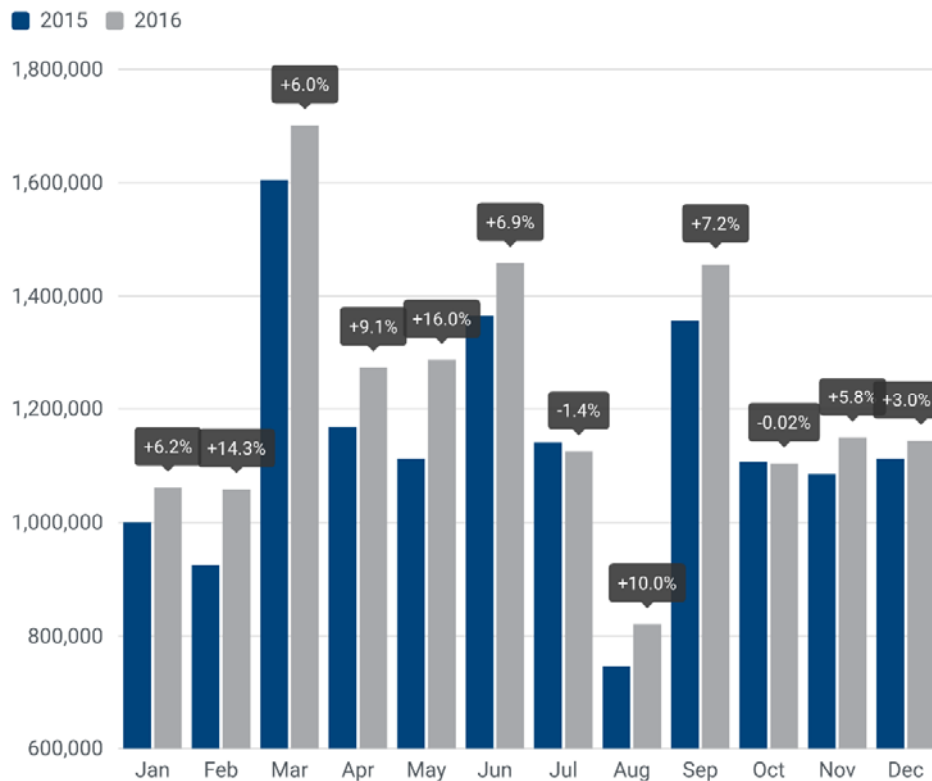


**PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 17 January 2017**

## NEW PASSENGER CAR REGISTRATIONS EUROPEAN UNION<sup>1</sup>



### Passenger car registrations: +6.8% in 2016; +3.0% in December

**In December 2016**, the EU passenger car market posted growth (+3.0%), amounting to 1,143,653 units sold. In volume terms, this result marked the highest December total on record. Looking at the five major EU markets, Italy (+13.1%) and Spain (+9.3%) posted the highest gains last month, followed by France (+5.8%) and Germany (+3.7%), which also performed better than in December 2015. Demand for new cars in the UK (-1.1%) dropped slightly.

**In 2016**, new passenger car registrations showed a consistent increase (+6.8%), totalling 14,641,356 units and marking the third consecutive year of growth in the sector. This positive trend is a sign that despite political instability and economic uncertainty following key events in 2016, such as Brexit or the Italian referendum, consumer confidence has remained robust. The growth recorded throughout the year was largely sustained across the whole region and in all major passenger car markets. Italy (+15.8%) and Spain (+10.9%) had the strongest growth in demand during the year, followed by France (+5.1%), Germany (+4.5%) and the UK (+2.3%).

<sup>1</sup> Data for Malta not available on a monthly basis

# P R E S S   R E L E A S E

**PRESS EMBARGO FOR ALL DATA:**  
**8.00 AM (7.00 AM GMT), 17 January 2017**

## PROVISIONAL

### NEW PASSENGER CAR REGISTRATIONS BY MARKET EUROPEAN UNION

17/01/2017

	December '16	December '15	%Change 16/15	Jan - Dec '16	Jan - Dec '15	%Change 16/15
AUSTRIA	25,662	22,832	+12.4	329,604	308,555	+6.8
BELGIUM	33,523	32,741	+2.4	539,519	501,066	+7.7
BULGARIA	3,555	3,141	+13.2	26,370	23,500	+12.2
CROATIA	3,383	1,855	+82.4	43,015	34,820	+23.5
CYPRUS	818	959	-14.7	12,643	10,344	+22.2
CZECH REPUBLIC	21,913	19,768	+10.9	259,693	230,857	+12.5
DENMARK	19,394	18,462	+5.0	222,927	207,556	+7.4
ESTONIA	1,304	1,268	+2.8	22,429	20,347	+10.2
FINLAND	8,146	7,925	+2.8	118,986	108,819	+9.3
FRANCE	194,372	183,720	+5.8	2,015,177	1,917,226	+5.1
GERMANY	256,533	247,355	+3.7	3,351,607	3,206,042	+4.5
GREECE	4,765	6,816	-30.1	78,873	75,805	+4.0
HUNGARY	9,750	7,094	+37.4	96,552	77,171	+25.1
IRELAND	430	344	+25.0	146,603	124,804	+17.5
ITALY	124,438	110,060	+13.1	1,824,968	1,575,737	+15.8
LATVIA	1,144	1,060	+7.9	16,359	13,765	+18.8
LITHUANIA	1,418	1,207	+17.5	20,320	17,085	+18.9
LUXEMBOURG	3,065	2,636	+16.3	50,561	46,473	+8.8
NETHERLANDS	35,723	68,779	-48.1	382,825	448,927	-14.7
POLAND	43,721	37,358	+17.0	416,123	354,975	+17.2
PORTUGAL	16,988	13,142	+29.3	207,330	178,503	+16.1
ROMANIA	9,331	8,739	+6.8	94,924	81,162	+17.0
SLOVAKIA	8,010	7,316	+9.5	88,163	77,968	+13.1
SLOVENIA	4,078	3,433	+18.8	63,674	59,450	+7.1
SPAIN	96,886	88,609	+9.3	1,147,007	1,034,232	+10.9
SWEDEN	37,281	33,540	+11.2	372,318	345,108	+7.9
UNITED KINGDOM	178,022	180,077	-1.1	2,692,786	2,633,503	+2.3
<b>EUROPEAN UNION<sup>1</sup></b>	<b>1,143,653</b>	<b>1,110,236</b>	<b>+3.0</b>	<b>14,641,356</b>	<b>13,713,800</b>	<b>+6.8</b>
<b>EU15<sup>2</sup></b>	<b>1,035,228</b>	<b>1,017,038</b>	<b>+1.8</b>	<b>13,481,091</b>	<b>12,712,356</b>	<b>+6.0</b>
<b>EU12<sup>3</sup></b>	<b>108,425</b>	<b>93,198</b>	<b>+16.3</b>	<b>1,160,265</b>	<b>1,001,444</b>	<b>+15.9</b>
<b>ICELAND</b>	<b>706</b>	<b>842</b>	<b>-16.2</b>	<b>18,442</b>	<b>14,004</b>	<b>+31.7</b>
<b>NORWAY</b>	<b>13,602</b>	<b>13,078</b>	<b>+4.0</b>	<b>154,603</b>	<b>150,686</b>	<b>+2.6</b>
<b>SWITZERLAND</b>	<b>35,325</b>	<b>32,642</b>	<b>+8.2</b>	<b>317,318</b>	<b>323,783</b>	<b>-2.0</b>
<b>EFTA</b>	<b>49,633</b>	<b>46,562</b>	<b>+6.6</b>	<b>490,363</b>	<b>488,473</b>	<b>+0.4</b>
<b>EU + EFTA</b>	<b>1,193,286</b>	<b>1,156,798</b>	<b>+3.2</b>	<b>15,131,719</b>	<b>14,202,273</b>	<b>+6.5</b>
<b>EU15 + EFTA</b>	<b>1,084,861</b>	<b>1,063,600</b>	<b>+2.0</b>	<b>13,971,454</b>	<b>13,200,829</b>	<b>+5.8</b>

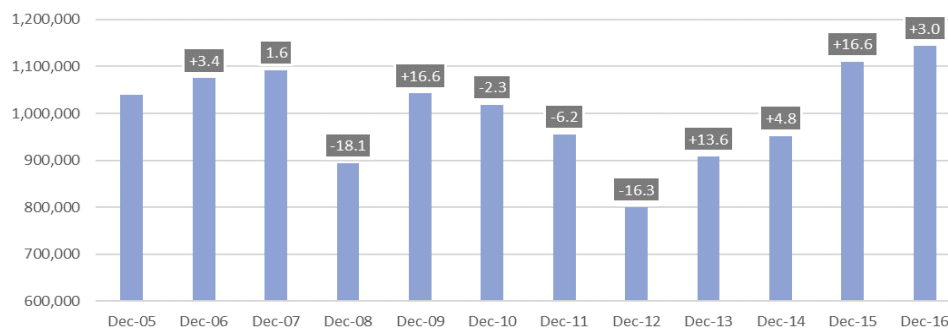
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>1</sup> Data for Malta n.a.

<sup>2</sup> Member States before the 2004 enlargement

<sup>3</sup> Member States having joined the EU since 2004

New passenger car registrations in the EU - month trend | 2005-2016



# P R E S S R E L E A S E

## PROVISIONAL

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER

#### EUROPEAN UNION (EU)

17/01/2017

	December					January - December				
	%Share <sup>1</sup>		Units	Units	%Change	%Share <sup>1</sup>		Units	Units	%Change
	'16	'15	'16	'15	16/15	'16	'15	'16	'15	16/15
<b>VW Group</b>	<b>23.1</b>	<b>22.3</b>	<b>264,434</b>	<b>247,904</b>	<b>+6.7</b>	<b>23.9</b>	<b>24.6</b>	<b>3,498,049</b>	<b>3,380,349</b>	<b>+3.5</b>
VOLKSWAGEN	11.0	11.5	125,382	127,727	-1.8	11.3	12.1	1,650,473	1,658,469	-0.5
AUDI	5.1	4.4	58,195	49,199	+18.3	5.5	5.4	803,520	739,537	+8.7
SKODA	4.3	3.9	49,518	43,509	+13.8	4.3	4.3	633,247	588,159	+7.7
SEAT	2.2	2.2	25,433	24,007	+5.9	2.3	2.4	340,151	327,622	+3.8
PORSCHE	0.5	0.3	5,561	3,294	+68.8	0.5	0.5	66,421	63,567	+4.5
OTHERS <sup>2</sup>	0.0	0.0	345	168	+105.4	0.0	0.0	4,237	2,995	+41.5
<b>RENAULT Group</b>	<b>12.9</b>	<b>11.7</b>	<b>147,459</b>	<b>129,813</b>	<b>+13.6</b>	<b>10.2</b>	<b>9.7</b>	<b>1,496,394</b>	<b>1,334,546</b>	<b>+12.1</b>
RENAULT	9.7	8.6	110,398	95,529	+15.6	7.4	7.0	1,082,871	957,398	+13.1
DACIA	3.2	3.1	37,061	34,284	+8.1	2.8	2.8	413,523	377,148	+9.6
<b>PSA Group</b>	<b>9.1</b>	<b>11.0</b>	<b>103,759</b>	<b>122,006</b>	<b>-15.0</b>	<b>9.9</b>	<b>10.6</b>	<b>1,446,052</b>	<b>1,448,688</b>	<b>-0.2</b>
PEUGEOT	5.6	6.8	63,979	75,133	-14.8	5.8	6.1	849,850	837,855	+1.4
CITROEN	3.2	3.7	36,115	40,533	-10.9	3.6	3.9	532,110	537,439	-1.0
DS	0.3	0.6	3,665	6,340	-42.2	0.4	0.5	64,092	73,394	-12.7
<b>FORD</b>	<b>6.5</b>	<b>7.0</b>	<b>74,574</b>	<b>77,592</b>	<b>-3.9</b>	<b>7.0</b>	<b>7.2</b>	<b>1,022,272</b>	<b>992,232</b>	<b>+3.0</b>
<b>BMW Group</b>	<b>7.2</b>	<b>7.6</b>	<b>81,835</b>	<b>84,439</b>	<b>-3.1</b>	<b>6.7</b>	<b>6.5</b>	<b>987,479</b>	<b>896,983</b>	<b>+10.1</b>
BMW	5.6	6.0	64,464	66,621	-3.2	5.4	5.2	784,395	714,740	+9.7
MINI	1.5	1.6	17,371	17,818	-2.5	1.4	1.3	203,084	182,243	+11.4
<b>OPEL Group</b>	<b>6.2</b>	<b>6.3</b>	<b>71,232</b>	<b>69,891</b>	<b>+1.9</b>	<b>6.7</b>	<b>6.8</b>	<b>979,427</b>	<b>928,878</b>	<b>+5.4</b>
OPEL/VAUXHALL	6.2	6.3	71,232	69,696	+2.2	6.7	6.7	976,616	925,062	+5.6
CHEVROLET	0.0	0.0	0	129	-100.0	0.0	0.0	2,264	3,292	-31.2
Other GM	0.0	0.0	0	66	-100.0	0.0	0.0	547	524	+4.4
<b>FCA Group</b>	<b>6.3</b>	<b>5.7</b>	<b>72,280</b>	<b>63,733</b>	<b>+13.4</b>	<b>6.7</b>	<b>6.2</b>	<b>977,594</b>	<b>854,208</b>	<b>+14.4</b>
FIAT	4.7	4.3	53,222	47,718	+11.5	5.0	4.7	737,103	647,349	+13.9
JEEP	0.7	0.6	7,807	7,107	+9.8	0.7	0.6	101,480	84,288	+20.4
LANCIA/CHRYSLER	0.4	0.4	4,465	4,398	+1.5	0.5	0.4	67,135	61,541	+9.1
ALFA ROMEO	0.5	0.4	5,945	4,217	+41.0	0.4	0.4	64,618	55,507	+16.4
OTHERS <sup>3</sup>	0.1	0.0	841	293	+187.0	0.0	0.0	7,258	5,523	+31.4
<b>DAIMLER</b>	<b>6.4</b>	<b>5.6</b>	<b>73,369</b>	<b>62,675</b>	<b>+17.1</b>	<b>6.2</b>	<b>5.8</b>	<b>909,734</b>	<b>799,386</b>	<b>+13.8</b>
MERCEDES	5.7	5.1	64,695	56,083	+15.4	5.5	5.2	807,336	707,046	+14.2
SMART	0.8	0.6	8,674	6,592	+31.6	0.7	0.7	102,398	92,340	+10.9
<b>TOYOTA Group</b>	<b>4.5</b>	<b>4.4</b>	<b>52,014</b>	<b>48,557</b>	<b>+7.1</b>	<b>4.2</b>	<b>4.2</b>	<b>618,182</b>	<b>575,214</b>	<b>+7.5</b>
TOYOTA	4.2	4.0	48,394	44,750	+8.1	3.9	3.9	575,390	537,704	+7.0
LEXUS	0.3	0.3	3,620	3,807	-4.9	0.3	0.3	42,792	37,510	+14.1
<b>NISSAN</b>	<b>3.6</b>	<b>3.6</b>	<b>40,718</b>	<b>39,901</b>	<b>+2.0</b>	<b>3.7</b>	<b>3.9</b>	<b>535,412</b>	<b>539,949</b>	<b>-0.8</b>
<b>HYUNDAI</b>	<b>3.3</b>	<b>3.6</b>	<b>37,571</b>	<b>39,658</b>	<b>-5.3</b>	<b>3.4</b>	<b>3.3</b>	<b>492,218</b>	<b>456,817</b>	<b>+7.7</b>
<b>KIA</b>	<b>2.4</b>	<b>2.3</b>	<b>27,753</b>	<b>24,987</b>	<b>+11.1</b>	<b>2.9</b>	<b>2.7</b>	<b>423,653</b>	<b>374,219</b>	<b>+13.2</b>
<b>VOLVO CAR CORP.</b>	<b>2.5</b>	<b>2.9</b>	<b>28,110</b>	<b>32,627</b>	<b>-13.8</b>	<b>1.9</b>	<b>2.0</b>	<b>274,014</b>	<b>267,968</b>	<b>+2.3</b>
<b>MAZDA</b>	<b>1.3</b>	<b>1.3</b>	<b>14,673</b>	<b>13,993</b>	<b>+4.9</b>	<b>1.5</b>	<b>1.4</b>	<b>220,427</b>	<b>194,866</b>	<b>+13.1</b>
<b>JAGUAR LAND ROVER Group</b>	<b>1.4</b>	<b>1.4</b>	<b>16,109</b>	<b>15,277</b>	<b>+5.4</b>	<b>1.5</b>	<b>1.3</b>	<b>215,418</b>	<b>175,352</b>	<b>+22.8</b>
LAND ROVER	0.9	1.1	10,630	11,676	-9.0	1.0	1.0	148,759	136,022	+9.4
JAGUAR	0.5	0.3	5,479	3,601	+52.2	0.5	0.3	66,659	39,330	+69.5
<b>SUZUKI</b>	<b>1.3</b>	<b>1.1</b>	<b>14,957</b>	<b>12,452</b>	<b>+20.1</b>	<b>1.3</b>	<b>1.2</b>	<b>192,149</b>	<b>169,323</b>	<b>+13.5</b>
<b>HONDA</b>	<b>0.9</b>	<b>0.8</b>	<b>10,011</b>	<b>9,393</b>	<b>+6.6</b>	<b>1.0</b>	<b>0.9</b>	<b>151,861</b>	<b>125,905</b>	<b>+20.6</b>
<b>MITSUBISHI</b>	<b>0.8</b>	<b>1.1</b>	<b>8,776</b>	<b>12,045</b>	<b>-27.1</b>	<b>0.7</b>	<b>0.9</b>	<b>106,681</b>	<b>124,038</b>	<b>-14.0</b>
<b>OTHERS JAPANESE<sup>4</sup></b>	<b>0.2</b>	<b>0.2</b>	<b>2,359</b>	<b>2,210</b>	<b>+6.7</b>	<b>0.2</b>	<b>0.2</b>	<b>30,673</b>	<b>30,014</b>	<b>+2.2</b>

SOURCE: ACEA MEMBERS

<sup>1</sup> ACEA estimation based on total by market

<sup>2</sup> Includes Bentley, Lamborghini and Bugatti

<sup>3</sup> Includes Dodge and Maserati

<sup>4</sup> Includes Subaru and Daihatsu

# PRESS RELEASE

## PROVISIONAL

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER

#### EU + EFTA Countries

17/01/2017

	December					January - December				
	%Share <sup>1</sup>		Units	Units	%Change	%Share <sup>1</sup>		Units	Units	%Change
	'16	'15	'16	'15	16/15	'16	'15	'16	'15	16/15
<b>VW Group</b>	<b>23.5</b>	<b>22.6</b>	<b>280,569</b>	<b>261,932</b>	<b>+7.1</b>	<b>24.1</b>	<b>24.8</b>	<b>3,641,012</b>	<b>3,524,271</b>	<b>+3.3</b>
VOLKSWAGEN	11.2	11.6	133,822	134,658	-0.6	11.4	12.2	1,720,829	1,728,388	-0.4
AUDI	5.2	4.5	61,579	52,515	+17.3	5.5	5.4	830,956	768,629	+8.1
SKODA	4.4	4.0	52,238	45,766	+14.1	4.4	4.3	663,230	617,616	+7.4
SEAT	2.2	2.2	26,642	25,207	+5.7	2.3	2.4	350,287	338,075	+3.6
PORSCHE	0.5	0.3	5,913	3,608	+63.9	0.5	0.5	71,149	68,332	+4.1
OTHERS <sup>2</sup>	0.0	0.0	375	178	+110.7	0.0	0.0	4,561	3,231	+41.2
<b>RENAULT Group</b>	<b>12.6</b>	<b>11.4</b>	<b>150,427</b>	<b>132,267</b>	<b>+13.7</b>	<b>10.1</b>	<b>9.6</b>	<b>1,522,629</b>	<b>1,358,379</b>	<b>+12.1</b>
RENAULT	9.4	8.4	112,440	97,401	+15.4	7.3	6.9	1,100,880	975,453	+12.9
DACIA	3.2	3.0	37,987	34,866	+9.0	2.8	2.7	421,749	382,926	+10.1
<b>PSA Group</b>	<b>8.9</b>	<b>10.8</b>	<b>106,258</b>	<b>124,423</b>	<b>-14.6</b>	<b>9.7</b>	<b>10.4</b>	<b>1,472,927</b>	<b>1,480,879</b>	<b>-0.5</b>
PEUGEOT	5.5	6.6	65,253	76,492	-14.7	5.7	6.0	865,374	856,194	+1.1
CITROEN	3.1	3.6	37,171	41,441	-10.3	3.6	3.9	541,896	549,456	-1.4
DS	0.3	0.6	3,834	6,490	-40.9	0.4	0.5	65,657	75,229	-12.7
<b>FORD</b>	<b>6.4</b>	<b>6.9</b>	<b>76,478</b>	<b>79,841</b>	<b>-4.2</b>	<b>6.9</b>	<b>7.1</b>	<b>1,043,295</b>	<b>1,013,894</b>	<b>+2.9</b>
<b>BMW Group</b>	<b>7.2</b>	<b>7.6</b>	<b>85,935</b>	<b>88,436</b>	<b>-2.8</b>	<b>6.8</b>	<b>6.6</b>	<b>1,030,734</b>	<b>936,470</b>	<b>+10.1</b>
BMW	5.7	6.1	68,077	70,039	-2.8	5.4	5.3	821,525	748,525	+9.8
MINI	1.5	1.6	17,858	18,397	-2.9	1.4	1.3	209,209	187,945	+11.3
<b>OPEL Group</b>	<b>6.1</b>	<b>6.2</b>	<b>73,235</b>	<b>71,417</b>	<b>+2.5</b>	<b>6.6</b>	<b>6.7</b>	<b>996,895</b>	<b>946,383</b>	<b>+5.3</b>
OPEL/VAUXHALL	6.1	6.2	73,075	71,169	+2.7	6.6	6.6	993,494	942,148	+5.4
CHEVROLET	0.0	0.0	105	157	-33.1	0.0	0.0	2,589	3,571	-27.5
Other GM	0.0	0.0	55	91	-39.6	0.0	0.0	812	664	+22.3
<b>FCA Group</b>	<b>6.2</b>	<b>5.6</b>	<b>74,031</b>	<b>65,105</b>	<b>+13.7</b>	<b>6.6</b>	<b>6.1</b>	<b>992,712</b>	<b>869,824</b>	<b>+14.1</b>
FIAT	4.5	4.2	54,174	48,474	+11.8	4.9	4.6	746,126	656,638	+13.6
JEEP	0.7	0.6	8,239	7,479	+10.2	0.7	0.6	104,978	88,226	+19.0
LANCIA/CHRYSLER	0.4	0.4	4,469	4,403	+1.5	0.4	0.4	67,225	61,671	+9.0
ALFA ROMEO	0.5	0.4	6,172	4,295	+43.7	0.4	0.4	66,172	56,802	+16.5
OTHERS <sup>3</sup>	0.1	0.0	977	454	+115.2	0.1	0.0	8,211	6,487	+26.6
<b>DAIMLER</b>	<b>6.4</b>	<b>5.7</b>	<b>76,280</b>	<b>66,023</b>	<b>+15.5</b>	<b>6.2</b>	<b>5.9</b>	<b>945,074</b>	<b>833,146</b>	<b>+13.4</b>
MERCEDES	5.7	5.1	67,437	58,922	+14.5	5.5	5.2	839,779	737,278	+13.9
SMART	0.7	0.6	8,843	7,101	+24.5	0.7	0.7	105,295	95,868	+9.8
<b>TOYOTA Group</b>	<b>4.6</b>	<b>4.4</b>	<b>54,406</b>	<b>50,419</b>	<b>+7.9</b>	<b>4.3</b>	<b>4.3</b>	<b>651,199</b>	<b>605,477</b>	<b>+7.6</b>
TOYOTA	4.2	4.0	50,623	46,483	+8.9	4.0	4.0	606,301	565,906	+7.1
LEXUS	0.3	0.3	3,783	3,936	-3.9	0.3	0.3	44,898	39,571	+13.5
<b>NISSAN</b>	<b>3.5</b>	<b>3.5</b>	<b>41,762</b>	<b>40,825</b>	<b>+2.3</b>	<b>3.6</b>	<b>3.9</b>	<b>550,412</b>	<b>556,914</b>	<b>-1.2</b>
<b>HYUNDAI</b>	<b>3.2</b>	<b>3.5</b>	<b>38,747</b>	<b>40,760</b>	<b>-4.9</b>	<b>3.3</b>	<b>3.3</b>	<b>505,396</b>	<b>470,021</b>	<b>+7.5</b>
<b>KIA</b>	<b>2.5</b>	<b>2.3</b>	<b>29,262</b>	<b>26,321</b>	<b>+11.2</b>	<b>2.9</b>	<b>2.7</b>	<b>435,316</b>	<b>384,790</b>	<b>+13.1</b>
<b>VOLVO CAR CORP.</b>	<b>2.5</b>	<b>3.0</b>	<b>30,148</b>	<b>34,775</b>	<b>-13.3</b>	<b>1.9</b>	<b>2.0</b>	<b>290,227</b>	<b>285,410</b>	<b>+1.7</b>
<b>MAZDA</b>	<b>1.4</b>	<b>1.4</b>	<b>16,576</b>	<b>16,112</b>	<b>+2.9</b>	<b>1.6</b>	<b>1.5</b>	<b>237,202</b>	<b>211,557</b>	<b>+12.1</b>
<b>JAGUAR LAND ROVER Group</b>	<b>1.4</b>	<b>1.4</b>	<b>16,857</b>	<b>16,087</b>	<b>+4.8</b>	<b>1.5</b>	<b>1.3</b>	<b>221,758</b>	<b>180,828</b>	<b>+22.6</b>
LAND ROVER	0.9	1.1	11,064	12,363	-10.5	1.0	1.0	153,071	140,560	+8.9
JAGUAR	0.5	0.3	5,793	3,724	+55.6	0.5	0.3	68,687	40,268	+70.6
<b>SUZUKI</b>	<b>1.3</b>	<b>1.2</b>	<b>15,996</b>	<b>13,385</b>	<b>+19.5</b>	<b>1.3</b>	<b>1.3</b>	<b>202,785</b>	<b>180,761</b>	<b>+12.2</b>
<b>HONDA</b>	<b>0.9</b>	<b>0.9</b>	<b>10,538</b>	<b>10,029</b>	<b>+5.1</b>	<b>1.1</b>	<b>0.9</b>	<b>159,126</b>	<b>131,704</b>	<b>+20.8</b>
<b>MITSUBISHI</b>	<b>0.8</b>	<b>1.1</b>	<b>9,588</b>	<b>13,092</b>	<b>-26.8</b>	<b>0.8</b>	<b>0.9</b>	<b>117,216</b>	<b>133,870</b>	<b>-12.4</b>
<b>OTHERS JAPANESE<sup>4</sup></b>	<b>0.3</b>	<b>0.3</b>	<b>3,300</b>	<b>3,370</b>	<b>-2.1</b>	<b>0.3</b>	<b>0.3</b>	<b>38,864</b>	<b>39,779</b>	<b>-2.3</b>

SOURCE: ACEA MEMBERS

<sup>1</sup> ACEA estimation based on total by market

<sup>2</sup> Includes Bentley, Lamborghini and Bugatti

<sup>3</sup> Includes Dodge and Maserati

<sup>4</sup> Includes Subaru and Daihatsu

# P R E S S   R E L E A S E

## PROVISIONAL

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER

#### WESTERN EUROPE (EU15 + EFTA Countries)

17/01/2017

	December					January - December				
	%Share <sup>1</sup>		Units	Units	%Change	%Share <sup>1</sup>		Units	Units	%Change
	'16	'15	'16	'15	16/15	'16	'15	'16	'15	16/15
<b>VW Group</b>	<b>23.0</b>	<b>22.1</b>	<b>249,313</b>	<b>234,822</b>	<b>+6.2</b>	<b>23.5</b>	<b>24.3</b>	<b>3,278,296</b>	<b>3,204,838</b>	<b>+2.3</b>
VOLKSWAGEN	11.3	11.7	122,802	124,955	-1.7	11.5	12.3	1,600,208	1,620,776	-1.3
AUDI	5.4	4.7	58,718	50,402	+16.5	5.7	5.6	801,986	745,412	+7.6
SKODA	3.4	3.0	36,767	31,724	+15.9	3.4	3.4	475,607	451,198	+5.4
SEAT	2.3	2.3	24,958	24,082	+3.6	2.3	2.4	327,225	317,945	+2.9
PORSCHE	0.5	0.3	5,710	3,485	+63.8	0.5	0.5	68,860	66,369	+3.8
OTHERS <sup>2</sup>	0.0	0.0	358	174	+105.7	0.0	0.0	4,410	3,138	+40.5
<b>PSA Group</b>	<b>9.3</b>	<b>11.3</b>	<b>101,242</b>	<b>119,732</b>	<b>-15.4</b>	<b>10.1</b>	<b>10.8</b>	<b>1,410,323</b>	<b>1,422,808</b>	<b>-0.9</b>
PEUGEOT	5.7	6.9	62,188	73,762	-15.7	5.9	6.2	827,273	821,876	+0.7
CITROEN	3.3	3.7	35,305	39,528	-10.7	3.7	4.0	518,380	526,751	-1.6
DS	0.3	0.6	3,749	6,442	-41.8	0.5	0.6	64,670	74,181	-12.8
<b>RENAULT Group</b>	<b>12.3</b>	<b>11.3</b>	<b>133,108</b>	<b>119,662</b>	<b>+11.2</b>	<b>9.8</b>	<b>9.3</b>	<b>1,369,024</b>	<b>1,229,627</b>	<b>+11.3</b>
RENAULT	9.6	8.6	104,134	91,787	+13.5	7.4	7.0	1,030,935	919,982	+12.1
DACIA	2.7	2.6	28,974	27,875	+3.9	2.4	2.3	338,089	309,645	+9.2
<b>BMW Group</b>	<b>7.6</b>	<b>8.0</b>	<b>82,399</b>	<b>85,270</b>	<b>-3.4</b>	<b>7.1</b>	<b>6.9</b>	<b>993,269</b>	<b>906,011</b>	<b>+9.6</b>
BMW	6.0	6.3	64,921	67,124	-3.3	5.6	5.5	787,632	720,926	+9.3
MINI	1.6	1.7	17,478	18,146	-3.7	1.5	1.4	205,637	185,085	+11.1
<b>FORD</b>	<b>6.3</b>	<b>6.9</b>	<b>68,552</b>	<b>73,558</b>	<b>-6.8</b>	<b>6.9</b>	<b>7.2</b>	<b>964,715</b>	<b>949,922</b>	<b>+1.6</b>
<b>FCA Group</b>	<b>6.5</b>	<b>5.8</b>	<b>70,198</b>	<b>62,027</b>	<b>+13.2</b>	<b>6.8</b>	<b>6.3</b>	<b>955,564</b>	<b>837,720</b>	<b>+14.1</b>
FIAT	4.7	4.3	51,190	46,209	+10.8	5.1	4.8	717,233	632,172	+13.5
JEEP	0.7	0.6	7,679	6,847	+12.2	0.7	0.6	98,819	82,575	+19.7
LANCIA/CHRYSLER	0.4	0.4	4,420	4,384	+0.8	0.5	0.5	66,977	61,267	+9.3
ALFA ROMEO	0.5	0.4	5,961	4,153	+43.5	0.5	0.4	64,641	55,421	+16.6
OTHERS <sup>3</sup>	0.1	0.0	948	434	+118.4	0.1	0.0	7,894	6,285	+25.6
<b>OPEL Group</b>	<b>6.1</b>	<b>6.2</b>	<b>65,942</b>	<b>65,907</b>	<b>+0.1</b>	<b>6.6</b>	<b>6.7</b>	<b>918,844</b>	<b>878,082</b>	<b>+4.6</b>
OPEL/VAUXHALL	6.1	6.2	65,782	65,693	+0.1	6.6	6.6	916,388	875,063	+4.7
CHEVROLET	0.0	0.0	105	131	-19.8	0.0	0.0	1,687	2,403	-29.8
Other GM	0.0	0.0	55	83	-33.7	0.0	0.0	769	616	+24.8
<b>DAIMLER</b>	<b>6.7</b>	<b>6.0</b>	<b>72,907</b>	<b>63,369</b>	<b>+15.1</b>	<b>6.5</b>	<b>6.1</b>	<b>910,324</b>	<b>808,112</b>	<b>+12.6</b>
MERCEDES	5.9	5.3	64,105	56,334	+13.8	5.8	5.4	805,689	712,846	+13.0
SMART	0.8	0.7	8,802	7,035	+25.1	0.7	0.7	104,635	95,266	+9.8
<b>TOYOTA Group</b>	<b>4.3</b>	<b>4.1</b>	<b>46,895</b>	<b>43,422</b>	<b>+8.0</b>	<b>4.1</b>	<b>4.1</b>	<b>573,381</b>	<b>539,645</b>	<b>+6.3</b>
TOYOTA	4.0	3.8	43,674	39,896	+9.5	3.8	3.8	533,946	503,829	+6.0
LEXUS	0.3	0.3	3,221	3,526	-8.7	0.3	0.3	39,435	35,816	+10.1
<b>NISSAN</b>	<b>3.5</b>	<b>3.5</b>	<b>38,363</b>	<b>37,196</b>	<b>+3.1</b>	<b>3.7</b>	<b>3.9</b>	<b>514,227</b>	<b>519,295</b>	<b>-1.0</b>
<b>HYUNDAI</b>	<b>3.0</b>	<b>3.4</b>	<b>32,992</b>	<b>35,789</b>	<b>-7.8</b>	<b>3.2</b>	<b>3.2</b>	<b>443,315</b>	<b>416,469</b>	<b>+6.4</b>
<b>KIA</b>	<b>2.3</b>	<b>2.1</b>	<b>25,398</b>	<b>22,431</b>	<b>+13.2</b>	<b>2.7</b>	<b>2.6</b>	<b>383,301</b>	<b>337,334</b>	<b>+13.6</b>
<b>VOLVO CAR CORP.</b>	<b>2.6</b>	<b>3.1</b>	<b>28,680</b>	<b>33,472</b>	<b>-14.3</b>	<b>2.0</b>	<b>2.1</b>	<b>276,083</b>	<b>273,513</b>	<b>+0.9</b>
<b>JAGUAR LAND ROVER Group</b>	<b>1.5</b>	<b>1.5</b>	<b>16,459</b>	<b>15,588</b>	<b>+5.6</b>	<b>1.5</b>	<b>1.3</b>	<b>216,393</b>	<b>176,927</b>	<b>+22.3</b>
LAND ROVER	1.0	1.1	10,785	11,952	-9.8	1.1	1.0	149,055	137,174	+8.7
JAGUAR	0.5	0.3	5,674	3,636	+56.1	0.5	0.3	67,338	39,753	+69.4
<b>MAZDA</b>	<b>1.3</b>	<b>1.3</b>	<b>14,576</b>	<b>14,101</b>	<b>+3.4</b>	<b>1.5</b>	<b>1.5</b>	<b>212,642</b>	<b>191,755</b>	<b>+10.9</b>
<b>SUZUKI</b>	<b>1.2</b>	<b>1.0</b>	<b>13,087</b>	<b>10,960</b>	<b>+19.4</b>	<b>1.2</b>	<b>1.2</b>	<b>169,493</b>	<b>156,746</b>	<b>+8.1</b>
<b>HONDA</b>	<b>0.8</b>	<b>0.8</b>	<b>9,143</b>	<b>8,928</b>	<b>+2.4</b>	<b>1.0</b>	<b>0.9</b>	<b>142,275</b>	<b>118,282</b>	<b>+20.3</b>
<b>MITSUBISHI</b>	<b>0.8</b>	<b>1.1</b>	<b>8,639</b>	<b>12,016</b>	<b>-28.1</b>	<b>0.8</b>	<b>0.9</b>	<b>105,672</b>	<b>121,969</b>	<b>-13.4</b>
<b>OTHERS JAPANESE<sup>4</sup></b>	<b>0.3</b>	<b>0.3</b>	<b>2,947</b>	<b>2,978</b>	<b>-1.0</b>	<b>0.2</b>	<b>0.3</b>	<b>33,648</b>	<b>34,789</b>	<b>-3.3</b>

SOURCE: ACEA MEMBERS

<sup>1</sup> ACEA estimation based on total by market

<sup>2</sup> Includes Bentley, Lamborghini and Bugatti

<sup>3</sup> Includes Dodge and Maserati

<sup>4</sup> Includes Subaru and Daihatsu