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FINANCIALS

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Ford Delivers Best Quarter Ever with First Quarter Pre-Tax Profit of \$3.8B; Net Income of \$2.5B

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DEARBORN, Mich., April 28, 2016 – Ford Motor Company [NYSE: F] today reported its 2016 first quarter financial results. Visit media.ford.com to view the news release and visit <http://www.shareholder.ford.com> to view the slide presentation and access the webcast to Ford's earnings call, which begins at 9 a.m. EDT with Mark Fields, president and chief executive officer, and Bob Shanks, executive vice president and chief financial officer.

Highlights include:

- Record quarterly pre-tax profit of \$3.8B, up \$2.1B; net income of \$2.5B, up \$1.3B; after-tax earnings per share of \$0.68, excluding special items, up \$0.39 from a year ago
- Strong Automotive operating-related cash flow of \$2.7B, a first quarter record
- Record Automotive pre-tax profit of \$3.3B, up \$2.0B; Automotive operations outside North America profitable in total
- Record Automotive operating margin of 9.8 percent