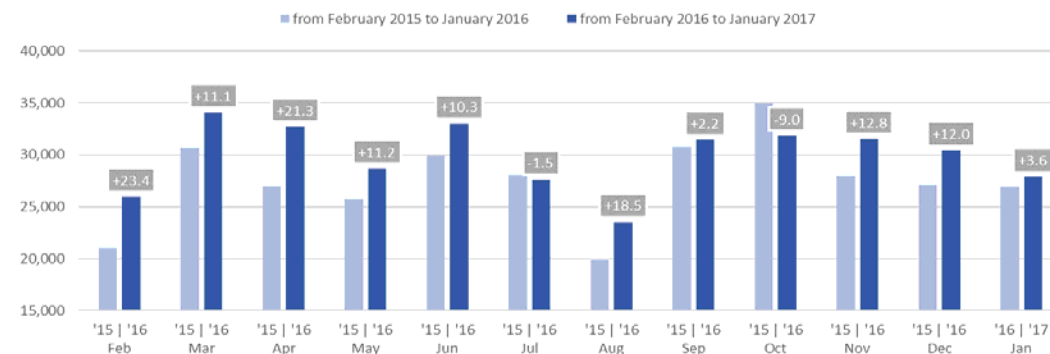
¹ Data for Malta unavailable

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Excluding total Buses & Coaches over 3.5t

⁴ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 23 February 2017

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

23/02/17

	January '17	January '16	% Change	Jan-Jan '17	Jan-Jan '16	% Change
AUSTRIA	102	127	-19.7%	102	127	-19.7%
BELGIUM	117	89	31.5%	117	89	31.5%
BULGARIA	N/A	N/A	N/A	N/A	N/A	N/A
CROATIA	6	12	-50.0%	6	12	-50.0%
CYPRUS	N/A	N/A	N/A	N/A	N/A	N/A
CZECH REPUBLIC	48	35	37.1%	48	35	37.1%
DENMARK	46	44	4.5%	46	44	4.5%
ESTONIA	9	18	-50.0%	9	18	-50.0%
FINLAND	53	29	82.8%	53	29	82.8%
FRANCE	336	406	-17.2%	336	406	-17.2%
GERMANY	520	458	13.5%	520	458	13.5%
GREECE	6	8	-25.0%	6	8	-25.0%
HUNGARY	71	55	29.1%	71	55	29.1%
IRELAND	38	66	-42.4%	38	66	-42.4%
ITALY ²	332	226	46.9%	332	226	46.9%
LATVIA	10	8	25.0%	10	8	25.0%
LITHUANIA ³	6	3	100.0%	6	3	100.0%
LUXEMBOURG	53	36	47.2%	53	36	47.2%
NETHERLANDS	34	26	30.8%	34	26	30.8%
POLAND	104	165	-37.0%	104	165	-37.0%
PORTUGAL	78	83	-6.0%	78	83	-6.0%
ROMANIA	40	59	-32.2%	40	59	-32.2%
SLOVAKIA	41	25	64.0%	41	25	64.0%
SLOVENIA ³	12	19	-36.8%	12	19	-36.8%
SPAIN	251	277	-9.4%	251	277	-9.4%
SWEDEN	48	47	2.1%	48	47	2.1%
UNITED KINGDOM ³	504	464	8.6%	504	464	8.6%
EUROPEAN UNION	2,865	2,785	2.9%	2,865	2,785	2.9%
EU15	2,518	2,386	5.5%	2,518	2,386	5.5%
EU12	347	399	-13.0%	347	399	-13.0%
ICELAND	8	11	-27.3%	8	11	-27.3%
NORWAY	49	39	25.6%	49	39	25.6%
SWITZERLAND	26	36	-27.8%	26	36	-27.8%
EFTA	83	86	-3.5%	83	86	-3.5%
EU+EFTA	2,948	2,871	2.7%	2,948	2,871	2.7%
WESTERN EUROPE (EU15+EFTA)	2,601	2,472	5.2%	2,601	2,472	5.2%

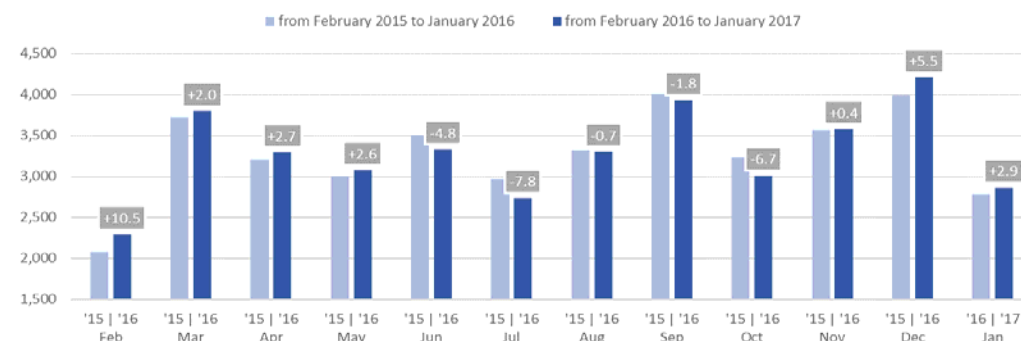
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 23 February 2017

PROVISIONAL
EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
TOTAL NEW COMMERCIAL VEHICLES²

23/02/17

	January '17	January '16	% Change	Jan-Jan '17	Jan-Jan '16	% Change
AUSTRIA	3,438	2,975	15.6%	3,438	2,975	15.6%
BELGIUM	8,078	7,245	11.5%	8,078	7,245	11.5%
BULGARIA ³	275	277	-0.7%	275	277	-0.7%
CROATIA	705	685	2.9%	705	685	2.9%
CYPRUS ⁴	174	116	50.0%	174	116	50.0%
CZECH REPUBLIC	2,350	2,154	9.1%	2,350	2,154	9.1%
DENMARK	3,054	3,288	-7.1%	3,054	3,288	-7.1%
ESTONIA	553	476	16.2%	553	476	16.2%
FINLAND	1,848	1,463	26.3%	1,848	1,463	26.3%
FRANCE	35,219	31,918	10.3%	35,219	31,918	10.3%
GERMANY	24,767	24,131	2.6%	24,767	24,131	2.6%
GREECE	698	570	22.5%	698	570	22.5%
HUNGARY	1,566	1,695	-7.6%	1,566	1,695	-7.6%
IRELAND	6,823	7,042	-3.1%	6,823	7,042	-3.1%
ITALY ⁵	14,764	13,259	11.4%	14,764	13,259	11.4%
LATVIA	274	290	-5.5%	274	290	-5.5%
LITHUANIA	511	486	5.1%	511	486	5.1%
LUXEMBOURG	538	478	12.6%	538	478	12.6%
NETHERLANDS	10,258	9,000	14.0%	10,258	9,000	14.0%
POLAND	5,486	5,608	-2.2%	5,486	5,608	-2.2%
PORTUGAL	3,022	2,540	19.0%	3,022	2,540	19.0%
ROMANIA	1,389	1,633	-14.9%	1,389	1,633	-14.9%
SLOVAKIA	1,038	894	16.1%	1,038	894	16.1%
SLOVENIA	1,297	1,202	7.9%	1,297	1,202	7.9%
SPAIN	16,201	13,084	23.8%	16,201	13,084	23.8%
SWEDEN	4,073	3,268	24.6%	4,073	3,268	24.6%
UNITED KINGDOM	25,215	24,621	2.4%	25,215	24,621	2.4%
EUROPEAN UNION	173,614	160,398	8.2%	173,614	160,398	8.2%
EU15	157,996	144,882	9.1%	157,996	144,882	9.1%
EU12	15,618	15,516	0.7%	15,618	15,516	0.7%
ICELAND	191	153	24.8%	191	153	24.8%
NORWAY	2,414	2,380	1.4%	2,414	2,380	1.4%
SWITZERLAND	2,771	2,679	3.4%	2,771	2,679	3.4%
EFTA	5,376	5,212	3.1%	5,376	5,212	3.1%
EU+EFTA	178,990	165,610	8.1%	178,990	165,610	8.1%
WESTERN EUROPE (EU15+EFTA)	163,372	150,094	8.8%	163,372	150,094	8.8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

⁴ Data for Buses & Coaches unavailable

² Total Light, Medium & Heavy Commercial Vehicles and Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Data for Medium & Heavy Commercial Vehicles and Buses & Coaches unavailable

Total new commercial vehicle registrations in the EU - 12 month trend

